

WIN £2,000 EVERY DAY
PAGE 32

IS THIS THE RIGHT TIME TO BUY A HOUSE?
Anatole Kaletsky asks when the boom will turn to bust
PAGE 18

CHECK YOUR FANTASY TEAM RESULTS
PLAY THE £50,000 GAME PAGES 22, 23

LIFE WITHOUT A RED NOSE
A new line for charity's miracle-worker
PAGE 14

Drastic cut in MPs' vote on leader

Hague plans bigger say for rank-and-file

By Andrew Pierce, Political Correspondent

WILLIAM HAGUE is preparing to take on the Conservative old guard and give demoralised grassroots Tories a far bigger say in leadership elections and policy-making than had been expected.

Rank-and-file members who have never had a voice before could wield more than a third of the votes in a new electoral college to choose the leader. Peers and MEPs could be given similar clout for the first time, leaving the once all-powerful Westminster contingent in a minority.

Constituency chairmen are also expected to get a vote on policy at the party conference for the first time, but Central Office is likely to break the local autonomy on selection of candidates in an attempt to avoid any repeat of the Neil Hamilton debacle.

The changes are being put forward by Archie Norman, the Tory vice-chairman who has been charged with reviving the moribund party machine. He has uncovered a much bigger crisis than had been realised: the party organisation is now so demoralised that it covers barely 30 per cent of the country.

That collapse means that only a quarter of the 400,000 registered party members are expected to take part in the referendum to endorse Mr Hague as leader and his proposed reforms. Many ballot papers have been returned marked "left the party" or "deceased".

One senior strategist said of the broken morale: "The new intake of MPs is aware of it.

Candidates who lost seats we should have won are also aware of it. The troops who slog around the streets every night during the campaign are acutely aware of it. The only ones who are not are those who are sitting inside the citadel of Westminster."

He was referring to some senior members of the 1922 Committee executive, which sets the rules for the leadership contest, who have resisted any change that would dilute their power.

Mr Hague is therefore ready for a fight over the reforms and has embarked on a tour of the country to try to generate support for his ideas and secure endorsement of his leadership. "These are essential changes that have got to be done now," he said. "If people say to me you cannot make it more open, you are not allowed to consult members, then I don't think leading it (the party) would be a very good idea."

Mr Hague has been criticised by opponents who say that he has been ineffective so far and lacks a vision to take on Tony Blair. Many backbench critics have argued that he has placed too much emphasis on party organisation and ignored the quest for a "big idea" such as the privatisation that was a hallmark of the Thatcher era.

But supporters are relaxed about attacks on his leadership by people such as Alan Clark, who has secured a place on the 1922 executive on his return to the Commons as MP for Kensington and Chelsea.

One said: "It is not only policy that matters. The reforms will help the policy debate." Another Hague aide said: "There is opposition to the changes from some wings of the party. It is best we have the debate."

Grassroots activists had expected only a 20 per cent share of the electoral college being advocated by Mr Norman. But Robin Hodgson, the chairman of the National Union — the voluntary wing of the party, said that would look "a bit light", and more than half of the 164 Tory MPs concede that the share should be bigger. Mr Hodgson said that party members were not in a mood to be fobbed off. "There has got to be change throughout the party."

Mr Norman, the MP for Tunbridge Wells who was appointed vice-chairman responsible for party organisation after transforming the fortunes of the Asda supermarket chain, declined to comment last night on how he thinks the vote should be apportioned within the electoral college. Nor will any figures appear in the paper to be presented to the party conference: it will be published only when the entire reforms are agreed.

Mr Norman said: "The leadership rules are in the gift of the 1922 Committee. It is important to present the proposals as a package. Only when people can see exactly what is on offer — and their implications for the party — will they be able to judge how far we can go."



Cherie Booth: says people of modest means and great talent cannot be kept out

Cherie Booth urges Bar to open door for less well-off

By Frances Gibb, Legal Correspondent

CHERIE BOOTH, QC, is urging the Bar to take action to prevent the profession becoming the preserve of the wealthy and privileged few who can afford to seek entry.

The Prime Minister's wife, who rose to be a leading barrister and part-time judge from a working-class Liverpool background, says the profession must, as a priority, take steps to help the less well-off. "I feel very strongly about this," she said. "It is a tragedy that people from backgrounds such as my own are now finding it difficult to enter the profession."

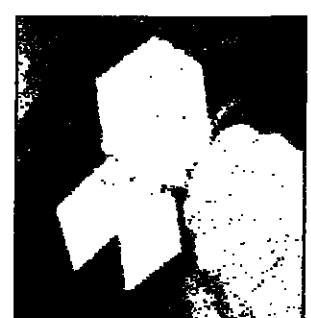
Ms Booth was speaking in her role as chair of this year's Bar conference, the annual convention of the 8,000-strong private practice profession which meets this Saturday.

Access to the profession was a key issue as it gears up for the millennium, she said. Both the Bar Council and Inns of Court were concerned and some steps had been taken. Individual sets of chambers also now funded students through their pupillage year in chambers. "That is important. The time is well past when we can expect young men and women to come to the Bar and spend a year in chambers with no income."

But, Ms Booth said, more needed to be done. Otherwise there was a "real danger that people of modest means and great talent will be put off from coming to the Bar — and that is something we as a profession have to address". More resources by the profession needed to be put into funding students through their training, as City law firms did, she said, to attract the best graduates.

Ms Booth's comments come as the Bar is preparing to

receive a report on financing young entrants to the Bar by a former Bar chairman, Peter Goldsmith, QC. The issue of financing was also closely linked to that of numbers entering the profession: at present, many who embark on the vocational course do not obtain training places in chambers and even fewer then obtain permanent seats in chambers. The Bar had to address the issue of selection



The breast cancer campaign ribbon

A pale pink ribbon worn by Cherie Booth, QC, to promote awareness of breast cancer. She was launching a campaign yesterday on behalf of the charity Breast Cancer Care.

Cancer detection, page 6

and then of how to fund those selected, Mr Goldsmith said.

Phillip Sycamore, president of the society, said: "Lack of money can be an almost insurmountable obstacle to many hoping to enter the profession. It would be a tragedy if future generations of lawyers came only from affluent backgrounds."

Attracting the best, page 33

Mr Speaker Thomas dies at 88

VISCOUNT TONY PANDY, the former Speaker whose cry of "order, order" in the first radio broadcasts from the Commons brought him a fame unthought of by his predecessors, died of cancer early yesterday. He was 88.

Page 4

Obituary, page 20

TV & RADIO	46, 47
WEATHER	24
CROSSWORDS	24, 48
LETTERS	19
OBITUARIES	21
LIBBY PURVES	18
ARTS	16, 17
CHESS & BRIDGE	44
COURT & SOCIAL	20
SPORT	42-46, 48
BODY & MIND	14
LAW	33, 35, 40

Buying The Times overseas:
Australia \$10.50; Belgium 8 Ffr 100;
Canada \$12.50; Denmark 325 Kr;
France 16 Ffr 00; Germany 16 DM;
Greece 650 Dr; Hong Kong \$15.50;
Italy 1,450 Lit; Luxembourg 125 Ffr;
Netherlands 15 Gld; Norway 225 Nkr;
Portugal 350 Esc; Spain 325 Ptas;
Sweden 50 Kr; Switzerland 5 Ffr;
Tunisia 2,200 Mils; USA \$15.50.



Josie Russell at identity parade

By Stewart Tandler, Crime Correspondent

JOSIE RUSSELL has attended an identity parade to try to pick out the man who left her for dead after killing her mother and six-year-old sister in a woodland hammer attack.

Josie, 10, was driven by her father, Dr Shaun Russell, to a special suite at Rainham police station, Kent, for the parade, which involved a 37-year-old man who was questioned earlier this year about the murders. It is not known whether she identified anyone.

The unemployed 37-year-old from Gillingham, who is facing charges of burglary and intimidation of three witnesses, was released from prison to police custody on Friday but yesterday Medway magistrates remanded him back to prison for five days.

He was arrested after an appeal on the BBC television *Crimewatch* programme and

questioned about the murders of Lin and Megan Russell as well as an attack on an elderly special constable in 1976.

Modern identification suites are designed so that witnesses no longer have to walk along a line and confront suspects if they are afraid or the situation is very sensitive. They can stand behind one-way mirrors to view the line up or watch a video of the people in the parade. According to the Crown Prosecution Service, witnesses as young as three have given evidence in this way.

Mrs Russell, 45, and her daughters were attacked in a lane at Chilenden, Kent, in July last year.

In July this year, the police revealed that Josie had regained the power of speech and was able to describe what had happened.

Scottish Labour faces purge

Philip Webster, Political Editor

STRINGENT action to clean up Labour's image in Scotland after a series of sleaze allegations will be ordered by party leaders tomorrow.

Four Glasgow city councillors are to be expelled from the Labour group and a further five, including Pat Lally, the Lord Provost, suspended after a damning internal inquiry. The lengthy investigation, carried out by members of Labour's ruling executive and Lesley Quinn, the party's senior officer in Scotland, found a general acceptance of "poor standards of behaviour".

The report is to be considered tomorrow by the National Executive Council at its pre-conference meeting. Labour officials will portray tomorrow's decisions as evidence of Tony Blair's determination to root out sleaze.

Mandelson hits out at Ashdown

By Jill Sherman, Chief Political Correspondent

PETER MANDELSON has fuelled the row over links between Labour and the Liberal Democrats by accusing Paddy Ashdown of pandering to his own party by attacking Gordon Brown's spending plans.

In an astonishing attack on the Liberal Democrat leader, the Minister without Portfolio suggests that Mr Ashdown has gone out of his way to criticise Labour in order to appeal to members who are sceptical about closer co-operation between the two parties.

Writing in *The Times* today Mr Mandelson urges Mr Ashdown to drop his constant sniping about Labour's health and education budgets and work in a spirit of greater co-operation. The comments reflect the Prime Minister's own frustration over Mr Ashdown's "oppositionalism" and

his unwillingness to take the tough choices over spending which Labour took to gain power.

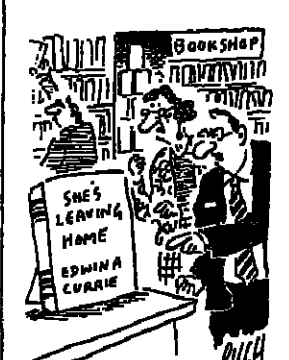
Mr Mandelson, one of Tony Blair's closest allies, accuses Mr Ashdown of playing a "dangerous game" of personally supporting closer collaboration, but publicly opposing Labour's decision to keep to Tory spending plans. He argues that Mr Ashdown is quite happy about having a taste of power by sitting on a joint Cabinet committee but wary of taking on his own party.

"No doubt Paddy Ashdown's attacks will continue this week — he feels they are necessary in order to secure his fundamental objective. But it is a dangerous game," says Mr Mandelson. "If he is serious about working with

Continued on page 2, col 1

Edwina Currie closes book on her marriage

By Shirley English and Nicholas Watt



"Quick, move it out of the fiction section"

EDWINA CURRIE, one of the Tories' most flamboyant and outspoken ministers, announced yesterday that she was separating from her husband after 25 years of marriage.

In a statement from her London solicitors, the former MP said they were parting "with immediate effect". She added: "The parting is amicable and no other party is involved."

Mrs Currie, 50, who was in Edinburgh promoting her third novel, *She's Leaving Home*, said she and her husband Ray, 52, an accountant and training specialist, had decided some time ago to separate but had no plans to divorce. Their daughters Debbie, 22, and Susannah, 20,

had been told and they understood, she said. "There is nobody else involved. It would be easier in some ways if there was, but there is not. It is harder when you realise you have just grown apart, your life has gone in different directions, your interests, your passions, your hopes no longer chime," she added.

Mrs Currie explained that the couple had been living separate lives — she in a flat in Clapham and he in their family home at Fildern, South Derbyshire. She said there was no single reason for the break-up, but said that last year Mr Currie had left Arthur Andersen, where he had worked all his life, to set up his own business in Derbyshire. Then in the general election Mrs Currie lost her parliamentary seat in Derbyshire South. "Lovely as Derbyshire is, I did not want

to live there any longer," she said. Listing the activities she enjoyed in London — theatre, concerts and book launches — she said: "None of the things I want to do come up in Derbyshire. I am not ready to settle down in the country."

Mrs Currie was first elected to Parliament in 1983 where her flair for publicity ensured that she became a junior minister within three years. But her ministerial career came to an end in 1988 when as junior health minister she declared that most British egg production was infected with salmonella.

Mrs Currie once recalled how she met her husband at a Christmas party in 1969 when he was with a blonde woman. "I told him: 'I thought you could do better than that.' 'Like who?' he asked. 'Like me,' I said."

HOME & CONTENTS INSURANCE

BUILDINGS SUM INSURED	CONTENTS SUM INSURED	ANNUAL PREMIUM
£250,000	£50,000	£495
£500,000	£50,000	£595
£750,000	£75,000	£795
£1,000,000	£100,000	£995

Home & Legacy specialises in providing insurance for higher value homes and contents anywhere in the UK and we will save you £100's on your premiums — these example combinations are valid for your area, and include accidental damage. We also offer monthly instalment plans and competitive premiums for fine art, antiques, jewellery, and other valuables.

MORE COVER FOR LESS

Home & Legacy offers the widest cover for the lowest premiums in the UK including accidental damage and worldwide cover for contents and valuables.

NO AREA LOADING

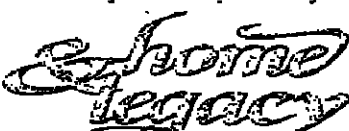
These premiums quoted are true for anywhere in England, Scotland, Wales, Channel Islands and Isle of Man.

PERSONAL, CONFIDENTIAL & EFFICIENT SERVICE

Call Robyn Harris direct on

0171 824 8224

9am - 6pm, Monday to Friday



HOME & LEGACY INSURANCE SERVICES LIMITED

BACKED BY THE UK'S LEADING INSURERS

Premiums quoted are valid for a period of 30 days from the date of this publication and are subject to the home being of standard construction and free from history of subsidence or flooding. Satisfactory physical security in force at the time. Satisfactory claims experience and acceptance of risk by Insurers. Policy terms and conditions. Government Insurance Premium Tax (currently 4%). Our minimum premium level is £495.

Trimble plots to discredit Adams at talks

Unionist assault aims to establish Sinn Fein's links with IRA, reports Martin Fletcher

LEADERS of the Ulster Unionist Party will use their historic first encounter with Gerry Adams at Stormont today to try to demolish Sinn Fein's claims to be a legitimate political party instead of a terrorist front.

David Trimble and his delegation are expected to take hours to present what sources last night described as a "damning and comprehensive dossier proving beyond any reasonable doubt that Sinn Fein is the IRA and the IRA is Sinn Fein".

Their goal is to make it impossible for the British and Irish governments lightly to dismiss the UUP's demand for Sinn Fein's expulsion from the talks after the IRA's recent disavowal of the Mitchell principles of democracy and non-violence.

That disavowal came just two days after Mr Adams, the Sinn Fein

president, had solemnly committed his party to those principles. He claimed Sinn Fein and the IRA were separate organisations.

UUP researchers have scoured books, back copies of the republican newspaper *An Phoblacht* (Republican News) and other archives for evidence. The extent of their work suggests commentators may have been premature in dismissing the call by the UUP for expulsion as a ploy to give it political cover for entering into negotiations with republicans.

Mr Trimble has repeatedly stated that he would confront, not negotiate with, Sinn Fein when he becomes the first Unionist leader since Ireland's partition to meet his

Sinn Fein counterpart face to face at the Stormont buildings. The two governments have spent many months coaxing Sinn Fein to the negotiating table and will almost certainly reject the UUP's demand, but the dossier will make it harder for them to do so without driving away the Unionists.

While the media are focused on today's encounter, talks officials say the key question is whether the UUP will attend subsequent meetings.

A senior UUP source said that after 27 years of violence there was copious evidence linking Sinn Fein and the IRA. "If it requires a week to prosecute our case then we will take a week," he said. "I don't think we will be able to be deterred by one

glip answer. Ulster Unionists actually believe in what they're doing. It's not a gimmick. They are not playing. There's an element of determination in their approach and they will be quite clinical in what they do."

The UUP's evidence is expected to include excerpts from a four-part BBC documentary called *Provos: The IRA and Sinn Fein* beginning tonight.

Sean MacStiofain, a former IRA chief of staff, unequivocally tells Peter Taylor, the presenter, that Mr Adams belonged to the IRA. Mr Taylor has also discovered Mr Adams's only known admission that he was an IRA member in a column he wrote for the Republican

News in 1976 under the pen name "Brownie".

A Sinn Fein spokesman said Mr Adams may choose to respond today by "very robustly challenging the Unionists and loyalists on their record of using force, or threats of force, even since signing up to the Mitchell principles".

Mr Trimble aroused much adverse comment last week by marching into Stormont with the political representatives of the loyalist paramilitary Ulster Volunteer Force and Ulster Defence Association by his side.

All parties were "coming into the talks with a lot of baggage," said the Sinn Fein spokesman. "The best thing to do is to try to set that

baggage aside and look to the future."

The spokesman said Mr Adams would try to engage Mr Trimble directly, but the UUP leader is expected to direct all his comments to the chairman, George Mitchell, and to avoid even shaking hands with Mr Adams or his Sinn Fein colleague, Martin McGuinness.

One of Mr Trimble's fellow UUP MPs, William Thompson, said yesterday that his party would have no contact at all with Sinn Fein. The Rev Ian Paisley, leader of the rival Democratic Unionist Party, is planning a province-wide campaign against Unionist involvement with republicans. "It is fundamentally flawed to engage with Sinn Fein-IRA because you automatically legitimise a terrorist organisation," he said.

NEWS IN BRIEF

Setback for Irish candidate

The Irish presidential candidate Adli Roche suffered a campaign setback yesterday when former workers at a charity she founded launched a group to lobby against her. The 13 protesters accused Ms Roche, who is favourite to win next month's election, of running the Chernobyl Children's Project "like an iron-fisted Stalin".

Ms Roche, who is promising to be a caring successor to the retiring president, Mary Robinson, said that she was the subject of a personal vendetta. The allegations being made against her were "extremely hurtful" but she would not be "bullied out of the race".

Murder suspects face DNA tests

One hundred suspects are to undergo DNA testing in the hunt for the killer of Barbara Mayo, a 24-year-old teacher found battered, raped and strangled near the M1 27 years ago.

Derbyshire police reopened the murder investigation after forensic scientists put together a profile of the killer from a scrap of the victim's clothing found at the scene. If the tests prove negative more suspects will be brought in for testing.

Fifth Whitehall PR director to go

The purge of senior Whitehall directors of information by ministers who wish to sharpen policy presentation has claimed a fifth casualty.

Steve Reardon, 50, who has been director of information at the Department of Social Security for ten years, was told last week that the Social Security Secretary wanted a change of style. It is understood Mr Reardon was told that Harriet Harman had lost confidence in him.

Two questioned on MI5 fugitive

Two men were arrested on suspicion of having helped David Shayler, the fugitive former MI5 officer who is wanted for questioning about a possible breach of the Official Secrets Act.

A 29-year-old man was arrested in Norwich and another, aged 31, in Notting Hill, West London. Both were released on bail after being questioned over allegations about the transfer of money overseas.

Birt attacks Hollywood fees

John Birt, Director-General of the BBC, said he would not bow down to television actors and screenwriters trying to charge "Hollywood fees" for their work.

His remarks, made at the Royal Television Society conference in Cambridge, followed a speech earlier this year by scriptwriters Laurence Marks and Maurice Gran, who accused the BBC of stranglehold talent by refusing to pay decent rates.

Service to restart on crash line

Train services are expected to resume today on the line in Southall, West London, where a train crashed on Friday, killing six passengers. As the wrecked train was taken away for closer examination by safety investigators, concerns were expressed over reports that the train's automatic warning system, which sounds an alarm in the driver's cab, was not working.

Leading article and Letters, page 19

Kinnock calls for driving bans to be Europe-wide

FROM CHARLES BREMNER IN BRUSSELS

NEIL KINNOCK, the European Commissioner for Transport, yesterday called for cuts in drink-drive limits as part of plans to remove drunk drivers from the roads. He said that he also strongly supported a proposed convention on a system for enforcing EU-wide driving bans.

Mr Kinnock hopes to begin discussions on an EU alcohol level at a transport ministers' council in December. He attacked the "appalling" accident rate caused by alcohol but rejected suggestions that the EU should set the alcohol level at close to zero, as is the case in Sweden.

Some member states might oppose this, he said. "I would rather make progress towards a reduction than see ministers block any further reduction." Mr Kinnock, a former Labour Party leader, said the British Government backed his proposals for EU-wide bans.

He is planning laws setting a drink limit of 50 milligrammes of alcohol per litre of blood, well below Britain's drink-drive limit of 80 mg and lower than in eight other EU states. The measure would be just part of a crackdown on motorists who drink and drive or who commit serious speeding offences.

Laws to ensure that driving bans imposed in one state will apply in another could be ready by December. European legislation was proposed when it was found that motorists banned in one state could sit a new test in another without declaring that they were banned.

German drivers were discovered coming to Britain in large numbers to exploit the loophole in European law, while Britons convicted on the Continent are given their licence on leaving to return home, apparently with a clean licence. Now a driver banned

in one state will be banned in all 15 member countries.

Under the law, the state which imposes the ban must notify the driver's home authorities. These must then enforce a similar ban or impose a penalty that would be locally required for the same offence. The action would be automatic for a list of offences including dangerous driving, hit-and-run, drunk driving and breaking speed limits.

Mr Kinnock believes that the death of Diana, Princess of Wales, will increase intolerance of accidents caused by drink-driving or speeding, spurring member states to accept the tougher alcohol blood limit. "All the data shows a big drop in deaths if you bring the limit down," his spokeswoman said.

Brussels has promoted plans for mutual recognition of penalties since the 1980s, but these had long run into opposition over differing penal practices and national sensitivities over jurisdiction. Officials from the 15 member states have now broadly agreed on rules that clear the legal obstacles.

The convention allows states to impose a shorter disqualification if local law dictates. A country may refuse to disqualify a driver only if the action which prompted the penalty does not constitute an offence in the country of residence. Still at issue is whether countries can increase the ban. This has been prompted by the situation in Austria, which imposes no disqualification longer than a month.

Britain has yet to give formal approval to the plan but officials say the Government has voiced no objection to the draft, which is being heavily promoted by Luxembourg, the current holder of the EU presidency.



Immersed in party publicity: Simon Hughes in the Liberal Democrat conference pool yesterday

It takes one to tango at party time

For the political sketchwriter returning to Britain from abroad, it is at first a struggle to get things back out of proportion. Nothing achieves this faster than attendance at a Liberal Democrat conference.

Here in Eastbourne, the trivial becomes grave, the laughable is greeted with a straight face and the obvious studiously ignored. It is a dream world in which little can astonish.

Nobody raised an eyebrow when the opening debate yesterday afternoon on "Safety in public transport", coming as it did within days of a terrible train crash, focused on the need to provide adequate lighting on station platforms and to guard female passengers against sex pests.

All Liberals can recognise a light switch. Some know about sex pests. Few under-



stand signalling circuitry. So the focus was unsurprising. But even I was not prepared to encounter an MP in orange boxer shorts, holding a length of flexible blue plastic piping between his legs, up to his neck in a swimming pool and dancing to a tango played on a poolside ghetto-blaster, with press photographers in attendance and two journalists taking notes.

Simon Hughes (Southwark North & Bermondsey) is a good-hearted and hard-working MP with an eye for publicity. Few who witnessed it can forget his appearance at a Bournemouth conference dressed in green Lycra cycling shorts, to publicise bicycle

lanes and himself. Hardened photographers are haunted by the memory of Mr Hughes, at the Glasgow conference last year, rolling down the steps of the office of a French cultural attaché, dressed in a black bin-liner and wearing a skull mask, to draw attention to French nuclear tests in the Pacific, and himself.

So maybe we should have anticipated his arrival at an event listed in the conference guide as "Chartered Society of Physiotherapy: Who can hydrotherapy help? Visit and learn more — or bring your gear and take part. Swimming

pool. The Grand Hotel." Delegates of all shapes and sizes joined a Gadarene rush into the pool to dance.

They were instructed by a shapely aquatic physiotherapist to twirl around, hold hands in a ring and bob up and down to a taped rumba, to torpedo from the waves like porpoises and then to "march" through the water in an exaggerated stride. "March! March!" she yelled. "Left, right, left, right." Liberal Democrats practised this with vigour: the closest some are likely to come to a military display, but rendered acceptable on account of being performed under water.

Late as ever, Simon Hughes arrived. The trunks were Day-Glo and labelled "Speedo", and he was holding in his turn. Hughes entered the pool for one-to-one tuition, executing a stately breaststroke. The

instructress held him while he performed a frog motion with his legs. A portable cassette-player thumped out some Latin rhythms.

Then an attendant threw in a section of thick blue plastic tube, a few feet long, for exercises. Perhaps misreading his instructions, Mr Hughes pulled it between his thighs, creating a strange effect. His researcher rushed anxiously to the poolside to advise against this manoeuvre. The photographers closed in.

Some days ago your sketchwriter was swinging from a length of monkey-ropes in the Amazon and wondering how to readjust to the normality of British politics as a working journalist. I now realise this will not be necessary.

Conference, page 9

Ashdown attacked by Mandelson

Continued from page 1
Labour, he should learn two important lessons. First parties which slip into "oppositionitis", making invalid criticisms and promising painless profligacy are not seen by the public as credible, and not trusted with government. The public rewards leaders who have the courage to take on their party and lead them to new ground."

Mr Mandelson's surprising onslaught was prompted by a

decision by Mr Ashdown and several senior Liberal Democrat MPs to turn their attack on Labour after signs of a party backlash over talk of coalitions. MPs and delegates are suspicious about the joint Cabinet Committee set up by the Prime Minister and are sceptical that it will deliver on the constitution and PR.

Yesterday Malcolm Bruce derided the Chancellor's spending plans, criticising the party's "something for nothing" economics. "It's not good enough just to have your hearts in the right place. Put your money in the right place, too," he said.

However, Mr Ashdown told BBC Radio 4's Today programme: "We have proved a more effective Opposition to the Government on things like their failure to invest in health and education and yet have more of our agenda on the business of government being put through and being en-

acted than ever before." The party would strenuously oppose policies with which it disagreed.

Liz Lynne, former MP for Rochdale and Lord Russell, the Liberal Democrat peer, joined the attack on new Labour. But Lord Rodgers warned colleagues that it would be "madness" if they did not seek a part with Mr Blair in a "broad, inclusive, progressive alliance of the Centre Left".

acted than ever before." The party would strenuously oppose policies with which it disagreed.

Liz Lynne, former MP for Rochdale and Lord Russell, the Liberal Democrat peer, joined the attack on new Labour. But Lord Rodgers warned colleagues that it would be "madness" if they did not seek a part with Mr Blair in a "broad, inclusive, progressive alliance of the Centre Left".

Prescott seeks pay accord

By PHILIP WEBSTER
POLITICAL EDITOR

JOHN PRESCOTT was last night leading moves to relieve the Cabinet's embarrassment over its pay rise after ministers seemed on the verge of rescuing at least part of their £16,000 rise.

The Deputy Prime Minister was asked by Tony Blair to consult ministers about how they could set an example to public-sector workers, whose

pay rises are certain to be restricted again this year. Mr Prescott is also looking for a long-term solution that would prevent ministerial pay being an annual source of discomfort for the Government.

There were indications last week that Cabinet ministers would follow the example of Mr Blair and Gordon Brown and forgo all of their increase due next year. But it emerged last night that ministers had not given up hope of taking at

least some of the rise and a compromise was being sought. Some ministers have expressed private resentment of the Chancellor for allegedly "bouncing" the rest into giving up their rises.

The possibility of ministers taking a proportion of their rise — up to half of the recommended figure — was being considered. Support was declining for a suggestion that ministers give the money to charity.

ARE YOU PAYING TOO MUCH FOR YOUR HOME & CONTENTS INSURANCE?

Call the Freephone number below for a free quote and see what we can save you. You'll get £5 off the first £50 you spend at Homebase, even if you don't take out a policy. But if you do, we'll give you £50 worth of discount vouchers to spend on selected security products.

**SAINSBURY'S
HOMEBASE
HOME & CONTENTS INSURANCE**

CALL US FREE AND SEE WHAT YOU CAN SAVE

0800 397 397.

01540 60111

Currie serves up hot stuff at book launch

The legendary self-publicist exceeded even her own past exploits, report

Shirley English and Andrew Pierce

EVEN by Edwina Currie's legendary standards at generating publicity the announcement yesterday of her 25-year marriage was remarkable. It came in full glare of the cameras halfway through a national tour to promote her latest novel.

Mrs Currie, 50, the former MP for Derbyshire South, made the announcement in Glasgow where she was promoting *She's Leaving Home*. She said the timing of the statement and the title of the book were an "awkward coincidence".

Just two hours after making the announcement after opening a book shop in Glasgow, Mrs Currie arrived in Edinburgh where she held court with journalists in the George Hotel. Wearing a black Italian wool suit and pink blouse and sporting what she called her "Vogue makeover" — a wispy hairstyle with blonde highlights — she appeared composed and relaxed.

She said she and her husband had simply grown apart and had known for some time that the marriage was over. They had wanted to make the announcement earlier but had kept putting it off until she

had eventually "put her foot down". The decision was amicable but she had been the active party, she said, adding that they hoped to remain friends.

She said she was not one of those women whose lives revolved around being "somebody's wife". "What do you do if you don't miss someone any more? The way forward is a solitary one but I am very lucky I have lots of friends."

"When you have children you make time for the family, but our kids are 20 and 22 now and they are making their own lives and that sense of obligation begins to weaken." Mrs Currie explained that the title of the book had been chosen by her editor four months ago, who did not know about the imminent split. She said: "I remember biting my lip when I realised that was going to be the title. It had to be a Beatles song. I wanted it to be called *Close*

Your Eyes and I'll Kiss You.

Yet Mrs Currie has proved in the past she can be a master of publicity stunts. She flew to Ireland in the last week of the election campaign to appear on a television show to promote her daughter Debbie's first pop record. With her mother looking on approvingly Debbie, 22, revealed that she had engaged in a four-in-a-bed sex romp, had lost her virginity at the age of 15, and had been expelled from school for swearing at her headmaster.

The incredulous interviewer insisted it must be a publicity stunt, which they denied. The desired result was achieved. Mother and daughter were front-page news. The record, *You Can Do Magic*, reached only number 86 in the charts. It hardly mattered. Debbie's voice was not on the disc. It was a publicity stunt for her undercover role for *The Cook Report* into chart rigging.

They were front-page news again.

It was vintage stuff even for the former Health Minister who once advised businessmen: "Don't smoke or screw around. The best thing to take abroad to avoid Aids is the wife."

Mrs Currie said it was possible that politics had contributed to her drifting apart from her husband, but she added: "I have always had a career and a life that is very fulfilling and took up an enormous amount of time."

The couple were married in July 1972 after meeting at an office party of Arthur Andersen, the accountancy firm where they both worked. Mrs Currie, born into an orthodox Jewish family in Liverpool, risked their disapproval by converting to Christianity to marry him in Devon.

"I came from a strict orthodox Jewish background. I was told I would have to choose between him or them and I chose him. And I am glad I did. It is something I do not regret at all. We had many, many good years and I am sad we are not going in opposite directions, different directions," she said.

She said she now planned to concentrate on her writing. She is also involved in radio and television broadcasting in London.

She finished by saying that she had fought hard for a long time to save her marriage. "I am a fighter, I don't give up easily," she said.



Edwina Currie in Edinburgh yesterday, initially for the launch of her third book

Heroine's affairs between the covers

By NICHOLAS WATT
POLITICAL CORRESPONDENT

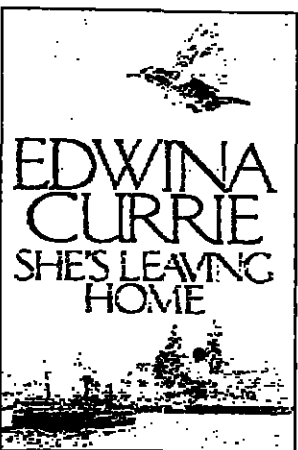
THE heroine of Edwina Currie's first novel, *A Parliamentary Affair*, separates from her airline pilot husband after he announces that he has started an affair with a stewardess.

Elaine Stalker, MP for fictional Warrington South, is devastated when she gets a note from her husband asking for a divorce and another from his solicitor.

"Elaine could not explain why she crumpled in sobs, great retching yelps that shook her for several minutes, as she scabbled for tissues." The letters devastated Elaine, although a few pages later the story moves on to her affair with Roger Dickinson, a married government whip.

The novel was dedicated to her husband, Ray, "with love and thanks". Her warm note is followed by a Hemingway quote designed, no doubt, to distance Mrs Currie the real MP from the raunchy tale. It reads: "All good books are alike, in that they are truer than if they really happened."

Her latest book does not touch on divorce, although it is unmistakably based on her teenage years in Liverpool. *She's Leaving Home*, which is set in 1963, tells the story of Helen Majinsky, a 16-year-old Jewish girl who becomes disillusioned with Judaism, falls in love with a non-Jewish boy and wins a scholarship to Cambridge.



The inauspiciously named book, and the Curries united on the campaign trail



Addict 'spent Asprilla gift on cocaine'

By TIM JONES

FAUSTINO ASPRILLA, the Newcastle United footballer, told a court yesterday that he gave about £1,000 to an alleged drug dealer as a gift to help to keep a roof over his head. Señor Asprilla, the hero of Newcastle United's European Champions League victory over Barcelona, denied knowing that the man was a cocaine addict.

Southwark Crown Court was told that Leonel Sarmiento-Mottoa, who was born in Columbia and holds a British passport, had visited the footballer at his Tyneside home. Señor Asprilla, a Colombian international, said: "He told me he had problems with his lodgings and had to live in a hotel and he asked me for help to pay for it. I gave him £800 to £1,000 as a present."

Police found 15 ounces of cocaine, worth about £1,300, in the car of Mr Sarmiento-Mottoa, 31, who pleads not guilty to possessing drugs with intent to supply. The defendant said that the drug had been paid for partly by the gift. "Mr Asprilla knew nothing about me taking drugs or of my intention to take drugs. He will be really surprised."

Señor Asprilla told the jury he had no idea that Mr Sarmiento-Mottoa was a cocaine user. Asked by Richard Hayden, for the prosecution, whether he would have given the money if he had known it was for drugs, he said: "Probably not."

Señor Asprilla, speaking through an interpreter, said that on other occasions he had

given the defendant sums of £40 to £50. "He was useful to me, translating things for me many times." Although Mr Sarmiento-Mottoa sometimes acted as a chauffeur and accompanied him to restaurants, he did not consider him a close friend.

Mr Sarmiento-Mottoa, of Islington, North London, said he was spending up to £350 a month on the drug and that, although he had three bank accounts and owned a London flat, his finances were in a mess. "I was hooked on cocaine. I was betraying the trust of Mr Asprilla when I spent the money."

Señor Asprilla was complimented by Mr Hayden on his hat-trick in the Barcelona game. Afterwards he was surrounded by autograph hunters. A court usher said: "I have two sons and they will be delighted when I take these home."

The trial continues.



Asprilla outside the courthouse yesterday

Ex-boxer denies grant deceit

By MIKE HORSNELL

TERRY MARSH, the former world boxing champion, yesterday denied any intention to deceive when he applied for a student grant to which he was not entitled.

A jury was told that Mr Marsh, 39, received more than £9,400 in maintenance grant and tuition fees in 1995 from the London Borough of Tower Hamlets for a two-year Higher National Diploma course in computer studies at the Guildhall University in London. He should not have received the money because he already had a BA honours degree in politics and government from the same university.

It was only after speaking to two cousins who were teachers that Mr Marsh realised that he was not entitled to a grant. As a result, he told the jury at Southwark Crown Court, he telephoned Tower Hamlets Council to tell them this.

David Stone, principal swards officer for Tower Hamlets, said that the alleged fraud, under the Theft Act, was uncovered after he saw a television profile of the defendant which disclosed that he already had a degree.

Mr Marsh admitted that he had crossed out the word "university" where it asked for his educational qualifications. "I didn't see a degree as an 'exam' as opposed to O and A levels," he said.

Mr Marsh denies furnishing false information for an award application between May 13 and June 20, 1995. The trial continues.

The seven deadly sinners who make office life hell

By DAMIAN WHITWORTH

EVERY office has them; those "difficult" people who turn the daily working routine into a gruelling battle. Now in an initiative bound to provoke an outbreak of finger-pointing among colleagues, the seven classic types that blight the workplace have been identified by management gurus.

On the summit of the vile pile is the Autocratic Dictator, the tyrant who stays on top by keeping others down, is quick to anger and often unpredictable. There is the Back Stabber, who strikes with venomous criticism, spreads

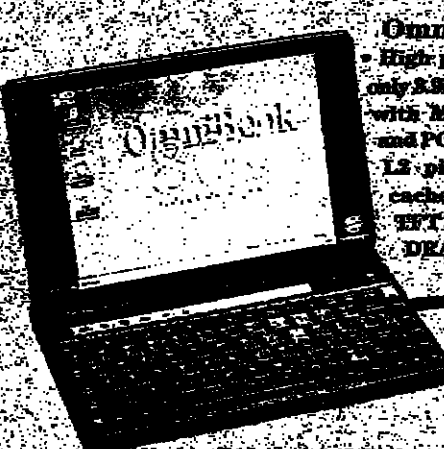
vicious rumours and then acts the innocent.

The Critical Advice Giver behaves as if he or she is the world expert on any subject and addresses others with condescension and aloofness. The Tight Lip, meanwhile, communicates only in sulky monosyllables and refuses to clarify why he — or she — has taken such umbrage.

The Fault Finder, according to the seminars, picks at everything and implies that someone else is always to blame. The Soothing Delayer is agreeable enough, but

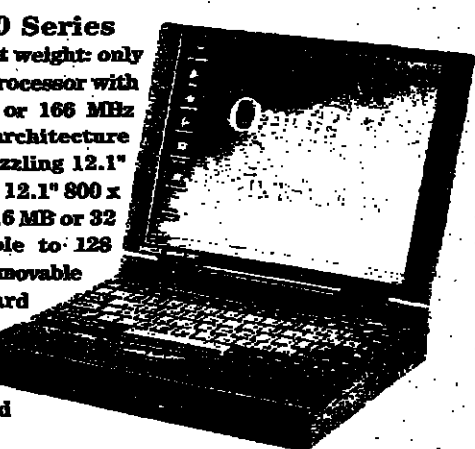
causes immense frustration by refusing to actually do anything. The Downer simply thinks everything will always get worse.

The seven deadly stereotypes have been drawn up by Fred Pryor Seminars, an American organisation, which teaches the way to survive the interpersonal pitfalls of the office. "People are afraid to say 'no' but it's better in the long run," said Elizabeth Paddon, one of the American seminar leaders who are touring Britain at present in an attempt to bring harmony to offices.



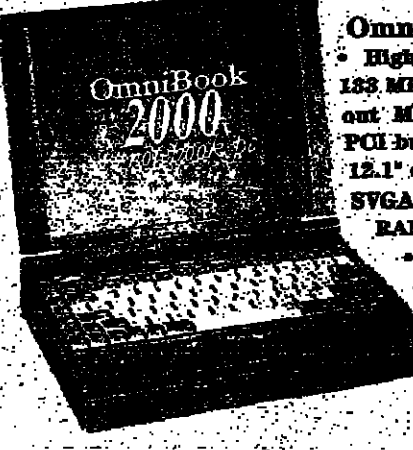
OmniBook 800 Series

- High performance, light weight: only 3.5 lbs • Intel Pentium® processor with MMX™ technology • 166 MHz and PCI bus architecture • 512-KB L2 pipelined burst synchronous cache • 800 x 600 19.4" SVGA TFT display • 16 MB of EDO DRAM, expandable to 80 MB • 4 GB Enhanced-IDE PCI Hard drive • Touch-type, full-sized keyboard • Sound Blaster® Pro-compatible stereo sound



OmniBook 5700 Series

- High performance, light weight: only 6.8 lbs • Intel Pentium® processor with MMX™ technology 150 or 166 MHz and 32-bit PCI bus architecture • 512-KB L2 cache • Dazzling 12.1" 1024 x 768 XGA TFT or 12.1" 800 x 600 SVGA TFT display • 16 MB or 32 MB of RAM, expandable to 128 MB • 3 GB or 2 GB removable Enhanced-IDE PCI hard drive • Touch-type, full-sized keyboard • Sound Blaster® Pro-compatible stereo sound



OmniBook 2000 Series

- High performance, Pentium® 133 MHz processor with or without MMX™ technology • 32-bit PCI bus architecture • Brilliant 12.1" colour SVGA TFT or 12.1" SVGA DSTN display • 16 MB of RAM, expandable to 128 MB • Up to 3 GB of storage capacity • Sound Blaster® Pro-compatible stereo sound

With HP laptops you're better connected. Because HP OmniBooks feature DMI architecture and HP Top Tools to give you close control at all times. Equally, your colleagues have the mobility they need. They're free to access everything they need as if they had a PC with them, wherever they are. There's a full range from lightweight to full power and Hewlett-Packard **THE PROMISE MADE GOOD** OmniBooks can run on multiple operating systems including Windows® NT 4.0. To be better connected all you have to do is make that call.

TO PLACE YOUR ORDER CONTACT ONE OF THE FOLLOWING RESKILLERS

Triumph Technologies Ltd
Buckinghamshire
Tel: 01628 488004

Prestige Trading Ltd
London
Tel: 0171 631 1611

Richard Hill & Associates
London
Tel: 0181 368 6319



1-2-1 Euro Technology Ltd Surrey
Tel: 01483 544121

Westwood Associates Ltd
Chalfont St Peter
Tel: 01753 887161

Computerland Midlands & North
Tel: 0116 247 7177

South Tel: 0171 6365151

Highland CAD Ltd
Scotland
Tel: 01349 864455

The Intel Inside logo and Pentium are registered trademarks and MMX is a trademark of the Intel Corporation. Windows NT is a registered trademark of the Microsoft Corporation. All other trademarks are acknowledged.

Tonypandy, the lilting voice of democracy

THE Queen last night led tributes to Viscount Tony-pandy, who, as George Thomas, was for many the voice of the Commons when debates were first broadcast on radio in 1978. The former Speaker's cries in lilting Welsh tones of "Order, order" were instantly recognisable.

Lord Tonypandy, who died yesterday aged 83, entered Parliament in 1945. After holding several ministerial offices, he was elected Speaker in 1976, a position he held until 1983, when he retired to the House of Lords. He did not marry and his title dies with him.

For many years Lord Tonypandy battled with throat cancer but refused to give up public appearances. Most recently, as a fervent opponent of devolution, he campaigned against the Government's plans for a Welsh Assembly. As a committed parliamentarian, he lent his weight to the late Sir James Goldsmith's Referendum Party campaign against the European Union.

A statement by the Queen said: "I was very sad to hear of

Politicians across the spectrum paid tribute to former Speaker's humour and integrity, reports James Landale

Lord Tonypandy's death. Like so many people who knew him, or heard his voice, I will remember his warm personality, his dignity as Speaker of the House of Commons, his wonderful Welsh accent and his long and courageous battle against throat cancer. My family join me in sending our sympathy to all his friends and colleagues."

A friend of the Royal Family, Lord Tonypandy read the lesson at the Prince of Wales's wedding in 1981 and was devastated by the death of Diana, Princess of Wales. Despite his illness, he signed a book of condolence.

Tony Blair, the Prime Minister, said Lord Tonypandy would be remembered with great affection. "His voice became one of the most famous in the land when, during his tenure as Speaker, radio broadcast-

ings began," Mr Blair said. "But in Parliament he was just as well known and respected for his fairness, his kindness and his judgment. His former constituents will miss him greatly."

William Hague, the Tory leader, said Lord Tonypandy was much loved and widely respected. "We have lost a great parliamentarian, a man who was a symbol for British democracy around the world and a proud Welshman who defended our United Kingdom with passion. The people of Wales and the whole of Britain will be saddened by his death."

Paddy Ashdown, the Liberal Democrat leader, said that Lord Tonypandy "combined the qualities of fairness and authority which are the hallmarks of all great Speakers".

Baroness Thatcher des-

cribed him as "a great patriot and a transparently good man whose personal qualities — as much as the position he held with such distinction — won him the affection and respect of people of every political conviction and none."

"He was also a wonderful example of Christianity in action. All through my career he was a good friend to me, and I shall miss him."

Betty Boothroyd, the current Speaker, said that her friend had fought bravely against cancer. "It was typical of him that he carried out public engagements in spite of his serious illness until very recently."

"As Speaker, he was a dominant figure. His presence was magisterial, but at the same time he appeared human and friendly. He was particularly adept at breaking tensions in the House with his own brand of humour. I thank God for his distinctive life of service to the House of Commons, to the country at large and to all his fellow men and women."

Obituary, page 20



As George Thomas, his cries of "Order, order" became famous when Commons debates were broadcast on radio

Chemotherapy boy to have surgery soon

BY IAN MURRAY, MEDICAL CORRESPONDENT

TWO pieces of tissue, each the size of a pomegranate seed, are to be taken from a small boy in the next ten days during an operation to prepare him for chemotherapy treatment which will inevitably sterilise him. The tissue will be stored for up to 20 years ready to be reinserted, so that he has a chance of fathering children.

Doctors at the Manchester Children's Hospital caring for Oscar von Memerty, aged two, who has a life-threatening disorder, have decided it is best to give the little boy only one anaesthetic for both the initial bone marrow treatment and the removal of the testicular tissue. The specialist team of three from the Rachel Foundation in Nottingham who will remove the tissue will bring their equipment to Manchester for the operation.

The *Times* described yesterday how Oscar and his four-year-old sister Valeska were brought here from South Africa by their parents to be treated for an inherited metabolic disorder that would otherwise kill them by their early twenties. The treatment involves large doses of chemotherapy, which will cause sterility.

Oscar is to become the first patient in the world to be given an experimental treatment whereby testicular tissue is removed before chemotherapy and stored so that it can be reinserted when he becomes a

teenager. The hope is that this will restore his fertility. The Human Fertilisation and Embryology Authority has approved the treatment because, at his age, the boy is incapable of producing sperm.

Once the Manchester surgeons have finished preparing Oscar for his bone marrow transplant, the Nottingham team will probably use a wide needle to extract the tissue from the testes during a 20-minute operation. The tissue will then be given initial preservation treatment, before being put into an incubator and driven 70 miles to Nottingham.

The tissue will be cleaned, held in suspension with cryoprotectant, and stored in liquid nitrogen. At some stage in the next few years it will be necessary to experiment on a tiny piece of the tissue to find the best way of thawing it, to ensure that the main part of the tissue is not damaged when it is eventually needed for reinsertion into the boy.

"We are all terribly excited about getting the go-ahead to help Oscar," Simon Fishel, who heads the Nottingham team, said last night. "We cannot know for certain if the treatment will work, but at least it gives him hope. It will be a start in finding a way to help the thousands of children who are sterilised each year in the course of treatment to cure their cancer."

Not enough cooks spoil the broth

BY ROBIN YOUNG

BRITAIN has become a nation of armchair cooks who prefer watching television chefs busily preparing dishes to lifting a pan themselves, according to a survey published today.

Britons rely increasingly on convenience foods, and only 42 per cent say they enjoy spending time at the stove. Of those who venture into the kitchen, 95 per cent admit using ready meals to save time. Most claim that they can throw together an evening meal in under half an hour with the right store-bought ingredients and pre-prepared foods.

That leaves plenty of time for would-be gourmets to watch the 15 hours of cookery programmes broadcast on terrestrial television each week. Further helpings are available on cable.

The report, by NOP, says the weight of ready meals eaten in the United Kingdom

has doubled in five years to 99,000 tonnes a year, at a cost of £505 million. The most popular dish is lasagne, followed by Indian meals, Chinese and Thai food.

Tim Sutton, marketing director of Geest Prepared Foods, which commissioned the research, said yesterday: "People love to titillate their taste buds by watching sumptuous cookery programmes on TV, but it's often more for entertainment value. We are increasingly using chilled prepared foods to form the basis of the evening meal at home."

CORRECTION

Voting in the election for the leader of British Conservative MEPs (report, September 17) was Edward McMillan-Scott nine votes and Edward Kellett-Bowman eight, a majority of one.

If your business would like a 20% discount, no matter when you call, or where you call, give BT a call.

BT's Business Choices gives you discounts off BT's basic rate on most business calls. With BT's Business Choices Level 1, your direct dialled local, national and international calls are discounted by at least 20%, 24 hours a day, for a quarterly site fee of only

£5. On top of this you get a world class service supported by a wealth of expertise and resource.

BT. Lowering costs and raising standards. Freefone 0800 800 800. BT

*BT CHARGECARD CALLS AND CALLS TO MOBILES ARE DISCOUNTED AT DIFFERENT RATES.

THE TIMES
Gifted
'too sa
for six

Bodyguard say
Fayed ordered
driver change

Amended
Linked Account

Why wait?
Norwich Union
about affordable private healthcare
0800 42 42 42
guaranteed 24/7
INVESTMENTS INSURANCE HEALTHCARE PENSIONS

Gifted pupil is 'too sarcastic' for sixth form

By JOANNA BAILE

ONE of the brightest pupils at a leading grammar school has been expelled for being just a little bit too clever for his own good.

Alex Bearn, 16, who recently achieved eight A-grade and two B-grade GCSEs, plus an A* in maths, has been told he cannot return to Sir Thomas Rich School, Gloucester, to study for A levels because he is "sarcastic".

Ian Kellie, the head teacher, who may be facing court action from Alex's parents over the decision, said: "Although he is a very clever boy I decided it was not appropriate for him to be a member of the sixth form. He has been sarcastic, rude and confrontational towards staff, uncooperative, grudging and arrogant in his attitude, and has disrupted classes. The decision is backed by the governors and staff."

However, Peter Clarke, chairman of Gloucestershire education committee, disagreed: "The boy has to be formally excluded, his parents informed of the reasons and given the right to appeal. None of this has happened."

A headteacher can't just chuck pupils out like this. We have told him that he is on his own if this goes to court."

Alex's parents said that he was just a "typical adolescent" and have obtained legal aid to seek a judicial review of the headteacher's decision.

Asked why teachers at the state boys' school could not handle Alex's rude but non-violent behaviour, Mr Kellie said: "It is not normal adolescent grumpiness. We are a boys' school, so we are used to dealing with the full range of attitudes and problems. He



Alex Bearn: described as clever, but sarcastic

has never done anything that would have justified formal exclusion, but I have denied him a place in the sixth form because of his invidious nastiness — he has treated the school and staff with contempt."

"The staff has done a professional job taking him up to GCSE, but I have to consider other pupils because I do not want him holding them back."

Meanwhile, another pupil and one of Alex's friends, Craig Collier, is also being denied a place in the sixth form for similar reasons. Craig got 11 GCSEs (two As, eight Bs, and one C). His parents have also been granted legal aid to pursue their case through the courts.

Alex's mother, Helen McComb, a trade union administrative officer who is divorced from Alex's father, was warned in a letter from Mr Kellie in April that she should not assume that her son would be offered a sixth-form place.

She said: "He was at the school for five years and there

was only ever one complaint about his behaviour which I believed had been resolved. The school is not following proper procedures and we do not want any other parent to go through what we've been through."

"His behaviour is just typical adolescent behaviour. He is not a bad lad and has never done anything grossly wrong. He is intelligent and questioning."

Mrs McComb claimed the school had refused to provide copies of the school disciplinary procedure or of Alex's record so they could appeal.

Alex said: "As soon as I finished my GCSEs in June Mr Kellie told me I would not be given a sixth-form place. I was very disappointed."

The chairman of governors, Jan Wilton, was unavailable for comment. Alex is continuing his studies at St Peter's Roman Catholic comprehensive school, Gloucester, while the dispute goes on.



Mark Howard claimed he lost his job for taking time off for his sick daughter

Journalist found the going tough in a woman's realm

By CAROL MIDGLEY, MEDIA CORRESPONDENT

A SENIOR executive of *Woman's Realm* accused the magazine of hypocrisy yesterday when he lost a claim for unfair dismissal. Features editor Mark Howard, 37, said he was sacked for taking an hour off work after his young daughter was rushed to hospital.

He alleged the magazine had shown him no sympathy when his daughter Alice, ten, suffered an epileptic fit. Mr Howard, whose 12-year-old son suffers from leukaemia, failed in a High Court attempt to be reinstated when he was told he had no legal grounds to fight his case. Mr Justice Lindsay said that although he sympathised with the illnesses of his children, the magazine had not breached its contract.

Mr Howard, from Plumstead, southeast London, who was seeking an interim injunction against IPC, the magazine's owner, over his sacking last week, claimed Kathy Watson, the editor of the magazine, had told him to clear his desk after he returned to the London offices

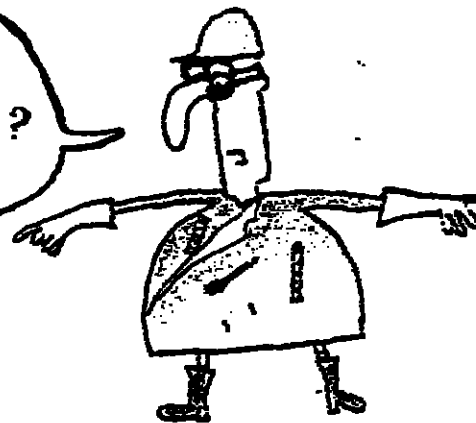
from Addenbrooke's Hospital, Cambridge.

He told the court: "I rang work to tell them I would be late because Alice was ill, but when I returned Kathy Watson told me: 'Shut up, Mark, you're not working out as features editor, you're fired. I want you out of the building today.'"

He added later outside court that he would fight on and said: "This is really hypocritical because *Woman's Realm* continuously runs features on parents with sick children who are learning to cope with their situation. But here they are sacking me and leaving me in the lurch with a sick child."

Iris Burton, editor-in-chief of *Woman's Realm*, said Mr Howard's sacking had nothing to do with him taking time off but was because he was "ill mannered" and "unreliable". She said Mr Howard, who joined the magazine in July on a three-month probation period and a £33,000 salary, had failed to work harmoniously with colleagues and management.

Where is everybody?



Bodyguard says Fayed ordered driver change

FROM BEN MACINTYRE IN PARIS

DODI FAYED personally instructed Henri Paul to take the wheel of the car in which they died and in which Diana, Princess of Wales, was fatally injured, according to the bodyguard who was the sole survivor of the crash.

Trevor Rees-Jones told investigators that Mr Fayed, his employer, had come up with the ruse of sending two decoy cars from the front of the hotel in the Place Vendôme while he and the Princess tried to slip away from the rear exit.

"It was Dodi who called Henri Paul so he could drive us from the back of the hotel. It was Dodi who changed his plans, not I," Mr Rees-Jones, 29, said in a 15-minute interview with investigators last Friday.

"The original idea was to leave from the front in two cars to keep the photographers as far away as possible. They were there anyway and I thought it would be better to have two cars than one." He added that he did not know why Mr Fayed had decided on the change of plan.

Anticipating such a move, some photographers had stalked out the back of the hotel. Mr Rees-Jones recalled being followed by two motorcycles and a white car but said he had no memory of the moments directly before the accident. "I remember being

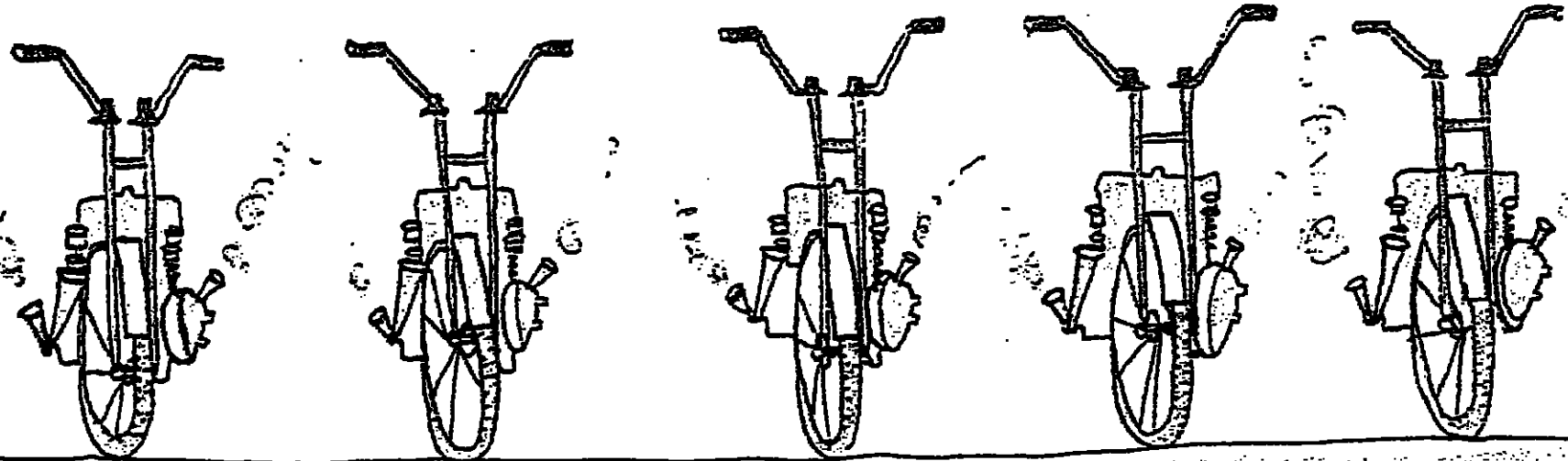


Rees-Jones: said driver of car appeared 'fine'

sat in the car and I don't remember anything else."

M Paul was later found to be have been more than three times over the legal alcohol limit for driving. Traces of antidepressant drugs were also found. Mr Rees-Jones said that M Paul had appeared "fine".

The bodyguard is expected to be interviewed again this week. Doctors say he may be suffering from partial amnesia caused by shock and large doses of anaesthetic administered during surgery to reconstruct his face. However, the French magazine *Voici* reported yesterday that police and doctors at the La Pitié-Salpêtrière hospital had allowed "the rumour of the bodyguard's partial memory loss to circulate in order to guarantee that they could interview him in peace."



Amended Index Linked Account Rates

Effective from 23rd September 1997. Account no longer open to new investors.

Index Linked Account				
	Minimum Investment	Gross*	Gross CAR**	Net†
1st Issue Quarterly	£1,000	6.50%	6.66%	5.20%
2nd Issue Yearly	£1,000	6.50%	—	5.20%
2nd Issue Monthly	£1,000	6.31%	6.50%	5.05%
3rd Issue Yearly	£1,000	6.50%	—	5.20%
3rd Issue Monthly	£1,000	6.31%	6.50%	5.05%
4th Issue Yearly	£1,000	6.00%	—	4.80%
4th Issue Monthly	£1,000	5.84%	6.00%	4.67%

*Without UK income tax deducted. **Annual return of monthly interest payments results in the account. †Assuming rate of income tax at 20%. Interest will be payable net of the applicable rate of income tax (which may be reclaimed by non-taxpayers) or gross, subject to the required registration, CAR and net rates are illustrative only and have been rounded to two decimal places. Rates may vary but are correct at the time of going to press. Details of interest rates paid on other accounts are available from any Britannia branch.

Britannia
The Sharing Society

Britannia Building Society
Britannia House, Leek
Staffordshire ST13 9NG

World Offers.

Cologne
from
£89 rtn

Kuala Lumpur
from
£397 rtn

Verona
from
£149 rtn

Fares are return from London. All are subject to limited availability and travel periods. Passenger taxes excluded. For details and conditions see ITV Teletext p380, your travel agent or British Airways Travel Shop. Or book and pay at our internet site, www.british-airways.com

For thousands of World Offers call now on: **0345 222111**

Book by 1st October '97.

WORLD OFFERS
BRITISH AIRWAYS
The world's favourite airline

www.british-airways.com

£100m lifeline thrown to higher education

MINISTERS are expected to announce today a £100 million rescue package for higher education to quell fears that the introduction of tuition fees next year will bring no immediate benefits to universities.

Baroness Blackstone, an Education Minister, promised vice-chancellors an early decision on their budgets last week. Although the announcement will not guarantee universities the full proceeds of the first fees, the package should constitute a lifeline in the coming year. The amount of state support that universities receive for each student has dropped by 40 per cent in real terms over the past 20 years. The extra money will be allocated according to need.

Some institutions were contemplating staff cuts, despite indica-

John O'Leary on ministers' move to avert crisis made more threatening by tuition fees

tions that universities and colleges have filled up to 30,000 more student places than were allocated by their funding council. David Blunkett, the Education and Employment Secretary, had conceded that higher education faced a "crisis".

Sir Ron Dearing, in his report in July on higher education, predicted a funding gap of £9 billion by the end of the decade if no action was taken. A report to be published tomorrow by the Higher Education Funding Council for England will illustrate the scale of the immediate problems. The researchers, from Manchester University, found that universities needed £400 million to

bring their teaching equipment up to date. Four fifths of universities and more than half of all colleges could not cover important topics because of a lack of equipment.

The report predicts that students will be required to supply personal computers in a few years. At present, it says, many are being trained on obsolete equipment which is inferior to that which they will encounter at work.

Universities and colleges were limited by the funding council that allocates their grants to 310,000 students this autumn. By yesterday, however, 324,000 places had been filled and admissions officers expected at least another 16,000 stu-

dents to join at the start of term.

Some universities are thought to have ignored recruitment limits and risked fines of hundreds of thousands of pounds because they fear that the introduction of fees will lead to a slump in applications next year. Admissions officers report an unusually large number of well-qualified candidates and fewer withdrawals than usual.

Douglas Trainer, president of the National Union of Students, said overcrowded campuses could not cope with the influx. "There are real questions about the lack of resources and the quality of education these people will receive." Shortages of residential accommodation have

begun to reappear. At Central Lancashire University, some students had to be found temporary accommodation last week even though the university was close to its recruitment target.

The Higher Education Funding Council for England fines universities more than £1,000 per student if they are more than 2 per cent over their target number. Some may lose up to £500,000 if estimates by the Universities and Colleges Admissions Service are correct.

Roger Grinney, the funding council's spokesman, said: "It remains to be seen whether institutions have overshot to this extent, but they were well aware of the arrangements and

there are no plans to waive the penalties. Institutions have been so good at managing their admissions that the 144 universities and colleges were less than 2,000 over the target last year."

Some plan to argue that the Government's late decision on fees and the subsequent confusion over deferred applications made it impossible to be as accurate this year. Andrew Hindmarch, who is responsible for undergraduate admissions at Sheffield University, said: "We are about 150 students over our target, but this is a small number over a large university, especially when fewer students than usual have declined places." Brunel and Lancaster have admitted taking 10 per cent more than the maximum set by the funding council.

Board to check its marking of A-level English

BY SIMON DE BRUXELLES

AN EXAMINING board has launched an inquiry into its marking of A-level English papers after more than half the students from one school had their grades increased on appeal.

Of 61 students who took English Literature at Yeovil College, Somerset, in June, 33 had their marks improved by at least one grade after teachers sent their papers back to the Associated Examining Board in Guildford, Surrey.

Two students were moved from Grade C to Grade A, and 12 were increased to A or B grades. Some students who had originally received disappointing grades may now be accepted by their first-choice universities. Many had been forced to make plans to go elsewhere.

Richard Atkins, the college principal, said yesterday that the results of re-marking were astonishing. "This raises doubts about the examining boards and about the consistency and validity of A-level results," he said. It is the first time the college has returned so many exam papers to be marked again.

Initially the college had been pleased that all candidates had passed when the results were published last month, but closer inspection showed the grades were mainly C, D and E. Although everyone had done well on the course work, almost everyone had done badly on the second exam paper.

Mr Atkins said: "It was very disappointing and did not make sense that one paper should be so out of line. We contacted the examining board and asked for all the papers here to be re-marked."

"We were astonished to find that 33 of the 61 candidates had their grades raised. It means a number of students will now be able to try and access their first-choice university place instead of having to make do with a second or third choice or even miss out altogether this year."

"This is a key year to go to university because of the introduction of tuition charges next year. Waiting to hear their grades has been a very stressful time for students and their families."

A spokesman at the Associated Examining Board said there would be an inquiry. "In some cases where a student was near the boundary it would only take a mark or two to move up a grade."

"One of the things we don't do is grade students down, so you get a biased picture. If examiners do not keep to the marking scheme they are not reappointed."

PC jailed for lie that head hit girl in chest

BY A STAFF REPORTER

A POLICEMAN was jailed for three years yesterday for falsely claiming that a headmistress hit a child. The judge said that the Essex officer was the author of a ruthless conspiracy.

PC Robert Cumming, 44, of Saffron Walden, was convicted of conspiring to pervert the course of justice. Chelmsford Crown Court was told that, shortly after visiting a junior school in Saffron Walden, he made a statement alleging that the headmistress had struck a four-year-old girl in the chest.

Cumming later persuaded his wife and his mother-in-law to say they saw the assault in the assembly hall, but they were not there.

Judge Benjamin Pearson told Cumming that the head's reputation was supremely important to her. "You set out deliberately to destroy that reputation, to ruin that career. Over four or five years you wrote numerous letters to her, many of an intimidating and threatening nature."

"Such was your conduct that you were barred from visiting that school. As a result, you embarked upon a ruthless course of conduct, fuelled by your obsessiveness and antagonism towards her."

Essex Police said that Cumming had been suspended from duty. As a result of the conviction, the matter would be referred to the Chief Constable, who would consider dismissing him from the service.

After 121 years, Long Wolf will be buried at Wounded Knee

By PHILIP DELVES BROUGHTON

THE family of a Sioux Indian chief who died in Britain more than 100 years ago have arrived in London to return his remains to the Black Hills of South Dakota.

The detective work that uncovered the neglected grave and alerted his descendants — including the granddaughter who was with him when he died — was carried out by a housewife from Hereford and Worcester.

Chief Long Wolf fought with the Sioux against the US Army and, according to his family, helped to defeat General Custer at Little Big Horn in 1876. When the Sioux were finally overcome, however, he joined "Buffalo Bill" Cody's Wild West show.

In 1892 he contracted pneumonia on a trip to London to perform at Earl's Court, died, and was buried by Cody at Brompton Cemetery, where his grave lay undisturbed for decades. His body, which was

"We do not believe his spirit will be settled until his body has been brought home"

examined at the West London Hospital, was covered with wounds and scars believed to have been inflicted during battles with the US Cavalry.

Yesterday Jessie Black Feather, 87, the granddaughter and oldest living descendant of Long Wolf, said: "We have come to England to fulfil my grandfather's dying wish of being returned to America."

Jessie's mother, Lizzie, was 12 and with her father in London when he died. The family was unable to take his body home immediately, and

after she returned to America she lost track of where Long Wolf was buried.

His body will be exhumed on Thursday, taken in a horse-drawn carriage to the gates of the cemetery, then flown home. He will be buried on Sunday with Indian and Christian ceremonies at the ancestral burial ground of the Oglala Sioux tribe at the Pine Ridge Reservation in Wounded Knee.

The trail to Long Wolf's repatriation began six years ago when Elizabeth Knight from Bromsgrove found a book in an antique market by Robert Cunningham Graham, the adventurer and politician. It contained a long passage on the life and lonely death of Long Wolf, and described how the once-great Sioux chief lay in a "neglected grave in a lone corner of a crowded London cemetery".

Mrs Knight set to work, found Long Wolf's grave and traced down his descendants by placing adverts in American newspapers. John Black Feather, the son of Jessie and great-grandson of the chief, said: "I couldn't believe it when I spotted this advert; my mother had been searching for years for her grandfather's grave. We were so excited, our immediate plan was to bring him home."

The bureaucratic process, which lasted four years, began with letters to the US State Department and the British Government.

"As he lay dying, the chief said how much he wanted to go home," John Black Feather said. "We're just delighted now that we have almost fulfilled that wish. It's important for us because we do not believe his spirit will be settled until his body has been brought home."



"Buffalo Bill", in whose Wild West Show in London Long Wolf, right, was appearing when he died



Wilmer Mesteth, a Sioux medicine man, at Long Wolf's grave yesterday

60 DAY HIGH INTEREST ACCOUNT

7.5% gross p.a.
"You won't find a higher rate for your £10,000"

Prudential's 60 Day Notice Flexi-Save account offers a high interest rate of 7.5% for your £10,000. This year's rate is higher than any other comparable account. You can access your savings without notice twice a year, and without losing interest or paying a penalty. We offer:

• An excellent 6.5% gross rate for £5,000 - £9,999, rising to 7.5% gross p.a. for £10,000 or more.

• Your first year withdrawal rate can be made without notice and without penalties.

• Interest can be paid monthly.

• Convenient savings by phone or post.

Amount	Gross annual rate (including 1% loyalty bonus)
£5,000+	6.5%
£10,000+	7.5%

For more details call **0800 000 222**

PRUDENTIAL

Competitive rate position based on annual interest rate compared with all other current instant Access and Notice Accounts that allow immediate penalty-free access. Source: Moneyfacts as at 22/9/97. The rates include a loyalty bonus of 1% gross p.a., calculated daily and paid annually on the anniversary date. This is paid provided the account is still open and in the preceding 12 months no more than two withdrawals have been made and the balance has not been less than £2,000. Interest will be calculated net of income tax, presently 20% (which may be reclaimed by non-taxpayers), or subject to the required registration, gross. Tax legislation is subject to change. Rates are variable. The account is open to permanent UK residents only. Telephone calls may be monitored or recorded. Prudential Banking plc is registered in England and Wales. Registered Office: 142 Holborn Bars, London EC1N 2NH. Registered number 2999842.

Advance in breast cancer diagnosis

By NIGEL HAWKES, SCIENCE EDITOR

A NEW method for detecting breast cancer has been launched at a London hospital. The technique, which is designed to supplement a conventional mammography, will be used to detect cancers in women whose mammograms are ambiguous.

The technique, called scintimammography, uses a radioactive tracer to produce clear X-ray images that pinpoint the cancer cells. A fluid containing a radioactive technetium is injected into the foot while the patient lies on a couch. The fluid homes in on tumours, highlighting them so that the position and size can be determined.

The procedure takes up to 45 minutes and will probably be used for the 3 to 5 per cent of women who show ambiguities on their mammograms. "If the results are negative, we can spare patients unnecessary surgery," Andrew

Hilson, of the Royal Free Hospital, said. "If they are positive, then patients who are uncertain whether they want the operation will have more data to go on."

Scintimammography was developed by Iraj Khalkhali, of the University of California at Los Angeles. It can be used by any hospital with a nuclear medicine department and costs £50 per patient for the radioactive material. About 30 hospitals are expected to be involved in the first wave of the programme which will be extended to 200 hospitals.

The images can help to determine what treatment should be used and to monitor progress. John Buscombe, of the Royal Free, said: "Scintimammography is a major development. Because it specifically picks out the cancerous cells, it means that doubts left after mammography can be resolved."

Doctors get circumcision guidelines for protection

By IAN MURRAY, MEDICAL CORRESPONDENT

DOCTORS were given new rules yesterday on how to perform circumcisions.

They were not told, however, whether the operation was ethically correct for non-medical purposes. The new rules contain guidance meant to protect them against being sued if they perform the operation on a baby who decides to claim compensation when he grows up.

The new clinical advice was issued by the General Medical Council, the profession's ruling body, after a series of complaints about the standards of care provided for the operation. Recent research published by the *British Medical Journal* has shown that about one male in five in Britain is circumcised, with 2 per cent suffering complications after the operation.

The council's new, carefully worded, guidance says doctors are not obliged to act on a

request to circumcise a child, but should explain if they are opposed to the operation other than for therapeutic reasons. If they refuse to operate, they must tell parents they have the right to see another doctor.

If they agree to carry out the operation, they must obtain permission from both parents if possible and, in all cases, obtain consent in writing. They must have the necessary skills to perform the operation and use anaesthetics. Parents should be told the benefits and risks of the procedure.

The dilemma for doctors, if they decide not to perform the operation, is that it might then be carried out in unhygienic conditions by someone without medical training. Circumcision is required by both the Jewish and Muslim religions and devout parents may have it done in conditions which damage the child's health.

A British branch of an

American pressure group called Norm — National Organisation for the Restoring of Men — was set up last year by John Warren, a chest physician at Princess Alexandra Hospital in Harlow, Essex. Its 20 original members claim that only 1 per cent of circumcisions are medically necessary.

Professor Sir Cyril Chantler, chairman of the GMC's standards committee, has said that male circumcision was legal in Britain and the question as to whether it was ethical was not a medical issue. John Dalton, a research archivist for Norm, argues in the latest *BMJ* that a parent is able to give legal consent for an operation only if it is necessary for therapeutic reasons. Research in the United States, where more than 80 per cent of men are circumcised, has shown that it reduces risks of HIV and Aids.

Sticky end for marmalade crusader

By ROBIN YOUNG

DOES marmalade by any other name sell as well? Craig Sams may be about to find out, though he fears he already knows the answer. When Mr Sams's jams made with concentrated apple juice were ruled not to be jam, their sales fell by a fifth. Now West London magistrates have decided his marmalades are not marmalade either.

Mr Sams, who runs Whole Earth Foods, has been combating an anomaly in the jam regulations for 14 years, and believed his efforts to get the law clarified were about to bear fruit. A draft European directive is in the pipeline. Yesterday, however, he was fined £150

on each of three counts under the old regulations, one for his thin cut orange marmalade, one for his coarse, and one for his organic version — all made with concentrated apple juice as the sweetening agent instead of dextrose, glucose or some other industrial sugar.

He could have been fined £15,000 a time. So perhaps it was not so surprising that he did not object to having £4,567 costs awarded against him, too.

Sandra Fox, chairman of the magistrates, told Mr Sams that it was not in question that his marmalades were wholesome and healthy. It was just that they were not marmalades.

Tracy Ayling, for Mr Sams, urged the magistrates to accept that Mr Sams was

correct in his belief that fructose from concentrated apple juice was a permitted means of sweetening marmalade, even though apple juice was not among the possible ingredients in the legislation. She also produced correspondence proving, she said, that Mr Sams had been prosecuted only because of pressure brought by a rival manufacturer.

Philip Kolvin, for the Royal Borough of Kensington and Chelsea, which brought the prosecution, said that the clause on which Ms Ayling relied meant that only marmalade tarts or marmalade pies had to be made with marmalade, and not, as she had argued, that marmalades had themselves to be made of the ingredients listed on their labels.

ST. JOSEPH'S HOSPICE

MARE ST. LONDON E8 4SA (Charity Ref. No. 231323)

Since 1905 we have shared the grief and eased the pain of countless suffering souls. Last year alone 900 found peace with the help of your vital gifts. Most of them died of cancer, but so severely that you would hardly know. Your concern is as encouraging as your generosity and we thank you for your inspiring trust.

Slater Superior.

Colourful Britain makes its marque

Tourism's new logo is causing an identity crisis, writes Harvey Elliott

ENGLAND is red, Scotland blue, Wales a green squiggle, and London yellow splodges — at least in the eyes of the designers of the British Tourist Authority's new logo, which was unveiled yesterday.

For some tourist boards, however, the precise meaning of the logo, which cost £160,000 to produce and will be used on all promotional material around the world, was not so obvious.

The Welsh Tourist Board said it was delighted that the Union Flag had been retained, but was in some doubt about Wales's place in the logo. "We are led to believe that Wales is unofficially represented by the green," a spokesman said. "I suppose that comes from the

part of the amazing and appealing jigsaw that is Britain."

Ten designers created dozens of ideas for the logo, some of which did not feature the Union Flag, before producing the final version. Annie Eaves, of the design company Real Time, led the team which spent six months on the project, using research commissioned by the authority on how people in six main markets around the world perceived Britain.

"It showed that Britain was considered to be an island of contrasts and we had to reflect all those elements," Ms Eaves said. The team had to combine the stability and history of Britain and its more modern, vibrant aspects.

The designs were presented to meetings of authority committees before a choice was made by the board last July. "The team refined the design and then the clients put it through all their major committees that make up the BTA before it was agreed," Ms Eaves said.

Mr Quarumby said that there had been no change to the design since that decision and the delay in the launch had been to give tourism offices in 47 countries a chance to put the new design on promotional material and to prepare a video of different aspects of Britain.

The new marque drew warm praise from both sides of the political divide yesterday. Chris Smith, Secretary of State for Culture, Media and Sport, said that the logo used the Union Flag to good effect. "It demonstrates a pride in our heritage, but also suggests style and vivacity which are attractive to so many of our visitors from abroad."

Virginia Bottomley, the former Heritage Secretary, said: "It is really cheerful, useful, good and absolutely splendid." The Earl of Lichfield said that it was "an exciting new and stylish look for British tourism which shows the spirit of today."

One dissenting voice was an onlooker at the public unveiling of the logo in Trafalgar Square. "The flag itself is OK," he said, "but the green and the yellow make it look more like the Irish flag."

Additional reporting by Damian Whitworth



Colour coded: tourist authority's new logo

green on which the red dragon of Wales is displayed. London's tourism officials were also puzzled by the claim that the capital's identity was to be found in the yellow surround. "I am not sure that that is the case," a spokeswoman said. "There is so much on offer in London that no one colour symbolises all its attractions." She admitted, however, that part of the new London Tourist Board logo was in the same colour.

David Quarumby, chairman of the British Tourist Authority, was adamant that the green and the yellow represented Wales and London, the red England and the blue Scotland. However, Anthony Sell, his chief executive, said: "The colours are selected for the brands of Britain: the traditional red, white and blue, green for the landscape and yellow to project style and vivacity. The shapes carry several interpretations — sails, coastline, clouds — they are all



Children helping to launch the logo in Trafalgar Square yesterday. It cost £160,000 and will be used on promotions around the world

Residents say never to Never Land park

PEOPLE living at the birthplace of J.M. Barrie are objecting to plans for a multimillion-pound Peter Pan theme park. A consortium of business people at Kirriemuir, Angus, wants to turn a seven-acre pea field into Never Land.

The consortium has formed a charitable trust and says that profits will go to Great Ormond Street Hospital for Children, London, to which Barrie bequeathed the copyright on Peter Pan in 1929, and to other charities. The business people believe that the park would also bring more trade to Kirriemuir.

Residents held a public meeting this week and formed a committee to express their objections. They say that traffic congestion, parking problems, noise and depressed house prices would outweigh benefits, and that visitors would be unlikely to go into the town itself.

American Express would like to give you a first class birthday present.

Disneyland Paris is celebrating its 5th Birthday with special festivities and magical entertainment for adults and children alike. And to make it even more of a Party for you American Express would like to give you a present — if you book a stay between 15 September and 19 December with your American Express Card we'll give you free upgrades all the way.

Free first class upgrade on Eurostar.

If you take advantage of this exclusive offer you'll find the first class treatment begins on your short journey from Waterloo International or Ashford. We'll roll out the red carpet with a free upgrade to First Class, taking you by Castle Service direct to the gates of Disneyland Paris on Eurostar.

Free upgrade to First Class accommodation.

And the first class treatment continues throughout your stay as you'll also have a free upgrade to one of Disneyland Paris' two premium hotels. Cardmembers will have an exclusive opportunity to stay in the luxury of the four star Hotel New York or the majestic Disneyland Hotel for the price of stays at Disneyland Paris mid-range hotels.

Service Magique.

Finally to make your stay at Disneyland Paris even more magical, Service Magique is available exclusively to all American Express Cardmembers whenever you visit. You'll enjoy exclusive benefits including discounts on merchandise, free lunches for your children, free drinks at your hotel and complimentary souvenirs of your stay.

It's party time in the Magic Kingdom.

As part of Disneyland Paris' continuing 5th Birthday celebrations all kinds of special events will be taking place this autumn. For instance there's the 'California

Dream' (until 12 October) when all the excitement of LA and Hollywood will cross the Atlantic to the Theme Park as the streets are lined with palm trees and packed with the colour and life of the City of Dreams. And later in the autumn you can take part in Halloween (25 October - 2 November), a celebration of pumpkins, spooks and infamous villains from your favourite Disney films.

Not to mention the other 5th Anniversary specials like the dazzling Hunchback of Notre Dame Carnival and the nostalgic Disney Classics Musical spectacular. And of course there are all the other attractions that have made Disneyland Paris famously fun-filled already. There are over 50 breathtaking attractions and shows in five magical Worlds for you to explore: nineteenth century Main Street, USA; western Frontierland; futuristic Discoveryland; exotic Adventureland and fairytale-like Fantasyland.

Call now to join the party.

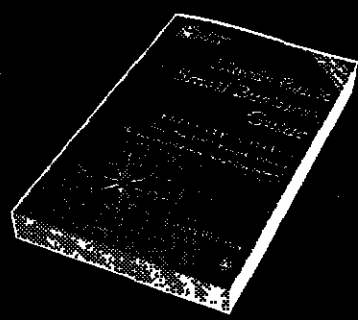
Reserve your places at the 5th Birthday celebrations now, using your American Express Card, and take advantage of our First Class All The Way offer. Visit any American Express Travel Service office or representative or call Disneyland Paris direct on the number below to book a stay at any time between 15 September and 19 December. Simply mention that you intend to book with American Express and wish to take advantage of the first class upgrades on Eurostar and at your hotel — or alternatively just the hotel if you wish to travel by other means. Then get the family set to enjoy a first class birthday present you'll never forget.

Call Disneyland Paris on:

0990 03 03 09

If you don't already have The Card just call 0800 700 222 and apply today

"Starting your own business? Hard Facts."



Soft Back

When you're setting up on your own, you need all the information you can get your hands on. So, you'll be pleased to discover all the facts you need are now available in one softback book: the Lloyds Bank Small Business Guide. It's the handbook to starting a business and it's already sold over 650,000 copies.

There's more good news if you want to put your business plans into action now: the Guide normally costs £12 but it's yours FREE when you call 0345 00 33 77. Ask for your free copy today.

Call the Lloyds Bank Business Start Up Hotline now on 0345 00 33 77

For your start up information and for a free consultation meeting with a Business Banking Manager near you.

Local call charge: lines open 9am - 5pm Monday to Friday, 10am - 2pm weekends. Please quote reference TM288. The offer is only available to residents of England, Scotland and Wales.



Lloyds Bank Plc, 71 Lombard Street, London EC3P 3BS



*The upgrade offer applies for a minimum stay of two nights on the Classic package as featured in the Disneyland Paris brochure (accommodation in a standard room, daily continental breakfast and entrance to Theme Park for the duration of your stay). Book the Hotel New York for the price of the Sequoia Lodge or the Disneyland Hotel for the price of the Newport Bay Club. Prices of packages vary according to day of arrival. Valid for arrivals between 15 September and 19 December 1997 inclusive. The offer is not cumulative with other special offers and is subject to availability at time of booking. Standard terms and conditions apply. Full terms and conditions are available upon request. Eurostar direct service from Waterloo International and Ashford International to Disneyland Paris operates daily up to 28 September and from 18 October to 1 November. During other periods Eurostar direct service to Disneyland Paris operates only on Fridays returning on Sundays.

Abuse scandal inquiries 'often a waste of time'

INQUIRIES into mental health and child abuse scandals rarely prevent new tragedies, say the experts who chair them. They called yesterday for an overhaul of the system, saying that more than 100 inquiries are held each year at a cost of hundreds of thousands of pounds.

Alyson Leslie, a management consultant and former social worker who has taken part in three inquiries, said that she had read the same conclusions time and again. "They invariably talk about poor communications between the agencies involved. They say what should be done to make things better. But they don't say how it can be achieved," she said.

About 20 mental health and 90 child abuse inquiries are commissioned by health authorities and social services departments each year. Ms Leslie, who recently chaired an inquiry in the Isle of Man into the case of a schizophrenic woman who killed her daughter, said that, even when inquiry reports made clear recommendations, little was done to ensure that they were implemented or disseminated to other health authorities or social service departments which might learn from them.

Allan Levy, QC, who chaired the Staffordshire "pindown" inquiry in 1990-91, said there appeared to have

**Experts tell
Alexandra
Freen that
investigations
are costly and
achieve little**

been little follow-up of even the most high-profile examples, such as the Cleveland and Orkney child abuse reports. "What we need is a Children's Commissioner, similar to what they have in New Zealand or Scandinavia, or a Mental Health Commissioner, and one for the elderly," he said. "They could ensure that government is not allowed to slide out of its obligations to ensure that there is reform."

Sir Louis Blom-Cooper, who has chaired five child abuse and mental health inquiries, said: "The lessons of inquiries are being learnt, but not as much as they ought to be because the inquiry teams are not responsible for allocating the resources needed to implement their recommendations."

Inquiry teams should be given the right to revisit health authorities a year after their

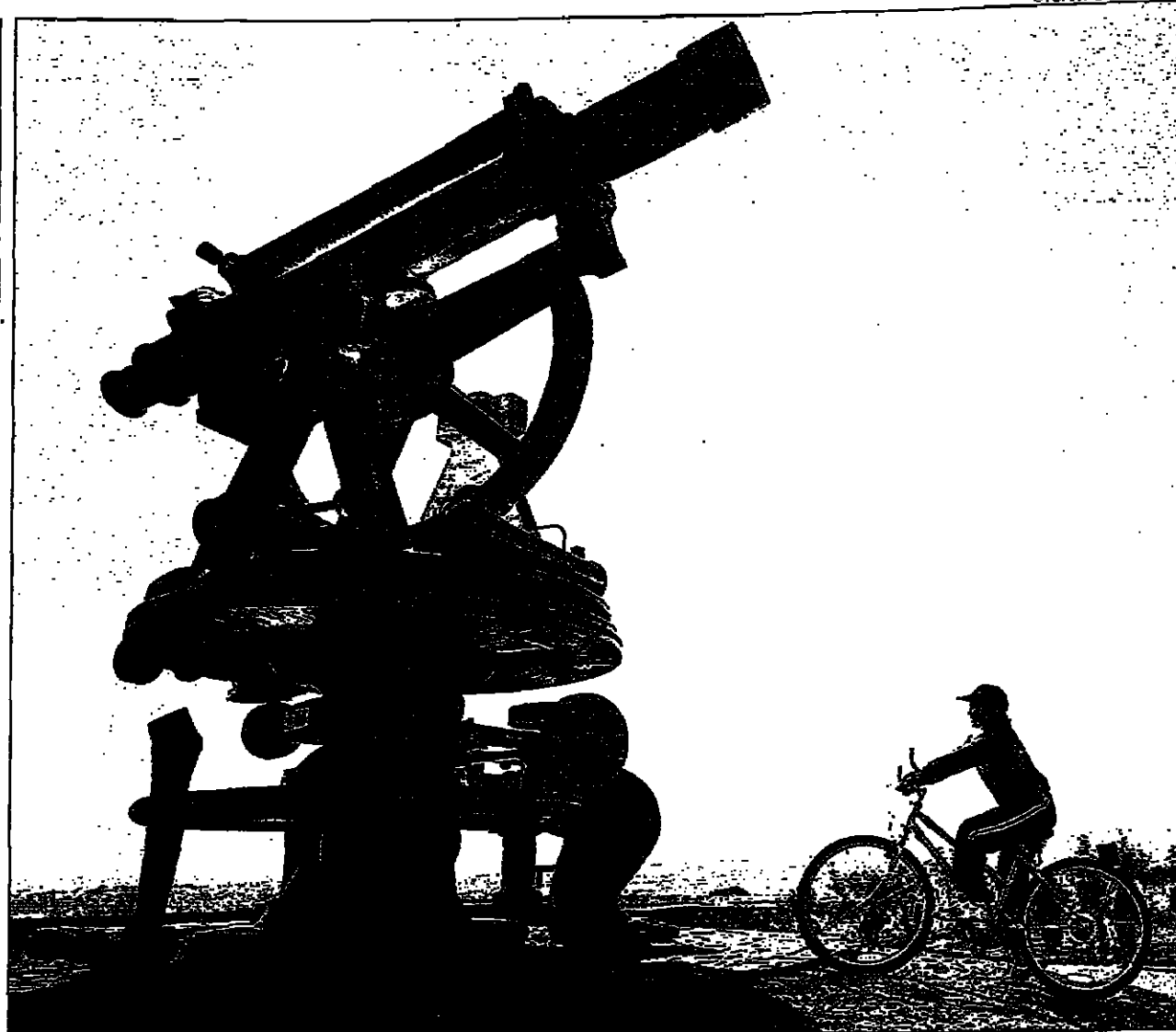
report to see if recommendations have been implemented, he said. Sir Louis has just revisited Suffolk health authority to carry out a follow-up to his 1996 inquiry into a mental health patient who, in 1994, strangled an elderly couple in their home and then murdered his father.

Matt Muijen, director of the Sainsbury Centre for Mental Health, who last year chaired an inquiry into the suicides of three men with mental health problems, called for an inquiries ombudsman who could decide if an inquiry was necessary.

"There seems to be a knee-jerk reaction to hold an inquiry whenever something goes wrong," he said. "It creates a climate of fear among health professionals. Inquiries are necessary sometimes, but there are instances when it is obvious that nobody is to blame — in which case, why hold an inquiry?"

A spokesman for the Department of Health said that health and local authorities were supposed to inform it when they were conducting an inquiry. "If there are policy lessons to be learnt, then we will look at them," he said.

He added that the Government was committed to passing legislation to enable health authorities and social services to pool their budgets to enable them to work better together.



Two giant surveying instruments dominate the landscape above the old Consett steelworks in Co Durham — the latest in a line of open-air monuments celebrating aspects of the North East.

The 20ft-high stainless steel sculptures, costing £90,000, are the work of the Turner prize-winning artist Tony Cragg. They were commissioned in honour of the region's industrial past and as a symbol of its economic regeneration

Monument to men of steel

since the closure of the iron and steel works in 1981.

Entitled *Terris Novalis*, it depicts a theodolite and a level, standing on the feet of mythical monsters. Despite its

prominent position, has escaped the controversy which has surrounded similar projects in the North East, such as the 60ft Gateshead Angel, designed by another Turner Prize-winning artist, Anthony Gormley.

It was funded by Arts Council cash from the National Lottery, Northern Arts, Derwentside Council, the Henry Moore Foundation, Consett's Genesis Project and industry.

NEWS IN BRIEF

Drunken passenger jailed for air detour

One of three drunken and abusive passengers, who caused a flight from Goa to Manchester to be diverted to Vienna, was jailed for four months. An air steward was posted beside the emergency door after Martin Bolger, 35, and his friends talked of leaving the flight when refused more drink. Bolger took a photograph under a stewardess's skirt. The men were ordered off the flight in Vienna, and the airline is expected to seek compensation from them for the detour. Bolger, of Bristol, admitted being drunk on the plane in January. Arrest warrants have been issued for his friends.

Times donation

A cheque for £92,499.30 was given to the Diana, Princess of Wales Fund as a result of the decision by *The Times* to contribute 10p for every copy sold on the day of the Princess's funeral. This is part of a total of more than £315,000 that has been given to the fund by News International.

Burglary ordeal

An man aged 80 was left bound and gagged for 40 hours by burglars who broke into his home in Salford, near Manchester. Israel Marks, who was dragged from bed and beaten by the raiders on Friday night, was eventually freed by his sister, who called at his home only by chance at 11am on Sunday.

Claim dropped

The man cleared of murdering Vikki Thompson has dropped his compensation claim against Thames Valley Police. Lawyers told Mark Weston, 22, of Ascot-under-Wychwood, Oxfordshire, he had little chance of success.

Patient mystery

A patient was found dead in a hospital washroom 24 hours after he disappeared. Bernard Shannon, 63, is believed to have died from a brain tumour. The Royal Liverpool Hospital denies he could have lain there all the time.

Child killer plea

The parents of Genette Tate, who went missing in 1978, have sent a get-well card to the convicted child killer Robert Black in the hope that he will admit being behind her disappearance. Black suffered a stroke at Wakefield jail.

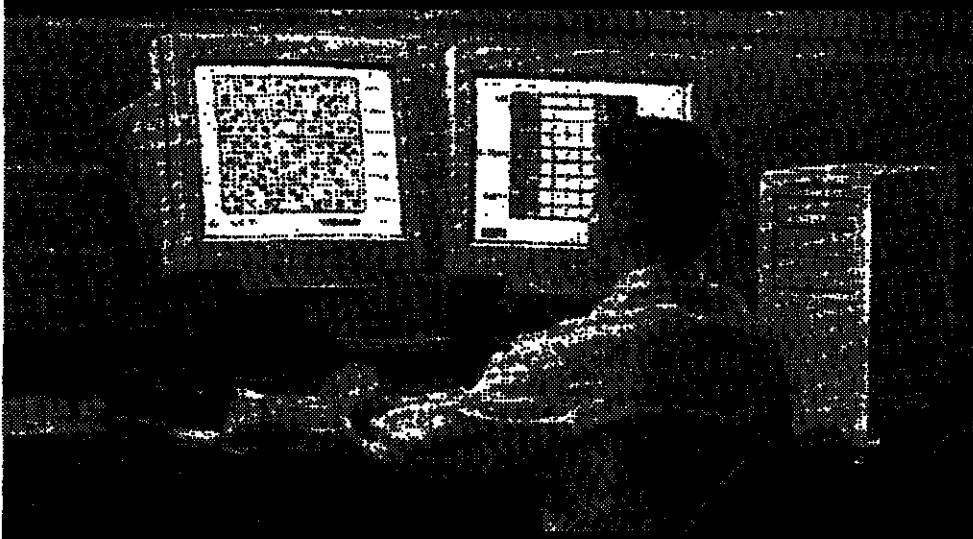
Cycling fine

A racing cyclist has fallen foul of a 150-year-old law designed to curb "furious" carriage driving. Anthony Adams, 24, who is about to attempt a distance record, was fined £120 for cycling at 25mph and not stopping in Cambridge.

Let us pay

A harvest festival service is to be held in a supermarket. About 200 shoppers and staff are expected at the service at the fresh produce section of Asda's Lower Earley branch in Reading. It will be held before the shop opens on Sunday.

A real breakthrough for the business PC.



Seize the future now.

Take your business to new levels of computing cost efficiency with Dell® OptiPlex®. Dell leads the way in providing IT solutions that fulfil the technological and strategic requirements to drive your business into the future.

Dell OptiPlex systems deliver proven reliability, manageability, stability and compatibility. Optimised for complex networked environments, they make the most of your IT budget by reducing total cost of PC ownership.

And now - the new OptiPlex GXa. A breakthrough in corporate computing capability with Intel® Pentium® II processor combined with Intel's 440LX chipset to deliver ultimate performance for the business user.

All at a superb introductory offer price plus a FREE upgrade to a Dell UltraScan™ 17" (15.7" VHS) Trinitron™ monitor for a limited period only. And, of course, backed up every step of the way by Dell's excellent service and support. Seize this unique advantage today to benefit your business, now and for the future.



Make the breakthrough now. Call Dell on 01344 663363 quoting 'GXa Press'.

DELL®

01344 663363

Visit the Dell website at www.dell.co.uk

Taxi driver dies saving stranger from suicide

BY LIN JENKINS

A MAN died after losing his footing as he struggled to save the life of a stranger about to throw herself off a bridge on to rocks.

Kenneth "Archie" Andrews had clambered on to the parapet of the bridge across the River Rhondda as soon as he saw the distraught woman about to jump to her death. He grappled with her, pushed her to safety and into the arms of his friend John Nesbitt, but then slipped and fell 30ft from the iron bridge, landing on rocks at the water's edge.

Police found him face down in the shallow water. He was taken to hospital in Tynyndy, South Wales, where he died eight hours later without regaining consciousness, early yesterday.

Mr Nesbitt, 55, still in shock after witnessing his friend's fall, said: "Archie died a hero. We had struggled with the woman and Archie pushed her to safety. The next thing he had disappeared."

Mr Andrews, 56, a taxi driver who leaves two children, may be nominated for a posthumous bravery award. The police paid tribute to his selfless bravery. Inspector Paul Cannon said: "Mr Andrews did not give a second thought for his own safety. He

must have known of the dangers, but did not hesitate. He died a hero."

Friends said the act was typical of Mr Andrews, who had always shown compassion and a willingness to help others. Ray Jones, a neighbour, said: "He was a real Good Samaritan. He would do anything to help anybody. He was well known to everybody in the community. Trying to help this woman was true to character."

The woman was admitted under the Mental Health Act to East Glamorgan General Hospital in Pontypridd.



Kenneth Andrews: police praised his selflessness

It's a great sign...

...at least £35 cash to get students off to a good start

Starting college or university?

We can help with:

- At least £35 cash for first year students with a bonus of £15 if you register at one of our branches with a Student Banking Service.
- More student branches on or near campus than any other bank, plus a network of over 15,000 cash machines.
- Specialist Student Banking Teams and student advisers to offer useful advice about your finances whenever it's needed.

The right level of overdraft to see you through the year, with up to £1,000 completely interest-free.

With all this, plus much more, it's no wonder so many students choose NatWest.

To apply or for more information

call 0800 200 400

8am-8pm, Monday-Friday and 9am-6pm on Saturday

NatWest
More than just a bank

Internet address: www.natwest.co.uk/students

We may monitor and record your phone calls with us in order to maintain and improve our service. The £35 cash gift only applies to first year undergraduate students who submit an application for a Student Account at any branch of National Westminster Bank Plc by 28 November 1997. This cash gift will not be credited to the account until we have seen proof of student status, identification and recent cheque/parental contribution. Credit is only available to persons aged 18 or over and is subject to status and conditions. Written conditions are available on request from National Westminster Bank Plc, 41 Lombard, London EC2P 2BP. Tel: 1495

Lib Dem
to drop
plan for

Wallace calls for

FEELING

YOU NEED TO
DIRECT FLEXIBILITY

WOOD
DIRE

Lib Dems ready to drop 1p tax plan for schools

By JILL SHERMAN
CHIEF POLITICAL
CORRESPONDENT

THE Liberal Democrats are preparing to drop their flagship policy of raising income tax by a penny to boost education spending. The change is seen as an attempt to bring policy in line with Labour's.

Yesterday Paddy Ashdown and Malcolm Bruce, the Treasury spokesman, took the first step towards abandoning the longstanding policy, insisting that the Liberal Democrats were not in favour of higher taxes for the sake of it. At the risk of angering activists at the party's conference in Eastbourne, the leadership made clear that the education pledge was likely to be abandoned before the next election.

Party advisers argued that, under government forecasts, the nation's finances would improve significantly before the end of this Parliament and the policy to raise extra money for education through taxation would be unnecessary. But the U-turn was regarded as another attempt to cosy up to Labour by abandoning a policy that Tony Blair could not support.

Liberal Democrat advisers admitted that the party was taking a risk by dropping the policy for which it was best known and which most distinguished it from its rivals. "But the greater risk would be to be seen as tax-and-spenders for the sake of it," one said.

Sources close to Mr Bruce said that the party would stick to its election pledge of a 50 per

EASTBOURNE

cent tax rate for those earning more than £100,000. This is intended to allow the tax threshold to be raised, freeing many of those with very low incomes from having to pay.

The Liberal Democrats first proposed putting an extra penny on income tax to raise money for education in 1991. The idea was devised by Mr Ashdown, Alan Beith, then the Treasury spokesman, and Edward Davey, then the party's economic adviser. Mr Davey became MP for Kingston and Surbiton this year.

At the time the leadership argued that Liberal Democrats needed to put forward a policy that was distinctive from those of the Tories and Labour. "The Tories were advocating tax cuts while Labour was proposing higher public spending," one strategist said yesterday.

The Liberal Democrats fought both the 1992 and the 1997 general elections with the tax-rise policy, which they said would provide an extra £2 billion for education. Yesterday sources close to Don Foster, the education spokesman, said that the party had always made clear that the extra penny would be added to

income tax only "if necessary", a phrase that was never used during election campaigns. They argued that in 1993 the party tried subtly to soften its pledge by saying it would commit one penny of income tax to education. But one MP said: "The message was so subtle that the media failed to pick up on it."

Education sources tried to play down any change, arguing that if there were a Budget tomorrow the 1p rise would still be the party's policy. But it is clear that the Liberal Democrats are trying to change their image as a high-tax party, much as Labour did in the five years before this year's general election.

Mr Bruce indicated the shift on taxation in his speech to the conference yesterday. "Of course if finances do dramatically improve, there is no reason why the tax burden should not in time be lightened," he said. "We are not afraid to propose tax rises when they are needed, as they are now, but we are not a party that favours higher taxes for the sake of it."

Mr Ashdown also hinted at the change in an interview with *The Independent* yesterday. Asked about the party's tax-rise policy, he said: "We have to keep that under review. If that is the means by which you can deliver better education, then that is the judgment we should take. If during the course of the next four years — I don't predict it — but there are other things we can do to achieve the same ends, we have got to be prepared to review it."



Peter Lee, chairman of yesterday's youth service debate, challenging Lembit Opik, the youth affairs spokesman, to prove his credentials by naming the Spice Girls. To cheers from the conference floor, Mr Opik, MP for Montgomeryshire, reeled off the names, but in the wrong order

'Perform or else' pay call

By JILL SHERMAN

CABINET ministers should have performance-related pay with salary cuts for those who fail to meet their targets, the conference was told.

Malcolm Bruce, the Treasury spokesman, outlined a proposed Public Service Act that would require departments to set performance targets. "Ministers' pay is always controversial," he said. "Some deserve the money, some don't. If standards and promises aren't delivered, falling ministers should take pay cuts too."

Mr Bruce's advisers said later that the performance-related pay would apply to Cabinet ministers rather than their juniors. Decisions about who should have their pay raised or docked could be made by the Prime Minister or by select committees.

Beneath the silly gimmicks is an idea worth looking at

RIDDELL ON POLITICS

Forget, for a moment, the Liberal Democrats' obsession with Labour and Tony Blair. What sort of party are the Lib Dems? This is not primarily a question of left or right, those overused and misleading terms. The striking feature of yesterday's debates in Eastbourne was how the Lib Dems are torn — intellectually and politically — between innovation on policy and conservatism in defence of local interests.

One of the charms of the old Liberal Party was its adventurousness, and occasional dotiness, the legacy of the Jo Grimond era. But the party has become tamer under two contrasting influences — first, the sober responsibility of the SDP which has affected the Lib Dems since the merger in 1988, and second, the expansion of the party's local government base. Not only is the party more cautious, but at the grass roots it has become a strong defender of local council services, and the existing structure of provision.

Paddy Ashdown is aware of the dangers of the Liberal Democrats appearing as the party of producer interests, rather than consumers, and of big government. He knows that voters are wary of any increase in taxes unless they are sure the money is being well spent. After the election proposal for a targeted tax increase, he now wants to move the argument on to changing the role of government, to be less a provider and more a commissioner of services, contracting much of it out. But that clashes with the attachment of many Lib Dems to the existing pattern of provision, especially at a local level. The party has opposed many of the education changes of recent years, such as grant-maintained schools.

These tensions are underlined by yesterday's proposal from Malcolm Bruce, the party's Treasury spokesman, for a new system of "service delivery agreements" setting out detailed targets and performance criteria. Most attention has focused on his parallel idea of performance-related pay for ministers and senior civil servants, so that failing ministers might lose part of their salary. But this is a silly gimmick. It is impossible to relate the performance of a secretary of state in charge of a vast department to measurable criteria given the uncertainties of politics and events outside any minister's control.

Would David Blunkett's salary be linked to the number of A grades (always creeping upwards) and would Jack Straw's pay be tied to the notoriously unreliable crime statistics? The probability is that any target (fixed by ministers themselves) would be easily achievable or there would have to be loopholes. Much more interesting is Mr

Bruce's underlying suggestion about service contracts.

This is based on the New Zealand experience of government by contract, though in that case it is the more realistic model of contracts between ministers and service providers — for instance, the governor of the central bank in achieving an inflation target. But this approach only works if there is a split between commissioners/purchasers and providers, as in the National Health Service, or a clear framework agreement, as with executive agencies. There would also have to be published performance tables, as with school results. But such changes have generally been opposed by local Lib Dems.

Shorn of its headline-catching elements, Mr Bruce's idea should be taken seriously — but the Lib Dems first have to show they are serious about changing the role of government, rather than defending the status quo.

PETER RIDDELL

Wallace calls for more PR

By POLLY NEWTON
POLITICAL REPORTER

LABOUR was challenged by the Liberal Democrats yesterday to accept proportional representation for council elections in Scotland.

Jim Wallace, the Scottish Liberal Democrat leader, said that his party and the Scottish nationalists had reached agreement on the issue. He

told the party conference: "PR for council elections will be a powerful antidote to the seediness too often associated with Labour-run councils in west Central Scotland — the arrogant exercise of unchallenged power by those who all too often take the electorate for granted."

Mr Wallace said that the joint campaign by Labour, Liberal Democrat and nation-

alist parties for a "yes" vote in referendums on devolution for Scotland and Wales could bring about a "new brand of politics".

He acknowledged that proportional representation for the Scottish parliament might result in coalition government, but emphasised that it was up to the party to ensure that as many Liberal Democrats were elected as possible.

FEELING RESTRICTED?

YOU NEED THE WOOLWICH DIRECT FLEXIBLE MORTGAGE.

The Woolwich is pleased to announce a mortgage which allows you to manage your own finances. It also gives you an instant-access loan facility at a standard variable mortgage rate which is much lower than normal personal loan rates.

With the Woolwich Direct Flexible Mortgage, you can:

- Use those windfalls to pay lump sums off your mortgage at any time (minimum £500)
- Underpay when money is tight
- Write a Flexible Mortgage cheque for easy access to money, for any purpose, at the standard variable rate*

If your income fluctuates or you would simply like more control over your finances, the Woolwich Direct Flexible Mortgage is just what you have been waiting for. For more information, call us now on 0645 75 75 75, quoting reference TN239. Terms and Conditions available on request.

Get much more with a
WOOLWICH

DIRECT
Flexible Mortgage
0645 75 75 75

In order to maintain our quality of service, telephone calls may be recorded and/or monitored.

8.30am - 9.00pm MON - FRI; 9.00am - 3.00pm SAT; 10.00am - 2.00pm SUN Internet address: woolwich-direct@e-mail.com

*Maximum 12 charges p.a. (minimum 1000 each). Underpay up to 25% for up to 6 months (in any 12 months period) subject to 1 month's written notice. A first charge over your property will be required as security for a mortgage. For interest only loans, you are advised to arrange a suitable repayment vehicle to repay the capital at the end of the mortgage term. Typical example: based on an interest only loan, an interest rate of 8.45% (RABR APR) and a purchase price of £70,000. A couple taking out a mortgage of £50,000 over 25 years (where the amount of the advance is 70% of the Woolwich's valuation of the property) would pay £2,450 p.a. (including interest and fees) for 12 months. After 12 months, the mortgage would be repaid by a lump sum of £50,000. Available for existing customers moving home and new customers excluding overseas. Limited to up to 75% of the Woolwich's valuation of the property. All mortgages are subject to status and valuation and a minimum age of 18. A written quotation is available on request from Woolwich Direct, P.O. Box 100, Watford, West Middlesex UB8 3PH. Woolwich Direct is a service provided by Woolwich plc. Registered office: Watling Street, Buntingford, Cambs CB11 1AB. Woolwich plc is authorised by the Financial Services Authority. Copies of the Code of Mortgage Lending Practice, Copies of the Code of Mortgage Lending Practice, Copies of the Code of Mortgage Lending Practice are available on request. All rates are correct at time of going to press.

YOUR HOME IS AT RISK IF YOU DO NOT KEEP UP REPAYMENTS ON A MORTGAGE OR OTHER LOAN SECURED ON IT.

The British tribute to the Queen of all our hearts

Diana, Princess of Wales Memorial Medal Cover



Includes the new antique bronze finish Memorial Medal encapsulated within the envelope

Available now for
£9.95
(+ p&p)

Postmarked on the day of Diana's funeral

Individually numbered within the edition

Oh, tell her brief life but love is long
Tennyson, *The Princess*

On the last day of August, we lost our Princess. Today, as a small contribution to the memory of Diana, Princess of Wales, you can own this special Memorial Medal Cover.

The postmark, featuring Buckingham Palace and dated 6th September 1997 - the day of Diana's funeral - preserves forever the memories of this most remarkable day in Britain's history. Each cover also features an antique bronze finish Memorial Medal, struck in the knowledge that it too will survive as an enduring tribute to all that Diana achieved. The reverse of the Medal carries Diana's own words - "I would like to be a queen of people's hearts, in people's hearts..."

Each Memorial Medal Cover is individually numbered within the edition, limited by the funeral day postmark. To own this unique tribute, please complete and post the coupon today. Thank you.

The Westminster Collection is committed to supporting the Diana, Princess of Wales Memorial Fund and has made an initial donation of £5,000. A donation of 50p will be made for each Memorial Medal Cover you buy.

Westminster: P.O. BOX 100, WATFORD, WD2 5JY

01923 475 575 Quote Order Ref: 384 2345

RESERVATION COUPON

YES Please send me my Diana, Princess of Wales Memorial Medal Cover(s) ordered below. If I am not completely satisfied, I have full rights of return.

Qty (maximum 3 covers per household)
Diana Memorial Medal Cover (p) £9.95 each
+ £1.95 p&p
Order Ref: 384/2345
Total £

I enclose my cheque / P.O. payable to The Westminster Collection

Please charge my Mastercard/ Visa on dispatch. My card no. is

Your Credit Card will not be charged until your order is dispatched

Expires: /

Signed: _____

Mr/Mrs/Miss _____

Address: _____

Postcode: _____

Post to: Westminster
FREEPOST, P.O. BOX 100, WATFORD, WD2 5JY

All orders are subject to acceptance. Delivery subject to stock and postage

Solidarity poll victory promises to accelerate economic reform in Poland.

By ROGER BOYES

LESZEK BALCEROWICZ, architect of Poland's ambitious economic reforms, was emerging last night as favourite to be Prime Minister after the political pendulum swung again in favour of the Solidarity movement.

The former communist Government was swept out of power in a surprisingly convincing election defeat. History, it seems, is doomed

to repeat itself. Even Lech Walesa, who made the transition from illegal union leader to democratic President and was then trounced at the ballot box by a communist, was back on form yesterday, declaring his readiness to broker a new anti-communist coalition. This was a typical bit of Walesa chutzpah since only President Kwasniewski — the man who beat Mr Walesa — can undertake such a task. The focus is now on two men: Marian

Krzakowski, a 47-year-old computer studies lecturer who runs the AWS Solidarity grouping (essentially the union and about three dozen tiny conservative parties), and Professor Balcerowicz, who leads the Freedom Union.

Mr Kwasniewski said he considered Professor Balcerowicz as a strong candidate for Prime Minister. Traditionally, however, the President is supposed to approach a representative of the biggest

party for the post and commission him or her to find a suitable government line-up.

Reliable projections give the AWS more than 33 per cent of the vote while the Freedom Union gained about 13 per cent, enough to form a stable government and, in effect, stick together the broken porcelain of the old Solidarity movement which includes many former dissidents. The nightmare scenario for Western investors was

a coalition between AWS and the PSL Peasant Party which in their view would have slowed reform, made negotiations with the European Union difficult and handed out subsidies to industry and farmers alike.

The election result is not bad for Poland's relations with the West. The shrivelling of the Peasant Party, now claiming less than 7 per cent of the popular vote, is regarded as a positive feature by reformers.

The party, far more resistant to change than its senior coalition partner, the communists, would have made life a misery for any government negotiating with Brussels on the terms of European entry.

Horse trading between the AWS and the Freedom Union is likely to be difficult. Professor Balcerowicz, a reluctant politician who was only just learning to kiss babies, wants to complete privatisation by 2000

and bring down inflation and the budget deficit even faster than over the past four years.

The AWS does not have a clear economic programme but has to satisfy the demands of two million union members. The potential flashpoints will be in the mining and steel industries where Professor Balcerowicz would like to introduce radical cuts.

Leading article, page 19

Surgery 'paves way for face transplant'

FROM ROGER MAYNARD IN SYDNEY

THE case of a woman who had her face sewn back on after it was torn off in an accident may prepare the way for face transplants, the Australian surgeon who carried out the operation said yesterday.

Professor Wayne Morrison said he considered it a "dry run" for full facial transplants, and might even allow someone else's face to be attached to a head. "Theoretically it could happen and technically it could happen now," he said in an interview with *The Times*. "We have demonstrated it can be done. It's not hypothetical anymore."

His forecast followed an operation on a mother, 28, who lost her face and scalp when she caught her hair in milking machinery on a farm near Shepparton, Victoria. Though she was left with only her chin, left ear and lower lip,

the rest of her facial features and scalp were recovered from the machinery, packed in ice, and subsequently sewn back on to her skull.

Professor Morrison, who led a team of surgeons at St Vincent's Hospital, Melbourne, in the 25-hour operation, said the only immediate problem was one of rejection. "The skin is designed to be highly resistant to transplantation, and so you would have to have very powerful drugs to prevent rejection — it's a long way off," he said. Even so, the prospect of taking a dead person's face and draping it over the skull of a living man or woman was now much closer, the professor said. "It is simply like changing the cloth of an old armchair."

But to what extent would the actual face change? Although there would clearly be a difference, Professor Morri-

son pointed out that much of human physiognomy is based on what takes place beneath. "The facial expression and the movement of the face is more to do with what is underneath the skin, and the patient you transplant a face on to would retain that sort of movement," he said.

The grisly nature of the operation, which Professor Morrison described as the most horrific thing he had ever seen, has added topicality in Australia at the moment, after the opening of the new John Travolta thriller, *Face/Off*. The plot involves two people whose faces are swapped by surgeons.

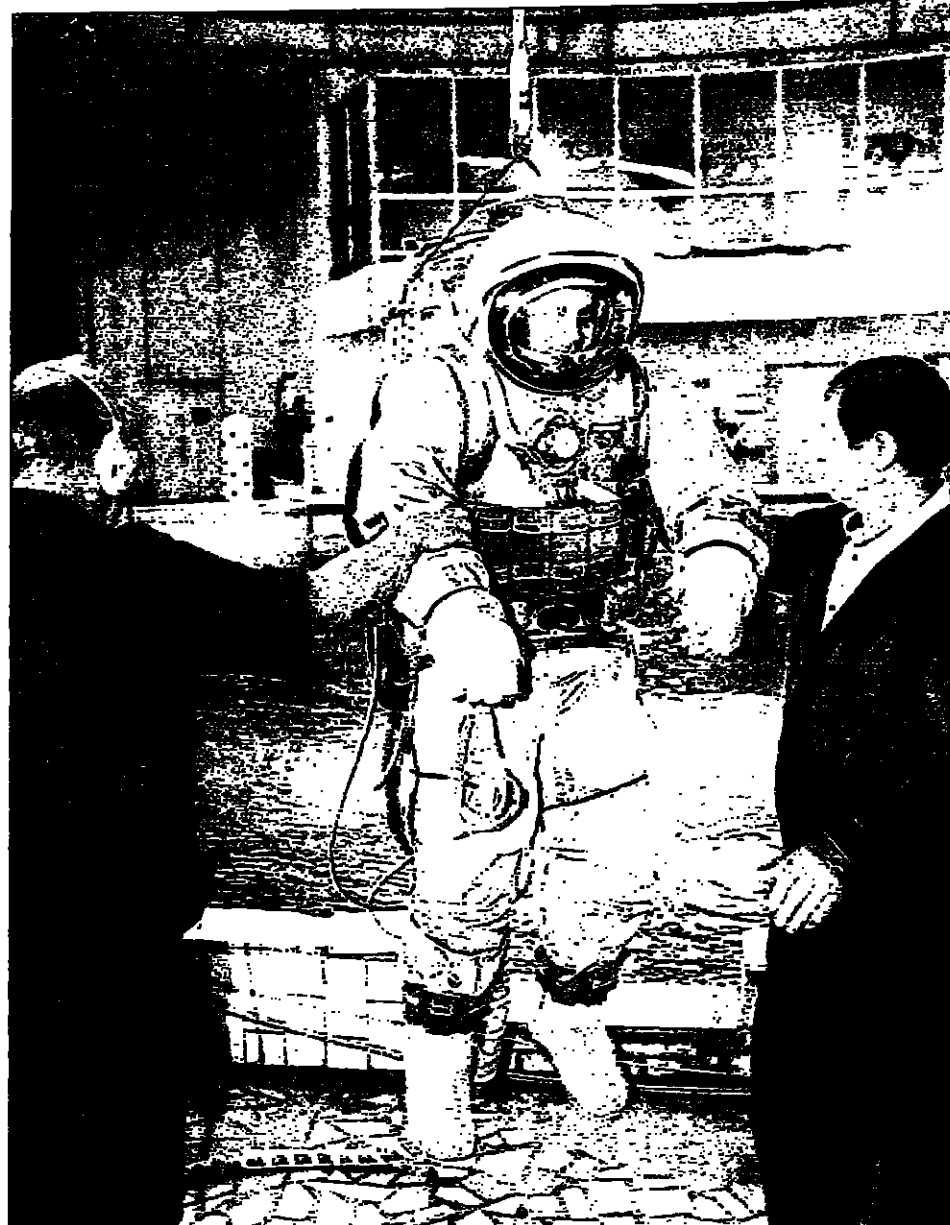
The more immediate question is whether the remarkable techniques employed at St Vincent's might soon find favour with cosmetic plastic surgeons. Professor Morrison is cautious about the prospects

and cites ethical problems as a cause for concern.

"You wouldn't be talking about a whole face, but ears or noses or facial segments such as foreheads," he said.

The more likely application is among those patients whose facial skin is completely destroyed in a fire or other accident. "In that sort of circumstance, it would be almost justifiable to transplant from somebody else as soon as there is a breakthrough in immunology, if only so that the patient can be rescued from a life of being a social recluse," the professor said.

The woman patient was continuing to recover in hospital last night, and was in a stable condition. Though there are still doubts over her scalp, Professor Morrison said he was "fairly confident" that all the face would survive.



Astronaut David Wolf undergoes tests in preparation for his stay on board Mir

Mir computer crashes again

FROM RICHARD BEESTON IN MOSCOW



Wolf: he is being sent to replace Michael Foale

RUSSIA'S Mir space station suffered a series of new failures yesterday, including a computer breakdown which may threaten a relief flight by the US shuttle *Atlantis*.

Russian officials were forced to admit the new setbacks on the very day that a high-ranking NASA delegation arrived in Moscow to discuss safety on the 11-year-old orbiter. Anatoli Solovov, Mir's commander, said all non-essential systems, including oxygen generators and gyroscopes, had been shut down after the computer crashed for the third time this month. Fluid, probably fuel, was leaking from the Soyuz capsule. The latest mishap could not

have happened at a worse time. *Atlantis* is due to be launched on Thursday carrying with it a new computer and a replacement astronaut, David Wolf, who will take over from Michael Foale, the British-born astronaut. NASA yesterday continued preparations for the *Atlantis* countdown while monitoring the latest Mir problems.

Only last week James Sensenbrenner, a Republican congressional science committee member, recalling *Challenger*, asked: "What will it take for Russia to decide that Mir has passed its prime or the United States to determine that it is not safe? Does someone have to get killed?"

Mt Cook offered to Maoris in £68m land deal

FROM CATHIE BELL IN WELLINGTON

THE New Zealand Government is to offer the Maori Ngai Tahu tribe NZ\$170 million (£68 million) and the highest mountain in New Zealand as part of settling grievances that go back more than 100 years.

Doug Graham, the Treaty of Waitangi Negotiations Minister, and Sir Tipene O'Regan, the Ngai Tahu chief negotiator, yesterday initiated the Government's formal offer of settlement at a ceremony in Wellington.

The 1,800-page offer, which took six years to negotiate, includes an apology by the Government for the failings of earlier administrations. Under the formal offer, the Government is to pay the Ngai Tahu NZ\$170 million plus interest and will hand over ownership of the west coast riverbed where New Zealand greenstone or *ponamu* (a type of jade) is mined.

New Zealand's highest mountain, Mount Cook, will be returned to the Ngai Tahu and under the negotiated agreement the Ngai Tahu will on the same day donate it to the nation. From then, the mountain will be known as Aorangi-Mt Cook.

The 30,000-member tribe will now vote whether to accept the offer. If they do, legislation will be passed to ratify it.

The Ngai Tahu offer is the third made to a Maori tribe to resolve grievances. The only one to be settled, with the North island Tainui tribe, was completed 18 months ago at a cost of NZ\$140 million.

Under the 1840 Treaty of Waitangi Maori and Europeans were to be in equal partnership.

□ Royal assent: More than half of New Zealanders surveyed in a poll published yesterday wish to remain in a monarchy. The poll showed that only 33 per cent of those polled wished New Zealand to become a republic.

Blood supply is key to scalp recovery

THE Australian woman's injuries are now comparatively rare, but were common in Britain from the time of the Industrial Revolution until various Factory Acts ensured adequate cover for moving machinery, and scarves for the operators. A headscarf, which became part of the uniform of female factory workers, was worn principally to keep hair out of machinery.

Bailey & Love, a standard surgical textbook, reports that even when the scalp has been completely avulsed — forcibly torn away — it can be sewn back into position, provided it



has been carefully cleaned, and very often this results in a satisfactory restoration. The Australian case is different, as the face, as well as the scalp, had to be restored.

The blood supply to the scalp is excellent but, when it is cut, the fibrous tissue holds the blood vessels open, and as a result blood loss is usually

heavy. However, the vigorous blood supply does make recovery more likely. Professor Wayne Morrison, an internationally renowned microsurgeon who led the surgical team in Australia, has expressed himself pleased with the woman's post-operative condition. Even so, he expects that she will need further

cosmetic surgery to improve the final result. Today it is surgeons who are most likely to scalp somebody. In cranio-facial surgery, and in the subperiosteal facelift, when keyhole surgery is not used, the scalp may be separated and peeled down over the face just as if taking off a stocking. In surgery, the main arteries and veins are left intact, whereas Professor Morrison would have had to rejoin those which had been torn by the accident.

DR THOMAS STUTTAFFORD

► REWARDING TIMES ◀

PLAY PORTFOLIO £200,000 TO BE WON

£2,000 TO BE WON TODAY — TURN TO THE EQUITY PAGE 32

This week we launch a new Portfolio, an exciting opportunity to play the stock market without getting your fingers burnt. You can win £2,000 a day six days a week in *The Times*, and you can play every Sunday in *The Sunday Times* to win £5,000. Better still, there is a £10,000 weekly prize, if you play Portfolio in both papers, seven days a week. A second gamecard was inserted in yesterday's *Times*. Playing Portfolio is easy and fun. Every week companies' share prices go up and down in the real world of the Stock Exchange. So you can experience the excitement of the stock market swings, but without taking any risks.

Yesterday's winners: G Greiner, Milton Keynes; C Swart, Bucks; C Marshall, Leeds; J Weekes, Kent; C Wicken, Cumbria. They won £400 each.

HOW TO PLAY

- On each individual Portfolio gamecard there are eight numbers printed in a grid. (See example, above)
- These numbers represent eight out of 44 companies listed on the Portfolio panel (see Equity Prices, page 32).
- The eight are your "Portfolio of Shares".
- The 44 companies are taken from the hundreds whose shares are listed on *The Times* Equity Prices page every day.
- Simply check the share price movement (+ or -) of your eight Portfolio shares.
- When you have checked all eight share movements and entered them on to the Portfolio panel on page 32 add them up to obtain your plus or minus total.

THE TIMES THE SUNDAY TIMES

Portfolio

THE TIMES THE SUNDAY TIMES

THE TIMES THE SUNDAY TIMES

THE TIMES THE SUNDAY TIMES

THE TIMES THE SUNDAY TIMES

THE TIMES THE SUNDAY TIMES

THE TIMES THE SUNDAY TIMES

THE TIMES THE SUNDAY TIMES

- When adding up your total, ignore fractions, ie enter 16½ as 16 (the symbol ... equals no change).
- If your overall total exactly matches the points required in the Daily Portfolio Dividend, printed on the Portfolio panel on page 32, you win or share the £2,000 daily prize.

WEEKLY ACCUMULATOR GAME

The weekly accumulator game started in *The Times* yesterday. To play the weekly accumulator game you simply add up your daily Portfolio totals, Monday to Sunday. If your accumulator total matches exactly the weekly portfolio accumulator dividend, published in the *The Sunday Times*, you win or share the weekly accumulator prize of £10,000.

HOW TO CLAIM YOUR PRIZE

Claims for *The Times* daily Portfolio dividend must be made to the Portfolio claims line on 0171-481 3388 between 9.30am and 3pm today. No claims can be accepted outside these hours and you must claim your prize the day you win. You must have your card with you when you claim. Other persons can claim on your behalf provided they have your card. No responsibility can be accepted for failure to contact the claims office for any reason within the stated hours. In the event of more than one valid claim for any prize, that prize will be divided equally among the winners.

*You can get a Portfolio card by calling the card request line on 0171-481 3355 during normal office hours. Cards are also available at selected newsagents.

WORLD IN BRIEF

Kohl sees good omen in Hamburg election

Frankfurt: Helmut Kohl, the German Chancellor, hailed his party's increased share of the vote in Sunday's Hamburg election as a positive signal for general elections late next year (Deborah Colclutt writes).

Speaking after his Christian Democratic Union picked up 30.7 per cent of the vote — up from 25.1 in the 1993 elections — Herr Kohl said in Bonn that voters were sending a clear message to the opposition Social Democrats, who narrowly clung on to power. He rejected claims that voters in Hamburg were "weary of politics" and did not go to the polls. He said the turnout of almost 70 per cent was average for German elections.

New Montserrat warning

After new eruptions of gas and molten rock on Montserrat, Anthony Abbot, the island's new British Governor, is urging a handful of die-hard residents to evacuate an exclusion zone around the slopes of the Soufriere Hills volcano (David Adams writes). He has hinted for the first time that people may be forced to go. Dozens of residents have stayed in the area, partly because of a lack of housing in the safe northern end of the island.

Plea to halt sodomy case

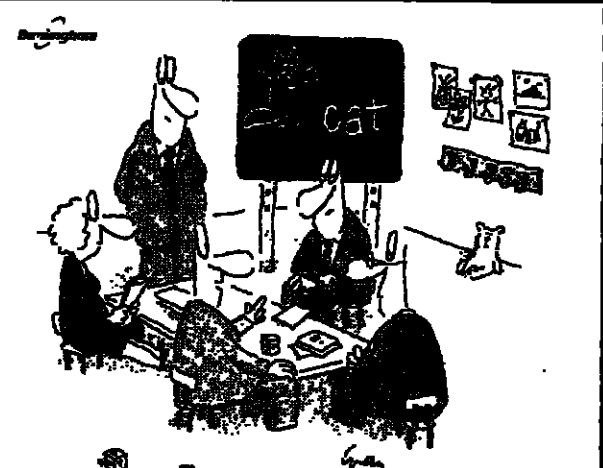
Harare: The trial of Canaan Banana, Zimbabwe's former head of state, on sodomy charges was adjourned until today for further legal argument in the High Court (Michael Hartnack writes). Chris Andersen, defending, asked Mr Justice Feargus Blackie to stop the trial because he claimed that the right of Dr Banana, a theologian, to a fair trial had been compromised by a sensational press campaign which assumed he was guilty.

Japanese leader apologises

Tokyo: In an unprecedented act of public contrition, Ryutaro Hashimoto, Japan's Prime Minister, apologised for appointing a bribe-taker to his Cabinet, an "impermissible error of judgment" (Robert Whyman writes). The apology followed the dismissal of Koko Sato, who was appointed chief of the Management and Co-ordination Agency on September 11. Mr Sato was convicted during the 1970s Lockheed plane purchase scandal.

Fatted cats saved by whisker

Lima: Fifty household cats due to be eaten at a food festival in a town south of here were saved when health authorities intervened after protests from the Peruvian Humane Society and hundreds of cat lovers. The First Gastronomic Festival of the Cat had promised diners various feline-based dishes. (AFP)



You wouldn't hold a cabinet meeting anywhere but number 10.

The Cabinet meets in the Cabinet Room.

Captains of Industry meet at the International Convention Centre, Birmingham.

Other places are possible, but nowhere else would be quite right.

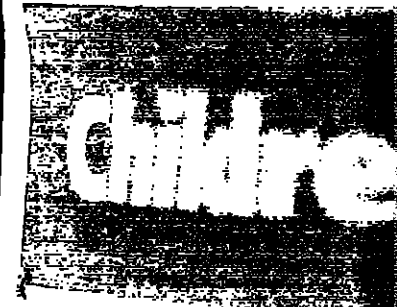
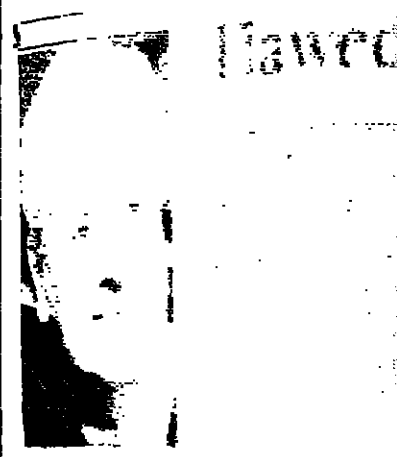
The ICC has exactly what it takes — superb facilities, outstanding quality service, ease of access and remarkable value for money.

Make sure you get as much for your next corporate conference, meeting or convention.

We'll guarantee you a big vote of confidence. Call 0121 200 2000 today.

The Ultimate Convention Centre
International Convention Centre
Broad Street Birmingham B1 2EA
www.necgroup.co.uk

Bhutto's account drug case



السنة ١٤١٩ هـ

Bhutto's Swiss accounts 'have drug cash link'

FROM ZAHID HUSSAIN IN KARACHI

PAKISTANI investigators say they have evidence that part of the frozen Swiss bank accounts of Benazir Bhutto and her husband, Asif Ali Zardari, are linked to drug money.

Saifur Rehman, a senator leading the Government's accountability unit, said authorities had documentary proof that millions of dollars which were deposited in the overseas bank accounts of the former Prime Minister and members of her family were acquired by criminal means.

The Swiss Government last week ordered the freezing of the bank accounts of six companies reportedly owned by Miss Bhutto, her husband, and her mother, Begum Nusrat Bhutto, for three months at Pakistan's request.

The Swiss bank accounts reportedly contain around £40 million which, Pakistani authorities say, were deposited by the former Prime Minister and her family members.

"We can prove a part of that money is drug-related," said the senator in an interview with a national English language newspaper, *The News*. Mr Rehman, the chief investigator, hinted that Miss Bhutto and Mr Zardari may face further criminal charges.

The latest charge against

the former Prime Minister that she was linked to drug money has given a new turn to the financial scandal, perhaps the biggest in Pakistan's history.

Pakistani authorities claim that the former First Couple had acquired property and bank accounts worth £1 billion in nine overseas countries, including Switzerland, Britain, France and America. Pakistan has also requested London and Washington to freeze the couple's accounts.

Mr Rehman said the Government had been assured of co-operation if Pakistan could provide evidence that the money was acquired through illegal means. According to him, the British Government was keen to know whether that included drug money.

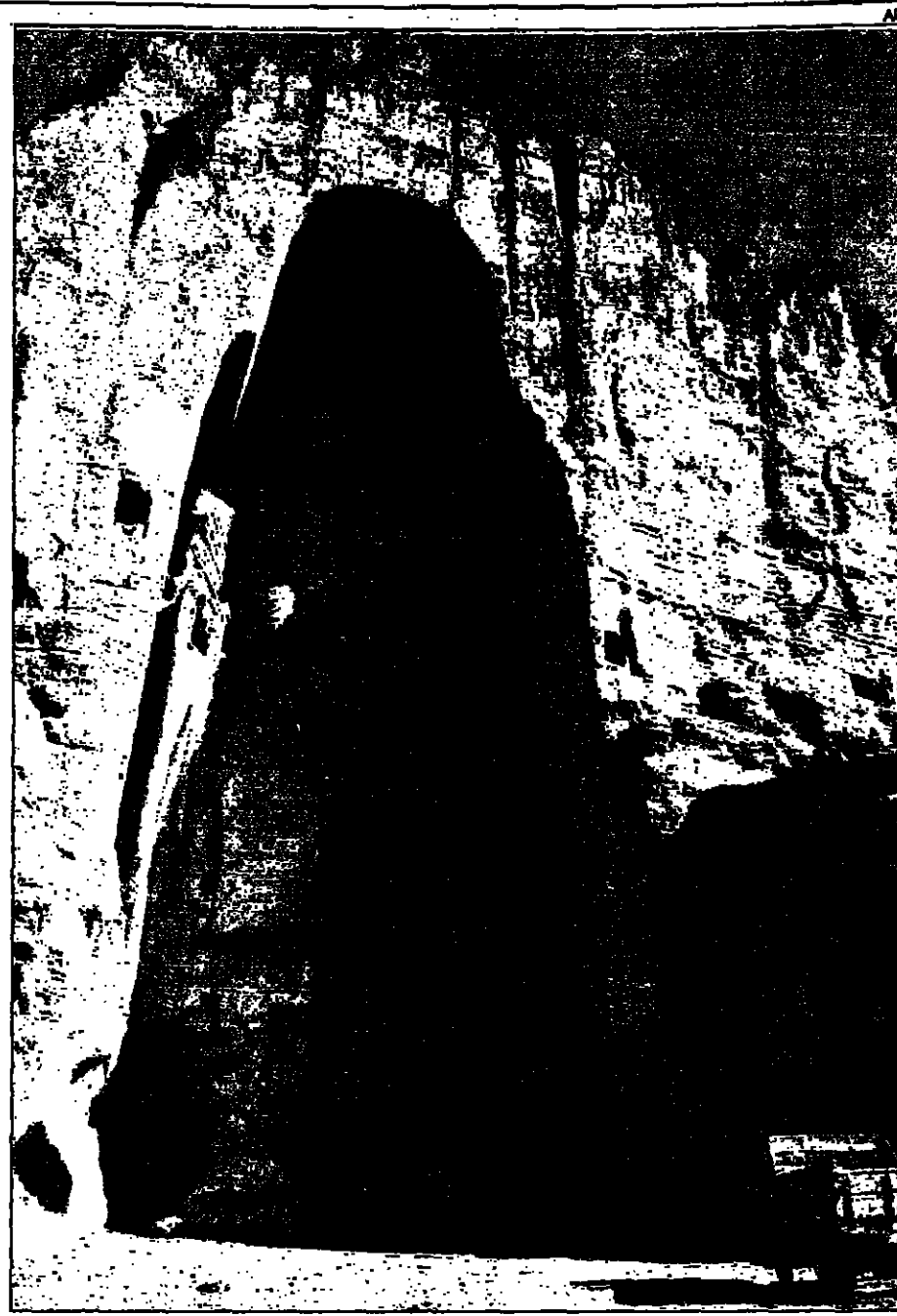
"We believe that we can prove some of it," he said.

Money was allegedly acquired from commissions received by Mr Zardari for granting government contracts and licences. A former Minister of Investment, Mr Zardari was known as "Mr 10 per cent". He was arrested last year after the dismissal of Miss Bhutto's Government and he is facing trial on various charges ranging from murder to corruption and

misuse of power. The scandal has dealt a serious blow to Miss Bhutto's opposition Pakistan's People's Party, which is still reeling from its humiliating defeat in the last parliamentary election. Miss Bhutto defended herself by saying that she came from a rich family and can own property and bank accounts. "They have to prove that I and my family members have committed any crime," she said.

Miss Bhutto is alleged to have paid less than £1,500 in income tax last year while Mr Zardari, reputed to be the richest man in Pakistan, paid slightly more than £2,000. The amount is less than what an ordinary civil servant pays. The investigators maintain that Miss Bhutto could not justify the massive amounts in her bank accounts.

If convicted, Miss Bhutto could be disqualified from participating in politics for seven years and may also face a jail sentence. It would be the first time in the country's history that a former Prime Minister was disqualified on corruption charges. Most political observers believe that it may be the end of the Bhutto political dynasty, which dominated Pakistani politics for three decades.



The Buddha statue at Bamiyan in Afghanistan, threatened by Taliban fighters

UN plea to save Afghan art from war and plunder

BY CHRISTOPHER THOMAS, SOUTH ASIA CORRESPONDENT

THE United Nations is appealing for international action to save what is left of Afghanistan's cultural heritage, much of it smashed or plundered by warlords who have sold priceless artefacts for a song. Almost all that remains to be saved is architecture: everything portable has disappeared.

The world's biggest statue of the Buddha in the standing pose, in the Bamiyan valley, 150 miles northwest of Kabul, is surrounded by minefields, threatening serious damage to the 1,600-year-old weather-beaten relic. Its face was obliterated by Gen. Ghis Khan's hordes in the 13th century. A crack in the fragile 160ft monument, carved out of a sandstone cliff, widened after a recent bombing raid.

A commander of the Taliban Islamic militia, which controls much of Afghanistan, threatened in April to destroy the giant Buddha, as well as a smaller one nearby, if he captured the Bamiyan region. He said the country should be cleared of everything un-Islamic.

Buddhism spread through Asia from Bamiyan, in the Hindu Kush mountains, and as late as the 8th century Chinese pilgrims reported an abundance of priests and temples in the region. The carvings were made during a Buddhist revival in India in

the 3rd and 4th centuries. Afghanistan has a unique heritage because of its location at the crossroads of Asia, and the museum collection in Kabul was described in an old official handbook as "one of the greatest testimonies of antiquity that the world has inherited". The first item visitors used to see was a marble fountain bowl, found near the tomb of Emperor Babur in Kabul, which bore his name. That, like everything else, is missing.

The museum was raided during a siege of Kabul in May 1993. Safes holding treasures were blown open with explosives, destroying many of the contents. Wealthy Pakistani politicians bought some of the loot, which mostly ended up in the world's auction rooms.

It is still possible to find pieces of ancient pottery around the shattered museum — the remains of articles smashed by gunmen who considered them worthless.

In a statement issued in Pakistan, Federico Mayor, director-general of Unesco, appealed to the international community to take action to preserve Afghanistan cultural heritage for present and future generations.

This seems a forlorn hope. There is a lull in fighting around Kabul, 60 per cent of which is rubble, but the war is intensifying in the north.

Flawed Serbian polls leave Milosevic pulling strings behind scenes

FROM TOM WALKER IN BELGRADE



Milosevic in charge

SERBIA was bound for a constitutional crisis yesterday after Slobodan Milosevic's puppet candidate for the presidency appeared to have failed to win an outright majority confirming him in office. Opposition parties threatened to throw the country into a process of unresolved elections by boycotting a second round of voting.

Mr Milosevic's Socialist coalition

seemed also to have fallen short of a parliamentary majority and the outcome of Sunday's presidential and parliamentary elections has merely confirmed the chronic divisions within Serbian society.

One man is in charge — Mr Milosevic. In his new post, as Yugoslav federal President, he is theoretically removed from Serbian politics, but there is little doubt that deals with him will be required if Serbia is to have a viable government. He remained silent yesterday,

as did Zoran Ljilic, his Socialist protégé and the presidential frontrunner. Vojislav Seselj, the ultra-nationalist in second place, also refrained from comment.

Vuk Draskovic, the veteran opposition leader and novelist whose dreams of becoming President seem dashed, said Serbia faced a "parliamentary crisis", adding that a second round left voters with a choice between fascism and communism.

With counting continuing, the

Republic Election Commission said just over 60 per cent of the 7.2 million electorate had voted. With roughly two thirds of votes accounted for, Mr Ljilic had about 35 per cent, Mr Seselj 27 per cent and Mr Draskovic 22 per cent, in a field of 27 candidates.

In the 250-seat parliament, Mr Milosevic's Socialist coalition was set to fall short of the 126 seats it needed for control, and analysts expected a deal between the coalition and Mr Seselj's far Right. The

Organisation for Security and Co-operation in Europe (OSCE), which was monitoring the poll, hinted that the elections were deeply flawed, without being specific. "There's a very bad smell, but the problem is you don't know where it's coming from," said one insider.

OSCE legal experts said many problems stemmed from Serbia's electoral laws, judged vague even by Balkan standards. The mechanics of voting also seemed open to manipulation; ballot papers were

not numbered, for example, and were easily copied. A second round of voting for the presidency would normally be in two weeks' time.

A spokesman for Mr Draskovic said his Serbian Renewal Movement might be forced to call for a boycott, fearful not of a Ljilic victory but of Mr Seselj gaining from voters anxious to elect anyone but a Socialist. "Seselj is a very dangerous man," he said. "He would start a new war in Bosnia and fight for a greater Serbia."

Children to cost £100,000 each

No, it's not a new tax on children. Worse, this is the real cost you can expect to spend bringing up a child if you are an ordinary family on an average income. And that's after you've taken child benefit into account.

And if your child goes into private school and is likely to go onward to university, you could easily be looking at three times that.

These shock findings come from 'What Price a Child?', an investigative study into the cost of child-rearing by well-known consumer journalist and broadcaster Jan Walsh.

Startling fact number 1

Where will the money come from if you or your partner are unlucky enough to die? £100,000 is a lot to find. Over twenty years it comes to just under £100 a week.

Yet amazingly, less than 45% of parents protect their families' future by simply insuring their lives.

Nobody expects to die young but if you think of five sets of parents who live near you, or whose children go to the same school as yours — the chances are that one of you will be dead before you're sixty. Of course, simple odds say it won't be you, but do you really want to take that chance?

Startling fact number 2

A different sort of surprising fact is that for as little as £10.93 per month† you can insure your life



for the £100,000 it takes to bring up a child. So why don't you? Why don't so many others?

Virgin's own research shows that it's not because people can't afford this small monthly outlay. It is largely because, until now, the business of taking out life insurance has been, to put it mildly, difficult and tedious.

Startling fact number 3

Well here's our amazing final fact. What's the time right now? You could be covered within ten minutes of reaching the end of this sentence if you pick up the phone and call Virgin Direct on 0345 900 900. Why not do it now?

THE FAST, EASY WAY TO PROTECT YOUR FAMILY.

The Virgin Family Capital Protector pays a tax-free cash sum if you die. All you need to do is decide how much cover you require. You'll probably want the cover to last until your children are old enough to look after themselves. (For example, this might be £200,000 over 10 years if you've got 2 children aged 7 and 8.) When you call, we usually give you a guaranteed price within ten minutes. Then we send you an information pack with all the forms already filled in — and if we've given you a firm price, you'll also get two weeks free cover. This gives you time to think it over or shop around to try and find better value (not easy). Then just sign the forms and return them to us. Easy.

Virgin direct
personal financial service
0345 900 900
Open seven days a week from 8am to 10pm

UN leader puts Clinton on spot over \$1.5bn debt

FROM JAMES BONE IN NEW YORK

KOFI ANNAN, the United Nations Secretary-General, upstaged President Clinton at the start of a new UN General Assembly session yesterday by insisting that Washington pay its UN debts without conditions.

Mr Annan broke with protocol to make a direct appeal to the 185-member assembly only minutes before Mr Clinton took the floor to plead his case for compromise on American arrears. Though the soft-spoken Mr Annan delivered his unprecedented address to UN members with diplomatic tact, there was no mistaking his pointed message to the United States, which has a UN debt approaching \$1.5 billion (£930 million).

"Some of you I ask to do what your legal obligations require: to liquidate your arrears, and to pay your future assessments in full, on time

and without conditions," he said. The Clinton Administration, working with the Republican-controlled Congress, has proposed a compromise under which America would hand over \$900 million in full payment of its UN debt and pay a smaller share of the organisation's budget in future.

Emphasising the American commitment to a revitalised UN for the next century, Mr Clinton told an audience of sceptical world leaders that they should accept Washington's offer. "This year, for the first time since I have been President, we have an opportunity to put the question of debts and dues behind us once and for all, and to put the United Nations on a sounder financial footing for the future," Mr Clinton said.

He appealed for UN members to adopt a "more equita-

ble scale of assessment" — diplomatic code for cutting America's dues from 25 per cent to 20 per cent of the UN budget, which Congress has set as a condition for making even a partial payment of the debt.

The row threatens to dominate this year's General Assembly, arousing resentment among other countries as Mr Annan pushes forward with US-inspired reforms.

In his speech to the General Assembly today, Robin Cook, the Foreign Secretary, is expected to join other US allies in criticising Washington's terms for paying off its debts.

A British official emphasised, however, how difficult it would be to get the United States to sweeten its offer. "The aim is to get the American package improved and you can only do that with the consent of Congress," he said.



Tipper Gore, wife of Al Gore, the US Vice-President, with children at School 1634 in Moscow's Sokolniki district yesterday. Mr Gore is visiting Russia for talks with Viktor Chernomyrdin, the Prime Minister

FBI joins hunt for missing tycoon

New York: A hundred FBI agents have joined the search for a New Jersey millionaire who vanished after withdrawing a large amount of cash from a bank (James Bone writes).

Nelson Gross, 65, a former Republican politician whose wife is an heiress to the Guggenheim fortune, disappeared last Wednesday. His family, who fear that he has been kidnapped, have offered a \$100,000 (£62,500) reward for information leading to his safe return.

A security camera at a bank in Edgewater, New Jersey, videotaped Mr Gross and an unidentified man withdrawing \$20,000 from his account. The two drove off with a third man in Mr Gross's car, which was later found abandoned.

By chance, Mr Gross's son, Neil, saw his father in the car and called him on his cell phone. "It's business. It's just business," his father replied, and then hung up.

Michael Gross, his brother, said he thought the lawyer and property developer was in "serious trouble".

White House woes increase with tax harassment claim

FROM TOM RHODES IN WASHINGTON

THE Clinton Administration is bracing itself for another round of politically inflammatory hearings today when a number of tax inspectors will allege that the Internal Revenue Service routinely abuses and bullies taxpayers.

Testifying behind screens, and with their voices altered to conceal their identity further, the tax inspectors are expected to claim that the agency compels its employees to meet collection quotas and promotes those who close the most cases.

Nearly 42 per cent of the \$13.2 billion (£8.2 billion) in IRS penalties assessed against taxpayers last year was eliminated after the fines were challenged. But the Senate inquiry is expected to show that the agency deliberately targets individuals who lack the resources to defend themselves.

"In certain divisions, IRS employees tend to be judged by how many seizures, how many liens have been made and how much money they are collecting per hour," said William Roth, Republican chairman of the Senate finance committee.

The White House views his three days of hearings starting today as a politically motivated attempt to link the Administration to an agency long seen as a curse of big government by many Americans.

The theatrical use of anonymous witnesses is certain to lend added melodrama to a week of intensifying partisan conflict on Capitol Hill.

In addition to the Senate hearings, Congress is conducting a separate inquiry into whether the Clinton Administration is using the IRS to target political enemies, a tactic deployed to great effect under President Kennedy.

The chairman of the legal fund for Paula Jones, the former Arkansas state employee who is suing the President for sexual harassment, said last week that Mrs Jones had been audited for the first time only five days after refusing an out-of-court settlement in her case.

Allegations of deliberate harassment by the agency have since been vehemently denied by the White House but Mrs Jones and conservative groups such as the Heritage Foundation and the National Rifle Association, also subject to sudden tax inspection, are certain to be brought to centre-stage by Republican members of Mr Roth's committee.



The £104 chicken salad. Was it worth it?
(Other airlines think so)

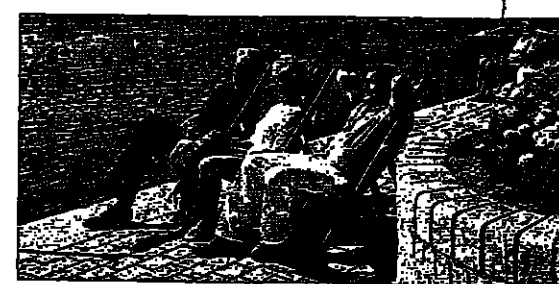
Legroom like Business Class. Flexibility like Business Class. Frequent flier club like Business Class. But prices from Debonair.

Daily Scheduled flights from London Luton:

Dusseldorf from £59 <small>(München/Leipzig)</small>	Madrid from £69	Barcelona from £69	Copenhagen from £69
Munich from £69	Rome from £89	Weekend Specials from £74 return	Call 0541 500 300

Except Weekend Specials, fares are one way. No round trip required, excluding tax and subject to availability. Join 'Destinations': 10 returns, one free! For our European Vacations brochure, call 01293 886006. ATOL 4384. Call us now or contact your travel agent.

debonair
We've opened up the skies.



RELAX Saga's got it covered

If you are aged 50 or over, you could protect your home and contents for less with Saga Home Insurance.

Saga Home Insurance can offer you genuine savings over other policies while giving you cover that fully protects your home and possessions. Combined with first rate claims and customer service, it is no wonder that almost 400,000 people insure their homes with us.

Call us FREE today. For a free no obligation quote simply call us with all relevant details, on the number below.

Saga Price Promise For New Customers
If you find another comparable policy at a lower price within 2 months of taking out Saga Home Insurance, we will refund you the difference.

- Insurance cover is comprehensive and low cost
- FREE 24 hour domestic emergency and legal helpline
- FREE pen with your quotation

0800 414 525
Quoting reference
TM9713

Lines open Monday to Friday 8.30am - 7pm,
Saturday 9am - 1pm.

Saga Insurance Services would like to send you information about services provided by other Saga companies and may pass details to those companies to enable them to do so.

Israel
guaranteed
shot in
Jordan
ambush

TAK
WITH
TH
MILES

APPLY NOW AND
EARN 5,000 BONUS MILES

CALL FREE NOW

Israeli guards shot in Jordan ambush

FROM CHRISTOPHER WALKER IN JERUSALEM

SUSPECTED Islamic militants yesterday wounded two Israeli security guards in a breakfast-time ambush in Amman, the Jordanian capital, and issued a death threat against "Zionist tourists" visiting the normally tranquil Hashemite Kingdom.

The shooting was the first against Israeli officials since peace was signed in 1994. A Jordanian Cabinet minister said that Israeli guards had returned fire at the escaping car containing the three gunmen, possibly wounding one, adding: "Jordan condemns very strongly this sort of cowardly... terrorist action."

Last night Israel radio reported that Moshe Katsav, the Israeli Tourism Minister and acting Prime Minister in the absence abroad of Benjamin Netanyahu, had called on the Jordanian authorities to step up security protection for Israelis in Jordan, mainly diplomats and tourists.

Jordanian hospital officials said that both guards had been lightly wounded in the attack. One was operated on to remove two bullets from his legs and the other, also with leg injuries, was discharged from hospital in Amman.

A previously unknown group calling itself the Islamic Resistance in Jordan swiftly claimed the attack and issued the death threat.

Western diplomats expressed concern that the ambush signified a spread of the type of Islamic terrorism seen recently in Israel and Egypt to Jordan, where the Government has imposed harsh press laws to try to clamp down on hostility to the peace treaty in

opposition papers. The well-planned ambush came as the wider Middle East peace process was facing a mounting crisis, and less than two months before Jordanian parliamentary elections which are being boycotted by the Muslim Brotherhood and nine opposition parties.

The attack was mounted in the smart residential district of Deir Ghbar, where the American Embassy and the homes of several Israeli diplomats are located. The gunmen appeared to have good intelligence as the Israelis were travelling in an unmarked Jordanian hire car.

Amman-based diplomats said that the attack reflected growing popular discontent among Jordanians — more than 60 per cent of whom are of Palestinian origin — with the peace treaty that many argue has failed to bring the economic benefits originally claimed for it by King Hussein.

□ Cairo: The prosecutor's office said an Egyptian charged with attacking a tourist bus in the capital was aware of his actions and was not mad, as officials had earlier said.

Security sources said that Saber Farahat Abu el-Ela, one of two men arrested after the attack which killed nine Germans and an Egyptian last Thursday, told police he believed in the ideology of Muslim militants seeking to topple the Government of President Mubarak.

The sources said Mr Abu el-Ela confessed that he gave a doctor £8,750 to fake a certificate saying he was mentally unstable. (Reuters)



An aerial view of Bill Gates's mansion during its construction near Seattle. It includes a 20-seat cinema and a garage for 30 cars

Gates demands tax cut on \$50m mansion

FROM JAMES BONE IN NEW YORK



Gates: dream home

INSTALLED in his new computer-controlled dream home outside Seattle, Bill Gates is seeking a reduction in his property taxes because the \$50 million (£31 million) mansion is too expensive for any other buyers.

The Microsoft mogul, whose \$38 billion fortune makes him the world's richest businessman, is reportedly negotiating with the local council for a cut in the tax assessment, which is based

on the value of the property. Susan Moran of the local tax assessor's office said: "When a house is that lavishly constructed and unique in style, there aren't many buyers who could afford or would want it."

Mr Gates' five-acre estate in the Seattle suburb of Medina is the most extravagant private residence built in America since William Randolph Hearst, the press baron, completed his hilltop retreat in California. It was first planned as a bachelor pad but was modified when

Mr Gates married Melinda French, and the couple had a daughter. It took seven years to build.

The 40,000 sq ft mansion, on the shore of Lake Washington and built largely of wood and glass in the environmentally conscious "Pacific Northwest" style, has state-of-the-art technology.

As long ago as 1984, Mr Gates told a reporter that he dreamt of a home controlled by a computer like the space ship run by Hal in the film 2001: A Space Odyssey. Guests will be given indi-

vidual code numbers that automatically signal their preferences for music, lighting, air-conditioning and even art. Mr Gates has purchased electronic rights to many artworks in museums around the world so that digitised images can be displayed on high-resolution television screens and on a 24-monitor video wall in the main reception room.

The estate, arranged in pavilions linked by tunnels, contains a 20-seat cinema, a health spa, a trout stream and a 30-car garage.

Australia airlifts aid to Papua drought victims

FROM ROGER MAYNARD IN SYDNEY

THE Royal Australian Air Force yesterday began a four-day operation to ferry food and medical supplies to remote drought-stricken areas in the Western Highlands of Papua New Guinea.

The emergency airlift followed growing fears for the welfare of thousands of

people, who face starvation after crop failures. At least 60 people have died.

A Royal Australian Air Force Hercules transport plane was due to take off for the country's mountainous interior last night. The remote and inhospitable terrain is virtually inaccessible by land.

The Australian crew will fly medicine and food to Tabubil township, which is close to the

giant Ok Tedi copper mine, and drop further supplies to communities near the border with Irian Jaya, which has also been badly affected by drought conditions. John Howard, the Australian Prime

Minister, pledged further assistance to the region on top of the £250,000 which has already been committed.

□ Jakarta: Indonesia has accepted an offer from Malaysia to send more than 1,200

firefighters and medical personnel to help deal with forest fires that have produced choking smoke over the region. Azwar Anas, the Social Welfare Minister, said yesterday. (AP)

Lebed backed on 'lost' nuclear bombs

FROM ROBIN LODGE IN MOSCOW

RECENT allegations by Aleksandr Lebed, the outspoken Russia opposition general, that more than 100 nuclear bombs are missing have been backed by the country's most prominent environmentalist, a former adviser to President Yeltsin.

Earlier this month, General Lebed told the CBS American television network that Russia had lost track of some of its mini-bombs, each about the size of a suitcase, carrying a nuclear device capable of killing up to 100,000 people.

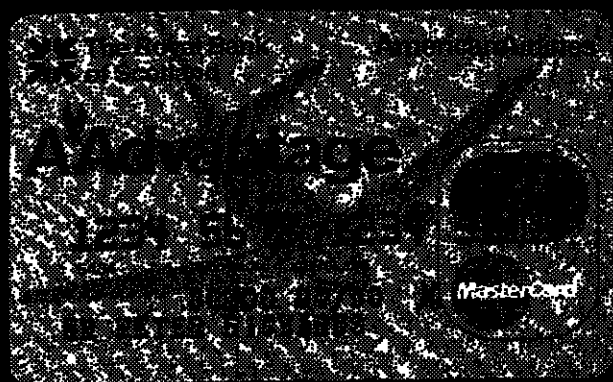
The allegations were immediately denied by the Defence Ministry and by Viktor Chernomyrdin, the Prime Minister, who said that all such devices were accounted for and held in safety by the armed forces.

But yesterday's edition of the weekly newspaper Novaya Gazeta published a letter from Aleksandr Yablokov, an energetic environmental campaigner who was sacked from Mr Yeltsin's administration earlier this year, saying that General Lebed's assertions were far from groundless.

Professor Yablokov, a highly respected figure whose fight for environmental causes goes back to Soviet times, said that the armed forces were unlikely to keep records of weapons manufactured specially for the Soviet KGB during the 1970s.

The KGB kept suitcase bombs of the kind that were mentioned by General Lebed for possible use in terrorist attacks, he said. "These nuclear charges were not included in the nuclear arsenals of the Defence Ministry, so could have been excluded from the process of disarmament negotiations," Professor Yablokov wrote. "So it seems that the statement by Aleksandr Lebed is far from nonsensical."

TAKE OFF WITH THE CARD THAT'S MILES BETTER



APPLY NOW AND EARN 5,000 BONUS MILES*
(*2,500 on opening your account and 2,500 on first use)

Every time you use The Royal Bank of Scotland AAdvantage MasterCard, you earn American Airlines AAdvantage miles which can be redeemed for travel awards ranging from one class upgrades to free travel. Use it at hotels, restaurants and car hire companies participating in the AAdvantage programme and you earn even more miles.

You would have to go a long way to find a better credit card.

The Royal Bank AAdvantage MasterCard has all these benefits:

- One American Airlines AAdvantage mile for each £2 spent.
- Introductory low APR of only 14.8% for the first year (a competitive 18.7% applies thereafter).
- Free Travel and Luggage Delay Insurance.
- Free Card Protection for one year. • Free cheque book.
- Accepted at over 12 million outlets worldwide.

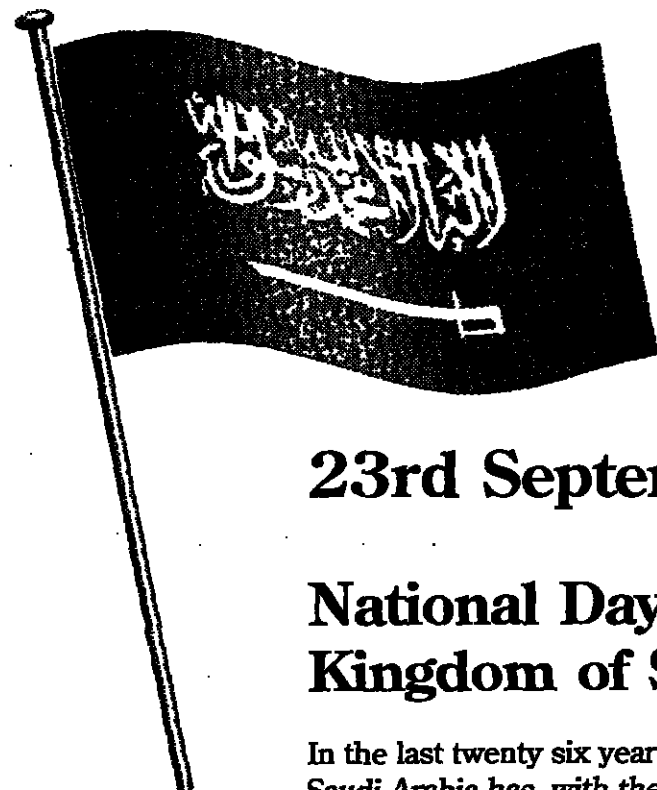
If you're 21 or over, and earn more than £20,000 p.a., you can apply for your card now by calling the number below.

The Royal Bank of Scotland

American Airlines

CALL FREE NOW ON 0800 000 600 ext AA57

American Airlines and AAdvantage are service marks of American Airlines, Inc. American Airlines reserves the right to change the AAdvantage programme at any time without notice. AAdvantage travel awards, mileage accrual and special offers subject to government regulations. Passenger is responsible for such fees and charges in association with their travel. Western qualifications are available. Subject to status. APR variable.



23rd September 1997

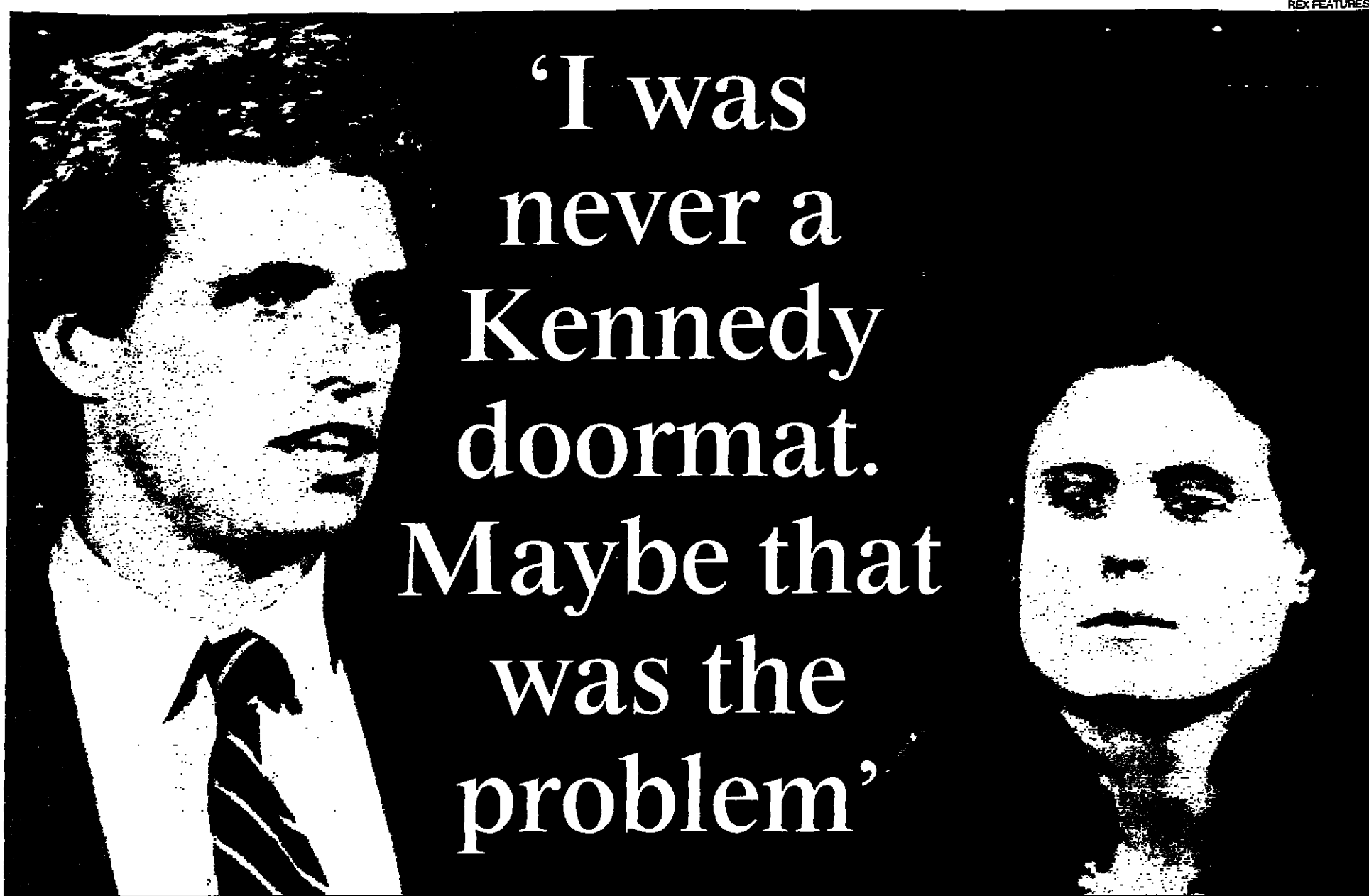
National Day of the Kingdom of Saudi Arabia

In the last twenty six years, the Kingdom of Saudi Arabia has, with the help of God, successfully undertaken a development programme of unique dimensions, expanding its industrial base and providing its people with free healthcare, free education to university level and a range of other welfare benefits.

	1970	1996
ECONOMIC RESOURCES		
Licensed factories	199	2,303
Megawatts of electricity generated	344	17,530,000
Land suitable for agriculture in hectares	500,000	1,500,000
Desalination capacity in millions of gallons	5	502
HUMAN DEVELOPMENT		
Pupils in schools	600,000	3,300,000
Students in higher education	8,000	170,000
Students in centres of professional training	578	10,000
HEALTH		
Hospitals	74	279
Primary healthcare centres	591	3,254

In addition, the Kingdom has provided an unprecedented annual average of 5.5% of its gross national product in financial assistance to more than 70 other countries in the Islamic world and beyond.

For further information, contact: Ministry of Information, PO Box 570, Riyadh 11161



Congressman Joseph Kennedy has dismissed his former wife Sheila's opposition to the annulment of their marriage as tiresome quibbling. However, the Pope has the final say

For 12 years Sheila Rauch was married to a Kennedy crown prince, Congressman Joseph Patrick Kennedy II, the eldest son of Robert and Ethel Kennedy.

Then, in 1991, Sheila filed for divorce, describing their marriage as having disintegrated to the point where it had become unsalvageable. They both retained custody of their twin sons, Matthew and Joseph, born in 1980. Sheila moved out of the family home and worked part-time as an urban planning consultant. Joe married Beth Kelly, his personal assistant.

Two years passed without incident. Then, during the 1993 Easter holidays, Sheila received a letter, stamped with the seal of the Roman Catholic Church. After reading it, she was so shocked she rushed to the lavatory and vomited. In

Joseph Kennedy has told his ex-wife, Sheila, that he intends to annul their marriage. But she is fighting back. Interview by Noreen Taylor

unemotional terms, the letter announced that her ex-husband intended to have their marriage annulled. Joe Kennedy was preparing to appear before a church court to declare their marriage invalid, swearing that it was never a true marriage in the first place. He was doing so in order to have his new marriage sanctified by the Church. For Sheila, it is as if the letter arrived yesterday and her voice rings with outrage: "I have no problem with divorce. What I cannot condone is a process that will declare my children to be the offspring of a marriage that had never existed."

Despite not being a Catholic, she decided to dig in her

heels. She was not going to sacrifice her sons' right to legitimacy within a "blessed union". She would not tamely accept the annulment, nor would she remain quiet.

Soon after launching her fightback, she discovered that hers was not an isolated case. Hundreds of women were struggling in secrecy against annulment. But this process is a secret no longer because Sheila has written a book, *Shattered Faith*, about her experiences and those of five other women.

The problem stems from the contradiction between the Catholic Church's refusal to recognise divorce and its desire to show compassion to divorcees who wish to remar-

ry. Since the 12th century it has relied on annulment in which broken marriages are, after proper investigation, deemed never to have occurred.

The American Catholic Church grants more than 60,000 annulments a year, three quarters of the annual world total. Many are uncontested, but hundreds of women who wrote to Sheila to sympathise with her predicament told of their own anguish.

They argued that they had been victimised by their Church's abdication of its moral responsibility to protect and promote the family. Joe Kennedy did not see it like that. This scion of American Ca-

tholicism's first family was anxious to stabilise his own standing within the Church. He dismissed his former wife's opposition as tiresome quibbling. During their first phone call after she had received the letter, he asked angrily: "How can you do this, prevent me from getting on with my life?"

When Sheila protested about the meaning of annulment, Joe replied: "I don't believe this stuff. Nobody actually believes it. It's just Catholicism's gobbledygook." Joe has lived to regret those words which are the centrepiece to the first chapter of *Shattered Faith*. After publication, he pulled out of the race for the governorship of Massachusetts.

Such an outcome is not what Sheila intended. She is anxious not to portray any bitterness towards the Kennedys with whom she remains on friendly terms, nor to project her book as the outpouring of a vengeful, abandoned wife. "My anger is reserved for the hypocrisy of the Church, for its flagrant lack of regard for the truth," she says.

Not for her ex-husband who brought the action in the first place? "I can't rationalise Joe's actions. He wants our marriage annulled so he can marry Beth in church. He also wants to be able to receive Communion, go to confession, and I'm not unsympathetic to those needs. But he could go to a church outside Boston and receive the sacraments, to some place where he is not instantly recognisable. Plenty of priests are sympathetic to the plight of people like Joe and Beth."

Sheila, 48, Episcopalian and Harvard-educated, faces my questions with her arms drawn protectively around herself, yet she is more candid than expected. "Our marriage ended through choice, not because the union had never been morally validated. Joe and I had known each other for nine years before we married. As a couple we were very different people, yet those differences were, I thought, part of our strengths as a couple. During the early years we lived a relatively ordinary domestic life in the country and had what I'd describe as a very good marriage."

"Life began to change when Joe ran for Congress. He was always willing to listen, understand, to compromise. That side of him vanished when he entered Washington life."

"When Joe used to come home for weekends from Congress, I noticed an inability to behave as an ordinary family member. All week he would be surrounded with people who believed he could walk on water. Sharing household chores was beyond him. It wasn't as though we could sit down and discuss these problems. I did not feature in his weekday diary."

"I suppose if he'd said 'Let me look at the schedule, see if we can have lunch or dinner this week', then perhaps certain problems could have been solved. But such opportunities simply never arose. I didn't join him in the campaign because I couldn't bring myself to leave the children for

such long periods of time." It was a notable contrast to her mother-in-law, Ethel Kennedy, who left her 11 children in the care of nannies, believing that her place was at Bobby's side. "I wrote to Ethel and Teddy to tell them of the book. Then I left it at that. I didn't want to pull the Kennedys into the middle of it all. I was never a Kennedy doormat. Maybe that was the problem. You see, Beth is. She is a good step-mother, very nice with the children, ensures life is smooth for Joe, that their household is efficiently organised, and is entirely supportive of him."

"I bear her no malice. I don't believe she is the one behind the annulment request. That's Joe, something he's hung up on and I cannot hypothesise as to why he continues to do so. I can tell you that the stress caused by his announcement affected my immune system to the extent where I caught pneumonia and almost died."

The Boston archdiocese has granted Joe his annulment, but it is not over. The Pope has the final say on contested annulments and the case is now in a form of ecclesiastical limbo as it makes its way through the Vatican. How long will it take before the final decision? "Years," she says calmly.

Shattered Faith by Sheila Rauch Kennedy, Pimbley £7.99

Arm-twister to the stars

Joe Joseph talks to Jane Tewson, the co-founder of Comic Relief, who has moved on to new challenges

JANE TEWSON is the sort of charity worker who wins over the most unlikely people to her causes. It's not that the rest of us completely ignore all the homeless people we pass as we scuttle home at night: it's just that Jane Tewson's idea of charity seems to lack all sense of proportion.

First — with *Four Weddings* scriptwriter Richard Curtis — she founded Comic Relief, a charity which is not just successful, but so hip that fundraisers like Billy Connolly, French and Saunders and Lenny Henry actually swear as they raise millions, which Harry Secombe and Katie Boyle never did.

Then, just as Comic Relief is booming, she packs her bags and sets up a teeny new charity, *Pilotlight*. It has been going barely six months, but already everyone from Richard Branson to Cameron Mackintosh is keen to help.

It's not a life that leaves much free time, especially as she also dashes home to Buckinghamshire most evenings, reaching her converted barn just in time to tuck Charlie, 4, and Sam, 2, into bed. It certainly leaves her little time to sit around in her counting house, counting out her money: which — considering that her current salary just about pays for childcare, and that her husband Charles, an Australian social anthropologist, also doesn't feature in *Forbes*'s annual list of billionaires — may be just as well.

Tewson may be the most creative person working in British charity today, but she is rarely in the limelight. Yet without her, the profile of the average donor would still be an ABCI female over 60. The reason she manages to pull off all her miracles is not very mysterious: behind her diffident, self-effacing exterior, Tewson is madly cunning. She can dream up clever new ways of raising cash and, more crucially, distributing it. That is why TV chiefs, politicians, City tycoons, impresarios, film stars and journalists emerge from a chat with her to find that they have agreed to help her, for free, to fulfil her latest passionate goal.

An example? In May, when *Pilotlight* was still finding its feet, she wanted to highlight the plight of the Masai who were being kicked off their land in Kenya and Tanzania. So she asked Alan Yentob — who had just visited Africa

with her — if he would co-host a drinks party.

"Over 120 people turned up — film producers, entertainers, journalists, people from PR and advertising, friends. We listened to three Masai talking about the problems of landlessness. There are now six documentary ideas on the table... we've had introductions to film-makers and to *National Geographic*, and it has led to political lobbying. The rewards may be immediate, they may not appear for two or three years. The joy is that we're trying to allow the Masai, the homeless, whoever, to speak for themselves."

This lateral approach has become her trademark. At Comic Relief she put homelessness on the map by taking newspaper editors, the Princess of Wales and similar bigwigs to night shelters to meet young people so they could learn that "they weren't society's run-aways, but society's throwaways".

Because of her reputation for creative thinking, it wouldn't be surprising if Tewson is tapped for whizzy ideas about how to dispense the ballooning Diana, Princess of Wales Memorial Fund, which she calls "an exciting burden. The most important thing is that they're clear about what they want to do and who they want to benefit."

"Money is just one way of responding to need. The trick is to show people there's more than that: if you really thought about all the causes Diana supported — they were usually unfashionable, and not working with huge budgets... Individuals can make a difference."

"TAKE Steven Spielberg, who was at Princess Diana's funeral. My message to him would be to introduce one of the themes that was close to Diana's heart in one of your films in an honest way. That would bring about change."

Her own kids are skipping around her garden as we speak, on the one day a week that she spends at home. "I juggle my life with difficulty," says Tewson. "I love my kids, and I love my work. I'd probably be a hopeless full-time mum. But I do have to work. Charles earns very little, too, so we need both our salaries to live. And I'm passionate about what I do. I have so much fun. Over the past 15 years I feel I've had the best job in the world."

We're trying to allow them to speak for themselves

THE SUNDAY TIMES

100,000 musical notes to be won by schools

As part of The Sunday Times 1000 Masters of Music Series, we're giving schools the chance to win 100,000 worth of musical instruments. Start collecting rebates from The Sunday Times the Sunday in The Times Educational Supplement this Friday.

TES THE SUNDAY TIMES EDUCATIONAL SUPPLEMENT

THE SUNDAY TIMES / THE SUNDAY PAPERS

SWIFTCALL
0800 769 0022
CALL US NOW

Surprisingly cheap international calls

easy to use - no hidden charges - per second billing
all prices include VAT + 24hr rates + use any touch tone telephone

FRANCE 14p / 26p B.T.	JAPAN 24p / 37p B.T.	INDIA 60p / £1.20 B.T.
OZ 25p / 49p B.T.	IRELAND 14p / 23p B.T.	NIGERIA 80p / £1.05 B.T.

NEW SWIFTCALL CALLING CARDS! FOR INCREDIBLE SAVINGS OF UP TO 70% ON BT'S PAYPHONE RATES. CONTACT YOUR LOCAL NEWAGENT. DISTRIBUTORS URGENTLY REQUIRED.

If you knew you're being for life cover the shock c

The loneliness of the double agent

Donald Maclean's betrayal of his country to the former Soviet Union ended his brother's career. But Alan Maclean refuses to condemn him. Interview by Jason Cowley

Ever since Alan Maclean was recalled as a young man from his diplomatic post in New York, walking, as he puts it, into a "world-class scandal", he has lived under the shadow of treachery. Arriving at London Airport on a cold morning in 1951, he was hurried into a Daimler by anonymous bureaucrats and told that his brother, Donald Maclean, was suspected of being a Soviet spy and had disappeared with Guy Burgess. The pair later reappeared in Moscow, having escaped on a cross-Channel steamer from Southampton to St Malo, the beginning of their long journey into ignominy.

The event was the defining moment of Alan Maclean's life. "I knew as soon as I was called home," he says, "that any hope I had of a diplomatic career was over and that I would have to look for something else to do."

Being bright and well-connected, he quickly found work in publishing, surprisingly un-

his time at Gresham's School in Norfolk, where he read Marx and Hegel. "I think his headmaster, though pleased that Donald was bright and responsible enough to take his own political line, thought he would grow out of it."

He never did, of course. At Cambridge, where he gained a starred first, and all through his years at the Foreign Office and at the British Embassy in Washington, Donald spun a web of elaborate deceit. As a diplomat, he was meticulous and conscientious, a rigid stickler for the Official Secrets Act. But he was also part of an intricate spy network, with branches in the United States, Canada and Britain, as well as being prone to night rages and drunkenness.

Reflecting on his brother's betrayal, Maclean says: "I can't help but look back at what he did with anything but detachment. I was absolutely devoted to him. He was terribly good to me when I was a child, especially when I was so miserable as a schoolboy at Stowe. I remember, in particular, Donald saying to me that if things ever got too bad at school, I should let him know and he would come and get me out."

That expression of reassurance, he says, offered an "escape route" from a school, the dormitories of which were patrolled by a "bullying, alcoholic" housemaster.

Maclean's childhood, blighted by the death of his father when he was seven, divides into the "happy years" of his Cornish idyll, and those spent in Kensington, where his mother opened a knitwear shop, and at Stowe. His London years were set against the political turmoil of the Civil War in Spain and the gathering clouds of another war — the years when many young Oxbridge intellectuals were drawn to the messianic socialism of Marx and Lenin. Maclean says: "In this respect, Donald was shaped by the attitudes and events of his time. He became more committed after Spain."

Of the Cambridge spies, Maclean agrees that Kim Philby and the debauched Guy Burgess, driven by a reckless fear of boredom, derived pleasure from a life of treachery. He is less sure, however, about his brother. "Being a spy isn't something my brother would have entered into lightly. It is a terrible way to live, just awful," Maclean clearly understands that there is no one lonelier than the double agent. Addicted to secrecy and loyal only to himself, he lives in a condition of perpetual watchfulness.

After Donald defected to Moscow, Maclean feared that he would never hear from him again. Then, in 1956, five years after his disappearance and following Khrushchev's famous denunciation of Stalin at the 20th Party Congress, he received a telegram. "It was brief. He said that he was well, and hoped that the family was well, too. He asked for the address of my mother, who had never lost faith in him. He expressed no regret, and had faith that the Soviet Union would get better."

Harold Macmillan, under whom Alan worked briefly at the publishers Macmillan,



"I can't help but look back at what he did with anything but detachment. I was devoted to him. Being a spy isn't something my brother would have entered into lightly. It's a terrible way to live"

In the following extract from his book, Alan Maclean, who was part of the British delegation to the United Nations at the time of his brother's defection to Moscow, reveals how he heard the news of Donald's betrayal and the effect it had on him and the family of Guy Burgess, who defected at the same time

THE Minister rang up from the office. I was to come back at once. "Why?" "Can't tell you on the telephone. Just come." The telegram to New York, decoded by the Minister, had only said, "Donald Maclean disappeared. Fear another breakdown. Send Alan back immediately." We agreed, the Minister and I, that whatever it was didn't look too good. I managed to catch the next plane and eight or nine hours later we landed at Preswick in Scotland to clear Customs and Immigration. The sight of my passport sent the officials into an excited huddle and I watched their important, responsible expressions as they conferred. "Do you know a Mr Donald Duart Maclean?"

"Yes, of course I do. He's my brother. That's why I'm here. I think."

They left me and I could hear a drone of conversation through the partition wall. Quite soon they thanked me, called me "Sir" in fairly heavily inverted commas and we continued our

famously described the patriotic Donald as a "class traitor". Discussing the Cambridge spies in the Commons, Macmillan said: "Our Foreign Office regards this case as a personal wound, as when something of the kind strikes at a family, or a ship, or a regiment."

Maclean loyally defends his brother. "If Macmillan was implying that Donald had an obligation to his class rather than to what he thought to be politically and humanely fair, then he was wrong. The word traitor also implies that my brother felt, in some way,

'The thing is, Donald seems to have wandered off...'

journey on the last short leg to London.

Henry Davidson, the assistant in the personnel department, was at the bottom of the steps as I emerged from the plane. We got into an enormous black Daimler waiting near by and purred off. I said diffidently: "I don't want to be nosy, but what am I doing here?"

"Oh, heavens. Well. Yes. Sorry. The thing is that Donald seems to have wandered off God knows where and we haven't a clue where he is. Very worrying for your mother and we thought it would be nice for her to have you with her..." I looked at Henry's gentle face and thought: "They're not arresting me, they're just going to kill me."

"And what now, Henry?" "Ah. Yes. Well. Perhaps if you could spare half an hour, you would have a word with one of our chaps in the office before going home? Better not tell anyone you're here," he said later. "We don't want the press on this."

Two days later the Case of the Missing Diplomats was premiered on the columns of the *Daily Express* and played to packed houses everywhere for many years. Most reporters working on the London end of the story telephoned all the families and close friends once or twice every day and for some weeks we were at times besieged. It was a bewildering time, particularly for Donald and Melinda's small sons.

It never seemed appropriate or sensible to make contact with Guy's family. What on earth could we have found to say to each other? But one morning it was arranged that Guy's stepfather and I would go together to Waterloo station to pick out our respective family treasures (the belongings Guy and Donald had left on the cross-Channel ferry).

The Colonel and I stood facing each other across a large table on which were two canvas bags with leather grips and various piles of

sad-looking objects and clothes. Speed and decisiveness were the thing and we chose entirely at random without a moment's hesitation when our turns came. We got through in what must have been record time until we were left with only two items: the first was a pair of really dirty, torn, black pyjamas and the other a revolting pair of socks which were quite stiff with dried sweat and had holes in heels and toes.

I was sure that they were both Guy's and said so. The Colonel was equally sure that they were both "Your chaps".

I had my one moment of inspiration. "Donald never wore pyjamas," I said. "A sin against nature." The Colonel paused a moment, and accepted defeat like the gentleman he was. "Right," he said, hooking the pyjamas into his bag with the handle of his umbrella. "But you're having those bloody socks."

On the way out I saw a large wire-meshed receptacle. "Colonel," I said, "look!" "Good man," he said and both pyjamas and socks went to their long home. As we shook hands he nearly smiled, but thought better of it. "I hope you've enjoyed your morning, Jim." He sighed. "I've had a lovely time."

● No, I Tell a Lie, It Was the Tuesday by Alan Maclean. Published by Kyle Cathie, £16.99

nothing, for instance, about his wife of 31 years, or their two sons, the younger of whom, Dan, died at the age of ten; nothing about his inner life or his convictions.

Repeatedly, he says that he has "no political beliefs", as if he were deliberately positioning himself against the hard ideology of his brother. He is curiously interesting, though, on the treatment he received for alcoholism in the early 1960s.

There is something inscrutable about Maclean that is hard

to account for. Intelligent, charming but shrewdly circumspect, he leaves much unsaid. His voice drops as he talks about his family, but is animated when discussing his public years in publishing. Ask him, for instance, about his elder son, Ben, 29, and he becomes vague. "I'm not quite sure what he does: I think he paints people's houses and does a bit of research."

Of his wife, Robin, whom he met at Macmillan, he is equally cryptic. "She used to work as my secretary. We had a whirlwind seven-year romance and then got married."

When the photographer arrives, Alan says: "Oh, look. Here comes the hangman."

He begins to chuckle. "Look, I feel it's much better to write and talk about those who are dead. You can't hurt their feelings." If so, he surely ought to have written about his late son in what is after all an autobiography? But no. "I felt I had nothing interesting to say about him," he says, sighing. "Anything I said would have been as clichéd as a 1930s B movie."

You leave thinking that he would have made a perfect spy.

If you knew how much
you're being overcharged
for life cover
the shock could kill you.

If you took out mortgage protection life cover or fixed term life cover a while ago either to protect your mortgage or your family's lifestyle you could be paying well over the odds today.

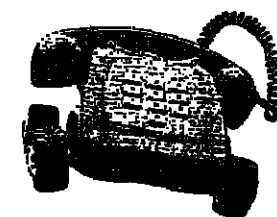
But now that Direct Line provides mortgage protection and fixed term life cover, you don't have to pay through the nose anymore. In fact, in only ten minutes, you could be enjoying the same protection you enjoy now, for a much smaller monthly cost!

All it takes is one call. No sales visits, no pressure, no jargon — we'll even fill in the forms for you to sign.

If you want life cover at a price that won't shock you, call Direct Line today.

0845 3000 233 PLEASE QUOTE REF.LTT04

CALL ANYTIME 8am to 8pm Monday to Friday and 9am to 2pm Saturday.



DIRECT LINE
LIFE INSURANCE

The wraps are off Number One Poultry — and Marcus Binney, a longstanding opponent of the scheme, is horrified

Was this worth three decades of argument?

Lord Palumbo's Number One Poultry exists for one reason: Tory ministers were much taken by the argument that "it might be a masterpiece". It is not. As it emerges from behind the hoardings on perhaps the most prominent building site in the City of London it can be seen for what it is: awkward, galumphing and frankly bizarre. It is actually obese, bulging embarrassingly out of its corsets in every direction.

The 30-year story of Number One Poultry is well known. After patiently assembling the wedge-shaped site along Queen Victoria Street, Palumbo went to Mies van der Rohe. The Mies design for a tower and piazza was rejected after a public inquiry, so Palumbo turned to the late Sir James Stirling. His design was approved by Nicholas Ridley almost ten years ago, but still had to run the gauntlet of a lengthy High Court challenge and a further hard-fought inquiry over road closures. After this extraordinary saga, Stirling's building is likely to come as a disappointment even to many of its supporters.

What should be its prime feature — the dramatically acute corner facing on to Bank Junction, replacing the familiar Gothic turret of Mappin and Webb — is set to rank as one of modern architecture's all-time anticlimaxes. Is it a Martello tower? A submarine turret? What are those funny projections at the top, looking like the high diving boards of a 1930s lido?

We shall never know. Mark Girouard, who is writing Stirling's biography, says: "Stirling never explained his buildings." One theory put forward is that they are Big Jim's version of an Antique Rostral column, the kind which Roman admirals built to celebrate their victories, with piles of ships jutting out of the side.

The cylinder of the tower is set off by a stiff collar of smooth stone, with a coved cornice in the manner of Egyptian temples. The sheer stone walls look ineffective when seen in diminishing perspective along Queen Victoria Street. The whole

building is like nothing so much as a giant Transformer toy, intended to suggest some outside, vaguely threatening monster.

The long matching flanks should bring life through what the 18th-century architect Robert Adam called Movement: the rise and the fall, the advance and the recess. Stirling creates a mighty rhythm of giant drums alternating with gently pointed bastions of glass. But movement by itself does not create visual appeal. After all, Basil Spence's dreadful Knightsbridge Barracks

'The whole building looks like a giant Transformer toy'

are full of overhangs and recesses. There also needs to be a lightness of touch and a spirit of inventiveness that intrigues.

As in many of his German buildings of the Eighties, Stirling makes emphatic use of colour, though in the centre of London he is more subdued than in Berlin or Stuttgart, facing the exterior in bands of pink and golden stone. The stone veneer is beautifully cut. But on a bright sunny day it is the newly cleaned Portland stone buildings near by that sparkle, while on a grey day Stirling's polychrome is too subdued to sing.

Compared with the richness of ornament on the previous Victorian building on the site, which I and many others fought hard to preserve, Number One Poultry is severely lacking in satisfying, well-crafted detail. The treatment of the windows is dull and the columns of the ground-floor arcades look like stacks of Lego bricks.

Stirling's building invites judgment now, because it stands on a

prime site and is at last revealed for all to see. But its great idea is undoubtedly the intricacy of its plan. In the Eighties Stirling was fascinated by complex geometry: a whole succession of commissions and competition projects make clever play of interlocking cylinders and triangles. Though the interiors will not be on show until the building is finished towards November, the circular court that forms the centrepiece is already visible from the walkway created through the building from Queen Victoria Street to Poultry. Here Stirling uses a bold palette of sea-blue tiles offset by deep window cheeks in vibrant pale blue and yellow, as well as a rather nasty shade of lipstick pink.

Stirling devoted a lot of ingenuity to the way that people will move through the building. There is a Scala Regia, a long straight flight rising from the corner entrance and descending through a sunken shopping arcade to the Underground, which is as neat as the workings of a clock. Indeed, Stirling's exquisitely drawn floor plans are likely to remain the most beautiful part of the building — though Sir Terence Conran's rooftop restaurant will undoubtedly provoke great interest.

Yet many people are likely to go along with the story of the wag who said: "The architect got his briefs in a muddle." Palumbo has got an art gallery instead of the expected office block, and somewhere there must be a museum director wondering what to make of an office block.

In the whole 30-year saga of the Mappin and Webb site, the strangest thing is why Mies van der Rohe, when originally offered the triangular site assembled by Palumbo, decided to square it off and make a piazza with a matchbox tower on one side. Mies's most visionary scheme, which has always caught the imagination of everyone who sees it, was a drawing for a soaring, transparent prism-shaped skyscraper on a tight triangular site. He never got the Friedrichstrasse in Berlin, but in London Palumbo gave him the site of his dreams. Had he seized it we might be looking at a very different building today.



Number One Poultry: "Is it a submarine turret? And what are those funny projections at the top?"

Eclectic acoustic

COREY HARRIS, Keb' Mo', Eric Bibb: three reasons to feel confident about the immediate future of country blues. When so many electric blues albums offer a pretext for one-dimensional urban assemblage to strut their stuff, Bibb and his fellow singer-guitarists furnish a reflective and soulful alternative by refusing to confine themselves to any single genre. In Bibb's repertoire, spirituals, folk songs and well-crafted pop tunes are all mixed together with 12-bar blues.

Bibb has lived in Sweden for some years now. I don't suppose Robert Johnson ever thought of writing a number

BLUES

Eric Bibb

Queen Elizabeth Hall

called *Sweet Home Stockholm*, but if purists doubt that the blues can survive in any climate, they are advised to get hold of Bibb's recent release, *Good Stuff*, an atmospheric session recorded with an unfailingly sympathetic group of Swedish sidemen.

One of them, Göran Wennerbrandt, was on hand with his National steel guitar at Bibb's stripped-down South Bank debut. His unfussy slide accompaniment formed a distinct counterpoint to Bibb's more extrovert phrasing.

Bibb's new disc, *Me to You* — due out next month on the Code Blue label — gives him the opportunity to stretch out with an electric band. Like Keb' Mo', whom he resembles in both sound and appearance, he seems perfectly at ease in both amplified and acoustic settings.

But it is the latter that suits his husky, perfectly enunciated vocals best. In a faultless QEH set, Bibb toured the neglected backwaters of American music, paying tribute to folk's Woody Guthrie and Bob Gibson along the way and nodding in the direction of Blind Lemon Jefferson on a finger-picking instrumental duet with Wennerbrandt.

The original tunes had an unmistakably contemporary gloss. *Saucer 'n' Cup* and *Shingle by Shingle* are the work of a melodic songwriter who does not equate blues with melancholia.

CLIVE DAVIS

CLASSICAL CHOICE: VERDI'S 'OPERA OF IDEAS'

A connoisseur's guide to the best available recordings on compact disc, presented in conjunction with the BBC Radio 3 series

VERDI'S *LA FORZA DEL DESTINO*
Reviewed by Roger Parker

First performed in St Petersburg in 1861, and given in a revised version at La Scala, Milan in 1869, *La forza del destino* is what Verdi would call "an opera of ideas": like an histori-

cal novel put on stage, with all sorts of extravagant gestures that lead nowhere.

Eleven versions are currently available, spanning every decade from the 1940s to the 1990s. Taking a tour through them is like reviewing the history of Italian singing in the second half of our century; there are so many fine individ-

ual moments. But the sheer range of the opera makes it difficult to find a version that has everything right.

The earliest complete recording, conducted by Gino Marinuzzi, with Caniglia, Masini and Tagliabue in the leading roles (Grammofono AB78567/68), was made in 1940, and of course cannot compete with recent versions in terms of sound quality. But it is still a remarkably vivid account, with superb clarity of diction from the principals.

Another important early set was conducted by Tullio Serafin in 1954 (EMI CDS 5 56323-2). It features the Leonora of Maria Callas, and although shortcomings in the rest of the cast prevent it becoming a major contender, the young Callas is magnificent, entering into the character in a way no other soprano quite manages.

Several subsequent sets have elements to be recommended but are compromised by weak links: Milanov under Previtali is powerful, but Di-



Stefano's Alvaro does not have the variation for such a demanding role. Domingo and Milnes under Levine are equally impressive, but are let down by an unidiomatic Leonora from Leontyne Price. Sinopoli's 1985 version has eccentric tempi and two of the principals (Carreras and Plowright) in clear vocal difficulties. Gergiev's recent account of the original version, performed with almost exclusively Russian forces, is at times bizarrely idiosyncratic and unidiomatic.

In the end, the best recording is Riccardo Muti's 1985 set with Mirella Freni and Plácido Domingo (EMI CDS 7 47485-8, £46.99). Muti's conducting is extraordinarily sensitive to orchestral nuance; Freni, although a somewhat light-voiced Leonora, shows commendable technical control; and Domingo's emotional range is such that he really has only himself as a rival.

● To order the recommended recording, with free delivery, please send a cheque payable to The Times Music Shop to FREEPOST, SCO681, Forbes, IV36 0BR or phone 0345 023 498; e-mail: music@the-times.co.uk

● Next Saturday on Radio 3: Mozart's Piano Sonata in A, K331.

Chic and other four-letter words

COMEDY: Glammed-up but earthy as ever, Donna McPhail is on tour

In theory, the evolution of the *Loaded* lad has produced a complementary crop of tough lasses. They play football, they drink lager, they boast, posture, put a lot and wear expensive trackuits. What they have signally failed to do is produce a single really impressive female comedian, which suggests that, far from being a big leap forward for feminism, their big talk is all bluster. All the more reason, therefore, to catch one of the few really good female stand-ups not yet betrothed exclusively to television.

Sporting suits as sharp as her tongue — she may still wear Doc Martens, but they are well hidden behind Nicole Farhi trousers — and admitting to a weakness for expensive moisturiser, Donna McPhail is back on the road again, for a 30-date national tour.

This is not McPhail as seen on TV. *The Sunday Show* — the midday BBC2 show with which most people will associate her — was largely mediocre, but McPhail should be heartily congratulated: it is a miracle that she managed to say anything suitable for pre-watershed transmission. Let's face it — live and direct, the woman swears like a trucker on Buckfast.

Her best jokes are unrepeatable, not simply on grounds of taste, but also delivery. For someone who claims that "lazy is a hobby, idle is a career move; I could be idle for Britain but I can't be bothered", McPhail puts in a suspiciously energetic performance. It is only when she stops moving long enough to take a drink that the buzz she creates becomes noticeable by its absence. Perhaps in future she could attach a flexible plastic straw to her microphone cable so that she would never need to stop.

The well-nurtured boozy slob persona upon which much of the act turns — "I'm not grown up enough to buy a house: I'd just get pissed up and leave it somewhere" — is slightly undermined by her current stylish incarnation. At the grand old age of 30 McPhail is definitely a grown-up by comedy standards. But, maybe because her contemporaries are undergoing the rites of conformist adulthood while

she remains "always the bridesmaid, never the groom", a large part of her is still playing the child.

The split personality makes for a wonderfully balanced show: stylish one-liners nuzzle up against teenage belly laughs and, perhaps most importantly, the audience is allowed occasionally to think for itself. McPhail's great talent is in making a show that is so carefully judged appear so aggressively fresh.

HETTIE JUDAH

● For more details about Donna McPhail's tour, ring 0171-287 5010

"A BRILLIANT PLAY, EVOCATIVE, FUNNY AND EVEN EROTIC... PROVOCATIVE AND SURPRISING."

the HERBAL BED

THE AWARD-WINNING PLAY ABOUT SHAKESPEARE'S DAUGHTER

RSC
ROYAL SHAKESPEARE COMPANY
at the DUCHESS THEATRE

LAST 2 WEEKS MUST CLOSE 4 OCT
BOX OFFICE: 0171 494 5075

The Royal Opera in Concert
at the Barbican Hall

Anna Tomowa-Sintow

and the Royal Opera House Orchestra

conducted by John Arnell

Friday 26 September at 7.30pm

Programme includes excerpts from:
R. Strauss *Capriccio* and *Anabella*; Weber *Der Freischütz*;
Verdi *Don Carlos* and *La forza del destino*


£8.50 — £28.50

The Royal Opera
Box Office 0171-304 4000

Barbican Centre
0171 638 8881
(Mon-Sun daily)



Donna McPhail: stand-up comedy for the thinking fan



The Aroma of fresh coffee without the *COFFEE* of exploitation

It tastes all the better for knowing that the people who grow it don't get ground down and squeezed. calédirect Excellent coffee. A better deal for coffee growers.

٥٤٥ من الاطعمة

Pipe down, Paddy: you need Labour

The Lib Dem leader must lead his party, says Peter Mandelson

Paddy Ashdown faces a difficult task in Eastbourne this week. He is trying to convince his party that closer co-operation with the Labour Government offers the best way forward. After years without power under a Tory Government to which he was fundamentally and ideologically opposed, he and his parliamentary colleagues do not much fancy spending years without power under a Government with whom they broadly agree.

He has started a process of co-operation with the Government which last week saw him and senior colleagues in Downing Street as part of a Special Cabinet Committee which is considering constitutional reform. Many in his party are, however, sceptical about his moves towards Labour and need to be convinced that this does not imply acquiescence to everything the Government does.

Mr Ashdown's tactic is to go out of his way to be seen attacking Labour this week. He wears his assaults on the Government as a badge of honour. Yesterday he accused the Government of "deliberate betrayal". His hope is that such attacks will make his conference less way of his personal wish to move closer to the Government.

I have two objections to this tactic, which he describes enigmatically as "constructive opposition". First, in his rush to show his opposition to the Government, he uses criticisms which are not soundly based. Take, for example, the attack yesterday that Labour had "frankly broken its promises on health and education". This is absolute nonsense.

We have already legislated for our manifesto commitments to reduce class sizes to 30 or fewer for all five, six and seven-year-olds. We have already started to save money on NHS red tape to allow us to treat 100,000 more patients. Indeed, we have gone further than our manifesto by allocating an extra £2.3 billion to education and an extra £1.2 billion to health in the Budget. To argue that this amounts to broken promises is certainly not constructive because it is simply not credible.

These attacks on Labour's record of public spending are based on the Liberal Democrats' somewhat disingenuous use of figures. They argue for more money on education and health, to be funded by an extra penny on income tax. Yet their manifesto committed them to spending pledges, from increasing housing benefits to phasing out the contributory principle for state pensions, to paying for an extra 3,000 police. These commitments equated to at least 5p on the basic rate. Are these commitments still in place? The Liberal Democrats opposed the one-off windfall levy on the privatised utilities, which raised £5.2 billion. Do they therefore oppose the new deal for the unemployed and the huge school improvement programme which the levy will fund?

They oppose the recommendations of the Dearing Committee on Higher Education, yet they ignore the fact that to return to the support system

that existed in the 1970s for the number of students we expect to have in 20 years' time would cost 3p on the basic rate. Thus their constant cries for more money are not matched by a responsibility to show where such resources will come from.

My second objection is that Mr Ashdown's criticisms demonstrate a naivety about the responsibilities of government at a time when he is seeking such responsibilities for himself, and thus they undermine his wider strategy. The growing relationship with Labour thus places a special responsibility on him to ensure that his party's criticisms and policies are rigorous. Government is about hard choices. It is about using limited resources in the best possible way. And it is about keeping promises — such as Labour's promise to keep within the tight public spending totals for the first two years of government.

Nor should Mr Ashdown think that a more mature view of the constraints under which the Government is operating, given the huge level of borrowing bequeathed by the last Government, will necessarily turn his party against him. Many of his faithful are councillors controlling huge budgets. They are better aware than most that money does not grow on trees and that electorates are quick to punish administrations which are profligate or break their promises.

Certainly the Liberal Democrats' own national political interests are not served by making endless demands on the public purse. As Labour learnt over many years in Opposition, the public does not trust parties with a knee-jerk instinct to solve every problem with more public money. They are all suspicious of parties which promise the earth, while being muddled about how it will be paid for.

It was precisely because Labour showed a hard-headed recognition of the realities of the public spending situation at the last election that we were able to secure the trust of so many. Indeed, it was because Labour was seen as economically responsible that many former Tory voters were prepared to vote Liberal Democrat in seats where they represented the best hope of unseating the discredited Tories. Having ridden on the back of Labour prudence, the Liberal Democrats should not now be so eager to attack it.

No doubt Mr Ashdown's attacks will continue next week — he feels that they are necessary in order to secure his more fundamental objective. But it is a dangerous game. If he is serious about working with Labour he should learn two important lessons. First, parties which slip into oppositionist, making invalid criticisms and promising painless profligacy, are not seen by the public as credible, and are not trusted with government. Second, the public rewards leaders who have the courage to take on some in their own party and lead them to new ground.

The author is MP for Hartlepool and Minister without Portfolio.



"IT'S TIME TO RID OURSELVES OF THIS PETTY TRIBALISM IN POLITICS..."

Give children a chance

If adults share the blame for juvenile crime, Parenting Orders are worth a try

There is a mournful cry, often heard rising from gatherings of parents whose children have stopped being winsome and developed big feet. The cry goes: "They never told us about this in ante-natal class!" For all our affection, we permit ourselves brief surges of resentment that during the lessons about bathing and zinc ointment, nobody ever thought to warn us about the real tasks of parenthood.

They never prepared us for PTA evenings, or boiling plastic gunshields, or sitting through Jim Carrey films, or those lethal bike-racks you clip to your back window. Urban parents feel that nobody warned them about "clubbing", and rural ones wonder balefully how the simple act of giving birth led to painful attempts to transport a wheelbarrow in a Metro to pony camp. The literature of parenthood deals overwhelmingly with the first few years, with bracingly simple issues like broken nights and ear infections and daycare. Perhaps it is as well for the species that nobody ever really expects 18 years of supervision and a lifetime of worry. I was fussing over a baby in a carrycot at a BBC seminar once when Bill Cotton, well retired by then, thundered: "You think it's tough now. Just you wait until he's fifty."

Now we must brace ourselves, under Jack Straw's scheme to be published this week, for new court powers if our children break the law. Under Parenting Orders we could be heavily fined, forced to keep them under curfew, or sent on corrective courses. For more affluent families this last sanction might prove to be the one with most bite. Imagine (with gleeful Schadenfreude, if you must) the dismay of a smug middle-class householder abruptly forced to forgo the golf course for three months of Saturdays to attend a social services classroom, all because his tearaway son flirted with Ecstasy. Or imagine a similar fate befalling a serially married middle-aged belle, who prefers to concentrate on her newest brood while shruggingly ignoring the fact that her door 16-year-old from an earlier union is off the rails and on the game. Or a long-fled father who thought his duties ended with the maintenance cheque, but who is suddenly commanded by a court to roll up in person with his hated ex-wife for instruction on his emotional

responsibilities towards a troubled 12-year-old caught shoplifting in Woolies. If the new court powers underline the solemn commitment of parenthood, if they result in fewer utterances of that terrible sentence "They're grown up at twelve these days, what can you do?", then the exercise may be worth it.

There is certainly a case, in common justice and humanity, for moving the emphasis away from criminal children and on to the homes that produce them. A decade of populist ministerial blustering about Young Hooligans, Rat Boys, Safari Boys, Terror

Tots and the rest has done nobody any favours. It was always a manifest injustice that a 15-year-old could get shut in a horrible institution and bullied until he hanged himself, while no sanction faced the adults who helped to put him there by neglect, stupidity, drugs, drinking, criminal example, marital fecklessness or plain violent temper. Psychologists speak of victim parents and "cycles of deprivation" but you never break the cycle if you do not, at some point, insistently help one generation to accept the dignity of responsibility. Of course a few families want to do well, mean to do well, and are under intolerable pressures which are not their fault. Nobody wants to oppress them further. But to make children pay the whole price of general social breakdown — and under past Home Secretaries, we have got dangerously close to this — is bitterly unfair. Children are children: they are not born vicious, and if they become enemies of society before their brains and hearts are fully developed, we not they have failed. Nor do we serve their best interests by cutting short their childhood and sycophantically calling them "young people" from an absurdly early age (or throwing out *doli incapax*, the legal principle that they are incapable of discerning right from wrong). Just because big children can catch buses and do physics, we are not entitled to dust off our hands and leave them to their own

devices while we turn our backs and pretend we are young and carefree again. Nobody these days wants to be a steady old father-figure or earth-mother, but hell, somebody has to.

So will it work, this legal targeting of parents? Probably not at the very bottom of the heap. Courts can already fine, bind over, or jail uncooperative parents but they rarely do because it doesn't work. It just makes the rest of the family poorer and more miserable, or provokes dangerous violence against the delinquent one. My own hunch is that the new Parenting Orders will have the best deterrent effect among the broad middle classes — those who are in work and want to think well of themselves. That is not to sneeze at it means most of us.

But the hard core of criminalised children are likely to have more stacked against them than incompetent parents. Crime is also fed by poverty, lack of hope (especially hope of work), an arid environment, struggling schools, and an utter lack of stimulating alternatives to crime. One does not have to be a bleeding-heart liberal to grasp that if you are ten years old and the only person who values your brains and skills, welcomes you in a team and praises your achievements is the local crack dealer — well, you are pretty likely to sign up with him. Especially if your only parent is broke, depressed, and too scared of the lawless streets to come out looking for you of an evening.

The worst child crime will not be alleviated by threats against parents: whether it will be reduced by sending them on Mr Straw's promised training courses depends entirely on how good those courses are. Those run in the United States, and over here by groups such as Nacro (National Association for the Care and Resettlement of Offenders) have been proven to reduce child criminality. The American study suggests that every dollar spent saves five. But note, these courses are voluntary. It will take determination to devise courses

which work on sullen groups of parent-pupils who have only turned up because it was either that or a £1,000 fine. But it is worth a try. And the voluntary courses and family support centres should be a priority for government support, too: they should not have to struggle for charitable funds. If we are trying to make parents take their duties seriously, we have to make sure that when they ask for help, it is there.

The other thing worth trying is for society — there is such a thing — communally and consistently to accept its own role as a parent of all children. It is a source of constant amazement to me that in law and regulation about children we can be at once so bossy (hair-trigger raids on suspicion of satanic abuse, mad bans on Noddy books) and yet so cavalierly negligent (road layouts, underfunded schools, padlocked playgrounds). Whenever somebody does come up with a scheme that would enhance children's lives and learning, make up for overcrowded unsupportive homes, sop up potentially disruptive energies and generally make the next generation feel welcome, we ought to spring on it with enthusiasm and (yes!) public money.

Yet what does happen? If you try to start an after-school homework and activity club run by parents, you are soon lost in a thicket of bureaucratic indifference and quite likely told that "for insurance reasons" it can't possibly be done. Keeping vulnerable children occupied and stimulated, drawing them in to the culture and the kindness of the national community, is a woefully low social priority everywhere.

Last year The Prince's Trust put in a blue-chip, planned and costed proposal to the Millennium Commission for a nationwide network of after-school study support centres — purposeful, well-equipped, staffed, fun, a bit of communal paternalism at its best. They were turned down flat, and I do not notice the Government rushing to find them other money instead.

No, we'd rather have the damn, Dome. Even if, owing to the lack of anything much else to do after school hours, it ends up having to be defended by razor-wire and big dogs from the generation whose new millennium it is.

Why I am a prophet of boom

Anatole Kaletsky on Britain's bright economic future

It all seems too good to be true. Britain's unemployment rate has fallen to half the German level and, by next year, will be lower than it is in the United States, according to forecasts produced last week by the International Monetary Fund. The high streets are busy, but shopkeepers are not yet so flush they forget about competitive pricing. Property values are rising, but houses remain affordable in relation to average earnings (at least outside London and the Home Counties). Interest rates have risen, but they seem to be nearing a peak — and anyone who frets about rising borrowing costs can lock into a fixed-interest mortgage for as little as 6.9 per cent over five years.

Surely this cannot last? Surely the British people are about to slip on some huge economic banana-skin? Surely what lies ahead is a balance of payments crisis, or a sterling crisis, or an inflation crisis, or a boom-bust crisis of some kind?

For professional economic forecasters, the safest answer to such questions is always "yes". The soothsayer's function has always been to warn and admonish, not to spread good cheer. If the king went out to battle and returned in triumph, he rarely blamed the oracle who wrongly warned him about the ominous alignment of the Moon and stars. If, on the other hand, the oracle had predicted victory and the army was routed... well, oracles never did predict victory, did they?

Since I am neither oracle nor professional forecaster, I can afford to be bolder. My view is that the economic future really is fairly bright. Unemployment could probably fall from the present 1.5 million, or 5.9 per cent of the workforce, to perhaps one million, or 4 per cent. Inflation is unlikely to accelerate much despite this steady decline in unemployment. Interest rates will peak at about the present 7 per cent and industry will learn to live in the long run with a pound worth three marks, or even a bit more.

These are just round numbers, plucked in a sense out of thin air. What lies behind them is not an elaborate econometric model, but simply a hunch about the social forces that drive economic events. I do not maintain that the world has entered a new golden age governed by a "new paradigm" of globalisation, competition and unprecedented technological change, as suggested by many American economists (most of them working for bullish stockbrokers). To justify optimism a much more modest claim suffices. Rather than embarking on a new golden age, the world may simply be reliving certain features of the last period of economic prosperity: the era of full employment and low inflation from 1950 to 1973.

To understand this it is necessary to untangle two separate features of this era's benign economic performance that are constantly muddled. One of these — the very rapid advance in living standards and productivity growth — is most unlikely ever to be repeated.

Between 1960 and 1973, the countries of North America, Japan and Western Europe grew on average by 4.9 per cent a year — twice as fast as the wildest optimists on Wall Street would predict for the future. In terms of economic growth, the 1960s were an unrepeatable period. Postwar reconstruction and the global diffusion of American technology and management methods were far more powerful motors for world trade and economic dynamism than the silicon chip and the development of China are ever likely to be. There is, indeed, no need to assume that globalisation or electronic technology will accelerate the long-term trend in productivity growth.

What sceptics miss is that the "golden age" had nothing to do with technological miracles or productivity advances. As every economist knows (but few say in public) the level of employment does not depend on productivity growth, technology or globalisation. It rests on how many thousands or millions of people must be deliberately kept on the dole, by dint of restrictive monetary or fiscal policies, to prevent wages from rising too rapidly and inflation spiralling out of control.

The main reason for economic optimism today, at least in Britain, is that inflationary behaviour appears to have subsided dramatically, largely no doubt because of the insecurity about employment prospects engendered by the unstable conditions of the past 25 years. Sooner or later, the overconfidence of the late 1960s will perhaps return. Shopkeepers will revert to price-gouging, industrialists will revert to business on the golf-course and workers will revert to striking for wages their employers cannot pay. But until such complacency returns, Britain should be safe from inflation and able to move gradually towards full employment. Perhaps this article is itself an example of complacency returning, but (naturally) I doubt it.

If you still sense some fear in the air when you walk down the high street, then don't worry — it is probably safe to buy that new car or new house.

Browned off

NOW THAT Wee Willie Hague has admitted he will share a room with his intended at the Tory conference, what of the romantic plans of that other late-starting Lothario, the Chancellor? For I gather that Gordon Brown is behaving in a decidedly unchivalrous manner towards Sarah Macaulay, his delightful paramour.

With Labour's conference a week off, she is still waiting to hear if she will be required to play the role of

ever-present girlfriend. Brown's advisers are split over whether to book Miss Macaulay into her own room, or whether room can be found in the Chancellor's suite.

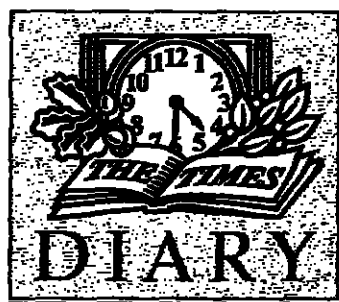
They are in trouble either way. Baroness Thatcher was unimpressed with Wee Willie's sleeping plans, commanding him "to get married before the conference".

Equally, if Miss Macaulay is shuffled off to a bed and breakfast establishment in one of Brighton's more peeling quarters, it will do little to dispel Mr Brown's gloomy image as one uninterested in normal pleasures.

The couple gained attention when "spotted" enjoying dinner *à deux* on the eve of the Budget (by coincidence, a cameraman awaited their arrival).

Mindless gossips claimed that Ms Macaulay was merely doing what she is paid to do — she runs a PR firm with close Labour links — but now the couple are rumoured to marry, she will want to be close to her brooding boyfriend.

Should Miss Macaulay bed down with Mr Brown, she would have to do so within carshot of a police protection team. Who says Mr Brown is not romantic?



● An actor who appears in the television amusement London's Burning has been made homeless after his house burnt down.

Back in wok

THE ASSAULT on the last vestiges of British colonialism shows no sign of abating in Hong Kong, where China is about to destroy Chris Patten's old kitchens in Government House. They are set to be rebuilt in the native fashion — wok-burners, bamboo bain-maries, that sort of thing.

"From now on we will be serving Chinese cuisine, so it is necessary to make changes in the kitchen," says a book-burning lackey of the Hong Kong Chief Executive, Tung Chee-hwa.

Tung is using the mansion to entertain. And most entertaining he

has been. More than £1 million is being spent on the refit, while his hospitality allowance has been set at 20 per cent higher than Patten's. "The Governor used to serve his guests Western dishes," explains Tung's social secretary. "Now that the Chief Executive is a native, we plan to serve more expensive Chinese stuff." As long as it is good enough for the people...

Sick note

WHEN David Blunkett sent his hit squad into Hackney schools last



"The apprentice"

week the partners of two Labour ministers were quaking — both used to work for the Stalinist education authority there.

Janet Dobson, wife of Health Minister Frank, was the assistant director of education, while Dorian Jabri, Culture Secretary Chris Smith's special friend, was the marketing manager.

So do either accept responsibility for Hackney's patchy academic record? Both were unable to comment yesterday. Jabri was ill — perhaps because of the criticism.

Last supper

The BBC certainly knows how to reward its own. It has sent lavish hampers to staff who helped to cover the funeral of Diana, Princess of Wales. Though grateful, staff were surprised. "We feel it is in rather bad taste, it was hardly much fun," says one. And this just a week after senior executives agreed that their funeral coverage had actually failed to reflect public grief.

Princely spice

LURKING among the 50,000 teeny boppers at the next Spice Girls concert will be the unlikely figures of Nelson Mandela and the Prince of Wales, who have both reserved



Royal date: the Spice Girls

front-row seats. The concert, to be held in Johannesburg Stadium at the beginning of November, coincides with the Prince's first overseas trip since the death of Diana, Princess of Wales. Proceeds will go to his charity, The Prince's Trust. Prince Charles, whose previous forays into popular music have been restricted to shy jingles to the strains of Live Aid at Wembley, can rely on Mandela to guide him through his dance steps. "The President has heard all about the Spice Girls and is very excited," says a voice in his Johannesburg office. Oh dear.

P.H.S



Sarah: lady in waiting



A WORD IN BLAIR'S EAR

The Lord Chancellor's influence is all-pervasive

Next week's Labour conference may be the last at which several Cabinet ministers take to the podium. They do not yet know who they are, but rumours persist that Tony Blair intends to carry out his first reshuffle as early as November. Over the next week or two, *The Times* will be assessing various ministers' performance in office since May 1.

Of all the members of the Cabinet, the two most secure in their positions are Gordon Brown and Lord Irvine of Lairg, the Lord Chancellor. It is to the latter that we turn our attention today. Although he is perhaps the least-known of the Prime Minister's inner circle, he is also one of the most powerful. If Mr Brown bestrides the economic battlefields of government, Lord Irvine is the colossus of domestic policy, legislation and particularly constitutional reform. He chairs no fewer than four Cabinet committees and sub-committees, and sits on four more.

Traditionally, the Lord Chancellor has occupied the dignified as much as the efficient parts of the constitution. He presides over the House of Lords and the judiciary, as well as running the Lord Chancellor's Department. Yet this occupant must be the most political incumbent of the post in modern times.

Mr Blair, once his pupil, is now his Prime Minister. But the relationship is still extremely close. The two men talked daily before the election: Mr Blair continues to rely on his friend for advice. Peter Mandelson is the Prime Minister's tactician, Lord Irvine his strategist. The Lord Chancellor has the sharpest mind in Government, and unlike, say, John Prescott, he has no other party loyalties or ambition. He says exactly what he thinks: a trait that leaves many bruised, but is a bonus for a Prime Minister used to sycophancy. Margaret Thatcher once famously said: "Every Prime Minister needs a Willie". Lord Irvine is Blair's Whitelaw.

If that comparison is not exact, it is because the Lord Chancellor is both more intellectual and less political than Lord Whitelaw. He can cut instantly through bad arguments, often with a bombast that leaves colleagues and civil servants quailing. This

may be unpopular, but it is proving useful to a Government that needs its ministers to move from the soft platitudes of Opposition to the hard details of office. Lord Irvine abhors fuzzy thinking and insists that the consequences of policies are thoroughly thought through. But because he is unelected, he has no constituency to ensure that he retains the common political touch.

So far, the Lord Chancellor can claim credit for the swift dispatch of the two devolution White Papers and for the concessions they contained to allay English disquiet. He is also chairing the sub-committees on incorporation of the European Convention on Human Rights and freedom of information, the results of which will soon be known. And he will be critical to the process of reforming the House of Lords. Mr Blair is apparently impressed by his performance so far; even those of his colleagues whom he has alienated admit that he is doing a good job.

Within Lord Irvine's own department, as well as incorporation, he has two more big issues to tackle: reform of legal aid and of civil justice. Although his officials find him demanding and difficult — particularly compared with his gentle predecessor, Lord Mackay of Clashfern — they cannot deny that his agenda and influence at the top have made their department more significant than it used to be. And it may become yet more so: the Lord Chancellor has his eye on some of the Home Office's criminal justice functions, and has already been embroiled in arguments with Jack Straw over the Crime and Disorder Bill. If Lord Irvine wants to preside over a full-scale Ministry of Justice, the territorial battles to come could be thunderous.

The legal profession is split on the Lord Chancellor's merits. Some find him pompous, many were offended by his talk of "fat cat" barristers. But at least they know that his views in Government count. In his influence with the Prime Minister and his position at the heart of Government, his effectiveness can be judged by the success of the administration. For its record so far, Lord Irvine deserves much of the credit.

SOLIDARITY AND FREEDOM

Virtues that Poland's new Government will need to combine

After four years of government by former Communists, Poland has again turned to the Christian, conservative and anti-Communist groupings which better reflect the loyalties of its voters than did the outgoing Democratic Left Alliance (SLD). The result, despite a confused election campaign and low voter turnout, ends a political anomaly brought about by the chronic divisiveness of the Right, which at the 1993 election split the popular vote between dozens of tiny groups, each too weak to pass the 5 per cent threshold needed to win parliamentary seats. That let in the SLD which, ruling with the unreformed rural Poustadists of the Peasant Party, gave Poland four years of stable government — not to mention a record of economic success that in most countries would have given the ruling coalition a second term.

In Poland, however, ideology and history still matter more than day-to-day performance. In power, the SLD mercifully jettisoned its leftist political platform and largely continued the reforms originally mapped out in 1989 by Leszek Balcerowicz, the brilliant economist who served as Poland's first post-Communist Finance Minister. The result has been annual growth exceeding 6 per cent, budgetary discipline and soaring employment, productivity and real incomes. But the SLD was less ready to jettison the bad old political habit of packing the media, bureaucracy and state industries with party loyalists. That made it easy for the Solidarity trade union movement, once it had restored discipline by squeezing nearly 40 mini-parties under its AWS electoral umbrella, to beat the SLD by 34 per cent to 27 per cent by playing on enduring popular distrust of the Communist wolf in capitalist clothing.

Solidarity's victory, however, will be good news for Poland only if it carries its new political pragmatism into negotiations with

the coalition partners it will need for a parliamentary majority. The Peasant Party, whose support collapsed from more than 15 per cent to under 7 per cent, need be no part of the equation — happily, since it exists to defend the interests of the most inefficient farmers in Europe. The balance of power is held instead by Poland's most forward-looking party, the Freedom Union (UW), led by Mr Balcerowicz, which won an impressively strong 14 per cent on an uncompromising platform of rapid further modernisation and deregulation.

A successful marriage between Solidarity-AWS and the free-market UW will require a carefully drawn pre-nuptial contract. The ambition of Marian Krzaklewski, the AWS leader, is to recreate the Solidarity movement as a Christian Democrat party in the Western European mould. But AWS is a broad church which houses, alongside reformers, trade union militants, ultra-conservative Catholics and a troublingly high proportion of chauvinists distrustful of foreign investment. He must also curb his own populist instincts if Poland is to cut subsidies to inefficient but politically sensitive sectors such as the coal industry, speed up privatisation, liberalise trade and labour markets and cut payroll taxes to create jobs.

Now as in 1989, it is Mr Balcerowicz who has the best ideas on almost all these fronts. Mr Krzaklewski should therefore resist the temptation to treat his Freedom Union as a junior coalition partner and bring him and his ideas into the heart of government. Since this will be the political team responsible for negotiating the terms of Poland's entry into the European Union, the decisions on economic strategy that must be hammered out over the next few weeks will have more than parochial significance. Solidarity must find ways to cohabit with Freedom.

SAFETY FIRST

Human error should be overridden in trains

The crash of the Great Western train at Southall showed dramatically the forces involved and devastation caused when a full train travelling at over 100 mph hits another. John Prescott announced a full public inquiry. He also committed the Government to guaranteeing the safety of Britain's railways "whatever it takes". But if his promise is a commitment to spending vast sums on new safety devices, it may appear a rash hostage to an unattainable goal.

Railways are by far the safest form of land transport. The chance of being killed in a train accident is one in every 50 million passenger journeys. This compares with a one in 14 million chance of winning the National Lottery. In looking at safety, politicians, regulators and operators must inevitably balance the costs involved with the safety assured.

Yet the Southall crash reveals a culpable insouciance to safety. Great Western was one of only two lines to have had Automatic Train Protection (ATP) installed, but it was not switched on. The system was put in on an experimental basis and proved incompatible with ageing signalling systems and loco-

motive engineering. There was little incentive to harness the engineering skills needed to overcome these difficulties when it became clear that the system would not be universally adopted. But why, if it was already there, was it not made to work properly?

The second urgent question concerns the automatic warning system. Every train has a klaxon that sounds loudly in the cab if signals indicate that the train should slow down. In this case the system failed after the train had left Swansea, its point of origin. Safety rules give the driver discretion to complete the journey in such a case. But they were devised before the job of assistant driver was abolished and the "second pair of eyes" removed from the cab. If a driver is to proceed under these circumstances, he should, at the least, slow his speed.

In all transport systems where any crash could involve numerous fatalities, the aim is to eliminate human error. Aircraft are modified to override pilot error whenever this is found to have caused a crash. With trains, all attention has focused on improving signalling. What is needed is a system to prevent the consequences of human error.

Cost-cutting threat to rail safety?

From Mr Arvind Maharaj

Sir, In the aftermath of Friday's Southall train crash, many in authority are hinting at the "unreliability" of the automatic train protection (ATP) system, implemented on two lines of track. A recommendation that it should be installed throughout the rail system was made by the inquiry into the Clapham rail disaster in 1988.

This system was selected to undergo a trial period over five years ago, and I worked for the department of British Rail, as it was then, which made the decision. The fact that it has taken all this time, and a tragic accident, to realise that the system may not be reliable, is not only cause for great concern, but leads to another question.

If the system had been purchased for trial by BR in the form used on continental railways, and not as a "cut-down", cheaper version, would its reliability be the subject of such agonising today?

In its full version the ATP system is employed effectively in Europe, with its reliability record intact. Not surprisingly, a "quick-fix" version, purchased under pressure from economists, has taken a long time to integrate into the UK's existing infrastructure, seemingly with tragic results. It was the promise of the speedy and reliable introduction of a fully working system that persuaded the drivers' union to agree to the ceasing of "double-manning" of high speed trains (report, September 22).

Having worked with railway signalling engineers in France for the past 18 months, I am convinced that there are no half-baked, cost-driven solutions when it comes to safety in railway signalling. The more committed railway engineers amongst us need to persuade the relevant authorities that a safe railway is a direct function of the operating and engineering disciplines, rather than the accountants who seem to have been occupying more and more decision-making positions since the early 1990s.

There are senior railwaymen out there, some retired and others still in active service, who were party to the questionable ATP decision all those years ago. I challenge them to speak out now, either to exonerate themselves or share some of the responsibility for this disaster.

Yours faithfully,
A. A. MAHARAJ
(Senior consultant, signalling systems)
1a Layton Road,
Brentford, Middlesex.
September 22

Crossed lines

From Mr Alec Gallagher

Sir, "[Blair] knows that privatisation works — rail consumer groups are always saying that services are better..." (from a book review by ex-minister Kenneth Baker, September 18).

Figures released yesterday show a 55.8 per cent increase in letters to the Rail Users Consultative Committee: there were 2,799 complaints from April to June, when all 25 train operators were in private hands" (News in Brief, same day).

Someone seems to be on the wrong track.

Yours faithfully,
A. R. GALLAGHER,
4 Mavis Court, 4 Raven Close, NW9,
September 18.

Public-sector pay

From Dr A. S. Clubb

Sir, As a general practitioner, I felt slightly embarrassed to read that my representatives are asking for a 10 per cent pay rise (letters, September 22).

The Prime Minister has magnanimously forgone his increase, perhaps aided by the profit he has made on the sale of his Islington residence. However, after considering that future entrants to the profession will have to repay loans for tuition fees and living costs, I now feel duty-bound to support this increase to safeguard their living standards.

Yours faithfully,
ALAN S. CLUBB,
15 Windsor Gardens,
Musselburgh, Midlothian.

Not everybody's taste

From Mr Garry Garrard

Sir, Perhaps consumers would be less inclined to buy mineral water (report, "Bottled water is just a con, say rivals", September 18) if the product delivered through their taps was pleasant to drink. Tap water may be safe, but controlling levels of bacteria is not sufficient to guarantee an acceptable product.

The Water Companies Association's report on bottled water is yet another example of the recent trend for suppliers of many commodities to claim product improvements against a narrow range of criteria, without considering whether the factors that their customers believe important are also included.

Yours faithfully,
G. A. GARRARD,
21 Harrington Drive, Bedford.
September 18.

Letters for publication may be faxed to 0171-782 5046.
e-mail to: letters@the-times.co.uk

LETTERS TO THE EDITOR

1 Pennington Street, London E1 9XN Telephone 0171-782 5000

Pressure for improved treatment of rape complainants

From Her Honour Myrella Cohen, QC

Sir, Having served as a circuit judge for almost 25 years and authorised to try cases of rape for most of that time, may I clarify a number of points raised in your reports (September 18) on pressure on the Home Secretary to change court procedures for rape cases.

First, whilst not wishing to minimise the trauma caused to complainants when they give evidence in the presence of the defendant, it is inappropriate for them to do so behind the type of screen at present used in Crown Courts to protect a child witness. The rights must also be considered of a defendant who should, as a hallowed principle of our legal system, in fairness, be able to see the accuser. May I suggest an alternative: a one-way glass screen could be used to shield the complainant from seeing the defendant, at the same time allowing him to see her while she is giving evidence.

Secondly, with regard to cross-examination of the complainant it is essential to test her account of the alleged rape. However, by virtue of the Sexual Offences (Amendment) Act 1976 no evidence and no cross-examination can be adduced or asked for or on behalf of the defendant about the complainant's sexual experience without leave of the judge.

Such leave will only be given if the judge is satisfied that it would be unfair to the defendant to refuse to allow the evidence to be given or the question asked in cross-examination. If the questions are intended to blacken the complainant's character, or are merely a "fishing expedition", or are intended to establish that the complainant had previous sexual experience so as to suggest that she ought not to be believed on oath, the judge will exclude the evidence and refuse to allow any such cross-examination.

I share the concern that many rape cases end in an acquittal. However, it should be borne in mind that many

such acquittals occur when the issue in dispute is consent, for example marital or date rape. In other words where it is the word of the complainant against that of the defendant and there is no independent evidence to show where the truth lies, jurors are extremely reluctant to convict.

Yours faithfully,
MYRELLA COHEN,
1 Peters Lodge,
Stonegrove, Edgware, Middlesex.
September 21.

From Sir Ludovic Kennedy

Sir, It is a cardinal principle of English law that when a defendant is charged with a criminal offence and pleads not guilty his previous convictions, if any, are not allowed to be disclosed.

Why cannot this admirable principle extend to victims of rape, who at present are subject to often cruel and degrading cross-examination about previous sexual experiences. Whether the victim has had 50 or ten or no previous couplings is surely irrelevant to the charge. There is only one question the jury need to answer. Did, on this occasion, the accused commit rape or not?

Yours etc,
LUDOVIC KENNEDY,
Ashdown House, Avebury, Wiltshire.

From Chief Superintendent Alan Moss

Sir, You report that Nigel Pascoe, QC, chairman of the Bar's public affairs committee, backs an overhaul of the rape laws, so long as they still allow vigorous cross-examination.

Unfortunately the way many barristers perceive and do their job may not help the court to see the truth of whether sexual intercourse took place without the victim's consent. Bullying defence tactics do appear to create injustice for the victims on whose behalf the system is meant to operate. Nigel Pascoe also claims that there is greater protection nowadays for victims of

sexual assault. I am sure this would be rejected by many outraged victims.

Parliament's wish, clearly set out in Section 2 of the Sexual Offences (Amendment) Act, for the questioning of a rape victim's sexual history to be the exception rather than the rule, has in my view been subverted to the point where many barristers now indulge in this discredited tactic as routine, usually because judges allow it but sometimes when a prejudicial question "accidentally" slips in.

The balance of justice can be improved in relation to the rules governing the use of screens in courtrooms; but there also need to be directions given to judges, as well as more education and training of those involved in the prosecution and defence at rape trials, before we can even begin to claim that we might be ending a disgraceful injustice inflicted upon traumatised witnesses much in need of the law's protection.

Yours faithfully,

ALAN MOSS
(Chairman, Personnel and Training
Advisory Committee),
Police Superintendents Association
of England and Wales,
67a Reading Road,
Pangbourne, Berkshire.
alan@alanmoss.demon.co.uk

From Mr David Stone

Sir, When considering how best to respond to the fact that although more rapes are being reported there are fewer convictions, our new Home Secretary and his colleagues will no doubt bear in mind that sometimes the reason a person is not convicted of a crime is that he/she did not commit it and that justice requires any reform designed to increase protection for anonymous victims to include the corresponding protection of anonymity for defendants until conviction.

Yours faithfully,
DAVID STONE,
90 Feter Lane, EC4,
September 18.

Consequences of referendums for a disunited kingdom

From Mr R. F. Bond

Sir, Both the Scots and the Welsh have now satisfied the Government by referendum that they wish for self-government. History teaches that these steps are the first in the path to independence, despite Mr Blair's protestations to the contrary. Good luck to our former well-loved partners in Great Britain: they can now focus uniquely on the promotion of their own special interests both in these islands and in Europe.

I wish to reinforce the views of earlier correspondents (letters, September 13, 16, 18, 20) that there are serious and widespread implications for the English people who have had no voice so far in what has been happening.

The vague promise of English regional government (which I thought was simply "divide and rule") Mr Blair has started a process which I believe to be irreversible, and I can see no current political party which can fairly represent the needs of English people.

Perhaps we should form an English national party to do just this.

Yours faithfully,
R. F. BOND,
Pine Copse,
Calthorpe Road, Ryde, Isle of Wight.
September 20.

From Mr Andrew Jones

Sir, Surely the Government cannot proceed with plans for Welsh devolution, given such a miserable showing at the polls. Wales can hardly be considered a nation yearning for such constitutional change.

If everything in Wales is to be dictated by arbitrary majority then there ought to be many more changes. The S4C television channel would be

closed down because of lack of interest; all road signs would appear in English only; and I would not be barred from applying for local government jobs in my home country because I do not speak a language I have never heard spoken in my home town of Welshpool.

Yours faithfully,
ANDREW JONES,
35 Gungrog Hill, Welshpool, Powys.
960051@controltech.co.uk

From Mr Ryan Chesters

Sir, Wales can now have its very own £117 million "super quango" with the ability to waste a £7 billion budget on bilingual road signs, more Welsh language Acts, esteddfod subsidies and, most importantly, on a bottomless trough for political snouts.

However, as Westminster spends 23 per cent more per head on the people of Wales than it does on the English, I see this as a long-term cost-cutting exercise by new Labour, allowing it to ease tax-raising fears amongst Tony Blair's new friends in the Home Counties. Have no doubt, England is trying to cast off its poor neighbours.

The assembly is seen by nationalists as just one step down the path to independence. This would cause huge division in our country as well as conflict with England.

Yours etc,
R. CHESTERS,
69 Aberdaron Road, Rumney, Cardiff.

From Mr Robert Louis Sutherland

Sir, Scotland is unique in two ways. The country was governed through three successive general elections by a party that was consistently rejected; and it is the only country to have become poorer despite having massive oil reserves.

Lost tribe of Siberia

From Mr Colin A. Houlding

Sir, In April 1933 the Soviet Post Office issued a set of 21 stamps depicting all the ethnic groups living at that time within the frontiers of the Soviet Union. The 10 kopek value depicts a fur-clad figure on a sled pulled by two reindeer and bearing the legend "Nentsii". I am convinced that these are the mysterious "Nentsier", which the anthropologist, Ivar Bjoerklund, claims were unknown to the Soviet authorities (report, later editions, "No-madic lost tribe found in Siberia").

Yours faithfully,
COLIN A. HOULDING,
7 Gosforth Close, Bury, Lancashire.
mfsobcah@aol.com
September 10.

Tourism in Kenya

From the Permanent Secretary of the Kenyan Ministry of Tourism and Wildlife

Sir, While sporadic incidents of violence on the Kenya coast and the total unnecessary loss of life are to be deeply regretted, it should be pointed out that these have not involved foreign tourists.

Your report on September 12 (earlier editions) that a bus carrying British tourists "had to be diverted" from the scene of one such incident is rather different from fleeing a "gun battle on the beach" — as stated in your headline. The gunmen, it has been confirmed, did not open fire on the bus and Ukunda is not on the beach.

September 10.
This issue is usually referred to in stamp catalogues as the "ethnographical issue" and great care seems to have been taken in its production.

The Nentsii/Nentsier were obviously known of in the 1930s and I find it hard to believe that they subsequently slipped out of the ken of those Soviet authorities responsible for ethnic affairs.

Yours faithfully,
COLIN A. HOULDING,
7 Gosforth Close, Bury, Lancashire.
mfsobcah@aol.com
September 10.

It is a pity, too, that you should embellish this story by stating that Kenya's image as a holiday resort had been "tarnished in recent years by the murder and rape of a number of tourists". We have no record of such events.

If you are referring to the death of Julie Ward, this occurred in 1988. It would be interesting to know how many visitors to Britain have been "murdered and raped" since then.

Yours sincerely,
S. M. MBOVA,
Permanent Secretary,
Ministry of Tourism and Wildlife,
PO Box 30027, Nairobi.

Business letters, page 29

Ask a silly question . . .

From Mr Colin Price

Sir, Surely the reason why apparently silly questions are asked at job interviews (letters, September 1, 10, 16, 20) is that the decision who will get the job has already been made and the interview is a mere formality.

Any answer given by the unsuccessful candidates is wrong and can be used as an excuse for rejecting them.

Yours faithfully,
COLIN PRICE,
15 Gordon Road,
Barking, Essex.
pr17777@euclac.uk
September 20.

From Mr Vic Barnard

Sir, In order to be taken on the permanent staff of *The Times* in 1954 I was sent for a medical check-up to the firm's doctor.

The eye test consisted of being told to look out of the window and asked, "What is the colour of that London bus?"

I got the job and spent 34 happy years at Printing House Square.

Yours faithfully,
V. E. BARNARD
(Member, *The Times* Night
Composing Room, 1954-88),
30 Skimpans Close, North Mymms,
Hatchfield, Hertfordshire.
September 20.

OBITUARIES

Viscount Tonypandy, PC, Speaker of the House of Commons, 1976-83, died yesterday aged 88. He was born on January 29, 1909.

One of the best known politicians of his time, George Thomas impressed his personality on the public in a slightly unorthodox way. Never quite a performer in the premier political league, he achieved star quality only after he had hung up his player's boots. It was as a result of sitting in the Speaker's chair in the Commons that he became a national figure.

But it had been a close-run thing. The lowest point of Thomas's career occurred when he found himself excluded from the Government that Harold Wilson formed in March 1974. No one had been more devoted — almost slavish — admirer of Wilson's leadership than the former Secretary of State for Wales, and to be repaid in this way hit him very hard.

With typical resourcefulness the new Prime Minister had, however, already devised an alternative plan for him — which was to see to it that, via the chairmanship of the Committee of Ways and Means, he became only the second Labour Speaker in Commons history (the first, Dr Horace King, had not been a great success).

When let in on the secret of what was planned for him, Thomas was consoled but not overjoyed. He thought that things could still go wrong, realising that since the post is not within the Prime Minister's gift he might never actually reach the Speaker's chair. But within two years he was installed, and it soon became apparent that, for once, the man and the office had been admirably matched.

Very soon after he was elected Speaker, Thomas began to acquire a public celebrity that had belonged to none of his predecessors. Regular radio broadcasting of Parliament, starting in April 1978, meant that his voice — with its distinctive Welsh lilt — became known to millions outside parliamentary circles. When the House was sitting, he was heard four mornings a week on the radio resolutely calling "Order, order". The televising of the Commons came five years after his retirement in 1983, but he certainly did as much as any Speaker until then to establish the rituals of Parliament in the public mind.

It was in February 1976 that this former Cardiff schoolteacher took over the Speakership from Selwyn Lloyd, who, unlike Thomas, had previously held most of the highest offices of state. A Labour Government was still precariously hanging on to a slender majority, and it was a rumorous House — especially following Harold Wilson's surprise resignation just a month after Thomas had come to the chair. He was assisted, though,

by a deep knowledge of procedure, which enabled him to react quickly and surely to problems as they arose. He was helped, too, by his bright humour, keen sense of timing and capacity for the gentle aside — always invaluable in defusing tense situations.

If anything let him down, it was a vein of malice that became apparent all too soon to those who had to work most closely with him, particularly in the clerks' department. It was an open secret that in his last days as Speaker he had done his ineffective best to block the promotion of Kenneth Bradshaw, a distinguished occupant of the principal chair on the clerks' table.

Thomas George Thomas, the son of a Rhondda miner, was born in Port Talbot and educated at Tonypandy Secondary School and University College, Southampton. He joined the Labour Party in 1925 and was a member of Cardiff Co-operative Party. His first political speech was delivered when he was only 18 to the Women's Co-op Guild of Tonypandy, and in 1936 he led a hunger march from that town to Cardiff.

It was the Cardiff Central constituency that he won — having lost out in the selection conference for Cardiff South by one vote to James Callaghan — at the general election of 1945. In 1950, after boundary changes, he was elected for Cardiff West, the seat he held until 1983.

Before coming to the Speakership, he was a firmly committed leftwinger, noted for a natural exuberance and Welsh *hwyl*. Few people in the South Wales of the 1950s owned the freedom of their homes, a legacy of 19th-century industrial development and the cause of widespread anxiety. Thomas made the campaign for leasehold reform his own. It lasted 15 years, until the Labour Government's Leasehold Enfranchisement Act of 1966, and at one time he took a stall in Cardiff market to publicise the cause.

Of even longer duration was his career as a Methodist lay preacher. This took him to almost every town in Wales and sometimes to the United States. In 1960 he attained the highest office open to a layman of his denomination when he became vice-president of the Methodist Conference, the first MP to hold that office. His eventual coat of arms incorporated an open Bible in addition to a miner's lamp, a leek and the Westminster portulac.

Thomas was Joint Parliamentary Under-Secretary of State at the Home Office, 1964-66, Minister of State at the Welsh Office, 1966-67, and at the Commonwealth Office, 1967-68. In April 1968 he became Secretary of State for Wales and thus for two years sat in a British Cabinet, albeit as a very junior member regarded as part of the Prime Minister's "payroll vote".

Although he was devoted to the Principality, it was not an easy time



to be the Cabinet minister with responsibility for Welsh affairs. Thomas loved Wales, but not the kind of Wales dreamt of by a minority of his fellow countrymen. Welsh nationalism — with which he was never in sympathy — was enjoying a considerable upsurge, and it was a sensitive time. There was more popular interest in Plaid Cymru (the Welsh Nationalist Party) than there had been for years. A handful of extremists were bombing pipelines and public buildings, and Cymdeithas yr Iaith Gymraeg (the Welsh Language Society) was campaigning with increasing effectiveness for more official support for the language.

Thomas opposed devolution at a time when a number of Labour politicians with far flimsier Welsh credentials were jumping on the bandwagon. Along with Lord Abse, he was unhappy about Labour's support for an elected assembly. Although a Welsh speaker himself, he regarded the stridency of Welsh language campaigners as a threat to the integrity of the United Kingdom. He was the first to talk of Wales as "the next Ulster". This was not the sort of warning many of his countrymen wanted to hear, and he was often called the tool of a colonising London government.

The comparison of Wales with Ulster was certainly less than judicious from someone in Thomas's position; he was in some ways an impetuous man, and the flord comments about the follies of

nationalism with which he regularly regaled journalists did not serve the cause of diplomacy.

But he was never in reality the pugnacious dissenter that he sometimes seemed. The Investiture of Prince Charles as Prince of Wales at Caernarfon Castle in 1969 revealed him as the closest Conservative he had always essentially been. All the carefully rehearsed ceremonial meant that Thomas, as Secretary of State for Wales, had to work closely with the Duke of Norfolk, Earl Marshal of England. The Duke had kept his father's records of the 1911 Investiture, and envisaged a ceremony on the same vast scale. Although it fell to Thomas to tell him that the Government had set a limit on the expenditure, there is little doubt that he rejoiced in the role that he, like Lloyd George before him, had to play amid all the pageantry. As he freely admitted: "It was a great day for me, without snobbery at all, to be riding in the coach with the Prince."

It turned out to be the foundation of a friendship, with the Prince of Wales inviting him to read the lesson at his marriage service to Lady Diana Spencer at St Paul's Cathedral in July 1981. He turned in a bravura performance, and was subsequently to recall how later that afternoon he was to be found waving a tea-towel from a window of Speaker's House as the royal couple drove to Waterloo to begin their honeymoon at Lord Mountbatten's former Hampshire home of Broadlands.

The boy from Rhondda had

certainly come a long way. Weary of being chief Opposition spokesman for Welsh affairs when Labour was out of office, he had contemplated retirement from the Commons in 1972. It seems to have been only Harold Wilson's promise that he would assuredly be Secretary of State for Wales again in any future Labour government that kept him soldiering on. But that, of course, made the shock all the greater when he was not given the post in March 1974. But there were some close to the Prime Minister who felt that Thomas had not really been in tune with events during his stint at the Welsh Office. Plaid Cymru, which he had scarcely understood, had been shown to be a responsible political force, and had returned two MPs to the Commons, shortly to be joined by a third.

So, instead, Thomas was offered the position of Chairman of Ways and Means and Deputy Speaker. One of the most loquacious of politicians had been invited to become an impassive umpire. Nevertheless, over the next twelve years he furnished convincing proof of his suitability for the role of Speaker. (Some of his Labour colleagues complained that he bent over so far backwards in his efforts to be impartial that he ended up favouring Tory MPs.)

He retired from the Speakership in 1983, and was elevated to the House of Lords, not merely as a life peer but, at Margaret Thatcher's instigation, as the 1st Viscount Tonypandy (doubtless it suited her

to have a Labour hereditary peerage to bestow alongside that simultaneously conferred on Willie Whitelaw). Lord Tonypandy also held honorary fellowships and doctorates from several universities, at home and overseas.

Thomas's volume of memoirs, *George Thomas, Mr Speaker*, which appeared in 1985, chronicled, among other things, his bird's eye view of the disintegration of the last Labour Government, and his front-line experience of the introduction of broadcasting. Although the book became a bestseller, it was roughly handled by reviewers. Nor was it popular with all sections of the Labour Party. As well as being critical of Michael Foot, Thomas was particularly malicious about James Callaghan. He seemed to go out of his way to relate the story of how, during the 1963 leadership election, the then Shadow Chancellor had suggested that they should join each other in prayer, only to murmur as they were rising from their knees: "I hope I can count on your support in the leadership election, George." This snide anecdote, though, was probably best seen as a payback for Callaghan's own admission — also recorded in the book — that he had known all along that his fellow Cardiff MP was not going to be appointed Welsh Secretary in 1974.

Yet Thomas was too engaging — some might even have said too ingratiating — a character to incur animosities from his colleagues for long. On his 80th birthday, only four years later, the former Speaker drew warm tributes from some at least of those he had handled less than charitably in his book. He wrote a second, much less controversial work, *My Wales*, in 1986.

Thomas never married but had an unusually close relationship with his mother, a redoubtable woman known throughout the Valleys as "Mam". She featured often in her son's conversation, speeches and election addresses. She had a strong influence upon him and it was not until after she died in 1972 that, as a longtime temperance campaigner, he began occasionally to take a glass of whisky.

His last years were clouded by his battle against throat cancer, but he retained his powers virtually to the end, writing a particularly trenchant letter to *The Times* against rule from Brussels in 1995. In April 1996 he even appeared on a platform with Sir James Goldsmith in support of his Referendum Party and during last spring's election he had a prominent role in the video that the party produced and widely distributed. He may have started life as a left-wing rebel, but his last vision of himself was certainly as an old-fashioned British patriot.

There is no heir to the viscountcy, and it is now extinguished.

TETE MONTOLIU

Tete Montoliu, Spanish jazz pianist, died in Barcelona on August 24 aged 64. He was born there on March 23, 1933.

ONLY a handful of jazz pianists can claim to have developed a genuinely original jazz voice. Partly because of his blindness, partly because of his limited exposure to jazz, and partly because his dazzling technique equipped him to realise almost any idea, Tete Montoliu became one of this select group.

From his first discs with Lionel Hampton in the 1950s, through his work with such leading jazz musicians as Ben Webster, Don Byas, Anthony Braxton and George Coleman, to the many albums under his own name, Montoliu's form of jazz with a Spanish accent made him one of the most significant of European jazz musicians.

He was born Vincente Montoliu Massana, and his first influences were his father's work as a classical oboist at the Barcelona Opera, and his mother's liking for jazz records by pianists such as Earl Hines and Art Tatum.

At the Barcelona conservatory he studied piano and organ, but in 1946-47 he fell under the influence of one of the first postwar American jazz visitors to Europe, the saxophonist Don Byas, who lodged with his family and became a friend.

By his middle twenties, Montoliu's originality and prodigious technique had led to his playing and recording with many American jazz stars, starting with Lionel Hampton, who brought him into a Madrid studio in 1956.

At the start of the 1960s, Montoliu was resident at the Blue Note club in Berlin, where he played regularly with visiting American guests as well as with Europeans. In 1963-64 he moved to Copenhagen, where he worked alongside such relatively avant garde figures as Archie Shepp, Don Cherry and Roland Kirk, as well as more established mainstream performers such as Dexter Gordon and Kenny Dorham.

His first visit to America was in 1967, when he played at the Top of the Gate in New York's Greenwich Village. But it was in Europe in the 1970s that Montoliu found his true voice as a soloist and leader of a piano trio.

Montoliu was intrigued by drawing the sounds of other world-music traditions into jazz. He experimented with Brazilian and other Latin American sources, but his most successful experiments, culminating in the 1977 solo album *Catalonian Folk Songs*, absorbed the musical language of his native region into his hard-swinging bebop-influenced style.

He is survived by his wife, Montserrat Garcia-Alba.

PERSONAL COLUMN

OVERSEAS TRAVEL

PORTUGAL & Madeira. All areas. Villages, hotels, restaurants. Tel: 0181 624 3424. Email: overseas@bt.com. A774 6242.

FLATSHARE

FLATMATE London's foremost. Tel: 0171 730 2201. Email: flatmate@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

FLIGHTS DIRECTORY

FLIGHTS. Tel: 0171 730 2201. Email: flights@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email: legal@bt.com. A774 6242.

LEGAL NOTICES

LEGAL NOTICES. Tel: 0171 730 2201. Email:

Your full guide to ITF players and transfers

Who are the best full-backs in ITF at the moment — and what exactly is a full-back these days, anyway?



50 sports
Interactive

Yesterday's back pages were dominated by pictures of the player whose long-range, last-minute strike from distance won a keenly-contested London derby between Chelsea and Arsenal, not for a change, one of the foreign glamour-boys like Zola or Bergkamp, both of whom scored, but one of football's unsung heroes, Nigel Winterburn, the full-back.

The term "full-back" is, these days, open to many interpretations. A player like Dan Petrescu of Chelsea is usually regarded as a wing-back, that modern hybrid of overlapping full-back, winger and wide midfielder player, but has been used almost exclusively in midfield this season. It is, perhaps, ironic that another full-back's effort,

Winterburn's, prevented Petrescu joining two other players as joint leading ITF points-scorers among full-backs.

Winterburn, despite a respectable score of 13 points, is not one of them. Instead, the lead is shared by Dennis Irwin of Manchester United, a full-back of the old school, and Steve Guppy, of Leicester City, converted to wing-back after a career as a left-sided midfielder player.

Guppy's total of 22 points so far was boosted by his team's clean sheet in their victory at Elland Road on Saturday. A week ago, he added four points to his tally with a superb goal in Leicester's 3-0 win over Tottenham Hotspur. Full-backs in ITF score three points for every shutout, while the relative scarcity of their goals means that their rare net-busters are worth four points a time.

Guppy is no unsung hero among staff members at Leicester City's club shop, several of whom wear shirts bearing his name and number. "He's not as glamorous as Clividge, Heskey or Walsh," a spokesperson said, "but he's an up-and-coming player."

At the Manchester United Megastore, even now that Cantona merchandise has been consigned to the bins, it is unlikely that any records will be broken by sales of Dennis



TOP FULL-BACKS

Steve Guppy	22
Dennis Irwin	22
Gary Neville	19
Graeme Le Saux	14
John Beresford	13
Nigel Winterburn	13

Irwin replica shirts, but only a yellow card in Saturday's bruising encounter with Bolton cost the Republic of Ireland international outright leadership of the ITF's full-back division, mainly thanks to his team's outstanding defensive record — only one goal conceded in seven league matches. A regular penalty-taker, and a scorer in Kosice last week, his £4 million price-tag reflects his value to any team — on paper or grass.



Above left: Winterburn. Above Guppy, top scorer and part of a tight defence

THIS WEEK'S TRANSFERS

IN		
21901	Tore Pedersen	Blackburn Rovers £2.0m
30804	Mark Fish	Bolton Wanderers £1.5m
32904	Ian Pearce	West Ham United £2.0m
30704	Marc Reiper	Celtic 0m

MOVED

21901	Michael Whitlow	Bolton Wanderers £2.0m
transferred from Leicester City		

HOW TO MAKE A TRANSFER

□ YOU MAY transfer as and when you wish according to your team transfer allowance. If a player or manager moves teams during the season, it may affect the composition of your team. You may adjust your team by using the transfer system to avoid missing out on points.

□ EACH TEAM entered at the start of the season was allocated 60 transfers for the season and each team registering after that date has its number of transfers reduced by three per week up to December 12. All teams registered before noon that day will be allocated an extra 20 transfers. Teams registered after noon on December 12 will be allocated 20 transfers for the rest of the season.

□ THE LINE is open now and will remain open for the rest of the season. You may only make transfers by using a Touch-Tone (DTMF) telephone (most push-button telephones with a * and a hash key are Touch-Tone). You will need ten digits for your PIN which you will have to tap in (not speak). Follow the simple instructions and tap in the five-digit codes of the players that you are transferring.

□ YOU MAY make up to four transfers per call but may make as many calls as you wish to achieve the required number of transfers.

□ TRANSFERS made before 12 noon on any day will become effective for matches starting after that time. Transfers made after 12 noon will become effective for matches starting after 12 noon the following day.

□ YOUR NEW player only starts to score points for you when his transfer is registered. The current score of the player transferred out remains part of your team score but he then ceases to score for you.

□ CALLS COST 50p per minute and calls from a telephone box cost approximately twice as much.

Transfer number: 0891 884 628.
Outside the UK: +44 990 200 538.

GOALKEEPERS				
Code	Name	Team	Cost (£m)	Week Total
10101	J Leighton	Aberdeen	2.00	0 - 8
10201	D Seaman	Arsenal	5.00	-2 19
10301	M Bosnich	Aston Villa	3.00	3 16
10401	D Watson	Barnsley	1.00	-7 -11
10501	T Flowers	Blackburn Rovers	3.50	7 7
10601	K Branagan	Bolton Wanderers	1.50	7 12
10701	S Kerr	Celtic	4.00	0 0
10801	E De Goey	Chelsea	3.00	-5 12
10901	S Ogilvie	Coventry City	1.50	7 7
11001	C Nash	Crystal Palace	1.00	0 0
11002	K Miller	Crystal Palace	2.00	8 18
11101	M Poon	Derby County	1.50	0 16
11201	S Dykstra	Dundee Utd	3.00	-3 -12
11301	I Westwater	Dunfermline	1.00	2 -1
11401	N Southall	Everton	2.00	0 -1
11501	G Rousselet	Harts	1.50	0 14
11601	C Reid	Hibernian	1.00	0 0
11701	D Lekovic	Kilmarnock	1.00	0 -7
11801	N Martyn	Leeds Utd	3.50	2 31
11901	K Keller	Leicester City	2.00	8 2
12001	D James	Liverpool	3.50	2 14
12101	P Schmeichel	Manchester Utd	5.00	7 49
12201	S Howie	Motherwell	1.00	0 0
12301	S Given	Newcastle Utd	4.00	8 14
12401	A Goram	Rangers	5.00	0 3
12501	K Pressman	Sheffield Wed	2.50	0 -11
12701	M Taylor	Southampton	1.50	0 0
12801	A Main	St Johnstone	0.50	-3 -4
12901	J Walker	Tottenham Hotspur	3.00	7 16
12901	L Miklosko	West Ham Utd	2.00	2 10
13001	N Sullivan	Wimbledon	2.50	2 7

Code	Name	Team	Cost (£m)	Week Total
20201	L Dixon	Arsenal	3.00	0 3
20202	N Winterburn	Arsenal	3.00	4 13
20203	E Petit	Arsenal	2.50	0 1
20301	S Staunton	Aston Villa	3.00	1 9
20302	A Wright	Aston Villa	3.00	1 8
20303	S Grayson	Aston Villa	2.50	0 7
20304	F Nelson	Aston Villa	2.00	1 5
20401	N Eaden	Barnsley	0.50	0 -2
20402	N Thompson	Barnsley	0.50	0 0
20502	J Kenne	Blackburn Rovers	2.00	4 12
20503	P Valery	Blackburn Rovers	2.00	1 8
20601	N Cox	Bolton Wanderers	2.00	0 3
20602	R Elliott	Bolton Wanderers	2.00	0 4
20701	T Boyd	Celtic	3.50	5 9
20702	T McKinlay	Celtic	3.50	0 0
20703	J McNamara	Celtic	3.00	2 2
20501	G Le Saux	Chelsea	4.00	-2 14
20801	D Petrescu	Chelsea	4.00	0 21
20802	C Babayaro	Chelsea	2.50	0 0
20901	D Burrows	Coventry City	1.00	3 1
20902	B Burrows	Coventry City	1.00	0 0
20903	M Hall	Coventry City	1.00	4 2
21001	D Gordon	Crystal Palace	1.50	5 8
21002	M Edworthy	Crystal Palace	1.50	1 5
21003	K Muscat	Crystal Palace	1.00	5 8
21101	C Powell	Derby County	1.50	-1 9
21102	D Yates	Derby County	1.00	0 0
21401	A Hinsheliff	Everton	2.50	0 -5
21402	E Barrett	Everton	1.50	0 -1
21403	T Phelan	Everton	1.50	0 0
21501	G Locke	Harts	1.50	0 0
21701	D Kerr	Kilmarnock	2.50	0 -3
21801	G Kelly	Leeds Utd	2.50	0 -3
21802	D Robertson	Leeds Utd	2.50	0 -3
21901	M Whitlow	Leicester City	1.50	4 4
21902	S Guppy	Leicester City	1.50	5 22
22001	S Bjornbeys	Liverpool	4.00	0 5
22002	J McAteer	Liverpool	4.00	0 1
22101	D Irwin	Manchester Utd	4.00	3 22
22102	G Neville	Manchester Utd	3.50	4 19
22103	P Neville	Manchester Utd	3.50	-1 11
22201	S Watson	Newcastle Utd	3.00	5 9
22301	S Barton	Newcastle Utd	2.00	4 8
22302	J Beresford	Newcastle Utd	1.50	5 13
22303	A Pearce	Newcastle Utd	3.00	0 6
22401	A Cleland	Rangers	3.00	5 6
22402	S Stanssens	Rangers	3.00	5 4
22501	P Blondeau	Sheffield Wed	2.50	0 -10
22502	I Nolan	Sheffield Wed	2.00	4 -4
22701	J Dodd	Southampton	1.00	0 0
22702	F Benall	Southampton	0.75	-1 -1
22703	S Charlton	Southampton	0.75	0 0
22801	C Wilson	Tottenham Hotspur	2.00	0 0
22802	J Edinburgh	Tottenham Hotspur	1.00	4 1
22901	J Dicks	West Ham Utd	3.00	0 0
22902	A Impey	West Ham Utd	1.50	0 0
23001	B Thatcher	Wimbledon	2.00	0 1
23002	K Cunningham	Wimbledon	2.00	0 -2
23003	A Kimble	Wimbledon	2.00	-1 -3

CENTRAL DEFENDERS				
Code	Name	Team	Cost (£m)	Week Total
30101	B O'Neil	Aberdeen	2.00	-2 -11
30201	T Adams	Arsenal	3.50	0 0
30202	M Keown	Arsenal	3.50	0 0
30203	G Grimandi	Arsenal	2.00	0 8
30301	G Southgate	Aston Villa	3.50	1 5
30302	U Ehojogu	Aston Villa	3.50	1 10
30401	A De Zeeuw	Barnsley	1.00	-4 -6
30402	A Moses	Barnsley	0.50	-4 -6
30403	M Appleby	Barnsley	0.50	-1 2
30502	C Hendry	Blackburn Rovers	3.00	4 9
30504	S Henchoz	Blackburn Rovers	2.00	4 1
30601	G Taggart	Bolton Wanderers	1.50	4 5
30602	G Bergsson	Bolton Wanderers	1.00	3 7
30603	C Fairclough	Bolton Wanderers	1.00	0 0
30701	E Annoni	Celtic	3.00	0 0
30702	M McKay	Celtic	3.00	0 2
30703	A Stubbs	Celtic	3.00	5 5
30801	F Leboeuf	Chelsea	3.00	-4 8
30802	M Duberry	Chelsea	3.00	-2 8
30803	S Clarke	Chelsea	2.50	0 8
30804	B Lambourde	Chelsea	2.50	0 0
30901	L Dalish	Coventry City	1.50	0 0
30902	R Shaw	Coventry City	1.50	4 4
30903	P Williams	Coventry City	1.50	4 0
31001	A Roberts	Crystal Palace	1.50	5 5
31002	A Linington	Crystal Palace	0.75	5 5
31003	D Tuttle	Crystal Palace	0.75	2 0
31101	I Simeac	Derby County	2.50	0 1
31102	J Laursen	Derby County	1.50	-1 3
31201	S Pressley	Dundee Utd	3.00	-2 -3
31301	G Shields	Dunfermline	1.50	0 -3
31401	S Bilic	Everton	3.00	0 -2
31402	D Watson	Everton	2.00	0 -1
31501	D Weir	Harts	2.00	1 7
31601	J Hughes	Hibernian	1.50	0 4
31801	D Wetherall	Leeds Utd	2.00	0 -1
31802	G Hallie	Leeds Utd	2.00	0 -2
31803	R Molenaar	Leeds Utd	2.00	-1 -2
31804	L Radebe	Leeds Utd	1.50	0 -3
31901	M Elliott	Leicester City	3.00	5 24
31902	P Kaamark	Leicester City	2.00	5 17
31903	S Walsh	Leicester City	1.50	5 25
32001	M Wright	Liverpool	3.00	0 5
32002	D Matteo	Liverpool	3.00	0 0
32003	B Kvarme	Liverpool	3.00	-1 4
32051	H Berg	Manchester Utd	3.00	4 20
32101	D May	Manchester Utd	3.50	0 0
32102	G Pallister	Manchester Utd	3.50	-3 22
32301	P Albert	Newcastle Utd	3.00	5 8
32302	D Peacock	Newcastle Utd	3.00	5 5
32303	S Howey	Newcastle Utd	2.00	1 1
32304	A Pstone	Newcastle Utd	3.00	0 3
32401	S Porriani	Rangers	3.50	5 3
32402	J Bjorlund	Rangers	3.50	5 8
32403	L Amoroso	Rangers	3.50	0 0
32501	D Walker	Sheffield Wed	2.50	4 1
32502	J Newsome	Sheffield Wed	2.50	4 2
32503	P Atherton	Sheffield Wed	2.50	0 -8
32701	R Dryden	Southampton	1.00	0 0
32702	C Lundekvam	Southampton	1.00	0 -1
32801	S McCluskey	St Johnstone	0.50	-1 0
32801	S Campbell	Tottenham Hotspur	3.00	4 2
32802	J Vega	Tottenham Hotspur	2.50	0 8
32803	R Scals	Tottenham Hotspur	2.50	0 -4
32804	C Calderwood	Tottenham Hotspur	2.50	0 9
32901	R Ferdinand	West Ham Utd	2.00	0 1
32902	R Hall	West Ham Utd	2.00	0 0
31403	D Unsworth	West Ham Utd	2.00	0 0
32903	S Potts	West Ham Utd	1.50	0 1
33001	C Perry	Wimbledon	2.50	-1 1
33002	D Blackwell	Wimbledon	2.50	0 -2

MIDFIELD PLAYERS				
Code	Name	Team	Cost (£m)	Week Total
40101	E Jess	Aberdeen	3.00	1 4
40102	P Bernard	Aberdeen	2.00	0 2
40201	M Overmars	Arsenal	5.50	2 16
40202	P Vieira	Arsenal	3.50	2 11
40203	S Hughes	Arsenal	2.50	0 1
40204	R Parfior	Arsenal	2.50	2 15
40205	D Platt	Arsenal	1.50	0 3
40301	M Draper	Aston Villa	4.00	2 15
40302	I Taylor	Aston Villa	2.50	2 13
40401	N Redfearn	Barnsley	3.00	4 19
40402	E Tinkler	Barnsley	2.00	0 9
40403	D Sheridan	Barnsley	1.00	0 3
40404	M Bullock	Barnsley	0.50	0 6
40501	J Wilcox	Blackburn Rovers	2.50	2 15
40502	B McKinlay	Blackburn Rovers	2.50	0 7
40503	T Sherwood	Blackburn Rovers	2.50	1 1
40504	G Filtrout	Blackburn Rovers	2.50	1 11
40601	A Thompson	Bolton Wanderers	3.00	2 12
40602	S Sellars	Bolton Wanderers	2.00	1 8
40603	P Frandsen	Bolton Wanderers	2.00	1 8
40604	M Johansen	Bolton Wanderers	2.00	0 0

MIDFIELD PLAYERS				
Code	Name	Team	Cost (£m)	Week Total
40605	J Potlock	Bolton Wanderers	2.00	2 9
40701	A Thom	Celtic	4.50	3 9
40702	P O'Donnell	Celtic	3.00	1 2
42503	R Binkley	Celtic	1.50	0 4
40704	C Bury	Celtic	3.00	3 14
40801	D Wise	Chelsea	4.00	0 13
40802	R Di Matteo	Chelsea	4.00	1 13
40803	E Newton	Chelsea	2.50	0 0
40804	G Poyet	Chelsea	2.00	4 17
40901	G McAllister	Coventry City	2.50	2 8
40902	T Soltved	Coventry City	1.50	1 11
40903	J Salako	Coventry City	1.50	2 11
41002	S Rodger	Crystal Palace	1.00	0 7
41003	D Pitcher	Crystal Palace	0.25	0 0
41004	P Warhurst	Crystal Palace	1.50	3 12
41005	A Lombardo	Crystal Palace	2.50	6 15
41101	A Asanovic	Derby County	2.50	0 2
41102	S Eranio	Derby County	2.50	1 6
41103	D Powell	Derby County	1.50	0 7
41104	C Dailly	Derby County	1.50	1 7
41105	R Van Der Laan	Derby County	1.00	0 7
41106	J Hunt	Derby County	1.00	1 11
41201	R Winters	Dundee Utd	3.50	0 0
41301	A Smith	Dunfermline	2.00	5 13
41302	D Fleming	Dunfermline	1.50	0 1
41401	G Speed	Everton	3.50	8 17
41402	J Parkinson	Everton	1.50	0 0
41403	G Farrelly	Everton	1.50	1 4
41404	D Williamson	Everton	2.00	2 6
41501	N McCann	Hears	2.50	1 12
41601	C Jackson	Hibernian	2.00	0 1
41602	B Lavery	Hibernian	2.00	0 12
41701	J McIntyre	Kilmarnock	2.00	0 0
41001	D Hopkin	Leeds Utd	3.50	0 9
41801	L Bowyer	Leeds Utd	3.00	0 3
41802	A Hasland	Leeds Utd	2.50	1 4
41803	L Sharpe	Leeds Utd	2.50	0 0
41901	G Parker	Leicester City	2.00	2 5
41902	N Lennon	Leicester City	2.00	3 13
41903	M Tzetz	Leicester City	2.00	2 14
41904	S Taylor	Leicester City	1.50	0 0
42001	S McManaman	Liverpool	7.00	1 12
42002	O Leonhardsen	Liverpool	4.00	0 0
42003	M Thomas	Liverpool	3.00	1 11
42004	J Redknapp	Liverpool	3.00	0 0
42006	P Ince	Liverpool	5.00	1 12
42101	D Beckham	Manchester Utd	8.00	1 19
42102	R Giggs	Manchester Utd	7.00	0 18
42103	R Keane	Manchester Utd	5.00	2 23
42104	N Butt	Manchester Utd	4.00	2 21
42105	A Cole	Manchester Utd	5.00	1 9
42201	B Davies	Motherwell	2.00	0 0
42301	R Lae	Newcastle Utd	5.00	2 8
42302	K Gillespie	Newcastle Utd	3.50	2 3
42303	D Barry	Newcastle Utd	2.50	3 6
42005	J Barnes	Newcastle Utd	2.50	5 6
42401	R Landrup	Rangers	6.00	3 7
42402	P Gaseigne	Rangers	6.00	1 4
42403	J Thern	Rangers	4.00	0 2
42404	J Alberty	Rangers	4.00	2 6
42501	B Carbone	Sheffield Wed	3.00	0 15
42701	J Magilton	Sheffield Wed	1.50	1 8
42502	M Pembridge	Sheffield Wed	2.50	1 4
42504	G Hyde	Sheffield Wed	1.00	0 4
42702	R Slater	Southampton	0.75	0 2
42703	N Maddison	Southampton	0.75	0 10
42704	K Richardson	Southampton	0.50	1 1
42601	A Selkerlioglu	St Johnstone	0.75	1 6
42801	A Sinton	Tottenham	3.00	0 5
42802	D Anderson	Tottenham	3.00	0 0
42803	R Fox	Tottenham	2.00	2 8
42804	D Howells	Tottenham	2.00	2 11
42805	D Glnola	Tottenham	2.50	2 6
42901	E Berkovic	West Ham Utd	2.50	1 15
42902	S Lomas	West Ham Utd	2.50	0 8
42903	J Moncur	West Ham Utd	2.00	0 8
42904	M Hughes	West Ham Utd	1.50	1 4
43001	R Earle	Wimbledon	4.50	0 4
43002	N Ardley	Wimbledon	2.00	0 4
43003	V Jones	Wimbledon	2.00	1 3
43004	C Hughes	Wimbledon	1.50	0 3

INSIDE
SECTION

2
TODAY



BUSINESS

Janet Bush calls for
a new chapter in the
story of debt relief
PAGE 29



ENTERPRISE

How to make
money by recycling
scrap card
PAGE 41



SPORT

Ramprakash gains
honours in
the final analysis
PAGES 42-48

TELEVISION
AND
RADIO
PAGES
46, 47

BUSINESS EDITOR Patience Wheatcroft

TUESDAY SEPTEMBER 23 1997

5th

Nomura to sell Inntrepreneur pubs within 3 years

By DOMINIC WALSH

NOMURA, the Japanese investment bank that yesterday purchased Inntrepreneur and Spring Inns for £1.2 billion, expects to float off or securitise its pub interests within two to three years. The company said it planned to conduct a short-term securitisation to enable it to review and sort out the business over the next couple of years. It would then decide whether to seek an exit for its investment via a flotation, trade sale or long-term securitisation.

The acquisitions, which add 4,300 pubs to its existing 1,100-strong Phoenix Inns chain, make Nomura the biggest independent pub

operator, and will give it huge buying power when dealing with suppliers.

Mike Bennett, of the *Licensee and Morning Advertiser*, the trade journal, said the sale of The Grand Pub Company, the new vehicle set up by Nomura for its pub interests, would be a "buying group of awesome strength".

Mike Foster, chief executive of Inntrepreneur, admitted the addition of Spring and Inntrepreneur to Phoenix would secure better deals when buying things such as gas and electricity. However, he pointed out that Phoenix had no beer tie, and therefore negotiations with Scottish & Newcastle, which has the contract to supply

beer until next year, would encompass only Spring and Inntrepreneur's 4,300 pubs.

Inntrepreneur was set up in 1991 as a venture between Grand Metropolitan and Foster's Brewing Group, but has been an unhappy experience. Inntrepreneur's decision to introduce 20-year leases at much higher rents while charging tenants above market rate for their beer produced a sea of litigation from disgruntled licensees.

Martin Murray, head of the Inntrepreneur licensees action group, warned that yesterday's sale would not diminish efforts to have the terms of the 20-year leases declared illegal in Brussels and London. Central to the latest action will be Inntrepreneur's

recent success in getting the Office of Fair Trading to reverse a ruling that the tie should be removed from March 1998. "We are going forward with over 1,000 litigants in a new action before the High Court. We expect to issue proceedings in the next three to four weeks," he said. Observers say an out-of-court settlement of around £150 million is the most likely outcome.

For GrandMet the disposal of its stake in Inntrepreneur will be a relief as it concentrates on consummating its planned £24 billion merger with Guinness. Yesterday's deal, due to go through at the end of March, will realise £425 million for GrandMet, resulting in net proceeds of £195 million

compared with a net book value for its stake in Inntrepreneur and Spring Inns of £212 million. Including £37 million of goodwill previously written off, the sale will produce an exceptional loss for GrandMet of £54 million. Most analysts were impressed by the price GrandMet and Foster's have realised. In the year to September 1996 Inntrepreneur reported a loss of more than £12 million on sales of £114 million, but industry sources claim this year's figures will show a loss nearer £30 million on turnover of just £85 million.

Commentary, page 27
Troubled past, page 29

Tunnel makes first profits

By JASON NISSE

EUROTUNNEL made its first interim operating profit in its 11 years of existence and said it was confident of striking a deal with bankers and the British Government, putting the company on track to meet the financial targets set as part of a £4.4 billion refinancing.

Patrick Ponsolle, joint chairman of the heavily indebted group, said that he was "99 per cent confident" that the group's 174 bankers would approve the refinancing deal backed by shareholders in July, but said there was only a "10 per cent chance" they would meet the original deadline of the end of this month.

The reason given was that many of the banks holding small amounts of Eurotunnel debt had written the value down so much that it was a low priority, and so were taking their time in signing the complex refinancing agreements and returning them to Eurotunnel's agent banks, which include NatWest and Banque Nationale de Paris. M Ponsolle said banks holding more than 50 per cent of Eurotunnel's debt had already agreed to the restructuring.

Also at a critical stage are Eurotunnel's negotiations with the British and French governments over its demand for a 34-year extension to its operating licence, taking the franchise to 2036. The Department of

Transport said yesterday that it wants a higher share of the profits for the years 2052-96 than the 25 per cent offer as well as a commitment to promote rail freight by cutting its prices. M Ponsolle said the freight issues were complex. "We want to promote freight but not at a price that is ridiculous," he said.

Geoff Thomas, an analyst at Klesch & Co, the secondary debt trader, said the DoT's attempts to force Eurotunnel into a freight price cut would have an immediate effect on its finances and could threaten the debt deal. "It is not sensible for the DoT to dig its heels in," said Mr Thomas.

The debt deal — the third since the Anglo-French company won the franchise to build the tunnel in 1986 — will cut interest payments by a third. In the first half of this year interest charges turned Eurotunnel's £7 million operating profit into a net loss of £323 million. The group had a turnover of only £230 million in the half, 12 per cent up on the same period last year, and this was boosted by £52 million of insurance payments after the fire last November.

George-Christian Chazot, Eurotunnel's managing director, said the main objectives for this year were to restore the position Eurotunnel had in the cross-Channel market before the fire. On freight Eurotunnel has 29 per cent of the cross-Channel market.

The group admitted it had suffered because of a price war among the ferry companies during the summer. However, the planned merger between P&O and Stena, which still awaits approval from British and European competition authorities, might ease the issue.

Eurotunnel shares were unmoved at 67p. The traded bank debt, which at its lowest point traded at 32p in the pound, rose to 54.5p.



Ponsolle: confident

Commentary, page 27



On track: Eurotunnel expects to conclude a deal with banks to cut interest payments, enabling it to get back on target to meet its financial commitments

Retailers ready for fight over power charges

By ADAM JONES

BOOTS and J Sainsbury will today lobby John Birtle, the Energy Minister, over concerns about the move towards full competition in the electricity market.

Boots and Sainsbury are leading a campaign against their electricity suppliers, claiming that savings on energy may be wiped out by higher administrative charges from the electricity suppliers.

The Utility Buyers Forum, a group of businesses and public sector organisations that includes the two high street groups, claims that a charge levied on large corporate customers was about to go up by 40 per cent.

The electricity pool — the body running the wholesale electricity market and responsible for setting the charge — denied the claim, saying the levy was more likely to go down next year. At the moment, large power users are the only ones able to shop around for electricity. Next year, all users will be able to shop around.

A charge is levied to recover the administrative cost of al-

lowing these customers a choice of supplier. It is currently £565, levied on each site that has a meter. Companies such as Boots have hundreds of these sites.

The UBF claims that the charge was likely to be as high as £800 a site next year, saddling UK companies with an extra £12 million bill. It said this would erode any benefits gained from shopping around.

The charge has risen from £200 a site in 1994, to £299 in 1995. Last year, Sainsbury's stopped payment in protest at the rapid increases since then.

Andrew Jones, Boots energy manager, said: "So far, the industry has failed to address our concerns."

Ian Taylor, Sainsbury's energy manager, said: "We mean to ensure that electricity competition brings the value for money that has been promised."

A Department of Trade and Industry spokesman said Mr Birtle was keeping the issue under scrutiny.

Commentary, page 27

Dividends of £258,400 for minister

By CHRIS AYRES

AS the dispute within the Labour party over ministerial salaries raged, it emerged that Geoffrey Robinson, the Paymaster General, will receive £258,400 in interim dividends from TransTec, the engineering company of which he is the major shareholder.

Mr Robinson, MP for Coventry North West, resigned as chairman of TransTec after the election in May. But he still holds shares worth about £32 million. He is one of three top Labour politicians not paid a ministerial salary, alongside Lord Simon, a junior minister at the Department of Trade and Industry, and Joan Ruddock, Minister for Women. All three are paid only their backbench MP's salaries of £43,860 — instead of a ministerial salary of £74,985 — because parliamentary rules state that only a limited number of ministers can have paid positions.

Yesterday TransTec reported interim pre-tax profits of £7.6 million (£4.5 million) and earnings of 3.3p a share (2.8p). The interim dividend is 0.85p (0.74p).

Dollar and Dow show pound and shares the way

By ALASDAIR MURRAY, ECONOMICS CORRESPONDENT

THE pound tracked the dollar higher against the German mark yesterday after the weekend's G7 meeting failed to clip the wings of the US currency.

The stock market also enjoyed a strong day's trading, with the FTSE 100 closing within touching distance of a record high.

The pound soared nearly three pence to close at DM2.8750, while sterling's trade weighted index also rose 0.6 to 100.3. But the pound lost half a cent against the strengthening dollar — which also made ground against the mark and the yen — to close at \$1.6031.

Analysts said the pound had benefited as the dollar stormed higher on the back of a weak G7 statement on currency levels. G7 finance ministers made a fleeting reference to the danger of "excessive" currency depreciation leading to trade imbalances, but failed to address directly American concerns that the weak yen is bolstering Japanese exports. Renewed speculation over further interest

rate rises in the UK, coupled with receding expectations of an immediate rate increase in Germany, also helped to underpin the pound's latest climb.

The stock market was pushed higher by another strong performance on Wall Street and a steep jump in index future prices.

The FTSE 100 closed up 51.9 at 5,075.7, just short of its record high of 5,086.8 set on August 7, although trading volume was thin. The FTSE All-share index, the broadest index, also climbed 19.20 points to hit a record high of 2,382.2.

Analysts said that there is some speculation that major cash-holding institutions may return to the stock market before the end of the quarter, but despite the latest rise in the index the mood remains one of caution.

The Dow Jones cleared 8,000 in early trading before slipping back slightly to 7,986.03, a rise of 68.76 points.

Malaysian freefall, page 26
Stock market, page 28

ENIC deal gives Levy £18m of options

By JASON NISSE

DANIEL LEVY, the managing director of ENIC, the investment company with interests in Glasgow Rangers Football Club and Vicenza, the Italian Cup winners, has been given share options worth £18.2 million.

The award follows the completion of a £51 million financing deal. This brings in Richmond, the South African-controlled media, retail and luxury goods group, as an investor, alongside Joe Lewis, the billionaire financier, and leading fund managers, including Mercury Asset Management, Legal & General, Hill Samuel and Murray Johnstone.

Mr Levy, 35, was brought in to ENIC in November 1995 to run a trust that was then the investment vehicle of Mr Lewis. A deal struck then gave Mr Levy 7.5 million convertible shares, which could be swapped for ordinary shares in ENIC at 32.7p each, once he has struck a financing deal worth £10 million or more.

After yesterday's deal he can swap the shares at any time until December 31, 2000. ENIC shares fell 10p yesterday to close at 27.5p, valuing Mr Levy's interest at £18.2 million.

Richmond's investment is expected to lead to larger deal in European media and sport. Richmond has a stake in Canal Plus, which controls French and Italian pay-TV, and owns Paris St Germain, the French football and rugby club.

JOHN WESLEY HARDIN.

Notorious quick-draw killer
and general bad hat of the Texas frontier.

Every home purchase comes to a high noon in the negotiations. And that's when our outstanding 6.99% (7.22% APR) mortgage — fixed till 30/9/2001 — rides into town. Not only is it an exceptionally competitive deal in the current interest rate environment but we aim to get you approval within 24 hours — so your ranch is a safer bet. All that's left is a pun on loan arrange — and the details:

- * 6.99% (7.22% APR) fixed until 30/9/2001
- * Offer in principle within 24 hours
- * £295 lender's reservation fee
- * No compulsory buildings and contents insurance
- * Available for purchases up to 95% and remortgages up to 90% of the property value
- * Redemption penalties are variable and apply until 30/9/2002
- * John Charcol exclusive

John Charcol has ten branches nationwide. For a written quotation, contact your nearest branch on the Freephone number below.

0800 71 81 91

JOHN CHARCOL.

A drop-dead rate of just 6.99% (7.3% APR).

Quick draw approval in 24 hours. It's enough to make any competing buyers hightail it to the hills.

JOHN CHARCOL

YOUR HOME IS AT RISK IF YOU DO NOT KEEP UP REPAYMENTS ON A MORTGAGE OR OTHER LOAN SECURED ON IT.

Unions propose training levy on companies

By PHILIP BASSETT
INDUSTRIAL EDITOR

COMPANIES across Britain would be required to pay 2 per cent of their payrolls to fund employee training under proposals drawn up by two of the UK's biggest unions which are being put to the Government.

Leaders of the TGWU transport union and GMB general union hope they can persuade ministers to upgrade the Government's "modest" proposals on industrial training and instead to give legal backing to their plans for a new training levy. The Government is commit-

ted to a new initiative on industrial training by setting up individual learning accounts (ILAs), under which the Government will fund one million people with one-off lump sum training subsidies of £150, provided the individuals contribute £25.

Before the election, Labour leaders made clear they wanted to scrap old Labour commitments to bring back a training levy on employers, though TGWU and GMB leaders believe they still have support from John Prescott, Deputy Prime Minister, for a statutory training levy if the Government's voluntary approach proves insufficient to persuade

more companies to invest in training. They insisted yesterday in launching their own new proposals on industrial training that they welcomed Labour's plans, though they were sceptical about the likelihood of their effectiveness, arguing that "we are seriously concerned that the policy measures envisaged by the Labour Party may be too modest to meet the training challenge represented by the UK skills gap". The unions said that British industry was based on a few companies training and others poaching. They said they wanted to "make the poacher pay".

The unions' main proposals include:

- An obligation on employers who do not spend the equivalent of 2 per cent of their payroll on training to do so. John Edmonds, GMB general secretary, said this was the absolute minimum for employers — the "entry point" for UK firms if they wanted to be world-class companies. Employers would be required to release their employees for training purposes.
- A comprehensive skills training scheme, not just the Government's New Deal programme for the young and long-term unemployed.
- All employees to be entitled to at least five days' training per year.

IBM breaks through with copper in microchips

FROM OLIVER AUGUST IN NEW YORK

IBM, the world's biggest computer manufacturer, has made an important technological breakthrough, pioneering the use of copper instead of aluminium in microchips.

The announcement boosted IBM's share price 5 per cent on the New York Stock Exchange yesterday and was hailed by industry analysts as the most significant development in information technology in recent years.

Copper is a better conductor than aluminium, which has been used since the birth of computer technology, making microchips more powerful and faster. It could also cut manufacturer's costs by 30 per cent. IBM said computers with copper chips will be on the market early next year.

All leading chip manufacturers have been seeking a way to overcome technical problems with attaching the copper to the silicon in the chips.

don't really know how soon copper will get into mainstream machines but buyers will not want to be caught out with out of date stock."

Copper and aluminium prices could also be affected by IBM's breakthrough. But there was no immediate reaction to the announcement on Comex, the commodity exchange in New York.

John Kelly, vice-president for technology at IBM, said: "Aluminium was becoming a real wall and by breaking through, this opens up a capability for the next decade."

Bryan Lewis, analyst at Dataquest in California, said: "This is critical technology and IBM appears to be further along than anybody else by at least a year. This technology will eventually apply across a broad range of products."

The copper will be used to wire up the millions of transistors inside a chip. IBM said processing time could be cut down by up to 40 per cent. The new chips will also require less electricity because of copper's superior conductivity, allowing laptop batteries to run longer.

IBM will retail the new chip inside its own computers and as components for other manufacturers. Production will move to a plant in Vermont by the end of this year.



Mike Handley, managing director of McBride, saw profits bounce back from £20.7 million to £29.1 million

Share boost for McBride chief

LORD Sheppard of Didge-mere, the former chairman of Grand Metropolitan, is showing a £200,000 profit on his well-timed purchases of shares in McBride, the company he chairs that makes washing powder (Paul Durman writes).

As McBride's shares slid to a low of 116½p between March and June, he bought 500,000. The shares have since recovered to 170p, earning him a profit of over £200,000.

McBride pre-tax profits were £29.1 million (£20.7 million). A final dividend of 4.65p, payable November 21, takes the total payout to 7p (6.7p).

Tempus, page 28

CBI says Britain could add £60bn to production

By PHILIP BASSETT, INDUSTRIAL EDITOR

BRITAIN could add £60 billion to its overall output if the UK's manufacturing industry matched the productivity performance of economic rivals, according to the CBI.

The call for an acceleration of productivity in Britain will come from the Confederation of British Industry today when Margaret Beckett, President of the Board of Trade, sets out the Government's backing for manufacturing industry in a speech to business leaders.

The speech will follow the

first meeting of the Government's competitiveness advisory forum, the largely business-based body set up by ministers to offer proposals to improve the performance of UK companies.

The CBI gives warning that "the evidence of the last two years indicates that overall UK performance improvements have slowed at a time when a number of our major competitors are making considerable strides in renewing their own restructuring efforts". The CBI is calling for a new acceleration of effort to improve performance.

In particular, it says that if British manufacturing companies can adopt the best practices of their counterparts in countries like the USA and Japan, even securing only their average levels of productivity performance, then UK gross domestic product would rise by about £60 billion.

Commentary, page 27

China ready to cut technology tariffs and reform banks

FROM JONATHAN MIRSKY IN HONG KONG

ZHU RONGJI, China's vice-premier, excited an audience of businessmen yesterday by stating that China would soon reduce tariffs on technology imported for foreign business, and announcing that in November a national conference would speed the reform of the country's banking system.

Mr Zhu, who is expected to succeed Premier Li Peng next year, told the huge audience in Hong Kong for the World Bank and International Monetary Fund meetings that China would introduce "certain policy incentives towards the import of equipment needed for foreign-invested projects". Mr Zhu did not specify when this relaxation would occur and he stipulated the new exemptions "must first of all conform to the industrial policies of China and bring in new technology".

The vice-premier also said that China's central and com-

mercial banking systems must be strengthened. He would convene a November meeting on how to modernise banks, and he invited the world's bankers to open offices in China.

Several times Mr Zhu said it was "unfair" for China not to be admitted to the World Trade Organisation.

Asked if he agreed that Hong Kong should continue to peg its currency to the US dollar, Mr Zhu said: "It has worked very well for 13 years." He was also asked if China would use some of Hong Kong's huge reserves for economic activity abroad. He replied that it would be a violation of "one country, two systems".

Introducing the vice-premier, James Wolfensohn, the World Bank President referred to his "enormous gratification that China has done all the things we wanted".

Ringitt slumps to 26-year low

By ALASDAIR MURRAY, ECONOMICS CORRESPONDENT

MALAYSIAN financial markets went into freefall yesterday as investors nervously responded to the warning from the country's Prime Minister that he wanted to ban currency trading.

The Malaysian currency, the ringgit, fell to a 26-year low against the dollar of 3.10. The ringgit has already lost more than 20 per cent of its value this year and traders believe it could head towards 3.20 in the coming week.

The Malaysian stock exchange, which has fallen by more than 40 per cent this year, also fell a further 4.3 per cent in trading yesterday.

Mahathir Mohamad, the Malaysian Prime Minister, told delegates at the IMF on Sunday that currency trading was "immoral" and specula-

tion "should be stopped". His comments were derided as "not worthy of serious consideration" by George Soros, the billionaire financier who has been at the centre of a furious row with Dr Mahathir over the role of currency speculators in the Asian financial crisis.

Even the intervention of Anwar Ibrahim, Malaysia's finance minister, failed to calm the markets. Mr Anwar claimed the Prime Minister had no intention of banning currency trading but simply wanted to oppose further liberalisation measures in international financial markets. But traders said Mr Anwar's statement highlighted policy divisions between the Malaysian Government's two most senior members.

BUSINESS ROUNDUP

Interim profits at Ibstock soar to £8.5m

IBSTOCK, the brick-maker in which New Zealand's Brierley Investments has built up a 29.9 per cent stake, reported a rise in interim pre-tax profits from £2.4 million to £8.5 million yesterday. Turnover in the six months to June 30 was £155 million, 34 per cent up on the same period last year. Ibstock, which bought Redland's brick operation last year, has a 30 per cent share of UK brick sales.

Operating profits from UK building materials leapt from £5.2 million to £10 million. In the US, they rose from £500,000 to £3.2 million. Losses from its forest-products division were £1 million (£1.3 million loss). Philip Mengel, chief executive, said trading will be stronger in the second half. The sale of the company's 56 per cent stake in Caima, the Portuguese eucalyptus pulp business, was not imminent, although it was earmarked for disposal. Brierley's interest was as a long-term investor, he said. An interim dividend of 0.75p, unchanged from 1996, will be paid on December 1.

EU pressure for BA

KAREL VAN MIERT, European competition commissioner, insisted yesterday that British Airways and American Airlines would have to divest up to 350 slots at Heathrow airport to win EU approval for their transatlantic alliance. Mr van Miert, in London for talks with Margaret Beckett, President of the Board of Trade, said he was not into "horse trading" but the availability of any spare slots from BAA, Heathrow's operator, would be taken into consideration.

Workwear shares rise

SHARES in Alexandra Workwear, the clothing manufacturer, rose 15p to 94p after the company said its first-half results to August 16 were "well ahead" of expectations. The group said it continued to gain momentum from management initiatives. The first-half results, to be announced on October 8, take into account the £500,000 cost of terminating the lease on the group's offices at Newbridge, Edinburgh. An agreed 25-year lease with a new landlord will save £200,000 a year.

Business optimism 'dips'

BUSINESS optimism may have peaked and sales growth is beginning to slow, a survey published yesterday shows. The Chartered Institute of Management Accountants' quarterly economic survey reveals the number of companies feeling positive about the outlook for their businesses slipping for the first time this year, although it remains at a high level of 77 per cent. The number of respondents reporting increased sales fell from 68 per cent to 62 per cent — the lowest this year.

Betacom chief leaves

NORMAN BECKER, chief executive of Betacom, is leaving the electronics company. His departure follows the appointment of Alan Sugar as executive chairman of the group after the break-up of Mr Sugar's Amstrad empire. This left Mr Sugar with 23.5 per cent of Betacom's shares, while Betacom purchased the consumer electronics interests of Amstrad. Anthony Sethill, a long-time associate of Mr Sugar, has become commercial director of Betacom.

GE buys gas subsidiary

GENERAL ELECTRIC of the US has agreed to buy the gas turbine division of Stewart & Stevenson Services for \$600 million (£374 million) cash. GE said the deal will expand its reach in the oil and gas industries. The subsidiary is being purchased by GE Power Systems, a division of GE. Stewart & Stevenson Gas Turbine Division, based in Houston, Texas, packages gas turbines for electrical power generation and operates power plants and offshore oil platforms.

Menvier-Swain slides

SHARES of Menvier-Swain Group fell 61p to 217p after the emergency lighting and safety systems company gave warning of a fall in first-half profits. Tony McCann, chairman, told the annual meeting trading conditions in August and September were difficult. This was "particularly apparent in the UK security sector". He also blamed the impact of the strong pound. Manufacturing operations were being restructured, giving rise to an £800,000 charge.

Peptide vaccine trials

PEPTIDE THERAPEUTICS, the biotechnology company that has licensed its allergy vaccine to SmithKline Beecham in a £30 million deal, has begun phase two clinical trials of an oral typhoid vaccine and a treatment for rheumatoid arthritis. The £2.4 million licence fee from the drugs group was the main source of Peptide's £2.5 million of first-half turnover. Research and development spending rose to £5.4 million (£2.1 million), producing a pre-tax loss of £2.7 million (£1.8 million loss).

Swan Hill in black

SWAN HILL, the housing and commercial property company, reported pre-tax profits of £9.3 million for the six months to June 30 (£1.8 million loss), inflated by a £7 million exceptional profit on the disposal of its construction activities. Turnover from continuing operations rose to £43.7 million (£37.4 million). Profits before tax for continuing operations doubled from £1.1 million to £2.3 million. An interim dividend of 1.1p (1p) will be paid on December 5.

TOURIST RATES

Bank Buy	Bank Sell	Bank Buy	Bank Sell
Australia \$	2.53	Malta	0.657
Austria Sch	21.24	Netherlands Gld	3.424
Belgium Fr	66.42	New Zealand \$	2.68
Canada \$	2.255	Norway Kr	12.27
Cyprus Cyp	0.891	Portugal Esc	304.08
Denmark Kr	11.52	S Africa Rd	8.26
Finland Mk	9.12	Spain Ptas	253.79
France Fr	10.11	Sweden Kr	13.12
Germany Dm	3.04	Switzerland Fr	2.51
Greece Dr	478	Turkey Lira	285.484
Hong Kong \$	13.28	USA \$	1.712
Ireland P	1.28		
Italy Lit	1.15		
Israel Sh	5.85		
Italy Lit	2077		
Japan Yen	211.03		

Notes: Rates for actual denominations shown are only as stipulated by Barclays Bank PLC. Dealer's commission is 0.50% on all P.L.C. Dealer's commission is 0.50% on all P.L.C. Rates are as at close of trading.

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques. Rates as at close of trading yesterday.

Morgan Grenfell Asset Management Limited European Funds

Deutsche Bank AG gives notice to unit and shareholders of the cancellation of the two Agreements entered into on September 13th, 1996, between Deutsche Bank AG and Morgan Grenfell Unit Trust Managers Limited, and between Deutsche Bank AG and Morgan Grenfell Asset Management Limited, in the Agreements Deutsche Bank AG agreed to provide a guarantee to Morgan Grenfell Capital Growth Fund and shares in those funds, Deutsche Bank AG, Morgan Grenfell Asset Management Limited are pleased to announce that there is no longer a need for the Agreements as the funds have been trading normally for a considerable period of time and that the Agreements will be cancelled with effect from October 5th, 1997.

September 22nd, 1997

Deutsche Bank AG

Have you DOUBLE DIPPED™ yet?

Join Hilton HHonors™ — the world's largest hotel guest reward programme.

Double Dipping™ means that you can earn airline miles with 19 leading airline programmes*

PLUS

Hilton HHonors points for the same stay** in over 400 Hilton hotels worldwide!

It's just one of the reasons why readers of Executive Travel Magazine voted Hilton

Hotel Group with the Best Loyalty Programme 1997.†

Call NOW to enrol FREE on a programme that's doubly worth dipping into...

0800 856 8000

quoting ref. TM

HILTON
HHONORS
WORLDWIDE

*Please refer to the product on being a member of a frequent flyer programme.
Double Dipping allows members to collect HHonors points and airline miles with one airline per stay.
**When paying a qualifying Business rate.
†Membership, earning and redemption of points are subject to HHonors Terms and Conditions.

Granada sell to manager

A fresh pint at the Rising Sun



COMMENTARY
by our City Editor

In many a British hostelry, karaoke has driven out darts and dominoes as the chosen accompaniment to an evening's drinking. So perhaps one should not be too surprised when a Japanese bank becomes the country's biggest pub landlord.

But Nomura's emergence as the owner of what was the Innrepreneur estate has left many in the City puzzled. Paying £1.2 billion for a motley collection of pubs and some very unhappy, not to say litigious, tenants, does not fit with conventional ideas of sober investment practice.

Yet the deal is only the latest puzzle in a saga which has at times taken corporate obfuscation to new levels. Innrepreneur started out as a brave joint venture between two major companies, Grand Metropolitan and Courage. It deteriorated into a commercial horror story, in which macho management and financially naive publicans combined to ruin hundreds of lives.

For GrandMet and the Australian brewer, Foster's, which took over the Courage share of the company, the overriding wish for some time has been to extricate themselves from the mess at the least possible cost. The manoeuvres towards this end have been so convoluted as to leave spectators bewildered, drawing sketch maps to try to figure out quite what was going on, as pubs were parcelled

up into new companies with mystery owners.

Then, suddenly, it is as if a magic wand has been waved. Here is Nomura prepared to relieve the two shareholders of the entire problem, and at an extraordinarily generous price. There are to be no outstanding liabilities for the host of legal actions still pending; no guarantees over leases — just a neat clean deal at a price that comes respectably close to book value. Even insiders could be heard exclaiming their astonishment over GrandMet's good fortune.

They would be only too aware that the dismal trading picture at Innrepreneur was making the declared plans to float the company look like wishful thinking. But Nomura has clearly been able to look beyond the losses and the legal battles to see a bright future for the pubs. It may be that this will also mean a brighter outlook for the company's tenants.

After all, when Nomura took on its first tranche of pubs from Innrepreneur, under the Phoenix banner, it remained coy about the ultimate ownership of the business. Careful searches revealed

that a Jersey-based charity, the Publicans Benevolent Society, was a minor shareholder through a series of trusts.

At the time, some beleaguered publicans may have thought this a somewhat sick City joke. Now we are left to wonder why the Japanese bank should appear to be operating a GrandMet benevolent society.

Tunnel stance is all about posture

The finances of Eurotunnel are an art rather than a science. On the plus side, the first six months of this year saw the owner of the world's most expensive void make an operating profit for the first time, and the company is likely to exceed its forecasts for this year. On the minus side, this result was

achieved during a boom in cross-Channel holiday traffic, as Brits rushed to France to enjoy cheap wine and cheese. There is the small matter of £52 million of insurance payments because of the fire last November. And then there is all the interest that Eurotunnel is not paying to the banks, which would turn a modest operating profit into a stunning £323 million loss. But thinking positively, it is odds on that the latest debt restructuring will go through, cutting interest payments to a mere 222 per cent of free cash flow. And a deal with the British and French Governments to secure a 34-year extension to Eurotunnel's operating licence will be secured by the end of November.

How can Eurotunnel be so confident that the Governments will agree, given the noises made by the Department of Transport?

Because the DoT's public posturing — about wanting more than the 25 per cent profits share that Eurotunnel is offering during the 34-year extension and forcing Eurotunnel to cut its freight prices — is little more than that. With the French Government on its side, Eurotunnel knows it holds most of the aces. It will make some concessions to the DoT, more on the profit share than the freight prices, and the deal will be presented as a victory for both sides.

More worrying for Eurotunnel are its tourist traffic figures for July and August, which show a fall of 2.6 per cent and 6 per cent respectively on 1996. Eurotunnel argues the fall was because of an intense price war among the ferry companies, triggered by the uncertainty caused by the failure of either Margaret Beckett or Karel van Miert to decide what to do

about P&O and Stena. Eurotunnel is launching a heavy marketing campaign to arrest this decline. This had better succeed. Because Eurotunnel promised that its current refinancing would be its last. And it will be — whether it succeeds or not.

Power to the people not the Pool

The joys of competition in electricity suffer an inherent limitation. There is no obvious mug to pay for them. Consumers benefit from lower up-to-date market prices for gas because shareholders of the defunct British Gas were landed with the high-price, long-term supply contracts signed in monopoly days and big cuts in transmission charges.

There are some dodgy electricity contracts too but competition is all too likely to become a zero-sum game. Benefits to some will be offset by higher prices for others and competitive pressure on profit margins offset by higher administrative costs. Multi-site commercial users

are again crying foul over higher charges levied by the opaque Pool Executive, the nearest electricity has to a stock exchange. Big users also complain that tender prices for supply contracts are rising when pool prices have been falling, a paradox long familiar in any household buying goods and services.

The Pool Executive needs reform if competition is to work. There is a suspicion that it is still controlled by those who have no interest in the wider free market being exciting. But reforming the pool would not do the trick alone.

Thus far, the old generators have played the market deftly. They should continue to do so, unless consumers big and small gain direct access to market pricing at modest cost, as power revolutionaries dreamed.

Balance of payments

AN extra £60 billion for the national coffers would be appreciated, so Mrs Beckett is right to try to encourage industry to adopt the best practices of our international competitors. This is an idea that remuneration consultants should also leap aboard. When devising their schemes for rewarding executives, perhaps an element of benchmarking in relation to overseas rivals would give an extra lift to those who really deserve their bonuses.

French set share price range for Telecom float

FROM ADAM SAGE
IN PARIS

THE French Government yesterday launched what is likely to be the country's biggest privatisation when it set the price range for shares in France Telecom at between Fr170 and Fr190.

The share offer values France Telecom at up to Fr190 billion (about £19 billion). The sale should raise up to Fr39 billion for the French state.

Analysts said the price was sufficiently attractive to win popular backing for the flotation of a 20 per cent stake.

The company's 165,000 staff are being offered shares equivalent to just over 2 per cent of the equity.

France Telecom has also begun talks with Deutsche Telekom, its German counterpart, over a share swap that could involve up to 10 per cent of the equity.



Strauss-Kahn: reserve stakes

The swap is likely to be completed in the second half of next year.

Dominique Strauss-Kahn, the French Finance Minister, said that he would reserve 115 million shares for institutional

investors as well as setting aside 75 million shares for the French public.

But if the sale was much over-subscribed, 10 per cent of the shares destined for institutional investors would be made available to small shareholders, he added.

The public will benefit from a five franc reduction, with the price range set yesterday at between Fr165 and Fr185, prompting Michel Bon, France Telecom's chairman, to predict that two million people would buy shares.

That would make the sale not only the most popular but also the most lucrative in French history. The country's biggest privatisation to date was the sale of Elf Aquitaine, the oil company, which raised Fr35.7 billion in 1994.

The final share price will be fixed on October 6, and the company will be floated on the stock markets in Paris and New York two weeks later.

VCI dips despite better sales in the US

BY RAYMOND SNOOPY
MEDIA EDITOR

VCI, the video publishing company chaired by Michael Grade, the former chief executive of Channel 4, suffered a drop in pre-tax profits in the six months to June despite a 21 per cent increase in revenue.

The rise in revenues to £44.9 million (£37 million) was largely attributable

Mr Grade said, to sales of videos in the US. The cost of distribution there, together with a quieter UK market, hit operating margins.

Pre-tax profit for the period fell to £1.184 million compared with £1.3 million in the same period in 1996.

VCI, which plans to launch three leading feature films on video, *Fever Pitch*, *Brassed Off* and *Secrets and Lies*, as part of its autumn and

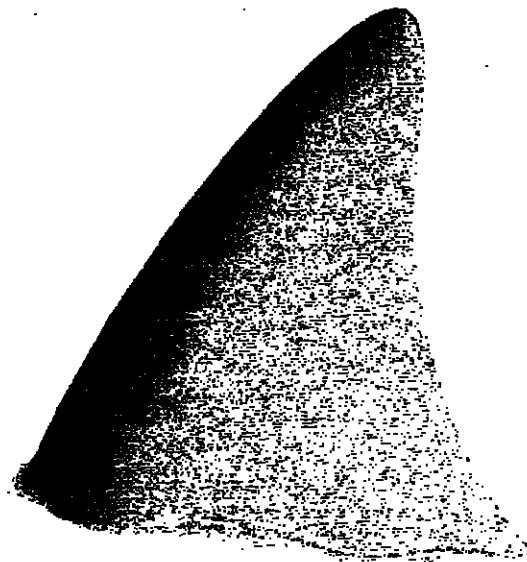
Christmas schedule, makes most of its profits in the second half of the year. In the year to December 1996, for instance, the company made pre-tax profits of just over £9 million.

Steve Ayres, chief executive, said yesterday that the first half had been in line with expectations and promised that the "product line-up for the autumn and Christmas trading period should be our strongest ever". Earn-

ings per share dropped from 2.8p to 2.4p but the dividend is rising from 2.5p to 2.4p. Despite the pressure on margins VCI said it had maintained its share of the UK video market.

The company said it had made significant additions to its rights portfolio through agreements with Film Four and Philadelphia International and the acquisition of the Ace Records catalogue.

Would your company like an Internet... gets all the surfers out of the way?



Some of our business customers already have a service that gives them instant, uninterrupted access to the Internet.

It's called Cable & Wireless Internet Direct — a kind of fast lane on the superhighway — and it's just one of the ways our communications technology can enhance your business.

We want to know what else would make your life easier, so we can develop our products and services accordingly.

That's why we're sending all of our business customers a national survey, to hear their thoughts and needs.

If you're not a customer, but would like to join in, simply call our survey hotline on FreeCall 0800 068 8060.

Or visit <http://www.cwcom.co.uk>



CABLE & WIRELESS

What can we do for you?

ICI shares rise on £146m sale

BY GEORGE SIVELL

ICI yesterday passed the £3 billion disposal target set at the time of the Unilever speciality chemicals deal.

The chemicals company sold its Canadian-based forest products group to Pioneer Companies of Texas for £146 million. ICI expects to make an exceptional gain of £100 million on the sale and its shares rose 5½p to 99½p.

ICI said work continued on the rest of the disposal programme, which has seen the sale of the polyester and titanium dioxide businesses to Du Pont, the sale of the ICI Australia stake, and the sale of property worth more than £120 million.

ICI's forest products group manufactures and sells chlor-alkali products and other industrial chemicals used in the papermaking industry, principally in Eastern Canada and the eastern United States. The business is based in Montreal and operates fac-

'Too soon' for payout says Alexon

BY CHRIS AYRES

ALEXON, the women's fashion retailer, has again passed payment of an interim dividend in spite of announcing another set of financial results that exceeded expectations.

The company, which has not paid a dividend since 1992, lifted pre-tax profits 85 per cent in the half year to July 26, to £5.6 million (£3 million). Like-for-like sales were up 7.2 per cent. Overall turnover rose 9 per cent to £62 million (£57 million). Earnings were 7.52p (4.16p) a share.

John Osborn, who joined Alexon as chief executive in 1993 and has overseen the group's recovery, said it was too soon to return to the dividend list. He expects payments to resume next year.

Alexon, which has 80 shops and 670 concessions in Europe, plans to expand its Kaliko and Ann Harvey outlets. Its more established brands, Alexon, Eastex and Dash, are to continue their expansion.

Granada sells division to managers for £89m

BY JON ASHWORTH

GRANADA, the UK leisure and television group, has sold its computer services division to the management for £89 million in a deal backed by CVC Capital Partners.

The sale of Granada Computer Services International (GCSI), which provides emergency computer back-up and technical skills to companies including J Sainsbury and The Rover Group, is part of a programme of disposals by Granada. The consideration is in addition to an £8 million intercompany dividend paid by GCSI to Granada immediately before disposal. Charles Allen, Granada chief executive, said: "This disposal is earnings enhancing and in



Allen: deal fits with policy

line with our policy of concentrating on our media and hotels and catering businesses." GCSI provides computer

back-up services to companies that suffer bomb or fire damage. The company has 53 offices in 11 countries, including France, Germany and the UK, and employs more than 1,700 people. It made an operating profit of £8.7 million in the year to September 30, 1996, on turnover of £133.5 million.

Granada wrote down the value of GCSI's assets by £160 million in March 1997, leaving net assets of £74 million, including £17 million in cash. It said the disposal represented a £15 million premium to net asset value. The shares rose 25½p to close at 84½p.

CVC was formed in 1981 as the European private equity arm of Citicorp, the US investment bank.

New chapter needed in debt relief story

Make no mistake. The international debt-relief initiative, which Gordon Brown last week commanded as his own, is going nowhere at a snail's pace. If it were not for the fact that it is the only game in town for a clutch of the world's most poverty-stricken countries, it should be allowed to die a quiet death — if that kind of language is appropriate given the United Nations' estimate that 21 million children will die by the millennium if debt relief isn't accelerated.

There is virtually nothing right with the Highly Indebted Poor Countries (HIPC) initiative. The usual arguments about its slowness, its tough eligibility criteria and even tougher conditionality have all been repeated until campaigners are blue in the face. All are serious points. But the fact remains that, even if Mr. Brown managed to persuade Germany, Japan, Italy and America — four out of the seven richest countries in

the world — to back the initiative instead of obstructing it, to loosen rather than tighten eligibility criteria, this would still not lead to debt sustainability for the 40 or so poorest countries in the world. The World Bank has admitted as much.

The whole structure of the HIPC initiative is fundamentally wrong. It depends on the financial support, leadership and, ultimately, the say-so of the International Monetary Fund. Yet the IMF is not only one of the main creditors, but is controlled by a majority of creditors. Creditors tend not to recognise nifty-pamby moral arguments about poor people, nor the sensible long-term logic that the world economy benefits if there are more healthy economies; nor even the pragmatic point that they

are never going to be repaid anyway.

Surely creditors at least have the right to some interest payments? Surely it would be moral hazard to let debtors off scot-free? Up to a point, but there are counter-arguments. One is that some of the countries most opposed to the HIPC initiative have been treated extremely generously in the past. Germany prime among them. After the Second World War Germany could not service its debts. A conference was convened in London in 1952 to deal with the problem. During the meeting 50 per cent of Germany's pre and postwar debt was cancelled. Debt service on the rest never rose above 5 per cent of net exports and almost all of Germany's debts were repaid by 1960. Is it not then rather mean



JANET BUSH

that Germany is refusing to support an initiative that would still require poor countries to pay debt service equivalent to 20 per cent of their exports?

Another is that creditors cannot always argue that they are disinterested parties in the build-up of debt. A large amount of debt can be traced back to lending by the

great western military powers to developing countries for military assistance in their own geopolitical plans. Plenty of young Africans, now living in fragile democracies, are still servicing the debts of long-gone dictators. And then there are debts that have resulted quite simply from bad commercial decisions by national lenders or multilateral financial institutions like the IMF.

Kunibert Raffer, of the Department of Economics at the University of Vienna, believes that the time has come for an international insolvency mechanism to deal with the debt problem, replacing the far from disinterested IMF and Paris Club creditors with independent arbitrators. As he puts it: "Allowing creditors to be judge, jury, interested party and expert

all in one contradicts not only all the most basic principles of fairness and of the rule of law, but also allows creditors to delay relief and to move the goalposts at will." Just so.

Professor Raffer advocates adapting America's Chapter 9 insolvency process, which is used when municipalities become insolvent, for international use. It is notable for protecting the debtor's "governmental powers" and individuals affected by the plan as well as the interests of creditors. Chapter 9 does not expect the municipality to stop providing basic social services essential to the health, safety and welfare of its inhabitants to pay its creditors.

International arbitration of this kind would, of course, mean that the IMF and donor countries may

not be paid in full. Commercial bank creditors have always taken this risk, but the IMF has always expected to be paid in full. Commercial bankers lent aggressively, but did not usually interfere with their clients' economic policies. The IMF does both and has never expected to bear any risk.

Professor Raffer's ideas cannot be easily dismissed. He has backing for the idea of some kind of international insolvency process from no less than Alan Greenspan, Chairman of the US Federal Reserve, who suggested it after the Mexican crash in 1995. But also international arbitration is becoming quite popular. The World Trade Organisation does it. Nafta allows transnational firms to sue governments through arbitration panels, a blueprint even now being copied by the OECD, which is developing a Multilateral Agreement on Investment. Surely arbitration should not be available only to the powerful.

Inntrepreneur deal does little to cut ties with troubled past

Dominic Walsh maps the complex background to the creation of one of Britain's biggest pub estates

The birth yesterday of Britain's biggest independent pub group left Carol Hall, licensee of the Crooked Spire in Chesterfield, feeling rather numb. Mrs Hall, who has run the town-centre pub for the past 15 years, is one of the hundreds of Inntrepreneur tenants who have fought a legal battle against the pub group after suffering a catastrophic combination of high rents and high beer prices in the six years since Inntrepreneur was formed.

Although Inntrepreneur's absorption by the Nomura investment banking empire will not affect any of the outstanding legal cases, for Mrs Hall time has already run out. Having seen her right to legal aid disappear, Mrs Hall has thrown in the towel and will shortly be vacating the premises.

"I've put every penny I had into this pub," she said yesterday. "I had a £150,000 house, but I was forced to take out second mortgages and bank loans, but I still couldn't pay the rent. Now I've got absolutely no assets whatsoever. I've got four children to support, and I don't know what I'm going to do."

Like so many others, Mrs Hall's problems began when the Courage lease she had on the Crooked Spire was converted into a 20-year Inntrepreneur tenancy, which she claims she had no option but to sign. As a result her annual rent of £17,000, became a £44,000-a-year full repair lease, whereby she was forced to assume responsibility for the maintenance of the property. "Mine is the highest rent of any pub in the area," she said. "The next highest is £8,000

less, but I don't take any more than anyone else. That can't be right, can it? If the turnover could support it I'd willingly have paid the lease. The rent alone is impossible to meet, and on top of that you've got the beer prices which are far higher than you can buy locally." She claimed she was having to pay £20 for a crate of 24 bottles of beer that can be bought from a local wholesaler for just £14.50.

According to Martin Moore, the former licensee who heads the action group set up to co-ordinate legal action against Inntrepreneur, the reason so many were persuaded to take on the leases was because of the promise that they would be freed from the beer tie in March 1998.

When the original 8,000-strong Inntrepreneur estate was stitched together as a joint venture by Grand Metropolitan and Foster's Brewing Group in 1991, the Monopolies and Mergers Commission decided it would harm competition unless the pubs were eventually freed of the tie under which there is an obligation to buy beer from the nominated supplier — in this case Courage. Lord Sheppard, then head of GrandMet, agreed to remove the tie in two tranches. The first stage took place, as agreed in 1992, and two years ago 1,800 of those pubs were packaged together and sold to Nomura's Phoenix Inns group.

The second tranche were to have been freed from their tie in March next year, but in February the Office of Fair Trading shocked licensees by revoking the earlier undertaking. GrandMet had argued that the decision by Foster's to sell Courage to Scottish &



Mike Foster is expected to take a tough stance with S&N

Newcastle in 1995 meant that Inntrepreneur no longer had any ties with beer production, and should not therefore be subject to the terms of the Beer Orders.

It also argued that the pub market had changed out of all recognition since the infamous Beer Orders were passed, creating a much more competitive marketplace. It further argued that its own estate had been much reduced by the sale of Phoenix Inns and a subsequent deal to offload a further

1,410 pubs to Nomura under the Spring Inns banner. Mr Moore is rather more blunt in his assessment of how Inntrepreneur achieved this volte-face: "The sophisticated pub-owning companies and their bosses are running rings around fairly junior civil servants to the detriment of thousands of licensed retailers."

Legal action challenging the OFT's decision continues unabated. That said, to secure the confirmation of the tie, Inntrepreneur has had to come up with a new working arrangement with its licensee called Retail-Link. This scheme, to which more than 60 per cent of tenants have put their names, gives tenants discounts of at least £30 a barrel.

For Inntrepreneur this means a short-term pain in terms of revenue, but come next March, when its beer supply deal with Scottish & Newcastle expires, it will be in a position to flex its buying muscle and negotiate a cheap-



Cumberland: runs Spring



Turner: runs Phoenix

ness had to come up with a new working arrangement with its licensee called Retail-Link. This scheme, to which more than 60 per cent of tenants have put their names, gives tenants discounts of at least £30 a barrel.

For Inntrepreneur this means a short-term pain in terms of revenue, but come next March, when its beer supply deal with Scottish & Newcastle expires, it will be in a position to flex its buying muscle and negotiate a cheap-

er deal. Sources indicate that Mike Foster, chief executive of Inntrepreneur, will be taking an aggressive negotiating stance with S&N to make sure that he gets the best terms in the industry.

Although the whiff of legal action has never been far from Inntrepreneur's door, its troubled history has been compounded by growing concerns over its tangled ownership structure. This has been particularly pertinent given that regulatory deliberations in Brussels and London have focused largely on the level of Inntrepreneur's pub ownership. The two biggest disposals, to Phoenix Inns and Spring Inns, are a case in point.

In both instances the pubs were first effectively transferred to stand-alone vehicles that were set up specifically to take the pubs out of Inntrepreneur. In the case of Phoenix, run by James Turner, the 1,750 pubs were subsequently sold on to Nomura. Spring was set up in May last year as a holding company for 1,400 pubs, pending a sale to a third party. Again, Nomura emerged as the bidder, although completion of a deal was held up until yesterday when the Japanese bank took on not only Spring, but also Inntrepreneur — effectively putting back together a large chunk of the original, much bigger Inntrepreneur.

The cynics were out in force to claim that yesterday's deal changes very little, as the three pub groupings had never really been separated. They pointed out that Inntrepreneur had retained title to the Phoenix and Spring properties as well as effectively continuing to manage them. For example, Barry Cumberland, chief executive of Spring, has been running the company from the offices of Inntrepreneur since the deal was announced. It is that sort of lack of transparency that has made the whole legal process surrounding Inntrepreneur such a mess.

But licensees remain sceptical that the consolidation of Spring, Phoenix and Inntrepreneur under the ownership of Nomura will ultimately benefit them. Carol Hall of the Crooked Spire believes that yesterday's deal does nothing to address the problems that have beset Inntrepreneur. "The problem is that Inntrepreneur is a property company, not a brewer. The people who run it are not real people, they're financiers and businessmen. How can they understand the trade?"

BUSINESS LETTERS

Two mayors in London set to invite confusion and a 'hospitality war'

From Mr Malcolm J. Matson

Sir, Your Commentary (September 12) on the changes that the Corporation of London now proposes to make suggests that I may go down in history as the last person in this country to be blackballed after winning at the ballot box in a public election. John Wilkes will rejoice from his grave at this news but as so often with the Corporation, it is "too little too late".

After all, it was 1995 when I successfully challenged the legality of the Corporation's behaviour in the Court of Appeal. But this is 1997 and the world has moved on. We have a New Labour Government with plans to "restore democratic citizenship" in the recently published Green Paper. These plans will be doomed if the Corporation is allowed to persist in anything like the manner it now seems to be contriving.

To take just one obvious example, when some overseas prime minister or president is invited to the United Kingdom

on a future state visit, are they to dine with the Lord Mayor or the directly elected Lord Archer (assuming he has held off the challenge from Lord Livingstone of Brent)? Or both? Will there be a "hospitality war" in London as the Corporation's private funds vie with the new Greater London Authority's Treasury-limited budget to impress the rest of the world?

Is confusion to prevail around the world as to who really represents London? The current Lord Mayor certainly thinks so. In June, speaking of the proposed Greater London Authority, he said: "... in order to avoid possible confusion, it would clearly be preferable for whoever is chosen to the position of its leader to be called something other than Mayor". Maybe you could run a competition among your readers to find a new title that will adequately explain to the rest of the world such a *hydra* approach to civic government in Britain's capital.

Yours faithfully,
MALCOLM J. MATSON,
9 The Postern, EC2.

Licensing procedures may undermine V&A

From Mr Edward Pond

Sir, The Victoria and Albert Museum is to be applauded for using its resources to create much-needed extra revenue. (Business booms at the V&A, September 15), but, in licensing items from its archives, the museum does a disservice to us all, for its collections should be available to us all without specific restriction. More to the point is the fact that the vast majority of items in its collections have been unconditionally donated.

I have been involved in donating manufacturer's samples of wallpaper, Ponzance, Cornwall.

presumed understanding that they would be available for study and use. It was never envisaged that specific items might be licensed to possible competitors. The museum would be well advised to look to the details of its licensing procedures or it will find that collectors will not be so ready to donate their archival material in future.

Yours faithfully,
EDWARD POND,
Past president,
Chartered Society
of Designers,
John Stachhouse Apartment,
Aston Castle,
Rushmore,
Penzance,
Cornwall.

Nomura rises rapidly to prominence

NOMURA International, based in London, has rapidly emerged as a key player in principal finance — underwriting transactions and financing them by issuing securities based on the underlying assets.

Set up in December 1994, Nomura's Principal Finance Group (PFG), led by Guy Hands, managing director,

has completed deals worth more than £8.5 billion.

The first big deal was the Phoenix Inns acquisition of April 1995, which saw Nomura take on 1,801 pubs from Grand Metropolitan and Foster's, shadowing the Inntrepreneur deal. James Turner, one of the PFG team, was seconded to Phoenix as chief executive.

In November 1995, Nomura put up £696 million to buy Angel Train Contracts, one of three rolling stock leasing companies sold by the government under rail privatisation. Nomura was part of the GRS consortium which bought Angel, netting it a third of Britain's train.

Last September Nomura took a hand in the biggest

conveyancing of residential real estate in British history: the £1.66 billion purchase of 57,000 service family homes from the Ministry of Defence. Nomura underwrote the transaction for what became Annington Homes. The deal was financed by four UK banks: Abbey National, Hambros, Midland, and the Royal Bank of Scotland. Annington

Homes is now one of the UK's biggest residential landlords. A month later the firm arranged the £1.37 billion management buyout of AT&T Capital, America's third-largest leasing company. It was also behind Glenagles Funding, a £281 million issue of floating rate notes in 1995.

JON ASHWORTH

Trial and error

ARCHIE NORMAN'S star is rising among Conservatives as fast as William Hague's is sinking, say the political pundits. Mr Norman has a big fan in the City too, after the weekend test of the Stock Exchange's new order-driven system. One dealer punched in an order for two billion shares in Asda. This mistake is quite difficult to make, because the new computerised dealing has a check-requiring dealers to verify their instructions — like that little box that comes up on your computer and says,

"Do you REALLY want to delete everything in the system?"

The trial was the third in six dress rehearsals. The last is on October 11, and the whole thing goes live nine days later. Under the new regime, a dealer making such a silly mistake is bound by it, or at least has to go cap-in-hand to any other market-makers who have taken him up to ask for the deal to be reversed. I foresee lots of fun when, inevitably, the wrong price is punched in by mistake.

THE JAPANESE running English pubs? A bunch of sushi eaters in charge of our biggest chain of traditional boozers? It is enough to make hardened pubgoers choke on their Australian lager, Chilean Char-donnay or microwaved lasagne.

Into touch

SOME disappointing news from the Reuters rugby sevens at Richmond Athletic Ground, taking place this Sunday with 32 teams drawn from various City institutions. Two of the most successful teams have pulled out. Cantor Fitzgerald, last year's winner, is one. Intercapital the other. The two have a long history of brutal



mass epidemic in the Square Mile between now and Sunday to give the Reuters team much chance. This is the tournament's 25th anniversary. Proceeds go to Sparks, the children's medical research charity, and it promises to be a great afternoon out.

OVERHEARD at the ultra-laissez-faire IMF meeting in Hong Kong: two officials wander through the press hospitality suite, and one of them says to the other: "What an appalling distortion of the free market," says one. They are joking, surely, I ask my informant? Definitely not. "These guys are Moonies."

MARTIN WALLER

Play writes

FRESH from sending a collection of its modern British paintings to the Royal College of Art, on display from tomorrow, Barclays Bank has signed a deal to sponsor four new plays at that crucible of revolutionary modernism, the Royal Court Theatre. Barclays New Stages — Staging the New grew out of the bank's earlier support of new playwrights, a scheme that ran for six years. And what a collection of thigh-slappers Barclays is serving up.

First off is a new production of Ionesco's *The Chairs*, in which the "difficult" French dramatist has an elderly couple endlessly assembling a selection of chairs for a guest orator.



Three chairs for Briers

ALL CLEAR NOW?

bumf *n.* usu. derog. papers, documents (often prec. by what's all this: I'm not signing clause 2, para 4, sub-2.4.6 of this, etc). for rapid transl.

affidavit *n.* 1 agreeable Welsh farmer 2 written statement produced in court which should be carefully drawn up.

paralegal *n.* 1 one who provides advice at great height (usu. 20,000 feet) 2 wordy legal document with many indented lines 3 a person trained in subsidiary legal matters.

case-law *n.* 1 the principle that a suitcase will always travel in an equal and opposite direction to the aircraft you're in 2 the law as established by the outcome of former cases.

For the definitive answers to your legal questions, call Rowe & Maw and have a clearer understanding of the law.

Rowe & Maw

LAWYERS FOR BUSINESS
20 Black Friars Lane, London EC4V 6HD
Tel: 0171 248 4282



UK leads race for inward US cash

FROM OLIVER AUGUST
IN NEW YORK

THE UK and the Asian tiger economies are locked in a heated struggle for US inward investment, according to the Invest in Britain Bureau, and the UK looks like it is winning. Andrew Fraser, its chief executive, in America to woo US investors this week, said: "Sixteen out of every hundred dollars Americans spend abroad end up in Britain, and that will continue to grow."

Britain is attracting the lion's share of US investment in Europe, totalling 40 per cent, and this figure will increase by one per cent annually, he said.

US corporations and investors, unsettled by the market turmoil in Asia, will continue to make Britain the largest recipient of US funds. Mr Fraser said: "The UK dwarfs all other recipients in Europe and Asia. I like to remind US executives that every time Europe grows by 3 per cent, we put on extra GDP the size of the whole Taiwanese economy."

The UK's main attraction to US investors is expertise in high-margin areas such as computer and automotive technology. Mr Fraser said: "The UK is in pole position on Formula One technology and for Indy Cars. We offer state of the art technology but are not in the low-cost business. UK workers take home as much as other Europeans."

The UK is also winning the majority of Asian investment in Europe. The Taiwanese take 80 per cent of their inward investment to Britain, the Koreans 66 per cent, and the Japanese 44 per cent.

The only competitor for investment that Britain has to fear is China. The Chinese economy is still only half the size of the UK's but China has disposed Britain from its position as the second-largest recipient of inward investment from around the world. The US is first.



Looking ahead: Dennis Webb said Beazer's market share had risen from 4.1 to 4.7 per cent and that he expected to make further gains

Beazer's upmarket subsidiary to expand into the Midlands

BY CARL MORTISHED

BEAZER is planning to take Charles Church, its upmarket housebuilding subsidiary, into the Midlands, focusing on Stratford-upon-Avon and Solihull. The expansion follows a strong contribution from Church, based in Surrey, to Beazer's pre-tax profits, which rose 34 per cent to £62.2 million in the year to June.

Dennis Webb, Beazer chief

executive, said Church was selling houses in the £500,000 to £1 million range. Beazer's core business, Beazer Homes, raised its completions in the South East by 67 per year but the company has refrained from buying land in the area because of the high prices.

Total completions rose 20 per cent to 7,177, exceeding the target of 7,000 by the end of the decade set at Beazer's 1994 flotation. The South East ac-

counts for 20 per cent of Beazer's completions but as much as 30 per cent of turnover because of higher selling prices.

Mr Webb said Beazer's market share had risen from 4.1 to 4.7 per cent and he expects to make further gains. He said: "I believe I can improve it to 5-6 per cent. The people who are losing market share are the smaller builders."

Mr Webb said house prices had risen 7 per cent in the South East but only 1 per cent in Scotland. Beazer's opening sales position in July was up 48 per cent on the previous year but the company suffered a weak market in August. Mr Webb attributed this to special factors, including the death of Diana, Princess of Wales, and the build-up to the Scottish referendum.

Beazer's return on sales rose

slightly to 12.3 per cent (12.1 per cent) and the company does not believe that raw material price increases and skill shortages will threaten margins. Beazer's land bank now stands at 20,507 plots and the company intends to maintain a three-year supply with the exception of Charles Church where Beazer reckons a two-year landbank is adequate for the operation's lower volumes.

Strong cash flow helped Beazer to end the year with net funds at the year end of the year totalling £19 million. After the recent spate of deals, the company has no plans to buy housebuilders but Mr Webb said they would buy land provided it satisfied their gross margin requirement of 17.5 per cent. Beazer's earnings per share rose by 33 per cent to 15.62p and the company is raising the total dividend by 10 per cent to 6.6p.

Tempus, page 28

Takeover forces Libra break-up

BY PAUL DURMAN

LIBRA Health Care Group, a venture capital-backed company that combines psychiatric care with plastic surgery, is being taken over in a £22.8 million deal and divided between Westminster Health Care and Community Hospitals Group.

Westminster, the nursing homes group that is expanding into other areas, is paying £22.8 million in cash to acquire Ticehurst Hospital, a leading psychiatric facility in East Sussex. Westminster will also hang on to Libra's rehabilitation hospital near Godalming, Surrey, its specialist back clinic near Nune-

ton and a nursing home in Whitby, North Yorkshire.

Libra also owned New Hall Hospital near Salisbury, which specialises in burns and plastic surgery. Westminster has sold this to Community Hospitals for £8 million.

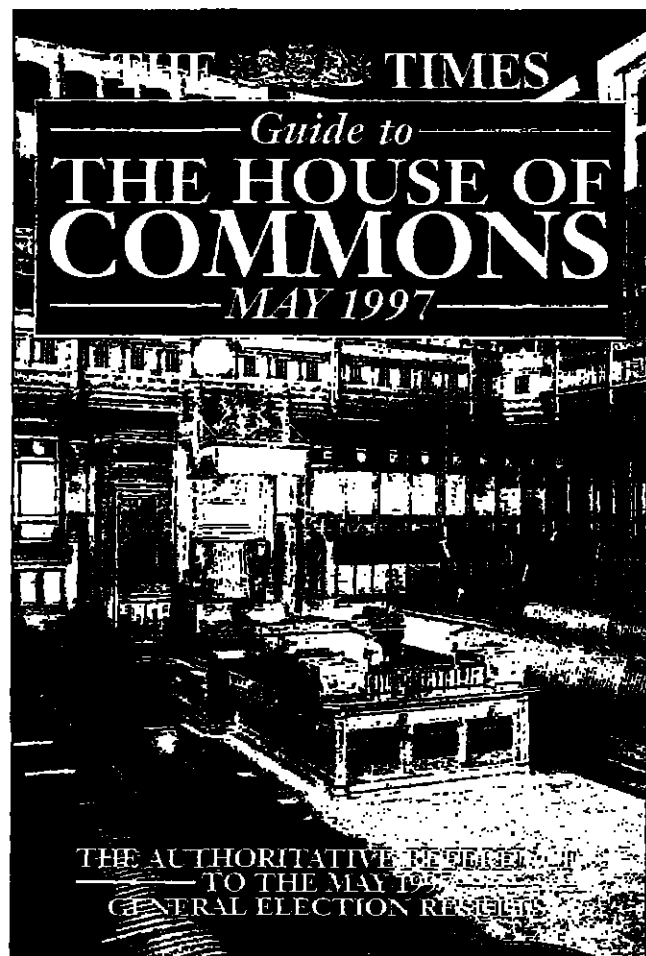
Pat Carter, Westminster's chief executive, said his company had not wanted to develop

the acute hospital side of Libra's business. Libra was owned by 31 and CinVen and made an operating profit of £1.5 million last year.

Community's pre-tax profits were £14.4 million (£10.7 million) in the year to June 30. A final dividend of 7.6p, payable on November 28, lifts its total payout 15 per cent to 11.5p.

From Poll position to Chequers flag

The ultimate reference guide to the 1997 General Election results



£35 (inc. P&P)

JUST PUBLISHED!

TO ORDER

our 24-hour telephone ordering service on 0181 307 4052

or send this coupon to Mail Order, Dept. 94W, HarperCollins Publishers, Westerhill Road, Bishopbriggs, Glasgow, G64 2QT.

Please send me _____ copies of The Times Guide to the House of Commons @ £35.00 (inc. P&P). I enclose a cheque for £_____ made payable to HarperCollins Publishers or please debit my Access/Visa (delete where necessary)

Card No. _____

Expiry date: _____ / _____

Mr/Ms/Miss/Mr/Ms/Other title _____

Surname _____ Initials _____

Address _____ Postcode _____

Signature _____ Please allow 21 days delivery

Bunzl expects to gain as smokers switch to low tar

BY OLIVER AUGUST IN NEW YORK

BUNZL, the paper and plastics group that makes cigarette filters, will be a surprise beneficiary of the backlash against tobacco in the US. It said revenue would grow rather than decrease, as feared, on the back of low tar cigarette sales.

Anthony Haggood, chief executive, said: "Filter sales have fuelled our growth in the past and low tar sales have been rising for some time."

He rejected criticism of the \$72.45 million (£45 million) purchase of American Filtrona, its US rival in cigarette filters, which will be completed this week. Mr Haggood said the extra \$1.50 that President Clinton seeks to impose on the price of a packet of cigarettes will not reduce US tobacco sales. He said: "Gordon Brown put an extra 19p—around 30 cents—on cigarettes this year and nobody noticed. There is no reason to switch to panic mode."

Fears over Bunzl's increased exposure to the US tobacco market grew with President Clinton's plan for staggered

annual tax rises of 15 cents over ten years. Low US tobacco taxes mean that cigarettes can be up to 50 per cent cheaper in America than Europe.

Bunzl will take control of American Filtrona tomorrow and expects a quick integration of the filters and plastics businesses. American Filtrona and Bunzl are both pioneering new low tar cigarette filters.

Bunzl's combined US operations will be a leading filter supplier to the tobacco groups involved in the \$386 billion US compensation settlement.

According to Mr Haggood, the current US backlash against tobacco is part of a wider trend towards "softer products". Low tar cigarettes could become as familiar as decaffeinated coffee, low fat butter and low alcohol beer.

Last week, Safer Smokes, an Atlanta company, announced plans for cigarettes made from lettuce. The Bravo brand will not contain any tobacco or nicotine. It is aimed at smokers who want to give up smoking.

Delphi Group raises stake in Decan

DELPHI GROUP, the information technology staffing, solutions and training business, has increased its investment in Groupe Decan, a publicly quoted French company, from 23 per cent to 31 per cent for £2.6 million.

The investment was made through the purchase of shares in FI, a holding company which has an indirect holding of 33 per cent in Decan. Delphi has already made investments in Decan for a total of £6.6 million in March, May and July this year. Delphi's total investment in the business is now £9.2 million.

Decan is in the process of acquiring Ingenia, a French computer services company, which operates in fields related to Decan's core business.

BUSINESS ROUNDUP

Japan takes step to end loans problem

THE Japanese Ministry of Finance is poised to take another step to clear up the nation's loan mess by revising the deposit insurance law to promote mergers of ailing banks. The revision is expected to reduce the number of smaller, uncompetitive banks before the scheduled completion of Japan's Big Bang financial deregulation in 2001. A senior ministry official said it would submit a Bill to revise the law to expand the use of funds held by the Deposit Insurance Corp of Japan when troubled financial institutions merge. The Bill will take effect next year.

Deposit Insurance was set up in 1971 to protect depositors from financial failures and to help to prevent financial crises. At present, the semi-governmental body is able to provide funds to healthy financial institutions when they merge or take over ailing institutions, but not to banks if both parties are in financial trouble. Under the revision, the funds may be used for banks.

Rentokil buys for £13m

RENTOKIL INITIAL, the business services company, is acquiring two UK security companies for £13.2 million. Sigma Group provides manned guarding and specialist security services in England and Wales, employing 1,700 people. Trojan Security, which is based in Scotland, employs 500 in its manned guarding operations. The two companies have a combined turnover of £27 million and earned pre-tax profits of £1.2 million in their last financial year. The acquisitions will be integrated with Rentokil Initial security.

LOF plans merger

LONDON & Overseas Freighters, the transport group, is to merge with Frontline, a Bermuda company. Frontline is expected to begin a cash tender offer for between 50.1 per cent and 90 per cent of LOF's outstanding ordinary shares on or about next Monday. The tender price will be \$1.591, net to the seller in cash, per LOF ordinary share. On completion, Frontline will take control of a majority of LOF's board of directors. Shareholders of the two companies will then vote on an amalgamation proposal. LOF's shares rose 3p to 96½p.

NTT seeks US stake

NTT, the Japanese telecommunications company, may acquire a 12.5 per cent interest in Teligent, a US wireless communications company led by Alex Mandl, a former president of AT&T. The proposed investment, at a cost of \$100 million (£62 million), is seen as a significant step towards offering an independent phone service between Japan and America. Teligent, set up in 1996, plans to start call services using its proprietary radio technology in four large American cities, including New York, before the end of this year.

WPP to buy Cockpit

WPP GROUP, the advertising agency, yesterday confirmed that it will pay a maximum consideration of £15 million for Cockpit Holdings, the parent company of Buchanan Communications, the financial public relations company. There will be an initial payment of £4 million, with the balance related to profits earned up to the end of 2002, payable in WPP shares and loan notes. In 1996 WPP earned pre-tax profits of £826,000. Net asset were £103,000 at the last year end.

BAe wins £10m order

BRITISH AEROSPACE has won a \$22 million (£10 million) contract to upgrade navigation avionics for the Royal Australian Air Force. Australia's Defence Department announced. It said the company would develop a navigation training suite and install a new ground-mapping radar for the RAAF's HS748 navigation training aircraft. Aircraft upgrade work is due to start in 1999 to coincide with installation of the ground-based synthetic navigation trainer at RAAF East Sale, in Victoria.

Compco in ice rink deal

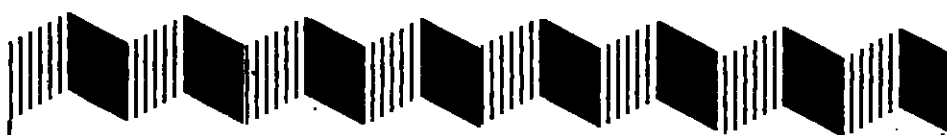
COMPCO, the property group, has agreed to acquire the freehold of the Wales National Ice Rink, Cardiff, from Celtic Leisure (Cymru) for £2.7 million cash. The rink is home to the Cardiff Devils, the British ice hockey super league champions. As part of the agreement, Compco will lease back the property to Celtic Leisure until March 2000, and the Cardiff Devils will relocate to a new Welsh international sports village. The existing planning consent allows the property to be used for discotheque, casino, cinema or bingo use as well as sports.

Card Clear soars

CARD CLEAR, the supplier of card payment and fraud prevention services, reported a 32 per cent rise in pre-tax profits to £800,996 for the six months to June 30 on sales revenues that rose 17 per cent to £3.1 million. Earnings were 0.76p a share (0.73p last time) and there is a maiden interim dividend of 0.1p a share. The company, whose chairman is Nigel Whittaker, provides fraud prevention service to more than 8,500 retail locations. In June the company signed a three-year agreement with Safeway Food Stores.

Charge hits Bemrose

BEMROSE CORPORATION, the supplier of print and promotional products, reported pre-tax profits of £3 million for the six months to June 28, down from £3.9 million in the first half of the previous year. Profits were adversely affected by an exceptional charge of £1.5 million against relocation costs. Adjusted earnings were 7.11p a share, up from 6.85p. The interim dividend is increased 7.5 per cent to 5.75p. Rodger Booth, chief executive, said net debt was reduced by £8.2 million to £26.9 million.



A & J MUCKLOW GROUP plc

Results for the year ended 30th June, 1997

• Pre-tax profits	£11.83m	+12.5%
• Property portfolio value	£240.25m	+7.0%
• Dividend per Share	7.00p	+5.0%
• Net Asset Value per Share	182p	+13%

PROPERTY DEVELOPERS AND INVESTORS

"The dividend has increased every year for the past 30 years."

MUCKLOW

The Annual Report & Accounts will be circulated to Shareholders on 14th October, 1997

5231 من الاكس

THE ~~SUNDAY~~ TIMES
Portfolio

Check the numbers on your Portfolio card and find your eight stocks in the Portfolio panel below. In the column provided next to your eight shares enter the share movements as published on this page. Ignore fractions. If there is no change, enter 0. If the price changes of your eight shares, add or subtract as appropriate to find your total, which can be plus or minus. If your overall total matches exactly the points required for the daily dividend you win or share the \$2,000 daily prize.

RETAILERS, FOOD	RANK	FIRM	1992 SALES (\$ MIL.)	1993 SALES (\$ MIL.)	1993 SALES (\$ MIL.)	1993 SALES (\$ MIL.)	1993 SALES (\$ MIL.)	1993 SALES (\$ MIL.)	1993 SALES (\$ MIL.)
1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
1	1	ASDA Group	159	+	2	2.4	16		
2	2	Asda Super	160	+	2	2.4	16		
3	3	Asda Super	161	+	2	2.4	16		
4	4	Asda Super	162	+	2	2.4	16		
5	5	Asda Super	163	+	2	2.4	16		
6	6	Asda Super	164	+	2	2.4	16		
7	7	Asda Super	165	+	2	2.4	16		
8	8	Asda Super	166	+	2	2.4	16		
9	9	Asda Super	167	+	2	2.4	16		
10	10	Asda Super	168	+	2	2.4	16		
11	11	Asda Super	169	+	2	2.4	16		
12	12	Asda Super	170	+	2	2.4	16		
13	13	Asda Super	171	+	2	2.4	16		
14	14	Asda Super	172	+	2	2.4	16		
15	15	Asda Super	173	+	2	2.4	16		
16	16	Asda Super	174	+	2	2.4	16		
17	17	Asda Super	175	+	2	2.4	16		
18	18	Asda Super	176	+	2	2.4	16		
19	19	Asda Super	177	+	2	2.4	16		
20	20	Asda Super	178	+	2	2.4	16		
21	21	Asda Super	179	+	2	2.4	16		
22	22	Asda Super	180	+	2	2.4	16		
23	23	Asda Super	181	+	2	2.4	16		
24	24	Asda Super	182	+	2	2.4	16		
25	25	Asda Super	183	+	2	2.4	16		
26	26	Asda Super	184	+	2	2.4	16		
27	27	Asda Super	185	+	2	2.4	16		
28	28	Asda Super	186	+	2	2.4	16		
29	29	Asda Super	187	+	2	2.4	16		
30	30	Asda Super	188	+	2	2.4	16		
31	31	Asda Super	189	+	2	2.4	16		
32	32	Asda Super	190	+	2	2.4	16		
33	33	Asda Super	191	+	2	2.4	16		
34	34	Asda Super	192	+	2	2.4	16		
35	35	Asda Super	193	+	2	2.4	16		
36	36	Asda Super	194	+	2	2.4	16		
37	37	Asda Super	195	+	2	2.4	16		
38	38	Asda Super	196	+	2	2.4	16		
39	39	Asda Super	197	+	2	2.4	16		
40	40	Asda Super	198	+	2	2.4	16		
41	41	Asda Super	199	+	2	2.4	16		
42	42	Asda Super	200	+	2	2.4	16		
43	43	Asda Super	201	+	2	2.4	16		
44	44	Asda Super	202	+	2	2.4	16		
45	45	Asda Super	203	+	2	2.4	16		
46	46	Asda Super	204	+	2	2.4	16		
47	47	Asda Super	205	+	2	2.4	16		
48	48	Asda Super	206	+	2	2.4	16		
49	49	Asda Super	207	+	2	2.4	16		
50	50	Asda Super	208	+	2	2.4	16		
51	51	Asda Super	209	+	2	2.4	16		
52	52	Asda Super	210	+	2	2.4	16		
53	53	Asda Super	211	+	2	2.4	16		
54	54	Asda Super	212	+	2	2.4	16		
55	55	Asda Super	213	+	2	2.4	16		
56	56	Asda Super	214	+	2	2.4	16		
57	57	Asda Super	215	+	2	2.4	16		
58	58	Asda Super	216	+	2	2.4	16		
59	59	Asda Super	217	+	2	2.4	16		
60	60	Asda Super	218	+	2	2.4	16		
61	61	Asda Super	219	+	2	2.4	16		
62	62	Asda Super	220	+	2	2.4	16		
63	63	Asda Super	221	+	2	2.4	16		
64	64	Asda Super	222	+	2	2.4	16		
65	65	Asda Super	223	+	2	2.4	16		
66	66	Asda Super	224	+	2	2.4	16		
67	67	Asda Super	225	+	2	2.4	16		
68	68	Asda Super	226	+	2	2.4	16		
69	69	Asda Super	227	+	2	2.4	16		
70	70	Asda Super	228	+	2	2.4	16		
71	71	Asda Super	229	+	2	2.4	16		
72	72	Asda Super	230	+	2	2.4	16		
73	73	Asda Super	231	+	2	2.4	16		
74	74	Asda Super	232	+	2	2.4	16		
75	75	Asda Super	233	+	2	2.4	16		
76	76	Asda Super	234	+	2	2.4	16		
77	77	Asda Super	235	+	2	2.4	16		
78	78	Asda Super	236	+	2	2.4	16		
79	79	Asda Super	237	+	2	2.4	16		
80	80	Asda Super	238	+	2	2.4	16		
81	81	Asda Super	239	+	2	2.4	16		
82	82	Asda Super	240	+	2	2.4	16		
83	83	Asda Super	241	+	2	2.4	16		
84	84	Asda Super	242	+	2	2.4	16		
85	85	Asda Super	243	+	2	2.4	16		
86	86	Asda Super	244	+	2	2.4	16		
87	87	Asda Super	245	+	2	2.4	16		
88	88	Asda Super	246	+	2	2.4	16		
89	89	Asda Super	247	+	2	2.4	16		
90	90	Asda Super	248	+	2	2.4	16		
91	91	Asda Super	249	+	2	2.4	16		
92	92	Asda Super	250	+	2	2.4	16		
93	93	Asda Super	251	+	2	2.4	16		
94	94	Asda Super	252	+	2	2.4	16		
95	95	Asda Super	253	+	2	2.4	16		
96	96	Asda Super	254	+	2	2.4	16		
97	97	Asda Super	255	+	2	2.4	16		
98	98	Asda Super	256	+	2	2.4	16		
99	99	Asda Super	257	+	2	2.4	16		
100	100	Asda Super	258	+	2	2.4	16		
101	101	Asda Super	259	+	2	2.4	16		
102	102	Asda Super	260	+	2	2.4	16		
103	103	Asda Super	261	+	2	2.4	16		
104	104	Asda Super	262	+	2	2.4	16		
105	105	Asda Super	263	+	2	2.4	16		
106	106	Asda Super	264	+	2	2.4	16		
107	107	Asda Super	265	+	2	2.4	16		
108	108	Asda Super	266	+	2	2.4	16		
109	109	Asda Super	267	+	2	2.4	16		
110	110	Asda Super	268	+	2	2.4	16		
111	111	Asda Super	269	+	2	2.4	16		
112	112	Asda Super	270	+	2	2.4	16		
113	113	Asda Super	271	+	2	2.4	16		
114	114	Asda Super	272	+	2	2.4	16		
115	115	Asda Super	273	+	2	2.4	16		
116	116	Asda Super	274	+	2	2.4	16		
117	117	Asda Super	275	+	2	2.4	16		
118	118	Asda Super	276	+	2	2.4	16		
119	119	Asda Super	277	+	2	2.4	16		
120	120	Asda Super	278	+	2	2.4	16		
121	121	Asda Super	279	+	2	2.4	16		
122	122	Asda Super	280	+	2	2.4	16		
123	123	Asda Super	281	+	2	2.4	16		
124	124	Asda Super	282	+	2	2.4	16		
125	125	Asda Super	283	+	2	2.4	16		
126	126	Asda Super	284	+	2	2.4	16		
127	127	Asda Super	285	+	2	2.4	16		
128	128	Asda Super	286	+	2	2.4	16		
129	129	Asda Super	287	+	2	2.4	16		
130	130	Asda Super	288	+	2	2.4	16		
131	131	Asda Super	289	+	2	2.4	16		
132	132	Asda Super	290	+	2	2.4	16		
133	133	Asda Super	291	+	2	2.4	16		
134	134	Asda Super	292	+	2	2.4	16		
135	135	Asda Super	293	+	2	2.4	16		
136	136	Asda Super	294	+	2	2.4	16		
137	137	Asda Super	295	+	2	2.4	16		
138	138	Asda Super	296	+	2	2.4	16		
139	139	Asda Super	297	+	2	2.4	16		
140	140	Asda Super	298	+	2	2.4	16		
141	141	Asda Super	299	+	2	2.4	16		
142	142	Asda Super	300	+	2	2.4	16		
143	143	Asda Super	301	+	2	2.4	16		
144	144	Asda Super	302	+	2	2.4	16		
145	145	Asda Super	303	+	2	2.4	16		
146	146	Asda Super	304	+	2	2.4	16		
147	147	Asda Super	305	+	2	2.4	16		
148	148	Asda Super	306	+	2	2.4	16		
149	149	Asda Super	307	+	2	2.4	16		
150	150	Asda Super	308	+	2	2.4	16		
151	151	Asda Super	309	+	2	2.4	16		
152	152	Asda Super	310	+	2	2.4	16		
153	153	Asda Super	311	+	2	2.4	16		
154	154	Asda Super	312	+	2	2.4	16		
155	155	Asda Super	313	+	2	2.4	16		
156	156	Asda Super	314	+	2	2.4	16		
157	157	Asda Super	315	+	2	2.4	16		
158	158	Asda Super	316	+	2	2.4	16		
159	159	Asda Super	317	+	2	2.4	16		
160	160	Asda Super	318	+	2	2.4	16		
161	161	Asda Super	319	+	2	2.4	16		
162	162	Asda Super	320	+	2	2.4	16		
163	163	Asda Super	321	+	2	2.4	16		
164	164	Asda Super	322	+	2	2.4	16		
165	165	Asda Super	323	+	2	2.4	16		
166	166	Asda Super	324	+	2	2.4	16		
167	167	Asda Super	325	+	2	2.4	16		
168	168	Asda Super	326	+	2	2.4	16		
169	169	Asda Super	327	+	2	2.4	16		
170	170	Asda Super	328	+	2	2.4	16		
1									

No	Company	Group	City
1	Real Time	Sup Serv	
2	Ibstock	Bid Mats	
3	Smart Inv	Property	
4	Kwik Save	Ret Food	
5	Guinness	Air Bev	
6	Ashton	Mining	
7	ScottPower	Electric	
8	Eng China Cl	Mining	
9	LASMO	Oil & Gas	
10	Laporte	Chemicals	
11	Albright & W	Chemicals	
12	Fairley Group	Electronic	
13	BSW	Sup Serv	
14	SEET	Termles	
15	Biskyle	Media	
16	Smithline	Pharm cats	
17	Scott Med	Media	
18	TeleWest	Telecomms	
19	Transfec	Engin'ing	
20	Prudential	Insurance	
21	Pilon	Electronic	
22	Prison Press	Media	
23	Tibury Doug	Bid & Con	
24	Syndron Elec	Sup Serv	
25	Fairfax	Sup Serv	
26	M & G	Oil Fin	
27	Lynn Hidge	Sup Serv	
28	Energy Group	Electric	
29	Argus	Ret Gen	
30	Mid Kent Hidge	Water	
31	Phonelink	Media	
32	Avia Europe	Transport	
33	Securior	Telecomms	
34	Nai Power	Electric	
35	Therpi Anti	Pharmicals	
36	Ry Bk Scot	Banks	
37	Amberley Gp	Chemicals	
38	Clarke T	Bid & Con	
39	GEC	Electronic	
40	Tudor	Bid Mats	
41	Belway	Bid & Cons	
42	Harlow	Chemicals	
43	Elbiff	House Gds	
44	Bank Scot	Banks	

Portfolio

© Times Newspapers Limited

DAILY DIVIDEND

+48

Claims required for +48 pts

Claimants should ring
0171-481 3388
between 9.30am-3pm

Weekly Dividend

Please make a note of your daily totals to match the weekly dividend published in the *Sunday Times* to win £10,000.

Mon	Tue	Wed	Thu	Fri	Sat	Sun
Weekly accumulation total						
Prizes will be drawn every Friday. Prizes will be paid by cheque or cash. Winners receive £400; G Greenor, L Reynolds, C Swart, J Laimes, J C Marshall, Leeds; J Weekes, S Chester, K Wicks, Penrith.						

	Low Composite	Price Index	% +/-
50	James G.	366	0.6
51	John G.	370	0.6
52	Joanna G.	1473	11.1
53	John G.	170	2.3
54	Joanna G.	180	2.0
55	Joanna G.	180	2.0
56	Joanna G.	180	2.0
57	Joanna G.	180	2.0
58	Joanna G.	180	2.0
59	Joanna G.	180	2.0
60	Joanna G.	180	2.0
61	Joanna G.	180	2.0
62	Joanna G.	180	2.0
63	Joanna G.	180	2.0
64	Joanna G.	180	2.0
65	Joanna G.	180	2.0
66	Joanna G.	180	2.0
67	Joanna G.	180	2.0
68	Joanna G.	180	2.0
69	Joanna G.	180	2.0
70	Joanna G.	180	2.0
71	Joanna G.	180	2.0
72	Joanna G.	180	2.0
73	Joanna G.	180	2.0
74	Joanna G.	180	2.0
75	Joanna G.	180	2.0
76	Joanna G.	180	2.0
77	Joanna G.	180	2.0
78	Joanna G.	180	2.0
79	Joanna G.	180	2.0
80	Joanna G.	180	2.0
81	Joanna G.	180	2.0
82	Joanna G.	180	2.0
83	Joanna G.	180	2.0
84	Joanna G.	180	2.0
85	Joanna G.	180	2.0
86	Joanna G.	180	2.0
87	Joanna G.	180	2.0
88	Joanna G.	180	2.0
89	Joanna G.	180	2.0
90	Joanna G.	180	2.0
91	Joanna G.	180	2.0
92	Joanna G.	180	2.0
93	Joanna G.	180	2.0
94	Joanna G.	180	2.0
95	Joanna G.	180	2.0
96	Joanna G.	180	2.0
97	Joanna G.	180	2.0
98	Joanna G.	180	2.0
99	Joanna G.	180	2.0
100	Joanna G.	180	2.0

5774 Anglian	808	-	7%	5.3	10
203 East Sussex	268	-		5.0	10
740 Hydrant	886	+ 2	6.3	7	
101 Hydrant Co Pri	112	+	8.7		
532 Mid Kent Hops	610	+ 5	6.1	11	9
683 Severn Transit	864	- 2	6.6	9	
2795 South Shells	3000		7.3	13	10
596 South West	843	- 1	5.4	10	
533 Thames	624	+ 1	5.2	9	
602 The Unilever	719	+ 12	6.5	12	9
344 Weymouth	486	- 1	4.6	9	

ALTERNATIVE INV MARKET			
84's Alcatraz Recruit	125	-	1.5
170 Cole Inv's	181		2.1 17
753's Country Gohst	216+	+ 1/2	0.9 15
180 Dawson Hldgs	215		2.8 20
33P's Frisprings	375		
75 Magellanclark	83		0.3 41
22's Mervin Corp	37 1/2	-	2
280 Pitman Rail	308	-	1
945 Raroco Epy	112 1/2	-	5 01
619's Southern News	228 1/2	+ 1	31 29

FT information
al suspension; † Ex dividend; ‡ Ex scrip; Δ Ex right

١٥٥ من الألف

LAW

● RUFF JUSTICE 35
● SILBER SPEAKS 40

'The Bar must attract the best'

Speaking out before she chairs this week's Bar conference, Cherie Booth, QC and part-time judge, talks to Frances Gibb

She is, of course, the Prime Minister's wife. But Cherie Booth is also a Queen's Counsel and part-time judge. This week she takes centre stage in her own profession to chair the annual conference on Saturday of the 8,000-strong Bar. Her chairmanship is timely: Lord Irvine of Lairg, the man who — as he put it — played "Cupid, QC" and introduced the Blair — is now Lord Chancellor and the legal profession is poised for key decisions by him and by Tony Blair's Government that will radically affect the justice system.

Ms Booth's close links with the Government require a fine line to be trod. She will not be drawn on government policy. But on her profession she has strong views and today voices them. She singles out as a "really crucial issue" the need for action by the Bar to stop the profession becoming the preserve of the wealthy and privileged few who can afford to seek entry.

Aged 43 today, Ms Booth, who rose to be a top barrister from a working-class Liverpool background, believes the profession must act to help the less well-off. She says: "It is a tragedy that people from backgrounds such as my own are now finding it difficult to enter the profession. I believe we must put more resources into this. City law firms are funding students through their vocational training stage and the Bar should consider whether that is something we should be doing to attract the best graduates." She herself would not have entered the Bar without outside funding: a local authority grant for her one-year Bar training course is a source of funds now drastically cut, scholarships during pupillage from her Inn of Court, a Bar Council loan and then teaching part-time at the Polytechnic of Central London. Now, would-be lawyers arrive with average debts of £7,000 and must find at least £3,000 for their training.

She concedes that the Inns and Bar Council have taken steps: the Bar course is now offered outside London, so some students do not have to live in the capital. Chambers also fund pupillages. But more is needed, she says, to avoid the "great danger that people of modest means and talent will be put off from coming to the Bar — and that

is something that we as a profession need to address".

On the political front, a key issue is the Government's Bill to incorporate the European Convention on Human Rights into domestic law. Whatever model for this is chosen will, Ms Booth insists, "make a difference" to lawyers: and it will make it easier and quicker for people to pursue alleged human rights breaches. Decisions are also pending on the future of the £1.6 billion legal aid scheme and Lord Woolf's proposals to revamp the civil justice system. Under Woolf, the costs and pace of litigation would be tightly controlled and judges would become trial managers. But, Ms Booth comments: "Views are mixed. On the one hand, the Bar is keen to ensure that there is proper access to justice and that this should be done in a

have dropped with her need now to fit in official engagements, may well still reap more than £100,000 a year. But she denies that she or many at the Bar are "fat cats". "Most barristers will do some legal aid work and are very reliant on it for their income," she counters. "Others have a more mixed combination of private and public work." Junior barristers, particularly on criminal legal aid, are by no means "living off the fat of the land". There are many, she says, "doing publicly funded work who do an incredibly good job for the public and do not earn anything like the fees speculated about in the press. Many in the 'young Bar' can barely make ends meet."

She would like to see more encouragement to new entrants, women and ethnic minorities, to reach the top of the tree. She herself has not suffered discrimination: quite the reverse. "Sometimes," she explains, "once clients know you can do the job they are kinder to you than they would be to a man." But she is aware that others have faced prejudice and has set up a "free of charge" discrimination unit to help barristers of either sex with problems.

Is the Bar a bastion of male chauvinism? "The Bar is no different from other professions or businesses. And it has done a great deal, with its excellent equality code, for instance. There are still problems for women, but things are getting better all the time. Women now make up nearly half new entrants. When I did my pupillage in 1976 the proportion of women was 16 per cent — I sometimes wonder, if I had known that, whether I would have gone on with it."

But she favours a "mentoring" system in which new entrants are allocated a senior barrister to advise and also to encourage them to put themselves forward for silk or judicial appointment. For herself, Ms Booth, an assistant recorder, agrees that to become a judge would be a natural progression of her work in shaping the law. Her rise has been swift, taking silk at 40 on her first application. And she also maintains a full role as a mother of three.

"In the past," she says, "having a family has caused women to slow down a little but that has been very



Cherie Booth, QC: "People from backgrounds such as my own find it difficult to enter the profession"

much recognised by the Lord Chancellor's Department, and I think it is perfectly possible for women to have children, maintain an active role with those children and still develop a practice to a degree which allows you to apply for silk and get it."

One reason, she says, is the flexibility that comes from being her own boss; something many women solicitors "would probably envy because they find themselves on a treadmill to partnership during their late twenties and

early thirties when they might have been hoping to have a family."

But child-rearing these days is for both partners. "Young men, too, want to spend time with their families... the idea that as a barrister you spend 24 hours a day, seven days a week and the only contribution to your family is to provide an income, is not acceptable to many men now."

The job meant they could take time off for a child's sports day and the request "won't be greeted with horror, which it probably would have 30 years ago".

The profession, and its image, is altering. Many speakers on Saturday are not the traditional "white, public school educated and Oxbridge" type but people like herself. And more judges are now women, from ethnic minorities, and solicitors, broadening its make-up, encouraging others to follow. "The profession is changing," she adds, "and that is a good thing, because unless we get talent from all areas of life, the Bar will not continue to be the centre of excellence that it now is."

Record number to attend forum

THE Home Secretary will address 500 barristers — a record number — at Saturday's annual Bar conference in the Whitbread Brewery Centre, London. Jack Straw's speech will be followed by an open forum session, which includes Robert Owen, QC, this year's Bar Chairman; Patricia Scotland, QC, and Professor Michael Zander. This year's conference, sponsored by *The Times*, Allied Dunbar and Toshiba, includes key workshop sessions on recent sentencing reforms, on personal injury litigation, on Europe and employment protection, technology and the Internet, advocacy and on running a competitive law practice.

The Criminal Bar Association is staging a hypothetical case following a notional defendant from surveillance to sentence. Two silks from the circuits, Robert Latham, QC, and Michael Murphy, QC, are moderating and contributors include Roy Penrose, national co-ordinator of the regional crime squads of England and Wales; and Judge Neil Denison, Common Serjeant of London. A similar hypothetical on "disaster or disastrous litigation?" will be chaired by Lord Justice Otton.

Stephen Richards, first Junior Treasury counsel, is addressing a session chaired by Robin Allen, QC, on employment law called "protection at work"; and Laura Cox, QC, will talk on Europe and maternity rights. A computer given by Toshiba is to be raffled to raise funds for Justice for Children, the NSPCC campaign. The day ends with a dinner attended by the Lord Chancellor, Lord Chief Justice and other senior judges.

'It is perfectly possible for women to have children — and still develop a practice'

speedy and cost-effective way as possible. On the other, we must be careful not to throw the baby out with the bathwater and to ensure that people still can put their case and feel they do have their day in court."

The reforms will, she believes, contain "checks and balances" so that judicial control does not "undermine" the view that they are impartial. As chairwoman of the Bar's telecommunications working party, she also hopes that information technology "will play a big role" in the Woolf reforms and throughout the justice system.

Civil justice reforms go hand in hand with legal aid. The government review is likely to lead to legal aid being scrapped in its present form. Lord Irvine has already infuriated lawyers with an attack on £1-million-a-year "fat cats" and the few high-earning legal aid QCs. Ms Booth, whose earnings must

Passing the buck

THE Crown Prosecution Service, now under review by Sir Iain Glidewell, is usually attacked for dropping tricky cases. But John Baldwin, director of judicial administration at Birmingham University, has been asked by the CPS to find out why 10 per cent of all cases which go to court are thrown out by the judge.

An analysis of failed cases and interviews with CPS lawyers found that prosecutors are "very reluctant to terminate weak cases, even when alerted to serious problems". He says in the *Criminal Law Review*: "Put bluntly, weak cases continue to be submitted to the Crown Court because of a reluctance, even a disinclination, on the part of certain

reviewing lawyers to make the tough decisions in serious cases required of them under the Code for Crown Prosecutors."

He also suggests that the more serious the case, the more inclined are CPS staff to suppress any doubts they may have and allow it to go before a jury.

● **LIBERTY**, the human rights group, is inviting nominations for a new Human Rights Award. Organised jointly with the Law Society Gazette and with sponsorship from the Bar Council and Criminal Bar, it plans to present the award on Human Rights Day, December 10. Names can be put forward for one of two awards:

the Human Rights Lawyer of the Year 1997 (open to all lawyers, judges and trainees) and the Human Rights Award 1997, open to journalists, campaigners and any non-lawyer. Details: Liberty, 0171-403 1904.

Stairs are stars PICCADILLY Circus, Leicester Square, a host of other Tube stations and the Law Society's grand staircase — these are among the legacies of the British architect Charles Holden.

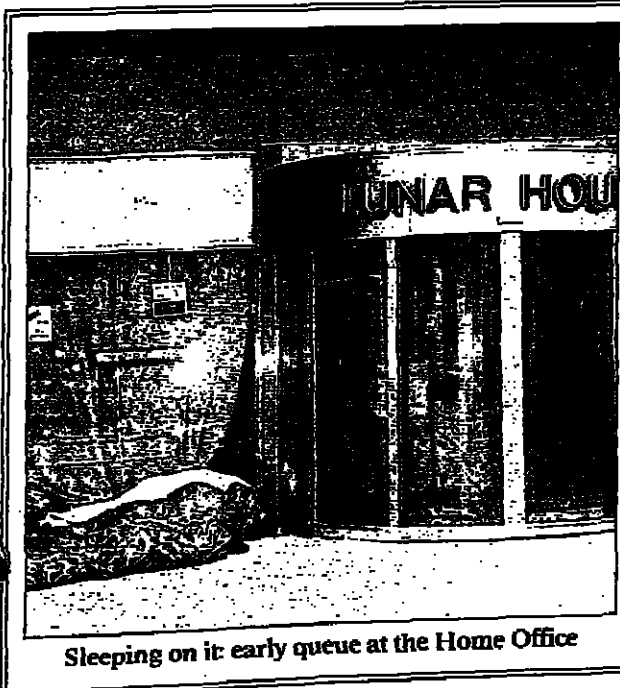
Last Saturday curious observers took advantage of a rare chance to feast their eyes on the elegant staircase when the society took part in English National Heritage's Open

House Day, when buildings of architectural interest were opened to the public free of charge.

Mr Holden, later architect to London Transport, also designed the extension to the building, on the corner of Chancery Lane and Carey Street, described by Pevsner as a work of the "most remarkable elegance".

● **THE hunt is on for a British judge for the new European Court of Human Rights**, which is being created next year. An advertisement appeared in *The Times* last week for the post, which arises with the merger of the current court and its first tier, the European Commission of Human Rights, into a single court. The merger is expected to take effect in autumn 1998, by which time the European Convention on Human Rights is expected to be enshrined into UK law.

INNS AND OUTS



Sleeping on it: early queue at the Home Office

So tired of waiting

CITY lawyers and businessmen are camping all night in sleeping bags outside the Home Office immigration department because of delays caused by new procedures. Julia Onslow-Cole, a leading immigration lawyer with Cameron McKenna, says that representatives from law and other firms with immigration, work-permit or residence applications had to queue in "squalid and uncomfortable conditions" from midnight on, to be sure of being seen. They were only allowed to present one case at a time. A Russian bank chairman waited from 2am, but failed to get an appointment.

Affordable justice

PLANS for opening up "no win, no fee" litigation which Geoff Hoon, Minister for Legal Affairs, is expected to unveil today at a conference held by the Policy Studies Institute were strongly backed last week by Sir Richard Scott, the Vice-Chancellor. He told a seminar on legal costs insurance held by solicitors Silverman Shierliker that "no win, no fee" arrangements should cover "every type of civil litigation".

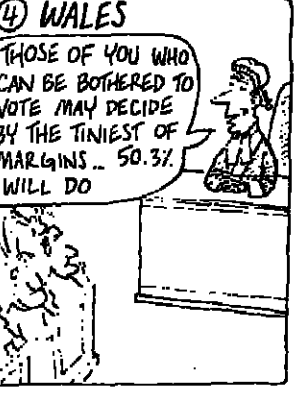
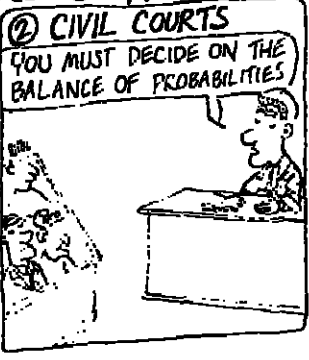
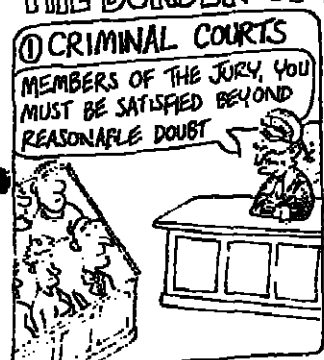
This would broaden access to justice and help to end the position in which millions could not afford to go to law. "This is a lamentable state of affairs," he said. "And it is going to become more lamentable unless something is done."

SCRIVENOR

STUART & FRANCIS

QUEEN'S COUNSEL

THE BURDEN OF PROOF EXPLAINED



LEGAL APPOINTMENTS

An opportunity to part of the **World's Premier Law Firm**

Insolvency Lawyers London

At Clifford Chance our research into how our future will look has revealed us as the leading law firm in the world for the next 10 years. Our clients are the world's leading companies. To date we have achieved significant growth in our international markets and to ensure this growth continues to our clients' satisfaction, we are seeking to expand our team. We currently require a number of lawyers who possess a minimum 0-2 years' postgraduate experience in insolvency law, with a strong academic and professional background. We offer a competitive salary, a broad international dimension and a challenging environment with academic and professional qualifications, excellent training, sound judgement, a pragmatic approach and well-developed team working skills. Previous experience of insolvency work will be essential.

If you think you can make the contribution we expect, please send a CV with a covering letter giving your career details and ambitions to: Chris Sutton, Personnel Manager, 200 Aldersgate Street, London EC1A 4JJ. Telephone: 0171 601 1000. Fax: 0171 600 5555.

CLIFFORD CHANCE

For more information about the firm, visit our web site: <http://www.cliffordchance.com>

AMSTERDAM
BANGKOK
BARCELONA
BRUSSELS
BUENOS AIRES
DUBLIN
DUSSELDORF
FRANKFURT
HANKOW
HONG KONG
LONDON
LUXEMBOURG
MOSCOW
NEW YORK
PARIS
PRAGUE
SINGAPORE
TOKYO
WARSAW
ZURICH

TO ADVERTISE CALL
0171 680 6828

LEGAL APPOINTMENTS

FAX:
0171 782 7899



COMMERCIAL LAWYER

ITALIAN SPEAKER

Central London 2-4 Yrs' pge

MTV: Music Television is the global voice of youth culture. MTV Europe broadcasts via satellite, cable and terrestrial television 24 hours a day. It is owned by Viacom International Inc which is one of the fastest growing entertainment companies in the world.

There are currently six European offices reporting to the London headquarters on a broad range of legal issues. As a result of rapid growth across Europe, a new position has arisen for a UK qualified commercial lawyer in London reporting to the General Counsel and focussing principally on support to the Milan office. Ideally you would be from a media background, but this is not essential.

You should be:

a fluent Italian speaker

with 2-4 years' pge

from a solid commercial background

with the confidence and personality to fit in with a hard-working, fast moving and lively environment.

Flexible and able to act across a whole range of issues, you will need to give advice at very short notice and be motivated to achieve results quickly. Some travel to Italy will be necessary.

This is a rare and highly sought after opportunity to join the legal team within a company that has established a global brand and is widely recognised as one that sets the trends within the media industry.



For further information in complete confidence, please call our retained recruitment consultants, June Mearle or Kate Sutcliffe at QD In-House Legal on 0171-405 6062 (0956 569203 evenings/weekends). Confidential fax 0171-831 6394. This campaign is being handled on an exclusive basis and any direct or third party applications will be forwarded to QD In-House Legal.

LONDON AND INTERNATIONAL OPPORTUNITIES

DEFENDANT MEDICAL NEGLIGENCE Partner Designate
The Insurance Litigation department of one of the City's largest law firms is looking for a partner with extensive experience and first class technical skills. You will be instrumental in the further development of the group and enjoy full support from your fellow partners. Ref: 4654. Contact: Peter Gordon.

COMMERCIAL PROPERTY 0-3 Years' PGE
Break out of the City and work for this specialist property firm in the West End. With a strong client base of medium sized companies you will undertake commercial work and development work. Ref: 4896. Contact: Peter Gordon.

MEDIA/TV 2-4 Years' PGE
We are looking for an experienced lawyer who is currently undertaking or has received training in media work, ideally with a TV production bias. You will be involved with straight "media" and commercial work for in a thriving, young group. Ref: 4906. Contact: Peter Gordon.

OIL & GAS 1-2 Years' PGE
To join Energy team within Company Commercial department of progressive City firm. Clients include most international oil majors. If you are likely to have experience in an oil and gas department during your training contract. Ref: 4904. Contact: Cleo Binns.

KNOW-HOW - CONSTRUCTION LITIGATION 5 Years' PGE+
Part-time professional support for litigation team at respected City law firm. A lawyer with experience in construction litigation. Working closely with partners and fee-earners, strong academics and commercial skills a must. Ref: 4816. Contact: Cleo Binns.

AVIATION TRANSPORT & LEISURE 2-4 Years' PGE
Travel and leisure lawyer with knowledge of timeshare structures and corporate re-organisations. To augment small specialist team with interest in developing this practice area. Ref: 4815. Contact: Cleo Binns.

COMMERCIAL MANAGER - IT COMPANY Western Home Counties
A flourishing IT services company is actively seeking a commercial manager to join its established team. A lawyer with experience in commercial work would be of interest - if able to demonstrate a flexible and commercial approach. Ref: 4899. Contact: Paul Rummades.

CAPITAL MARKETS - IN-HOUSE South Africa
A senior lawyer (7+ years pge) is sought for the exciting position of sole lawyer in a subsidiary of a major Bank. Proven Capital Markets/derivatives experience essential. Superb remuneration and high standard of living. Ref: 4838. Contact: Paul Rummades.

BANKING - IN-HOUSE City
General banking lawyer able to advise internal 'clients' on transactional and regulatory matters is sought by a major banking group. The successful candidate is likely to be 3-7 years' qualified and may well have some experience to insolvency matters. Ref: 4900. Contact: Paul Rummades.

COMMERCIAL 1-5 Years' PGE
Excellent opportunity to join this unique medium-sized firm which stands out as being different from the typical City firm. A broad range of work is offered: commercial contracts, supply, distribution agency, IP, IT and JV's. Ref: 4892. Contact: Pandora Gathrie.

INSURANCE 2-5 Years' PGE
Dynamic City firm and a leading light in the insurance world seeks young lawyer to handle insurance/reinsurance dispute resolution including arbitration, litigation and ADR. Lloyds and marine and non-marine claims. Ref: 4891. Contact: Pandora Gathrie.

EMPLOYMENT 1-3 Years' PGE
Top notch City firm with a strong reputation for employment law needs another team-player to handle stimulating, high profile contentious and non-contentious work. Also the opportunity to do some general commercial litigation if desired. Ref: 4881. Contact: Pandora Gathrie.

INSOLVENCY 3-7 Years' PGE
Very reputable and expanding insolvency department requires two front-room, mid-level assistants with impressive experience (1 contentious, 1 non-contentious) to help take the department to the top. Partnership opportunities guaranteed. Ref: 4703. Contact: Jane Glasberg.

CHARITIES 3-8 Years' PGE
Leading charities practice in City (over 50 partners) seeks mid-level/senior assistant for key position in department. Must have solid charity/private client experience and have an outgoing and friendly personality. Ref: 4573. Contact: Jane Glasberg.

SENIOR CORPORATE TAX 5 Years' Plus PGE
Superb opportunity to head up group. You will work alongside leading names in tax sector in a firm characterised by its integrity and professionalism. No following required but marketing skills essential. Ref: 3919. Contact: Jane Glasberg.

TELECOMS - IN-HOUSE Thames Valley
Leading independent European telecoms company is seeking a Group Contracts Manager. Experience of telecoms - preferably including European work - is a pre-requisite. Competitive salary and benefits package 2 to 4 years PGE. Ref: 4871. Contact: Richard Gawn.

MULTI-MEDIA LAWYER - IN-HOUSE London
High profile New Media company is seeking a senior lawyer to help with rapidly expanding work load. Excellent career opportunity for a 5+ years qualified lawyer with previous multi-media exposure. Experience of the Internet would be advantageous. Ref: 4905. Contact: Richard Gawn.

TELECOMS - IN-HOUSE Home Counties
Innovative telecoms provider has an opening for a 3 to 5 year qualified lawyer with previous "in-house" telecoms experience. IP, Drafting and negotiating to maximise the company's commercial advantage form the basis of the role. Ref: 4806. Contact: Richard Gawn.



Hughes-Castell

International Legal Recruitment Consultants

London Office: 87 Chancery Lane, London WC2A 1BD. Tel: 0171 242 0303 Fax: 0171 242 7111
Hong Kong Office: 701 and 702 East Town Building, 41 Lockhart Road, Wanchai, Hong Kong.

TIME FOR A MOVE?

SENIOR BANKING

Are you frustrated or missing time in a traditional hierarchy with no room to realise your potential? This City firm seeks a talented and ambitious 8-10 year banking lawyer to join a fast growing department. The firm, with open management style and an unwavering approach, welcomes experienced banking lawyers with problem solving skills and commercial acumen. (Ref:20646)

RETAIL PROPERTY

Excellent opportunity to join one of the City's leading commercial property departments, which has an outstanding retail property client base. Ideal candidates will be around 4-5 years qualified with a genuine interest in the property sector and proven technical and commercial skills. If you want a fast track to partnership you will not be disappointed here. (Ref:20089)

IN-HOUSE COMMERCIAL

Leading international chemical company seeks 4-8 year qualified commercial lawyer, ideally with in-house experience. Role covers international agreements, competition and IP licensing. An understanding of acquisitions, disposals, litigation and environmental law is helpful. Exciting opportunity if you have well rounded commercial skills and a keen interest in business strategy. (Ref:20709)

TELECOMS/MEDIA

The telecommunications practice at this "magic circle" firm has come out of the shadow of the corporate department and is making impressive strides in the market in its own right. An exceptional opportunity for a 2-4 year media/telecommunications lawyer to make your mark in an expanding team with a superb reputation in the sector. (Ref:20644)

EMPLOYMENT

Well managed, medium sized City firm with respected employment department seeks 1-4 year employment lawyer with advocacy experience for an interesting mixed caseload/controversial role. Superb prospects for an enthusiastic lawyer seeking a broad range of non union work in a successful and team oriented environment. (Ref:19495)

EXCELLENT PENSIONS

This pre-eminent advice practice has a quiet outstanding client base, and has provided pensions advice in a host of major corporate transactions. You will be an asset from another City firm, newly qualified up to 5 years, who is looking for high quality work and a genuine opportunity to make your mark in a relaxed and open, collegial environment. (Ref:19184)

SENIOR COMMERCIAL PROPERTY

Medium sized City property department, with excellent reputation, seeks 5 year plus commercial property lawyer. If you are looking for superb quality work in a supportive team environment and have first rate experience, please apply. You will have real responsibility, close client contact and good prospects. (Ref:20591)

COMPANY COMMERCIAL

Rapidly growing corporate group at this international City firm needs experienced company/commercial lawyers at all levels, from newly qualified upwards. The planned expansion of this department, with referrals from the firm's established property, media and energy client lists, will give frustrated and ambitious lawyers the opportunity to shine and provide a fast track to better quality work and more responsibility. (Ref:20711)

INSURANCE LITIGATION

An opportunity to join one of the City's pre-eminent insurance firms, working in a dynamic, successful department in a variety of interesting areas. Previous insurance experience is not essential but candidates must have 2-3 years' commercial litigation experience, excellent academics and a lively, robust personality. (Ref:17589)

IN-HOUSE CORPORATE

Leading international manufacturing company seeks 5-6 year UK corporate lawyer, preferably with EU experience, to manage major corporate transactions and advise on associated tax, competition and IPW law. An exciting role for a business oriented lawyer who wants a high standard of work in a large plc combined with good quality of life. (Ref:20706)

For further information on these, and the many other vacancies registered with us, please contact Yasmin Phillips or Yvonne Smyth (both qualified lawyers) on 0171-523 3838 (0171-376 4968 evenings/weekends). For in-house vacancies please contact Lisa Hicks on 0171-523 3838 (0171-642 5237 evenings/weekends) or write to us at ZMB, Recruitment Consultants, 37 Sun Street, London EC2M 2PY. Confidential fax 0171-523 3839. E-mail yasmin@zmb.co.uk

ZARAK
MACRAE
BRENNER

ZMB

MOVING ON UP?

EC/COMPETITION INFO.

To £55,000
This prestigious top 10 City firm is a superb place to work, and can offer a very comfortable future to the 3 year qualified EC/competition lawyer who takes on a part-time role as an information officer. You will be advising one of the City's leading EC practices, and the rewards reflect it. Ref: T41182

US FIRM - PROPERTY

To £65,000
One of the most exciting US firm start-ups in London in recent years is looking to make a big impression on the market straight away, and it will reward you very handsomely if you help it. You are a commercial property lawyer with 2-4 years' pge and some insolvency experience might help. Ref: T41418

FINANCIAL SERVICES

To £65,000
With London building on its pre-eminent global position in financial services, there has never been a better time to be a lawyer in the field. This is especially true at this market-leading top 10 City firm, where a financial services regulatory expert with 2-4 years' pge will be set up for life. Ref: T42595

PROPERTY

To £60,000
On top of a guaranteed room to yourself and genuine partnership prospects, this top 10 City firm can offer a commercial property lawyer with 1-4 years' pge a very broad spread of interesting work - from management to planning - and a high degree of client contact. What more could you want? Ref: T4594

COMPETITION

To £70,000
There is no competition - this highly profitable City firm operates one of the most successful competition practices and would be the perfect place for a specialist with 4-6 years' pge to secure his or her reputation as a similar market-leader. A great opportunity that could lead to partnership. Ref: T28460

CORPORATE

To £67,000
Reputations are made at this medium-sized City firm, whose own reputation is a testament to some of the best clients and most highly-skilled corporate lawyers around. A superb career move beckons for the corporate lawyer with 1-5 years' pge who takes on a good spread of work. Ref: T17244

CONSTRUCTION

To £65,000
Put simply, this is the place to be if you want to be a construction lawyer. Recognised around the world as a market-leader, this will be the making of contentious and non-contentious specialists at any level, but especially at the 0-3 and 3-5 years' pge level. Would also consider top litigators without experience. Ref: T1921



For further information, in complete confidence, please contact Adrian Fox, Nick Shilton or Nick Peacock (all qualified lawyers) on 0171-405 6062 (0171-286 1441 or 0181-567 3952 evenings/weekends) or write to them at Quarry Douglall Recruitment, 37-41 Bedford Row, London WC1R 4EJ. Confidential fax 0171-831 6394

LONDON • BIRMINGHAM • LEEDS • MANCHESTER • HONG KONG • PARIS • NEW YORK • STONEY • MELBOURNE • AMSTERDAM • TORONTO • VANCOUVER

In-House • London - Practice

IP 1-3 yrs
London - IP lawyer sought to join established legal team to high profile blue chip company carrying out range of trademark, copyright & brands work. Great first in-house move.

IP/IT/MULTIMEDIA 1-3 yrs
London - IP/IT/Multimedia lawyer to join small, core legal team at top multinational to handle high quality in-house IP/IT/Multimedia work as part of a thriving young team.

TRANSACTIONAL LAWYER Paris
High calibre lawyer with 3-6 yrs pge and fluent French to join global leader in front-line commercial work, drafting & negotiating a wide range of transactions. Personality is key - range of experience is less important.

OIL/GAS Aberdeen
Exceptional opportunity for bright young company/commercial lawyer with 2-5 yrs pge to join this leading oil/gas company. Previous oil/gas experience is not essential.

HIGH-TEC Berkshire
Key role for ambitious commercial lawyer with 2-5 yrs pge to join fast growing high tech / telecoms co. New in-house role involves structuring, reviewing, drafting & negotiating wide range of contracts. Salary to c.£40k.

COMMERCIAL Hampshire
Prestigious high-tech company seeks a young commercial lawyer, preferably with some IT or IP experience to join their contracts dept to draft & negotiate a wide range of non-standard contracts. Salary to c.£32k.

COMMERCIAL Surrey
High profile consumer goods company seeks bright young commercial lawyer with c.2 yrs pge to join small dedicated team. Varied workload includes commercial contracts, brands, advertising, EC & employment law.

FINANCIAL INVESTIGATIONS c.£35k
London - Young lawyer to handle financial investigations and disciplinary proceedings. Financial litigation or regulatory exp. c.ideal.

Please contact Caroline Fish or Sophie Brooks (London), Liz Naser (Regions) or Bridget Bardon (In-House) on 0171 430 1711 or write to Graham Gill & Young, 46 Kingsway, London WC2B 6EN. Fax 0171 831 4186.

0171 430 1711

COM. PROPERTY Leisure Sector
Increasing workload on behalf of leisure and tourism clients for strong commercial property lawyer 3-6 yrs pge. Excellent academics and sense of humour essential in this friendly department.

EMPLOYMENT LIT. 1-3 yrs
Entrepreneurial opportunity in major firm for junior Employment lawyer seeking to play an instrumental role in the growth of this new department with high profile partner.

EU/COMPETITION 2-4 yrs
Friendly expanding team in medium size City firm seeks top calibre EU lawyer seeking strong personal autonomy and better 'quality of life' away from major City firm.

CONSTRUCTION LIT. 1-2 yrs
Major City firm offers superb training & interesting international litigation for junior lawyer with at least 6 months construction litigation experience gained during articles.

HOLBORN PROPERTY 6 mths-3 yrs
Popular 40 partner Holborn firm offers excellent opportunity for commercial property lawyer seeking varied workload on behalf of entrepreneurial clients. Good 'quality of life' move.

CORPORATE TAX Media firm
Excellent prospects in this popular West End media firm for a personable tax lawyer 3yrs + pge seeking greater autonomy and an unusually interesting workload acting for media clients.

BUSINESS IMMIGRATION 1-3 yrs
Rare opportunity in major City firm for experienced immigration lawyer seeking strong personal autonomy and client development role. Excellent City package.

CORPORATE/MEDIA 18mths-4yrs
Niche media firm seeks bright lawyer to undertake a wide range of top quality corporate work for high profile media clients. Genuine 'quality of life' move.

COMM. PROPERTY 1-2 yrs
This South West London firm has an excellent record in recruiting City lawyers wishing to maintain a quality workload yet work in a more relaxed environment. Competitive package.

CORPORATE TAX Partnership
This City firm offers an exciting role for a high calibre lawyer establishing and developing a tax team to complement a thriving corporate dept. Superb package.

PROPERTY LIT 4yrs+
Dynamic West End firm seeks bright lawyer to join its friendly litigation department and handle a wide range of property litigation. Excellent partnership prospects.

COMMERCIAL 1-2 yrs
A wide range of commercial contracts work (often involving media/IP clients) is offered by this friendly Holborn firm. Would possibly suit someone disenchanted with a larger City practice.

PROPERTY KNOW-HOW 3yrs+
Broad role in this progressive City firm with fantastic client base for experienced property lawyer wishing to move away from fee earning work. Could be a part-time position.

INSOLVENCY/BANKING 1-3 yrs
Highly regarded medium-sized City firm requires top calibre lawyer for interesting mix of non-contentious insolvency/banking work. Strong academics and City background desirable.

Salary Survey 1997
Our just published survey shows the latest salaries and highlights the benefits & aspects of the working environment which are most important to lawyers.

Please call us for a free copy.

GG
GRAHAM GILL & YOUNG

CHAMBERS

BANKING & FINANCE

23 LONG LANE LONDON EC1A 9HL TEL: 0171-606 8844 (FAX: 0171-600 1793)

DERIVATIVES - THE WAY FORWARD

European Merchant Bank Transaction Management

This prestigious European Bank has an international network of offices with its head office situated in the City. The London legal department is responsible for the provision of legal services for the whole group. Lawyers are involved at every stage of deals: structuring transactions; developing new products; approving term sheets; advising on tax and compliance issues, etc.

Candidates with 1-4 years' post qualification experience in international capital markets and derivatives are encouraged to apply.

Global Investment House International Finance Lawyer

This leading full-service securities house has sustained a continuous growth in trading volumes. The highly regarded transaction team supports a variety of business areas including syndications, debt, structured financing, equity capital markets and derivatives.

It now seeks an experienced lawyer (with 1-4 years' post qualification experience) to undertake a broad range of international finance matters with a commercial, transaction-orientated focus. Quality of life and quality of remuneration will be outstanding.

Demand is growing for lawyers with knowledge of derivative products to move into investment banking. Even those with peripheral knowledge can make the move. There's a misconception that opportunities in this area are all ISDA documentation roles. Swaps and derivatives are becoming more complex every year. Products such as credit derivatives have been introduced in new and emerging markets. This has led to the development of innovative financing structures. Now is the perfect time to talk to us about the various opportunities available!

Chambers Banking & Finance recruit lawyers into banks and other financial institutions. For further information or for career advice, please ring Deborah Kirkman or Stuart Morton on 0171 606 8844. Confidentiality is assured.

True stories of ruff justice

Earlier this month, Judge Barry Salzman of the New York State Supreme Court ordered Chester, a four-year-old dog, to undergo a "full psychological evaluation" by an animal behaviourist to determine whether he (the dog, not the judge) had a "vicious propensity".

Whether this dog should be given a bad name is the subject of litigation because of what happened to Grace Shen in 1995 when walking Casper, her West Highland terrier, in the Bronx. Chester, a large chow, sank his teeth into Casper's neck. Mrs Shen tried to defend her puppy, but Chester turned his attentions to Mrs Shen and bit off her right thumb. She is now suing Chester's owner, Oleg Kornchenko, a security guard at the Russian mission to the United Nations.

The bone of contention is Mrs Shen's claim for \$10 million compensation for the pain and injury to her thumb (it was sewn back, but will never be the same again), and for the trauma suffered by her and her dog. Now that Mrs Shen's lawyers have their teeth into Chester's owner because of the bad behaviour of his dog, Mr Kornchenko will no doubt be wishing that he had bought a goldfish. To determine the dispute, Judge Salzman needs to know whether Chester's bark was worse than his bite, or whether the dog is just barking mad.

The sad tale of *Shen v Kornchenko and Chester* is the latest in a long series of cases that periodically turn courtrooms into kennels. The European Commission of Human Rights held in *X v Iceland* in 1976 that even though dogs have had "close ties with man since time immemorial", there is no fundamental right to keep a dog. That is because, as the commission noted, ownership of a dog is "necessarily associated with certain interferences with the life of others". Those "interferences" often provoke litigation. Every dog must have his day in court. Malmomh County District in Portland, Oregon, had the distinction of creating a special "dog court" in 1979 because there was enough legal business arising out of

Exceptional problems dog courts when they try to establish blame in animal cases



COUNSEL
DAVID
PANICK QC

the activities of the canine population to keep a judge occupied for one day a week.

Dr Doolittle could talk to the animals, but there are limits to the ability of lawyers to produce testimony from other species. In 1991 the United States District Court refused to grant a remedy to Timmy, a 33-year-old gorilla living in Cleveland Zoo. His supporters argued that he would suffer "emotional distress" by being moved to New York to mate with a female gorilla there, when he had a female mate (albeit an infertile one) in Cleveland, whom he "loves and trusts". The gorilla was presumably too upset to give evidence.

Judge Salzman will not be the first judge (or the last) to hear evidence from a dog. On previous occasions, judges have been told the wolf, the whole wolf and nothing but the wolf. In 1981 a defendant in criminal proceedings in New York contended that he could not have committed the violent crime of which he was accused because the victim had a large, aggressive German Shepherd, which would have protected

its owner. The victim replied that her dog was small, meek and mild.

Judge Irving Lang decided that to help the jury at the criminal trial, expert evidence should be given by the director of New York's Animal Behaviour Therapy Clinic, who would examine the dog to determine whether it "exhibits any aggressive behaviour in response to certain stimuli". However, the judge wisely denied defence counsel's application "to re-enact the incident with the actual victim".

In 1987, a dog was called as a witness at an industrial tribunal hearing in Southampton. Tetter, a border collie, gave evidence to show her obedience to the commands of her owner, the author Richard Adams. In 1994 the Court of Appeal accepted that a dog handler could give evidence that a police dog had reacted to the scent left by the culprit at the scene of the crime by tracking and finding the defendant.

Lord Chief Justice Taylor emphasised that the handler would need to explain to the jury the training and expertise of the dog, and that the jury would need to be warned to be careful with such evidence, "having regard to the fact that the dog may not always be reliable and cannot be cross-examined".

As the California Court of Appeal noted in 1986, dog cases offer a particular temptation, which lawyers find difficult to resist. Allowing an appeal against an order for the destruction of Missy, a Labrador, Associate Justice Gilbert's judgment insisted that he would make no reference to "unmuzzled liberty", reasons would not be "dogmatically asserted" and the other judges would not "concur".

Chester will soon be lying down on the couch, relaxing and telling his shrink why he has led such a dog's life. There is no news yet on whether Chester will accept that he should be consigned to the doghouse, or deny everything on the ground that Mrs Shen is barking up the wrong tree.

● The author is a practising barrister and a Fellow of All Souls College, Oxford.



Tom Hanks and friend in *Turner & Hooch*: beware when canine cases go to court

Edward Fennell on suing Teacher

A lawyer for every lecturer?

Is "Education, education, education" going to be followed by "Litigation, litigation, litigation"? This summer's vacation row over impending tuition fees has already pushed college and government officials into a huddle with lawyers. On Friday education managers from around the country will convene at a forum hosted by a Birmingham law firm on the implication of the new contractual relationship between students and educational institutions.

Nicola Hart, the head of the education department at the firm, Martineau Johnson, says it is important that colleges should gear themselves up to the new challenges. Students — and their parents — are increasingly going to regard themselves as "customers" of the further and higher education system. Unless educational managers clarify exactly what they are offering to students, the field will be wide open to litigation.

Ms Hart says: "I would like to see more action now so that colleges can handle possible disputes with students. Regulation and procedures need to be written down in an explicit way. It has to be clear what the colleges are offering to students and what they require in return."

One possible scenario feared by many institutions is that if students fail their courses, they will sue on the grounds of negligent or incompetent teaching. She says: "To protect themselves, colleges need to start defining what they want from students in terms of attendance at lectures."

The problem is that this is likely to precipitate an increase in bureaucracy as students are, for example,

compelled to register for every lecture in order to provide evidence in case of possible future legal action. David Isaac of Cole and Cole, solicitors in Oxford, comments that his education clients now publishes exam results against the background of threats of action from students with low grades. He has come across an American student taking action, claiming he was badly taught. Mr Isaac says: "We can expect American attitudes to spread among students."

Academic failure is not the only ground for litigation. Cases of sexual harassment and sports injuries are also heating up the legal atmosphere on campus.

'American attitudes will spread'

University administrators are already being asked to act in a more entrepreneurial way and need to see their lawyers regularly to discuss issues such as how to take advantage of the Private Finance Initiative (PFI).

This also applies to schools. Anne Topaz, a property partner with Pinsent Curtis, says that many schools are so strapped for cash that the only hope they have for improving their facilities is a PFI deal.

She is already working with one school on a project designed to establish how to raise money from the private sector. But, as she points out, virtually all schools face a hard-to-bridge "affordability gap" with PFI.

Ms Topaz considers that lawyers should bring their commercial experience to bear in order to help institutions to devise imaginative ideas for squeezing money out of their new offerings. "It is difficult," she says, "but I think they will get there in the end."

TO ADVERTISE CALL
0171 680 6828

LEGAL APPOINTMENTS

FAX:
0171 782 7899

CHAMBERS

PROFESSIONAL RECRUITMENT

23 LONG LANE LONDON EC1A 9HL TEL: 0171-606 8944 (FAX: 0171-600 1793)

Communication

So much can go wrong with candidates and employers negotiate terms of employment. Compared with normal commercial negotiations, they are tentative, guarded, almost hole-in-corner.

Facilitating discussions is a key role of recruitment consultants. We saw an instance recently. The candidate, a partner with a provincial firm, applied to head up a small commercial department. Several interviews were followed by a series of meetings, all issues which could have put an end to the deal.

Fortunately, the candidate told us of his anxieties, and was honest and frank about them. We made discreet enquiries, and put his mind at ease. As a result, the deal went through, and the new firm, knowing nothing of our close involvement, were delighted with the success of their negotiations.

Strictly speaking, recruitment consultants are not involved in the legal and practical obligations which could result, one day, in some interesting disputes.

Michael Chambers
CHAMBERS' DIRECTORY
Our legal directory is available from 01603 (01433-770 971)

INDUSTRY Sonya Rayner, Fiona Boxall, Morwenna Lewis, Aileen Shepherd

International Lawyer
Major international retail group requires solicitor with experience of working in house to join small high profile legal department and handle mergers and acquisitions and commercial work generally. European languages useful.

Information Officer: London
Major international media company seeks lawyer min 3 years' exp with training or communications experience. IT literacy and ability to work independently essential.

Corporate: Hertfordshire
International household name seeks solicitor min 3 years' exp to work on joint ventures, loan documentation and commercial/finance development issues. Worldwide travel.

PRIVATE PRACTICE LONDON: David Woolfson, Simon Anderson
SOUTH: Helen Mills, Noel Murray, Hedley Walsh **NORTH: Suki Bahra, Paul Thomas**

Partnership Positions
We have been assisting partners seeking a career move for over 20 years now and are regularly placing several partners each month.

Senior Corporate Tax: City
Major City firm offers 5-8 year qualified solicitor excellent partnership prospects in department set for major expansion. Corporate and international tax.

Construction: Hong Kong
Major City firm with strong SE Asia presence seeks 5-8 year qualified construction litigator to join prestigious Hong Kong office. Excellent partnership prospects.

Lead Corporate Partner: City
Leading City firm seeks senior solicitor for practice leader role. Substantial listed corporate and team leadership experience essential. Senior equity.

German Speaker: WC1
Highly regarded insurance litigation firm seeks newly qualified assistant to handle general insurance work for German clients. Fluency in German is essential.

Commercial/FSA: West End
Professional services company seeks lawyer with 2-4 years' exp. Work will include commercial contracts, acquisitions, compliance and management of outsourcing. FSA experience an advantage.

Employment: Berkshire
Lawyer 0-3 yrs' exp sought to handle non-contentious employment and personnel matters, some contentious employment work and general commercial/secretarial.

Commercial/Insurance: Yorkshire
Financial services company seeks solicitor/barrister min 3 years' exp to handle commercial contracts, marketing issues and the management of litigation. Insurance experience useful.

Train in Energy Law: London
Leading energy practice offers 1-3 year qualified corporate/commercial solicitor opportunity to acquire energy law specialist. Broad, top quality work.

Employment: City
City office of large national firm seeks 2-4 year qualified employment litigator with strong advocacy skills to help service a prestigious client base.

Residential Conveyancing: City
Medium-sized firm seeks 1-2 year qualified solicitor for high quality work for celebrity and aristocratic clients. Landmark London and country properties.

Insolvency: Hants
Leading practice seeks insolvency specialist with 3-5 years' experience. You are likely to be with a City or regional heavyweight firm. Excellent prospects.

Employment: Manchester
Major firm seeks 4-5 year qual solicitor to act for a number of national organisations on contentious and non-contentious matters including industrial tribunals.

PRIVATE (International) CLIENT £33-64,000

Jet-setting clients, glamorous locations! Did you think private client lawyers were destined to be always kept away from the excitement? Not of this renowned firm currently developing its already strong department. If you are 1-5 years exp have good probate experience and would like to specialise in acting for international clients, this is your passport to success.

COMMERCIAL PROPERTY to £40,000
Well structured, profitable and expanding our client is a City based firm with a successful, overstrated property department acting for developers, investors and overseas governments in addition to general corporate clients. An ambitious young solicitor (2 years exp) with a solid grounding in property, intellectually strong and with a sense of humour is unlikely to find a better home.

INTERNATIONAL CORPORATE £80,000
Heavy hitting and a tough negotiator yet personable and versatile! If this describes you, you have 5+ years exp and you see yourself as a key player in the best international deals around, this London office of a prestigious USA firm will offer you clear partnership prospects, an excellent salary and lots of overtime!

COMMERCIAL LITIGATION to £42,000
Becoming too specialised? If you are 1-3 years exp are committed to developing your career in one of the UK's finest litigation practices and wish to handle a wide range of commercial litigation, many cases with an international dimension, do not miss this opportunity! Excellent academics and a City training are prerequisites; prospects superb.

INTELLECTUAL PROPERTY to £50,000
Patent your career and copyright assured future success with this young and progressive department already established itself as a market leader. Expansion and an ever increasing number of instructions have created an opportunity for a solicitor, 2-4 years exp, ideally with a non-contentious bias. Be part of a firm everyone's talking about!

CORPORATE (UK/AUS/NZ) £City

Calling all corporate lawyers! We have had a great deal of success helping our clientele secure to find superb opportunities with high profile, cutting edge corporate practices in London. A work permit, a sparkling personality and sound experience under your belt are all that are necessary to get the ball rolling — don't delay, emigrate today!

PROJECT FINANCE/BANKING £45-90,000
Is your team constantly changing? Tired of seeing a narrow part of the picture? At 3-5 years exp you can't see how your career can progress? Let us whisk you away from all that, to the broad new market leader in international project finance. Headline clients will be relying on your advice on a fascinating variety of matters, while your route to partnership becomes clear — put this deal together and you won't look back!

CORPORATE FINANCE to £80,000
Are you a dealmaker? One of the few London firms really driven by its corporate finance department now requires a senior solicitor (6-7 years exp) ideally with venture capital experience, who will relish the opportunity to be at the heart of the most prestigious deals of the moment. Exceptional opportunities in a market leading department.

CORPORATE £36-70,000
Exceptional career-breaks are depressingly rare, however, this niche City firm boasts a glittering array of "brand-name" plc's as clients. The corporate partner urgently seeks an ambitious lawyer (2-4 years exp) to assist and develop the phenomenal growth and quality of the firm's practice. The role offers full listings, M&A, JV's, MBO's, and outstanding prospects.

To discuss any of the above appointments in detail, please contact Penny Terndrup, Sarah King or Simon Egan on 0171 404 6669 (evenings/weekends 0181 870 4364), or write to us, in complete confidence, at 44/45 Chancery Lane, London WC2A 1LB. (Fax 0171 404 8817).

EAGAN JANION

If it's Legal, it's Eagan Janion.

Break into Banking!

Corporate Finance

A number of European investment banks are recruiting corporate financiers, to advise on mergers and acquisitions, flotations, equity and debt finance, restructurings, takeovers and disposals. You will be committed to moving out of law, have an excellent academic record combined with 1-2 years' exp in corporate/banking transactions.

Capital Markets

A leading securities house, with a truly global reach, requires both junior and senior capital-markets specialists. Individuals should ideally have at least two or three years' experience, gained whilst at one of the top City firms, to work on both debt and equity capital markets transactions within a very busy team.

Derivatives

A major US investment bank currently seeks an experienced derivatives lawyer for a pivotal role. Candidates will ideally have a minimum of five years' exp covering predominantly debt products. Exposure to emerging markets work would be advantageous, as would previous in-house and/or managerial experience.

To discuss such a move, please telephone Claire Hine LLB (Hons). Alternatively, send your CV to her at the address below.

Reuter Smith
5 Bream's Buildings
Chancery Lane
London EC4A 3DF
Tel: 0171 405 4161
Fax: 0171 242 1261
E-Mail: reutepd@co.uk
Internet: www.reutepd.co.uk



INVESTOR IN PEOPLE

Fountain Court

CHAMBERS

CHAMBERS ADMINISTRATOR/OFFICE MANAGER

Fountain Court, a leading set of commercial chambers, seeks to appoint an administrator/office manager. Reporting to the Chambers Director the position entails responsibility for accounts, premises, supplies, and supporting staff. Previous responsibility in a similar position in a legal practice is desirable but not essential. However, an ability to work within a small team and to be flexible is essential.

Salary will depend upon experience but will be in the range £24,000 to £38,000 plus benefits including a pension contribution and private medical cover after three months.

An application form, a job description and further information can be obtained by writing to Fountain Court Chambers, Temple, London EC4Y 9DH. Please mark your envelope "Job application".

B. C. TOMS & CO

KIEV, UKRAINE

B. C. Toms & Co. seek a UK or US qualified lawyer for its Kiev, Ukraine office.

The ideal candidate will have 2-3 years experience with a reputable Western law firm and speak Russian or Ukrainian.

Salary £50,000+ depending on qualifications.

B. C. Toms & Co. is one of the largest law firms in Ukraine representing a variety of multinational companies from our offices in Kiev, Odessa and London.

Reply in confidence to: B. C. Toms & Co., 64 London Wall, London EC2M 5TP.

LONDON EC1 0pp is a small firm for newly qualified lawyers but in the SE 1, it is a great opportunity to work with a small team of lawyers. The firm is currently seeking a newly qualified lawyer for its London office. Tel: 0171 242 1261. Fax: 0171 242 1262.

CORP FINANCE - Senior person for "sector banking" of a firm outside London but in the SE 1, it is a great opportunity to work with a small team of lawyers. The firm is currently seeking a newly qualified lawyer for its London office. Tel: 0171 242 1261. Fax: 0171 242 1262.

PSD

Reuter Smith
Legal Recruitment

TO ADVERTISE CALL
0171 680 6828

LEGAL APPOINTMENTS

FAX:
0171 782 7899

don't miss the post...



corporate, banking and project finance, projects/energy

We are looking for imaginative lawyers at all levels of qualification to join our fast growing corporate, banking and project finance and projects/energy teams.

Herbert Smith is a premier international law firm providing business-sensitive solutions to complex problems. We operate from headquarters in London and other offices in Europe and Asia. With over 600 lawyers and more than 1,200 staff worldwide, Herbert Smith is a firm with which ambitious professionals will want to be associated.

What sets us apart from the other top 10 UK firms is our approach. Innovative, forthright – and successful. In all that we do, we aim to add value.

corporate

Herbert Smith's UK mergers and acquisitions practice concluded 81 deals last year with a total value of £12.74 bn. The firm has consistently been ranked in the first four M&A practices in the UK since 1989. Increasingly that expertise is in demand in the international arena and the firm is a recognised leader in cross-border corporate deal-making.

banking and project finance

In the last two years this team and practice has doubled in size and is now "renowned for complex, high value work" (*Chambers Guide 1997*). Herbert Smith was also ranked last year as one of the leading Eurobond advisers. The firm is involved in financing projects of all sizes and the range of other work is broad – structured products, securitisation and derivatives are established elements of our practice.

projects/energy

Herbert Smith was rated the 1996 world leader in international energy law by *The Petroleum Economist* survey. And this year's *Legal 500* notes that "Herbert Smith undoubtedly has the best corporate energy practice in the UK".

The firm also heads the rankings in PFI projects and our international projects practice has spanned 17 countries in the last four years.

You will already know that clients prefer their lawyers to pre-empt problems rather than just solve them. We will develop your ability to realise commercial ambition today and to create structures that will guarantee financial gain tomorrow. Individualism and teamwork are promoted together – real professionals are the result.

We offer exceptional scope for your individual development. And if you have the drive and ability our continuing growth heralds partnership prospects. Naturally, you will be backed by top-of-the-range professional and IT support and a comprehensive training programme. The remuneration package is at the highest London rates and the benefits include pension provision from aged 25 and up to 27 days' holiday.

If you would like to discuss any aspect of this opportunity further, please contact our retained consultants, Joe Macrae or Yasmin Phillips, on 0171 523 3838 or write to them at:

ZMB, 37 Sun Street, London EC2M 2PY
Confidential Fax: 0171 523 3839
e-mail: yasmin@zmb.co.uk

HERBERT SMITH

ENERGY LAWYERS

Central
London

Amerada Hess is one of the most successful and innovative oil and gas companies in the world. Within the UK, it is one of the leading oil and gas companies and is continuing to expand its portfolio of producing assets. Amerada Hess is strengthening its international business with interests located in the US, Asia, and Africa.

As a result of the Company's sustained growth worldwide, a need has arisen for two lawyers to work respectively within its UK Legal Division and International New Business Team, both based in Central London.

Senior Legal Adviser and Negotiator – International New Business

You will have at least 5 years' experience in a legal/commercial/acquisitions role with direct drafting and negotiation skills from an oil and gas company or City law firm. Upstream exploration and production involvement would be helpful. The ability to work in varied cultural environments is essential.

Legal Adviser – UK Legal

With at least 2 years' ppe gained in a law firm or within industry, you will have a commercial background with some experience in energy or utilities work. You will be involved in drafting and negotiating a wide range of oil and gas agreements, advising on regulatory matters as well as other non-contentious legal issues.

With creative team playing skills and the commercial flair to make the most of new business opportunities, you must be able to gain credibility quickly with the ability to liaise effectively at all levels both inside and outside the Company. Your communication skills must be first rate with a flexible approach to problem solving.

Amerada Hess can offer you excellent opportunities for long term career development together with a generous basic salary and significant corporate benefits.

For further information in complete confidence, please contact June Mesrie on 0171 405 6062 (0181 442 0841 evenings/weekends) or write to her at QD In-House Legal, 37-41 Bedford Row, London WC1R 4JH. Confidential fax 0171 831 6394.

QD In-House Legal is handling these assignments on an exclusive basis and all direct and third party applications will be forwarded to them.

HESS AMERADA HESS

LEGAL ADVISOR - BRISTOL

Pallas is the UK platform for the European Equipment Finance Division of GE Capital, one of the most acquisitive and successful corporations in the world.

Specialising in IT, telecommunications and office equipment, Pallas is one of the UK's premier sales aid leasing companies. GE's expansionist outlook is reflected at Pallas by its increasing range of business activities requiring innovative legal solutions.

The Legal Director now requires a 6-10 year qualified lawyer to work closely with her and senior management, to assist in the development of the business.

Your work will involve drafting and negotiating documentation, developing legal structures for new financial products, compliance and company secretarial matters. You will be part of the European Equipment Finance Legal Team with opportunities to participate in European projects involving some foreign travel.

To perform this role you need a strong academic record and:

- relevant leasing experience gained either in private practice or in-house;
- excellent analytical and drafting skills and sound knowledge of consumer credit, data protection and sale of goods legislation and related tax issues;
- the ability to communicate and negotiate effectively at senior management level;
- an outgoing personality with a flexible approach.

Based in Bristol, an attractive salary and benefits package will be offered. There will be excellent opportunities for career progression.

For further information, in complete confidence, please contact our retained consultants, Sally Horrox or Lizzie Orange on 0171-523 3838 (0181-740 4108 evenings/weekends) or write to them at Zarak Macrae Brenner, 37 Sun Street, London EC2M 2PY. Confidential fax: 0171-523 3839. E-mail: lizzie@zmb.co.uk This assignment is being handled exclusively by ZMB and all direct and third party applications will be forwarded to them. Closing date for applications is 13th October 1997.



GE Capital Pallas

An Equal Opportunity Employer

Affiliated with General Electric Capital Corporation (USA) and not affiliated with the English company of a similar name.

LEGAL ADVISER

SURREY

£EXCELLENT + BENEFITS



Visual Action Holdings plc

Visual Action Holdings plc are an international group specialising in the hire of equipment to the television and media industries for events such as the Academy Awards, Premier League football, and for conferences, trade shows and hotels. Following a successful float in 1996 and the subsequent disposal of part of its business, the company is undergoing significant expansion by making a number of strategic acquisitions. With its core business areas now in the audio-visual, broadcast video and exhibition services sectors, the company intends to capitalise on the growth in these markets.

The Company wishes to recruit its first in-house lawyer to work closely with the dynamic executive

function in Richmond, on all UK legal activity and international acquisitions work. Reporting to the Company Secretary and Group Financial Controller, the successful candidate will be handling a broad range of legal work with an emphasis on corporate and commercial work from the negotiation, review and drafting of commercial contracts to acquisitions and compliance matters.

This is a unique opportunity for a young, entrepreneurial and very ambitious lawyer with between 4-7 years' PQE to join a growing company at grass-roots level. The successful candidate will need to demonstrate true commercial acumen and will be able to add value to the organisation in

non-legal areas. The personality of the individual and the ability to work as an integral part of the executive team will be crucial.

Interested candidates should contact our exclusively retained consultant Lindsey Newman at In-House Legal on 0171 405 0151. Fax: 0171 831 6498. Or write to In-House Legal at 17 Red Lion Square, London WC1R 4QH. E-mail: hwgroup@hwgroup.co.uk Internet: http://www.hwgroup.com

IN-HOUSE LEGAL
LONDON • BIRMINGHAM
LEEDS • MANCHESTER
NEW GROUP COMPANY

Compliance

with emphasis on enhancing risk-based monitoring systems

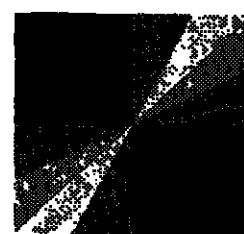
Our client is a major player in the unit trust industry; the compliance function is highly regarded, internally and externally, and provides a first-class business service to the various departments within the organisation.

We are looking to recruit to the No. 2 position and whilst, by necessity, requiring good technical knowledge there are unparalleled opportunities to acquire further skills and experience with high levels of autonomy on offer.

Ideal candidates will be qualified lawyers with at least eighteen months' ppe and a good knowledge of Unit Trusts/PEPs; the experience may have been gained from a variety of backgrounds such as a market participant, or advising or indeed regulating a participant. The emphasis is on project based work and an ability (and willingness) to learn as well as the ability to relate to different people at all levels is crucial.

The salary/benefits package is flexible enough to appeal to top quality candidates.

Please forward full career details, including current salary, to Malcolm Lawson, Exchange Consulting Group, 13 St. Swinburn's Lane, London EC4A 3AL. Fax 0171 929 2805. Our strictly held ethic is that no CV is forwarded to the client without the express permission of the candidate.



EXCHANGE
Consulting Group
SEARCH AND SELECTION

TO ADVERTISE CALL
0171 680 6828

LEGAL APPOINTMENTS

FAX:
0171 782 7899

LEGAL ADVISER

2-4 years PQE Surrey or London

An outstanding career role for a lawyer with international aspirations

This is an exciting opportunity for an ambitious lawyer to join an organisation which is one of the world's most powerful companies and which attaches great value to its in-house lawyers.

Working within an established legal function the successful candidate will take on immediate responsibility and will liaise with senior management, gaining exposure to a wide range of high profile corporate and commercial matters.

As part of an organisation with subsidiaries around the world, Esso seeks to develop its lawyers into international advisers, who through their training, are equipped to deal with the broadest spectrum of legal matters.

Applications are therefore invited from corporate or commercial solicitors or barristers who are seeking a challenging career which, in the longer term, could involve working in a global arena. A second language would be useful.

For a bright and ambitious lawyer this is an opening that allows ability and personal flair to flourish within a highly professional team environment. A competitive base salary and an extremely attractive benefits package are on offer.



Please contact Nick Hedley or Nick Root, our exclusively retained consultants, on 0171 415 2828 (evenings/weekends 0171 232 0379) or write enclosing a full CV to Taylor Root, 179 Queen Victoria Street, London EC4V 4DD.

TAYLOR • ROOT

LEGAL RECRUITMENT ADVISERS

KENT MAGISTRATES' COURTS
DIRECTOR OF LEGAL SERVICES
MINIMUM SALARY £52,000

Kent Magistrates' Courts Committee is seeking to appoint a Director of Legal Services for the Kent Magistrates' Courts Service, currently consisting of 14 courts, approximately 800 magistrates and 250 staff.

The post is new and the successful candidate will be an outstanding barrister/solicitor with proven managerial ability who will be responsible to the Justices' Chief Executive for the provision of efficient and effective advisory support to Kent Magistrates, both personally and through the legal adviser team.

A minimum salary of £52,000 will be payable, together with normal senior management benefits. The post will be based at Ashford.

An application form and further information may be obtained by telephoning Mrs A P Alvey of the Committee Secretariat on Ashford (01233) 653102. Alternatively, interested persons may discuss the position informally with Mr S R Savage (Justices' Chief Executive) by telephoning 01622 674226.

The closing date for applications is 20 October 1997.

We welcome applications from all sectors of the community irrespective of race, gender, ethnic origin or disability.

Kent Magistrates' Courts Committee
The Courthouse
Tuford Street
Ashford
Kent
TN23 1QS

MITRE COURT CHAMBERS
THE CHAMBERS OF MR. JOHN BURTON

Mitre Court Chambers is pleased to announce the appointments of William Ingleton as Senior Clerk and Alistair Adams formerly of 7 New Square, Lincoln's Inn, as practice manager.

A warm welcome is extended to Andrew Espley, Charlotte Newell and Max Thorowgood who have accepted invitations to join Chambers.

Chambers encompasses all aspects of general common law including all areas of criminal law, family law, personal injury, medical and professional negligence, local government, construction, industrial disease and employers' liability, commercial law, insurance, landlord and tenant, employment law.

The Members of Chambers are now:

John Burton	Leslie Wise	Philip Brown
Peter Shier	Peter Briegel	Mukhtiar Otwal
Graeme Ford	Ian Bridge	Andrew Espley
Gillian Frost	Neil Mercer	Adam Glass
Peter Hoffman	Diana Brethrick	Lucy Bolton
Barboulomew O'Toole	Andrew Forsyth	Charlotte Newell
Alexander Laban	Christopher Blake	Max Thorowgood
Roger Turner	Carl Backman	
	Julia Goring	

Mitre Court Chambers, Temple, London, EC4Y 7BP
tel: 0171 353 9394 fax: 0171 353 1488
DX: LDE 449 CHANCERY LANE

ERNST & YOUNG

LEGAL ADVISER

3-5 Year Litigator

One of the big 6 international accountancy organisations, Ernst & Young is amongst the world's leading business and financial advisers with offices in 120 countries and global revenues of over US\$7.8 billion.

In response to an increasing demand for its in-house legal services, the UK firm of Ernst & Young now seeks a further lawyer to join its established legal team based in Central London.

Responsibilities will include both non-contentious and contentious issues embracing:

- Drafting/amending/advising on contracts.
- Monitoring litigation carried out by external solicitors.
- Carrying out litigation in-house.
- Advising on risk management.
- Advising on commercial transactions

You should have between 3-5 years' litigation experience ideally gained with a top City firm, as well as a first class academic background and some recent involvement in professional indemnity work. A knowledge of IP would also be useful. Of crucial importance is a flexible approach as the role involves non-contentious work as well as contentious issues. Overall you should have an instinctive commercial awareness, good communication skills, and the ability to gain the respect and confidence of senior management. You will enjoy considerable responsibility and will be rewarded by a highly competitive remuneration and benefits package.



For further information, in complete confidence, please contact June Mesrie or Nick Peacock on 0171-405 6662 (0171-228 0476 evenings/weekends) or write to them at QD In-House Legal, 37-41 Bedford Row, London WC1R 4JL. Confidential fax: 0171-831 6394. This assignment is being handled on an exclusive basis by QD In-House Legal and all direct and third party applications will be forwarded to them.

LONDON • BIRMINGHAM • LEEDS • MANCHESTER • HONG KONG • PARIS • NEW YORK • SYDNEY • MELBOURNE • AMSTERDAM • TORONTO • VANCOUVER

CROWN PROSECUTION SERVICE

OPPORTUNITIES FOR SOLICITORS AND BARRISTERS
SALARY £20,331

The Crown Prosecution Service (CPS) is the Government Department responsible for the prosecution of criminal cases in the Magistrates' Court and Crown Courts in England and Wales.

CPS Mersey/Lancashire are currently seeking to recruit a lawyer to fill a vacancy in Fylde Branch which is based in Blackpool, although further vacancies may arise elsewhere within the Area covering Liverpool, Wirral, Crosby, Preston and Burnley.

The position is a one year fixed term appointment with the possibility of extension or permanency dependent on the needs of the department.

As a Crown Prosecutor you will review and where appropriate prosecute criminal cases. In each case you review you will consider whether there is sufficient evidence and if so whether the public interest requires a prosecution.

Applicants will need excellent advocacy and organisational skills, together with the ability to work effectively within a team. Sound judgement and the capacity to work accurately under pressure are essential.

For further information and an application pack, please send a postcard quoting ref ML/CP/01 together with your name and address to CPS Mersey/Lancashire, Area Personnel, 7th Floor, Royal Liver Building, Liverpool L3 1HN.

Application forms are available until 4.00 pm on 29 September 1997.

Completed application forms must be received by 6 October 1997. Interviews are likely to be held week commencing 13 October 1997.

The Crown Prosecution Service is an Equal Opportunities Employer and positively encourages applications from suitably qualified/eligible people regardless of race, sex or disability.



Crown Prosecution Service • Working in the interest of justice.

9 BEDFORD ROW

THE CHAMBERS OF
JOHN GOLDRING Q.C.

Following the recent interviews for a 3rd, 6 month pupillage, the pupillage committee would like to thank all those who kindly took the time to write letters of recommendation or acted as referees for the many applicants.

Chambers of John Gardiner Q.C.

The Chambers of John Gardiner Q.C. invite applications for a tenancy. The Chambers, whilst small, are extremely successful, practising exclusively in the fields of tax and corporate finance. The work is often both demanding and technically difficult but carries with it commensurate rewards for persons of real ability.

Applications are invited from persons specialising in tax law or from those whose practice, in part, covers an area of tax law, e.g. capital taxation, but who wish to concentrate exclusively on tax.

Written applications, including a curriculum vitae with details of current practice, should be made to: Peter Trevett Q.C., 11 New Square, Lincoln's Inn, London WC2A 3QB. All applications will be treated in the strictest confidence.

MITSUBISHI CORPORATION INTERNATIONAL N.V.
LEGAL ADVISER

MCINV is the European Headquarters of Mitsubishi Corporation based in London. MCVIN is responsible for all the offices throughout Europe Africa and Middle East Region.

We have a need for a LEGAL ADVISER to join MCVIN's legal department which provides a legal service to offices throughout the region and is responsible for legal affairs in the region.

Candidates should be qualified English Lawyers with experience of general commercial and company. Someone with approximately 5 years' experience of providing legal advice in international and UK domestic trading, sales, distribution and financing would fit the ideal profile. Knowledge of EC Law is important. Drafting and negotiation of contracts and dealing with relevant legal issues will form a major part of the job.

In career terms this is a high profile post and in order to achieve the commitment we expect, we anticipate that after an initial period in London the successful candidate will be given 1/2 years in Tokyo to integrate the global company policies.

Applicants will receive a competitive salary together with the benefits package commensurate with an International Company of our standing.

To apply for this position please write to Miss K. Langton, Mitsubishi Corporation, Bow Bells House, Broad Street, London EC4M 9BQ, or email kirstie@mcuk.co.uk with a full CV and your salary expectations. Closing date for applications: 10 October 1997.



Mitsubishi Corporation (UK) PLC



Global Trust Services

DOCUMENTARY REVIEWER

The Transaction Management Group of Global Trust Services is looking for a candidate who will take a pro-active approach to the review and negotiation of documentation, up to deal closure, in a complex business environment.

A recognised legal and accounting/commerce qualification, a minimum three years' banking/finance legal experience and strong negotiation and interpersonal skills are required. Other pre-requisites are an extensive knowledge of Capital Markets documentation, a good understanding of banking operations and global clearing systems and experience of the listing requirements of both the London and Luxembourg stock exchanges.

An understanding of operational aspects of deal structures, an ability to interface with clients, (both issuers and arrangers), and their advisers, as well as other areas of the Bank internationally are all requirements of the role. A comprehensive knowledge of key market practices and an ability to communicate and co-ordinate deals with a dedicated operation and support group is necessary. The role requires strong verbal and written skills complemented by an ability to work within a team environment, under pressure and to tight timeframes.

Interested applicants should send their CV to Caroline Hooper, Chase Manhattan International Limited, Trinity Tower, 9 Thomas More Street, London E1 9YT. The closing date is 10th October 1997.

Chase. The right relationship is everything.™

TO ADVERTISE CALL
0171 680 6828

LEGAL APPOINTMENTS

FAX:
0171 782 7899

WHICH FIRM

is driven by commitment,
not by committee?

CORPORATE PARTNERS - FROM (YES, FROM!) £250,000

Our client is unique. Fostering a genuine sense of partnership, the firm enjoys a level of success that belies its size and, above all, gives its partners the freedom to really shape the business. With an undisputed reputation for excellence in several ground breaking practice areas, the firm also has an increasingly influential corporate team which boasts a client list of some of the world's largest and most successful companies. Like the rest of the firm, this area of its practice is enjoying a period of unprecedented growth and is now poised to expand yet further by recruiting partners with a like minded approach. This represents a genuine opportunity to work in an environment free of rigid hierarchies and office politics and to enjoy the rewards of working in one of London's most innovative and progressive law firms. For an initial discussion please contact Jonathan Brenner or Yvonne Smyth on 0171 523 3838 (0181 940 6848 evenings/weekends) or write to them at Zarak Macrae

Brenner, 37 Sun Street, London EC2M 2PY. Confidential fax: 0171 523 3839. Email: jonathan@zmb.co.uk



Patent Litigation and Commercial IT opportunities

Linklaters & Paines is one of the world's leading law firms with a strong international practice operating from the UK and major financial centres around the world. Our intellectual property and information technology practice which operates from our London and Hong Kong offices is among the leaders in both centres. Our practice continues to grow and we have a constant need for outstanding specialists in these areas to help us meet client demand.

We currently need some more top rate biotech and electronics patent litigators and industry responsive commercial IT lawyers. If you have around three years experience, have a degree in biochemistry or genetic engineering, electronics or electrical engineering, or computer science, and have acquired substantial patent litigation or commercial IT experience and responsibility in a top specialist practice, we can offer you superb career opportunities. We have a very strong client base in the pharmaceutical/health care, computer and electronics sectors, and among heavy users of IT.

Along with a competitive salary package, you will get and we shall expect you to take considerable individual responsibility for your matters and clients, and the prospects for advancement are excellent.

LINKLATERS & PAINES



If you meet these requirements please send your full CV to Jennifer Everett at Linklaters & Paines, Berrington House, 59-67 Gresham Street, London EC2V 7JA.

Please note that we will be moving to new premises at the end of this month; from 13 October please write to One Silk Street, London EC2V 8HQ.

PUPIL BARRISTER
seeks a second six
pupillage starting
April '98 onward.
L.C.S.L. grade of
'Very Competent'.
Please reply to
Box No 7583

SENIOR Lawyer

Notwich
Salary commensurate with experience

This is a senior role within the property legal team of Norwich Union Investment Management, the group responsible for the management of one of the UK's largest property portfolios.

Working in close liaison with senior management and property specialists, you will be involved in lease negotiations, funding and developments, commercial property acquisitions and disposals.

You must have around 3-7 years' relevant post qualification experience with a City of London or large provincial practice. Ideally, you will also possess a good working knowledge of planning law and construction matters.

The position will appeal to an outgoing and articulate solicitor, who enjoys working in a team and liaising with people. The ideal candidate will be looking for an opportunity to develop into a management role in the future and have an approach to change which encompasses commercial awareness.

In addition to a salary which reflects your technical skills and experience, we offer a comprehensive range of finance sector benefits and relocation to this lively city where you are within easy reach of the coast, countryside and London.

To apply, please write with full CV and salary details to: Janet Beamish Mann, HR Consultant, Norwich Union Investment Management, PO Box 150, Sentinel House, 37 Surrey Street, Norwich NR1 3JZ.

Norwich Union is an equal opportunities employer and welcomes applications from disabled persons.

<http://www.norwich-union.co.uk>



No one protects more.

Take Your Pick

CO-COMMERCIAL	PROPERTY	ENERGY/PROJECTS	INTERNATIONAL
Corporate City Corporate lawyers at all levels are sought to join this fast growing venture at the forefront of revolutionary changes in the profession. Outstanding experience and academics needed. Salaries to match.	Commercial Property City Top ten firm seeks solicitor 2-4PQE to handle high profile development work and purchase/management of portfolios for major institutional clients and property aspects of corporate transactions.	Projects/Construction City Top ten firm seeks lawyers 1-4PQE with ideally, a mix of energy, construction and project finance exp to handle a range of int work. Overseas postings also available in the UK with commensurate salaries.	City/Co Midsize Italian lawyers 1-4PQE sought for thriving office of substantial City firm. Experience of EC and general corporate and commercial law required in this increasingly busy office.
in-house Surrey Legal advice 3-5PQE sought to join blue chip company manufacturing and selling a variety of consumer products. Superb opportunity for ambitious lawyer with general commercial experience.	Commercial West London City or equivalent trained lawyers NQ-3PQE sought by one of the area's top firms. Posts will provide the opportunity to match quality of work with quality of life. Local connections desirable.	Oil/Gas City Specialists with oil, gas or energy experience, from 3PQE to partner level, sought by top firm to work on high profile oil and gas power projects. Applications from senior in-house lawyers welcome.	Corporate Bespoke/Progressive/Western lawyers from NQ-3PQE sought to join overseas offices of international firm. You will have good experience of banking, finance or general corporate law.
LITIGATION Insolvency City Top ten firm has two new roles for litigators NQ-3PQE with top academics and insolvency experience to handle high profile cases arising from international/complex companies. Languages desirable.	Disputes West London City or equivalent trained lawyers NQ-3PQE sought by one of the area's top firms. Posts will provide the opportunity to match quality of work with quality of life. Local connections desirable.	Construction/PPP West London City or equivalent trained lawyers NQ-3PQE sought by one of the area's top firms. Posts will provide the opportunity to match quality of work with quality of life. Local connections desirable.	Litigation Hong Kong Prestigious firm seeks construction litigators 3-4PQE ideally HK admitted and Cantonese speaking. Proven marketing skills and the ability to lead and motivate essential.
Real Estate City Medium sized firm seeks two lawyers 1-2PQE with top academics and City training to handle quality mix of insurance but mainly real estate work for insurance companies, brokers, agents and corporates.	Fin Services City Top ten firm with c 5PQE and good knowledge of FSA/RCO/SB regulations sought to join City regulator. Responsibility to establish and develop control mechanisms in this new role.	IP Management City Top ten firm with c 5PQE and good knowledge of FSA/RCO/SB regulations sought to join City regulator. Responsibility to establish and develop control mechanisms in this new role.	Capital Markets City Top ten firm with c 5PQE and good knowledge of FSA/RCO/SB regulations sought to join City regulator. Responsibility to establish and develop control mechanisms in this new role.
Real Property City Dynamic 2-3PQE sought for rapidly growing team involved with instructions due to recent, highly successful marketing activity. Current clients include leading cosmetics and petroleum firms.	Charity Home Counties Household names charity seeks company secretary/legal adviser, probably 3PQE+. Comprehensive company secretarial experience required for this challenging role.	Project Finance London Solicitor with 2-3PQE sought to join busy international finance body to handle project finance documentation for loans and equity investments. Power sector experience desirable, not essential.	Derivatives City Blue chip financial institution seeks lawyer 3PQE+ to join Global Derivatives Dept, to provide legal input to structuring of GDD products including equity, debt and commodity currency. Top notch academics.



For further information about these positions, or to discuss the multitude of career options available to you, contact:

Lynne McCarroll
Jon Garrett
Lucy Boyd
Deborah Knowles
All qualified lawyers

LIPSON LLOYD JONES
LEGAL RECRUITMENT
117 Cheapside
London
EC2V 6ET
Tel: 0171 600 1690
Fax: 0171 600 1672

FAR EAST

AUSTRALIA

LONDON

With specialists covering all of the above locations we are ideally placed to assist you in your move.
A small selection of current positions includes:

INVESTMENT BANK - SINGAPORE Leading European bank seeks finance generalist to lead a growing legal function. Autonomous role. Good long term prospects. S\$50k rates. 4-8 years	SYDNEY Several opportunities exist to work for a number of the major practices in banking and finance, corporate, construction, property and litigation. Ideal level 2-5 years	CORPORATE FINANCE - US Investment bank. Bright and ambitious solicitor sought for challenging role working on small company deals and offering plenty of business contact. To £75,000 + bonus. 3-5 years
CONSTRUCTION - HONG KONG Premier practice with strong team seeks experienced litigator for local and regional matters. Serious partnership prospects. HK\$120-150,000 pm + bonus. 5-7 years	MELBOURNE This is a highly active location with openings available in corporate, mining, M&A, intellectual property, infrastructure projects and banking. 2-6 years	BANKING & FINANCE - Major corporation. Rare opportunity for generalist currently with a top City practice to join one of the UK's most successful blue-chip multinational companies. 1-3 years
FUNDS/FINANCIAL SERVICES - HONG KONG Leading firm seeks specialist to assist with growth in Asia funds work. Immediate responsibility. HK\$ Competitive. 2-5 years	PERTH Several of the national practices seek ambitious lawyers with experience in corporate/commercial, infrastructure projects and mining/resources law. Good career prospects. 2-6 years	COMMERCIAL PROPERTY - International role. Genuinely well-structured department within expanding City practice. Particular opportunity for immediate overseas secondment. 3-4 years
CORPORATE - SINGAPORE Blue chip UK law firm seeks junior assistant for cross border corporate work. Fast growing area of the practice. Plenty of travel. 1-3 years	SYDNEY One of the leading investment banks in the world seeks to expand its in-house legal function by hiring a solicitor with company/commercial experience. Exposure to investment banking useful. 6-8 years	FINANCE/DERIVATIVES - US firm. Rapidly expanding practice seeks high flier from international UK practice. Ideal move for junior solicitor who wants considerably more client contact. £US rates. 1-3 years
PROJECT FINANCE - HONG KONG Global US law firm seeks experienced financier to assist with leading Asia projects. Front line role within small team. HK\$Exp. 3-4 years	BRISBANE Lawyers with specialisations in property, banking & finance, construction, infrastructure and insurance are sought by a number of leading local and national practices. 2-5 years	FUNDS - Leading development role. High profile London office of prestigious worldwide practice seeks senior assistant to develop the funds practice. Opportunity to manage small team. 4-5 years

For the Far East please call Connor Greene (Ex Clifford Chance).

For Australia please call Suzie Tracey (Ex Freehills) or Fiona Spender (Ex Phillips Fox).

For London please call Nick McLoughlin (Ex Allen & Overy) or Alison Port (Ex Dabb Lupton Alsop) or Gill Jones (Ex DAC/Herbert Smith).

Tel: 0171 415 2828
Fax: 0171 463 0741

TAYLOR • ROOT

INTERNATIONAL LEGAL RECRUITMENT

179 Queen Victoria Street
London EC4V 4DD

Myriad International Programming Services

MIPS, the trading name of Belvedere (Services) B.V., is the rights acquisition arm of MIH, the holding company of a global pay television group which has interests in subscription television businesses in Africa, Europe and Asia with an active subscriber base of 1.6 million households. The group operates aggressively at the vanguard of the rapidly evolving market of subscription television groups in the world outside of the USA.

MIPS is located in Hoofddorp (near Amsterdam, the Netherlands) and is looking to recruit a

Director of Business Affairs

Reporting to the CEO, and working with film, sport and special event buyers/negotiators, you will be responsible for drafting, reviewing and legal negotiation of American and European entertainment and licensing agreements. Rights enforcement, marketing/advertising law and general corporate matters will also be part of your brief.

The successful candidate will possess the following:

- a University degree in Law
- at least 5 years post-University legal experience in an international environment
- corporate/commercial law or litigation background
- entertainment copyright law experience an asset
- business rather than academic oriented with an ability to prioritise and handle volume under stringent deadlines
- native English speaker, or complete fluency in English
- willingness to travel frequently
- good social skills, team member

As part of this dynamic, fast paced group, you will have a unique opportunity to balance your sharp legal knowledge with pragmatic business solutions, and rapidly assume increasing responsibilities in an evolving media/communications field. Energy, creativity and flexibility are all qualities that will enable you to capitalise on the outstanding long term career opportunities that exist within the MIH Group.

Please send your Curriculum Vitae to:
Louise Worth, CEO
Myriad International Programming Services
Jupiterstraat 56
2132 HD Hoofddorp
The Netherlands
Tel: +31 23 568 6866
Fax: +31 23 568 6845

Oil & Gas

Oil and Gas lawyer (2-5 yrs PQE)
required immediately by niche
international oil and gas law
practice based in Central London.
Competitive salary and excellent
prospects.
Send Full CV to Box No 7026

AMERY-PARKES PERSONAL INJURY SOLICITOR

We are looking for an experienced Personal Injury Solicitor to work in our London office. Successful applicants will have 5-10 years PQE and will have the ability to deal with Plaintiff/Defendant matters.

Please write with full CV to:
Miss A. Richardson, Amery-Parkes,
Law Court Chambers, 23 Chancery Lane,
London WC2A 1RN.

0171 415 2828

TO ADVERTISE CALL
0171 680 6828

LEGAL APPOINTMENTS

FAX:
0171 782 7899

LEGAL ADVISER

Brentwood, Essex To £45,000 + cars + benefits

Ford Credit Europe Plc is the banking and finance arm of Ford Motor Company. Dedicated to automotive finance and regulated by the Bank of England, it operates on a branch basis throughout Europe and has recently expanded its operations into new markets in Eastern Europe.

Due to the continued growth of the company into new and existing markets, an exciting opportunity has arisen for an exceptional lawyer to join its established legal team. The role will be pan-European and involve advising on the broadest range of commercial matters.

The successful candidate will be between 3-5 years qualified. With excellent academics and from a top City practice, you will ideally have a corporate/commercial or a finance/banking background. However, your type of experience is less important than your commercial acumen and overall legal ability. Accordingly, exceptional lawyers from other disciplines will be considered. Maturity and professionalism are essential for this role which will involve considerable contact with high level management.

In return, the company which is located within easy reach of central London, is offering a competitive salary, 2 lease cars (plus 1 lease car in retirement), 25 days holiday, a pension and private health cover.

This position is open to both men and women regardless of ethnic origin, in line with Ford Credit's equal opportunities policy. This assignment is being handled exclusively by Taylor Root and any direct or third party applications will be forwarded to them.

Ford
Credit

Contact Elizabeth Williams on
0171 415 2828
or write to Taylor Root at
179 Queen Victoria Street,
London EC4V 4DD.
Evenings/weekends on
0171 237 7726.

TAYLOR • ROOT

LEGAL RECRUITMENT ADVISERS

THOMAS COOPER
& STIBBARD
SOLICITORS

SHIPPING LITIGATION

We are a small to medium sized City firm specialising in shipping, banking and commercial law. The size of the firm belies the client base which contains a number of blue chip clients. We are forward looking and well-respected. Our practice is expanding and last year we opened an office in Singapore.

In view of expansion, we now seek a shipping litigator of two to three years qualified to join our London office.

The successful candidate will need to show the abilities which are required to become a successful shipping solicitor. Experience in shipping law is desirable but not essential.

Applications in writing only by letter and CV to:

Tim Goode
Thomas Cooper & Stibbard
52 Leadenhall Street
London EC3A 2DJ
(No agencies)

Constant & Constant
SOLICITORS

SHIPPING LITIGATION

Long established specialist shipping and commercial lawyers Constant & Constant,

with offices in London and Paris and international clientele, require a solicitor

with 2 years PQE to join an enthusiastic team undertaking contentious wet

and dry work. Admiralty/shipping law experience an advantage.

Competitive salary and benefits. Please send CV in strict confidence to:

A.R. Miller,
Constant & Constant, Sea Containers House,
20, Upper Ground, Blackfriars Bridge,
London SE1 9QT

BULLER JEFFRIES

Birmingham and Coventry

The leading defendant personal injury practice in the Midlands - according to Chambers.

An unexpected opportunity arises for a training contract with a heavy bias towards personal injury and products claims. Applicants would need a 2(1) LLB or better from a traditional university but could expect London rates.

This opening might suit someone who is having second thoughts about the bar or difficulties with a tenancy or satisfactory pupillage or someone who has just joined a factory firm and would like a training contract in a more personal and thriving environment with an almost immediate hands on approach to work.

Apply in writing with C.V. to Geoffrey Lewis of Buller Jeffries, 36 Bennetts Hill, Birmingham, B2 5SN

CLAIMS EXECUTIVES

required for

LEADING P & I CLUB

We are one of the world's leading ship owners' liability mutuals with a strong commitment to high quality service.

We wish to recruit two claims executives for our London office.

The successful candidates will probably be qualified Lawyers or graduates in law or maritime studies and/or experienced claims handlers within the maritime industry. They will be responsible for handling a wide range of claims including those related to injury, collision, oil pollution and damage to cargo. In addition they will provide legal and advisory services to ship owners and operators.

Fluency in, or a good working knowledge of, French will be required for one of the appointments.

This is a challenging role in a prestigious International Group Club; applicants must therefore be able to work under pressure, use their initiative and have strong communication skills.

There will be a competitive salary and benefits package. Please write in confidence to:

Miss A. Sherlock
Personnel Officer
West of England Ship Owners
Insurance Services Limited
Tower Bridge Court
224-226 Tower Bridge Road
London SE1 2UP

W O E
West of England
SERVICESTRY A CAREER
THAT ISN'T LEGAL

Limited positions for ambitious individuals to work within specialist team of high profile and dynamic private company. Full training with potential for senior management & profit share. Suitable for experienced Graduates and professionals. For further details, please call:

THOMAS LOHAN
0171 576 7417

ALL BOX
NUMBER
REPLIES
SHOULD BE
ADDRESSED
TO:

BOX No:
c/o TIMES
NEWSPAPERS
P.O. BOX 3553,
VIRGINIA ST,
LONDON, E1 9GA

HARBOTTLE & LEWIS

Company and Commercial Lawyer
Two to three years qualified

Harbottle & Lewis provides legal and strategic advice to a wide range of clients, most of whom are involved in our specialist industry areas of media/entertainment/sport/property investment and aviation. A high proportion of the firm's senior lawyers are recognised leaders in their fields of practice.

As part of the firm's development and expansion we are recruiting a solicitor, to deal with a wide range of company and commercial work primarily in the entertainment/communications field.

This is an excellent career development opportunity for a solicitor who wants extensive client contact and varied company and commercial work for clients ranging from start-ups to PLCs.

If you are the person we are looking for you will:

- have an excellent academic background;
- be a practical and commercially-minded lawyer;
- have strong interpersonal skills and;
- have experience in dealing with transactions on your own or as the main lawyer.

If you are interested in this opportunity please send your CV with a covering letter to Marian Derham

Please apply to us directly even if your CV is already with an agency.

Harbottle & Lewis
Hanover House, 14 Hanover Square, London W1R 0BE
mderham@harbottle.co.uk

A unique commercial
legal opportunity

Legal Affairs & Intellectual Property Manager

Up to £48k + relocation

Salisbury area

The Centre for Applied Microbiology and Research is internationally renowned for its contribution to improvements in health, world-wide. CAMR's diverse business in research, products and services needs to be backed by sharp legal insight, especially when you consider the planned expansion of its £13 million commercial customer base and its intellectual property portfolio.

As custodian of our legal affairs in this high profile role, you will be responsible for the negotiation and preparation of all contracts with our customers and the licensing and management of intellectual property rights. Your expertise in optimising contractual arrangements is seen as a major influence within Business Development.

An assured communicator and commercially focused team player, you will be legally trained and have considerable relevant experience ideally in the pharmaceutical or biotechnology industries.

Our excellent benefits include relocation to this superb rural area, over 5 weeks' annual leave, a contributory occupational pension scheme, canteen facilities, sports and social club and a day nursery for which places are subject to availability.

For more information and an application form, contact our Personnel Department on 01980 612100 or e-mail personnel@camr.org.uk quoting reference number 3092/05RA. Closing date: 10 October 1997.

The Centre for Applied Microbiology & Research is an equal opportunities employer and is a healthy non-smoking environment.

CAMR
Today's Research
Tomorrow's Health



Registration Number F532819

IRIDIUM LEGAL AND GOVERNMENTAL AFFAIRS

In September 1998, the Iridium mobile satellite communications system will begin service, offering global affordable communications, anytime, anywhere, using portable handsets. Iridium Africa Corporation is the gateway operator responsible for the provision of the Iridium service in a territory of 54 nations in Africa and the Mediterranean basin. Iridium Africa Corporation is a member of Iridium LLC, a US based company with a NASDAQ traded subsidiary. To learn more about the Iridium network, please visit our internet site at <http://www.iridium.com>.

Iridium Africa Corporation seeks to fill the following senior positions in its Legal and Governmental Affairs Department. All positions are based at the headquarters in Dubai and require a substantial amount of international travel. Candidates with international exposure and relevant foreign language skills will be given preference.

Legal Commercial Manager

The Legal Commercial Manager will be responsible for drafting and negotiating a variety of contracts, including service provider, roaming partner, interconnection carrier and distributor agreements, in 54 countries across the company's territory. The Legal Commercial Manager will report to the Director of Legal and Governmental Affairs and will work very closely with the company's business development team. Requires three to five years post-qualification commercial law experience, preferably in telecommunications.

Governmental Affairs Manager

The Governmental Affairs Manager will be responsible for the implementation and administration of the company's license acquisition and regulatory compliance program in 54 nations. Responsibilities include providing the lead in obtaining L-band frequency allocation and equipment type approval/acceptance as well as compliance with security, national sovereignty, emergency, and under-served areas requirements in each jurisdiction. The Governmental Affairs Manager will co-ordinate the company's lobbying efforts on national and international levels and will co-ordinate the efforts of outside consultants and lobbyists. Requires substantial regulatory and government affairs experience in the field of telecommunications. A legal education is preferred but not required.

To apply for either of the above positions, please send your CV to: Lesley Clark, c/o Mawardi Services (UK) Ltd., 6th Floor, Berkeley Square House, Berkeley Square, London W1X 5PN, U.K. or Fax: +44 (171) 629-2586.

BAR FINALS
TRINITY 1998

Re-sit/Review course commences
25th October 1997
Course Fee £1495.00

Home study option available

For further information contact
Yvonne Kanda Kozani, Head of Bar Courses

HOLBORN COLLEGE
200 Grayhound Road, London W14 9RY
TEL: 0171 385 3377 FAX: 0171 381 3377
e-mail: hlt@holborncollege.ac.uk
Internet: <http://www.holborncollege.ac.uk>

MARKETING OFFICER £25,000
To join the corporate department of a major City law firm. Organise and project manage key marketing initiatives: work, commission, edit and publish marketing literature; identify, present documents; undertake market research; analyse, report writing; generate press coverage & arrange professional events. Would suit a highly motivated, confident graduate with a 2:1 or better relevant experience, strong writing skills and an understanding of the financial sector. Contact: Karen Pennington of Career Design 0171 489 0889

SOLICITOR - CONVEYANCER - W Country practice seeks exp'd Solicitor for residential/commercial. Also Drafts & Co. (App) Tel: 01747 625557 Fax: 01747 625557

PATENT ATTORNEYS - Good and part-qualified Patent Attorneys sought for small medium 21 office. Commence full time at present. Confidential. Contact: 23 Theobalds Lane, London, EC1N 8TH Tel: 0171 832 9001

New York Bar Course
CALLING ALL LAW GRADUATES.
SOLICITORS & BARRISTERS

Enhance your marketability
& have the opportunity of practising in
the US or representing the interests
of US clients in London.

Discounts
for Early
Enrollment

- Comprehensive course structure to maximise your chance of success
- Lecturers comprise New York attorneys and British barristers. Specialist speakers regularly contribute
- Classes in West London on weekends for maximum accessibility
- Course includes tuition in preparation for the Multi-state Professional Responsibility Examination
- Competitive fees inclusive of all course materials. Free career counselling & immigration services part of the course
- Next ten week Review Course starts 18 October 1997 to prepare for the February 1998 examinations in Albany, New York - £1595 (inc VAT)
- CPD Accredited by The Law Society: full details on request

If you enrol with the UK's leading independent law school we will cover any deposit paid elsewhere up to £250

For further information contact
HOLBORN COLLEGE (U.K./TIM)
200 Grayhound Road, London W14 9RY
TEL: 0171 385 3377 FAX: 0171 381 3377
e-mail: hlt@holborncollege.ac.uk

OPEN EVENING
WEDNESDAY
1 OCTOBER 1997
AT 6.30PM
call to reserve a place

PLC EDITORS EUROPEAN COUNSEL
We are a legal publishing house with a unique reputation for quality and a practical approach. Our publications include PLC magazine and European Counsel, leading UK and European corporate and commercial law journals. We are growing rapidly, and we want to recruit full or part time editors. You will have first class legal experience at a leading international firm, excellent written English and an ability to communicate practical information about the law to a demanding audience. You will be joining an enthusiastic, committed team of ex practitioners with an exciting future. Please reply to Robert Dow, PLC Publications, 1 Borough House Crescent, 34 Upper Ground, London SE1 1PD. Fax: +44 171 401 9393

In-house Legal Adviser

Telecommunications

Winchester and Farnborough

This already dynamic business sector is continuing to evolve at an unprecedented rate. The development of new technology & systems is being matched, in equal part, by legislation around which the new services will operate.

These two appointments represent exceptional opportunities for those who wish to exercise and build upon their expertise in an environment committed to continuous improvement, growth and commercial advantage.

Winchester: A proven track record in the practice of commercial law of not less than 4 years PQE, should reflect a background in telecomms and broadcasting. Knowledge of satellite uplinking and radio contracts is important.

Farnborough: A generalist demonstrating 1-2 years PQE and broad, commercial experience, embracing the IT/telecomms sector.

Both roles demand talented, analytical thinkers - professionals with the commercial instincts and drive to identify and exploit the emerging opportunities.

Salaries are competitive and benefits excellent.

If you are able to meet the criteria, please contact Clare Tattersall, Consultant to NTL, at CTA, 22 Radpole Road, London SW6 5DL, or telephone: 0171 371 0853, or fax: 0171 384 2348, quoting reference TT010. All applications will be treated in strict confidence.

In the highly competitive and fast-moving field of telecommunications, NTL has an established reputation as a premier and innovative provider of telecomms, networks and services to homes and businesses in the UK and overseas. The broad diversity of NTL services range from residential cable tv and telephone (under the CableTel brand), internet access, advanced business telecomms, tv and radio broadcast transmission and satellite uplinking to radio communications. NTL continues to play a leading role in the emergence of digital terrestrial television in the UK.

NTL

An Equal Opportunities Employer

CableTel

BAHRAIN
LEGAL ADVISOR
TAX FREE SALARY

£540,000 plus full expat package.
To head corporate legal group in Bahrain, should have proven experience within the Energy Industry as a corporate legal adviser. Interview will be held in London. Only those with a valid passport and visa to enter Bahrain need apply.

For further information contact
Steve McMillan
Headhunter Overseas (Rec Group)
34 Mortimer Street London, W1M 8ER
Tel: 0171 386 6342 Tel: 0171 386 5121

SOLICITORS. Corporate/commercial lawyer with at least two years' exp req for busy international firm in Manchester. Knowledge of Insurance and/or Health a significant advantage. Competitive rates of remuneration and free accommodation provided. Reply in confidence by fax to (0161) 451 235 0416.

UNDER 487 - Outstanding opportunities for corporate and commercial law with aggressive firm in Northern Home Counties. Following not required. P to £65,000. Call Macdonald & Co. (App) Tel: 01747 625557 Fax: 01747 625557

LLS HONOURS GRADUATE with LPC requires Training Contract. Tel: 01763 841287/841540. Fax: 01767 828047

Your right to prosecute



Stephen Silber, QC,
left, outlines
proposals to
improve the
public's access
to the law

A large number of criminal offences cannot be prosecuted without the consent of either a government law officer or Dame Barbara Mills, Director of Public Prosecutions. Consent provisions are important; they touch on the fundamental issue of the right of private prosecution and, more practically, they make impositions on the administration of the criminal justice system.

Many commentators, however, have criticised the present consent system on the ground that there seems to be no unifying principle to justify the range of offences within it nor any clear explanation as to why in some cases it is the DPP and in others a law officer who has authority to consent.

The Royal Commission on Criminal Procedure, under the chairmanship of Sir Cyril Phillips, took the view that the

consent system should be rationalised; and with the encouragement of the law officers and the DPP, the Law Commission has carried out this work.

The right of private prosecution is widely regarded as fundamental. Lord Diplock said that it provided a constitutional safeguard against "capricious, corrupt or biased failure or refusal" by the authorities to prosecute.

In our consultation paper published today, *Criminal Law: Consent to Prosecution 1997*, we agree with this. The right to bring a private prosecution should be circumscribed only with good reason, although we appreciate that a misconceived private prosecution can give great distress to a defendant, even when it is dismissed.

We provisionally conclude that a consent provision is justified in relation to three categories of offences. The first category comprises those offences that might involve national security or have some international element — by which we mean offences that relate to international obligations of the State, or have been introduced to combat international terrorism or in response to international conflict, or have a bearing on international relations. Because these offences give rise to issues of public policy of an international character, we provisionally conclude that the consent decision in these cases should be taken by a law officer.

The second category concerns offences that impact on free speech. At present, there



Dame Barbara Mills, the DPP: her consent is often needed for a private prosecution

are a number of such offences, the prosecution of which requires consent: for example, stirring up racial hatred under the Public Order Act 1986, and offences relating to the presentation of obscene performances at plays.

We appreciate that the decision to prosecute in such cases might involve balancing fundamental principles — the right to bring a private prosecution against the right to free expression; that it might involve questions of public policy going beyond the facts of the case under consideration; and that it is in the democratic interest that such decisions should be made by an officer who is directly, or indirectly, accountable to Parliament. We have provisionally concluded that, where the subject matter of an offence

impinges on the right of free expression, it would be considered appropriate to limit the right of private prosecution by way of a consent provision.

The third category concerns certain offences which could be the subject of both criminal and civil proceedings. We are concerned that in some of these cases (such as where an offence is not so serious that only a prosecution will suffice and where both parties to the proceedings have sufficient resources) civil proceedings alone might be the more appropriate course without the institution of criminal proceedings as well. We have provisionally concluded, therefore, that consent provisions should be used to control the prosecution of those offences that will more often be more

appropriately left to the civil courts.

We have provisionally concluded that for both the second and third categories the consent decision should be assigned to the DPP but that, unlike under the present law, it should be made either personally by the DPP or by a senior crown prosecutor, namely one of the new chief crown prosecutors appointed to oversee the work of the proposed Crown Prosecution Service areas.

We would be very grateful for all comments on the consultation paper to be received at this commission before December 31, 1997.

• The author is a Law Commissioner.

• Criminal Law: Consent to Prosecutions (1997) Law Commission Consultation Paper No 149 (L201) is available from the Stationery Office and on the Internet at: <http://www.gnet.gov.uk/LAWCOMM/Home Page.html>

Daniel Brennan, QC looks at 'no win, no fee'

Today the Policy Studies Institute presents its verdict on how conditional — "no win, no fee" — arrangements have fared since their introduction in 1995. The report was commissioned by the Lord Chancellor's Advisory Committee on Legal Education and Conduct. At the launch, Geoff Hoon, the Legal Affairs Minister, will outline the Government's response and say whether the scheme should be expanded.

At present, "no win, no fee" covers only personal injury claims, insolvency work and European Court of Human Rights proceedings. If a claim succeeds, lawyers are entitled to an uplift on costs based on their risk-assessment of the claim. There is no experience so far as to how effective or fair they are as an alternative to legal aid, private funding or legal costs insurance.

There are crucial questions. How many such arrangements are made? How reliable is the lawyer's assessment of risk? Is the uplift of costs payable on success reliably linked to the degree of risk? To what extent is the Bar used — or overused — in cases where the system operates without insurance against the defendant's costs that underpins it at present in personal injury work?

Suggestions that litigants should use conditional fees rather than receive legal aid are premature and unconvincing. It cannot be assumed that they would provide a system of legal representation in all money recovery claims: insolvency practitioners have not greatly taken them up. Neither is there reason to suppose they will be used in other money disputes.

The Bar took the firm view that lawyers should not have a direct financial interest in the money clients were seeking to recover. With the new system, there is still a danger that lawyers will develop a mindset whereby costs are fixed as a percentage of the sum claimed, regardless of risk. The more widely they become used, the more likely U.S.-style contingency fee thinking (in which lawyers take a slice of the damages) will develop.

Then there is the fact that conditional fees cannot apply in criminal, family or public law work, where legal aid must continue. But the debate about access to justice in money-recovery claims should not simply involve the legal



Are the costs worth the risk?

aid system, and alternatives of conditional fees and legal costs insurance. Our legal aid scheme commanded respect throughout the common law world. But two critical problems have arisen. First, the gross cost of legal aid, at more than £1.5 billion. Recent analysis has shown, however, that the net cost to the taxpayer in 1996-97 was about £700 million. Non-matrimonial civil legal aid is the area of lowest net cost to the taxpayer. Such claims for money recovery give the most scope for reform.

The second problem is that changes to financial eligibility mean that many people are excluded from legal aid and cannot afford to litigate.

Many at the Bar believe the solution is a Contingency Legal Aid Fund (CLAF) in which a percentage of damages recovered by litigants supported by the fund is paid back into the fund. As non-matrimonial civil legal aid is largely self-financing, contingent payments will ensure that the fund is fully self-financing. These payments will then

enable the fund to extend legal aid to litigants whose claims have a reasonable prospect of success, giving legal redress to many who cannot now afford it.

A Bar working group has just published a consultation paper on such a fund and how it might work. Last week (Law, September 16) the President of the Law Society set out similar proposals. Such a fund contrasts favourably with conditional fees, where success means only the client's lawyer benefits — a "win, then extra costs" system.

The Bar is determined to protect, and where possible enlarge, the citizen's access to justice. It recognises the Government's concern that public funding of litigation should be economic and effective. The Government, legal profession and all interested in access to justice should work in the fullest investigation of the legal aid system, conditional fees and schemes such as the CLAF to ensure that citizens have access to justice.

• The author is a past chairman of the Personal Injuries Bar Association.

BUSINESS FOR SALE

ACQUISITION or selling a business in the construction industry. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

BUSINESSES WANTED

NOTES/NOTES (40/60) rooms in good condition. Suitable for a variety of uses. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

BUSINESS OPPORTUNITIES

ABSOLUTELY simple a proven system. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

IDEA OR INVENTION?

After America's leading product development company. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

FOYLES EDUCATIONAL

Children's Books. A market leading company is looking to appoint distributors to run their own businesses from home operating book fairs in primary schools. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

BUSINESS FOR SALE

FOR SALE. AMERICAN STYLE RESTAURANT. FATTY ARBUCKLES FRANCHISE RESTAURANT. £18K T/O per week, £70K profit, 120 covers. Busy London site, 23 year lease. Fully equipped, opened April 1996. Fully operational with manager + staff. Price: £275,000. For more details telephone 01202 259213 0468 241265.

BUSINESS OPPORTUNITIES

AMAZING! This is it! Truly unique business opportunity. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

AMAZING! Low priced business

Low priced business opportunity. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

AMAZING! Low priced business

Low priced business opportunity. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

AMAZING! Low priced business

Low priced business opportunity. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

AMAZING! Low priced business

Low priced business opportunity. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

AMAZING! Low priced business

Low priced business opportunity. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

AMAZING! Low priced business

Low priced business opportunity. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

AMAZING! Low priced business

Low priced business opportunity. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

AMAZING! Low priced business

Low priced business opportunity. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

AMAZING! Low priced business

Low priced business opportunity. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

AMAZING! Low priced business

Low priced business opportunity. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

AMAZING! Low priced business

Low priced business opportunity. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

NOTICE TO READERS

Whilst we take reasonable precautions with all advertisements, readers are strongly advised to take professional advice before paying a deposit or entering into any financial commitment.

CIBF

Corporate Business Funding Ltd. Are you looking for working capital to expand your business? Is your turnover in excess of £250,000? We may be able to help you! 0181 868 2435

JERSEY BASED PROFESSIONAL GAMBLER

With unparalleled success in the best gambling venues. Requires a small amount of direct cash to participate in several well laid out courses. No money to lose, you only pay as you win, a losing limit of £1,000 is required which you control. Please call 01534 490 760 or 0402 651 259

You've planned your new business. Now write your business plan.



Page 18 shows you how.

NotWest's comprehensive Business Start-up Guide covers many of the things you should consider before going it alone.

Everything from writing a business plan to legal considerations.

Call 0800 777 888

For your free copy, fill in the coupon or call us on 0800 777 888.

Better still, why not contact your local Small Business Adviser? With at least one in every High Street branch, you've over 4,000 to choose from.

Please send me the free NotWest Business Start-up Guide. Fill in this coupon and return to: NotWest Small Business Services, FREEPOST, Harewood TW9 5BB.

Name/Ms/Miss/Ms Initials

Surname

Address

Postcode

Ref. No. 90891

NatWest

More than just a bank

National Westminster Bank Plc, 41 Leadenhall, London EC3P 3BP.

Calls with NatWest may be monitored/recorded to maintain and improve our service.

DETECTIVE

For a comprehensive, reliable, and professional investigation. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

JERSEY BASED PROFESSIONAL GAMBLER

With unparalleled success in the best gambling venues. Requires a small amount of direct cash to participate in several well laid out courses. No money to lose, you only pay as you win, a losing limit of £1,000 is required which you control. Please call 01534 490 760 or 0402 651 259

JERSEY BASED PROFESSIONAL GAMBLER

With unparalleled success in the best gambling venues. Requires a small amount of direct cash to participate in several well laid out courses. No money to lose, you only pay as you win, a losing limit of £1,000 is required which you control. Please call 01534 490 760 or 0402 651 259

JERSEY BASED PROFESSIONAL GAMBLER

With unparalleled success in the best gambling venues. Requires a small amount of direct cash to participate in several well laid out courses. No money to lose, you only pay as you win, a losing limit of £1,000 is required which you control. Please call 01534 490 760 or 0402 651 259

JERSEY BASED PROFESSIONAL GAMBLER

With unparalleled success in the best gambling venues. Requires a small amount of direct cash to participate in several well laid out courses. No money to lose, you only pay as you win, a losing limit of £1,000 is required which you control. Please call 01534 490 760 or 0402 651 259

MAKE OUR BUSINESS YOUR BUSINESS

Visit THE UK'S BIGGEST EVER FRANCHISE EXHIBITION at the NEC between 3-5 October 1997.

Over 200 exhibitors from all sectors of business will be there to provide you with a complete insight into the world of franchising. A world where you can start your own business, from as little as £3,000 or up to £300,000, under the umbrella of a tried and tested formula. Franchises are 5 times more likely to succeed than independent start-ups.

There will also be free advice from leading banks, lawyers, accountants and a series of free seminars. So if you want to meet the leading names in the franchise industry, call our hotline TODAY.

For discounted tickets and a FREE information pack call now on

01203 426461

BRITISH FRANCHISE ASSOCIATION

THE EXPRESS BUSINESS EXPRESS

NAC - MURKHAM

3-5 OCTOBER 1997

Mr Miller Freeman Franchise

IMPORT & EXPORT

IMPORT For profit. Profitable import/export business. The business is a well-established, profitable, and growing company. It has a strong reputation and a loyal customer base. The owner is looking for a buyer who is willing to take over the business and continue its growth. The business is located in a prime area and has a large, modern premises. The owner is offering the business for sale at a very attractive price. For more information, please contact the owner at 01234 567890.

BUSINESS SERVICES

DISCREET SURVEILLANCE EQUIPMENT ENDS UNCERTAINTY. Disloyalty can have catastrophic results. We provide discreet advice and a comprehensive range of amazing electronic products. Free catalogue on request. 0181-558 4226

DISCREET SURVEILLANCE

Disloyalty can have catastrophic results. We provide discreet advice and a comprehensive range of amazing electronic products. Free catalogue on request. 0181-558 4226

REMOVE THE DOUBT

Audio and visual surveillance equipment gives you the answers. Our prices are the most competitive for covert listening devices and CCTV. Tel: The Surveillance Centre On 01484 30009 9 to 5. Mobile: 0411 407 306 24

Printwize

COLOUR PRINTING SPECIALS FROM 265 24 HOUR SERVICE 01376 500900 PRICE, SERVICE, QUALITY FREE BROCHURE FREEPOST, WITHAM, ESSEX CM8 3YA

COMPUTERS & COMPUTING SERVICES

IT & Management Training. Computer Software & Management Skills. Wide range of tailor-made courses. Train on-site or at our training suites in central London or Oxford. Experienced professional trainers. Free post-course Help Desk. FROM AS LITTLE AS £59 PER PERSON CALL US FOR DETAILS. (01865) 798040

PERSONAL NUMBERS

THE PERSONAL NUMBER. In association with Vodafone. ROBBERY. We don't want to steal your money. We want to give you cash via our new Cashback Launch packages*. Join us as an authorised dealer selling personal numbers, and you could receive all of your initial investment back during your first quarter. Couple that with our dealer training and support programme, our new AIR MILES awards scheme and access to the wealth of experience you would expect from the market leader, you'll be soon on track to big profits. Call Ivan Mee on 07000 654321. *Packages available from £1000 up to £4000 plus VAT.

ROBBERY

We don't want to steal your money. We want to give you cash via our new Cashback Launch packages*. Join us as an authorised dealer selling personal numbers, and you could receive all of your initial investment back during your first quarter. Couple that with our dealer training and support programme, our new AIR MILES awards scheme and access to the wealth of experience you would expect from the market leader, you'll be soon on track to big profits. Call Ivan Mee on 07000 654321. *Packages available from £1000 up to £4000 plus VAT.

ROBBERY

We don't want to steal your money. We want to give you cash via our new Cashback Launch packages*. Join us as an authorised dealer selling personal numbers, and you could receive all of your initial investment back during your first quarter. Couple that with our dealer training and support programme, our new AIR MILES awards scheme and access to the wealth of experience you would expect from the market leader, you'll be soon on track to big profits. Call Ivan Mee on 07000 654321. *Packages available from £1000 up to £4000 plus VAT.

ROBBERY

We don't want to steal your money. We want to give you cash via our new Cashback Launch packages*. Join us as an authorised dealer selling personal numbers, and you could receive all of your initial investment back during your first quarter. Couple that with our dealer training and support programme, our new AIR MILES awards scheme and access to the wealth of experience you would expect from the market leader, you'll be soon on track to big profits. Call Ivan Mee on 07000 654321. *Packages available from £1000 up to £4000 plus VAT.

ROBBERY

We don't want to steal your money. We want to give you cash via our new Cashback Launch packages*. Join us as an authorised dealer selling personal numbers, and you could receive all of your initial investment back during your first quarter. Couple that with our dealer training and support programme, our new AIR MILES awards scheme and access to the wealth of experience you would expect from the market leader, you'll be soon on track to big profits. Call Ivan Mee on 07000 654321. *Packages available from £1000 up to £4000 plus VAT.

ROBBERY

We don't want to steal your money. We want to give you cash via our new Cashback Launch packages*. Join us as an authorised dealer selling personal numbers, and you could receive all of your initial investment back during your first quarter. Couple that with our dealer training and support programme, our new AIR MILES awards scheme and access to the wealth of experience you would expect from the market leader, you'll be soon on track to big profits. Call Ivan Mee on 07000 654321. *Packages available from £1000 up to £4000 plus VAT.

ROBBERY

We don't want to steal your money. We want to give you cash via our new Cashback Launch packages*. Join us as an authorised dealer selling personal numbers, and you could receive all of your initial investment back during your first quarter. Couple that with our dealer training and support programme, our new AIR MILES awards scheme and access to the wealth of experience you would expect from the market leader, you'll be soon on track to big profits. Call Ivan Mee on 07000 654321. *Packages available from £1000 up to £4000 plus VAT.

Entrepreneurs show how to make money from items that most people discard

'New from old' philosophy combines thrift with green virtues

By Rodney Hobson

YUVAL ELIA has built up his company by recycling cartridges from printing machines.

He can save firms £50 or more for each cartridge, yet many office workers throw used cartridges into the waste paper bin.

By recycling them Mr Elia has built up the company into a workforce of 65 people operating out of a state-of-the-art plant at Newcastle-under-Lyme in Staffordshire.

Mr Elia has "recycled" his Applied Film Industries company to take advantage of the fast-changing markets.

When he started out in 1984 he had two employees and made the ink ribbons that were widely used in typewriters and printers in those days.

He realised, though, that this market would decline as printers became more sophisticated and two years later he spotted a more promising opportunity. Cash registers in supermarkets were being switched over to dot matrix printing, so he changed direction again.

Then five years ago dot matrix was replaced by inkjets and laser printers and Mr Elia moved with the market again.

He said: "Cartridges are very

expensive and people were throwing them away and buying new ones. In Formula One racing they take the car apart after every race and rebuild it. In the next race you have got a new engine.

"We do the same with cartridges. We take them apart and rebuild them and they match the new cartridges. Some are even better."

Each cartridge is inspected, dismantled and re-assembled using new components as necessary.

The work is labour-intensive — but research and development is also a significant consideration as Mr Elia must match raw materials, such as toner powder and the springs inside the cartridge, to get the best results.

A new cartridge typically costs about £130. Mr Elia can supply them for £70 to £80. Many of his clients are blue-chip companies. Yet the people who buy the recycled cartridges often fail to send used ones back.

He said that he buys most of his supplies from brokers who make a living from buying them cheaply — often from office workers who have picked them out of bins.

Applied Film Industries: 0171-428 5000



Yuval Elia even "recycled" his company as technology improved



Cosima Pole is winning hearts and orders with cards of character

Greetings grow on recycled scrap

COSIMA POLE started her own company using scrap card from her parents' lampshade factory. Three years later, she exhibits at foreign trade fairs and sells her products around the world.

She left school at 18 and set up Scrap, her company, making cards, tags and decorations. When she visited the Liberty store in Regent Street, London, she

showed some of her designs to the buyer. Liberty ordered 3,500 cards.

Encouraged by her success, she phoned other prospective outlets and sent samples, always making follow-up telephone calls. Her wide range of highly coloured products caught the eye. Miss Pole now rents half a unit from her parents on an industrial estate at Halesworth, Suffolk, and employs five people.

After exhibiting in New York, Miss Pole won an order from the Art Institute of Chicago. Sales have been won as far away as Australia. Spain ordered 6,000 items and she is considering setting up a distribution centre in Paris.

Her business has long outgrown the scraps from her parents' business and she now has to buy in most of her material. She said: "I

will use anything I can get my hands on and my Christmas cards are still made out of scrap. I have used bubble wrapping and I go round the industrial estate knocking on doors and asking if they have any rubbish. I am always on the lookout for scrap."

Scrap is on 01986 874417

Century Club to help family concerns

A CLUB is being set up for family businesses that are at least 100 years old to offer advice and information (Brian Collett writes).

It will be part of the Stoy Centre for Family Business, formed in 1992 as an independent body by BDO Stoy Hayward, the accountants that specialises in growing companies.

The Century Club was the idea of Tony Duerr, managing director of a Manchester company, established in 1881, that makes jam, marmalade and peanut butter.

Peter Leach, the centre's chairman, who is a BDO Stoy Hayward partner, said: "The club will be there to help these companies to continue for another 100 years and to disseminate their knowledge."

Mr Duerr said: "We all know in owner-managed hotels you will always find someone who cares. If

I'm in the office I will speak to anyone. Would the chairman of a public company do that? I think we should share our secrets among ourselves. It is the way to beat our big rivals."

Inquiries: 0171-486 5888

Start-ups fail to research finance

By Rodney Hobson

IT COSTS on average £11,000 to set up a new business, according to research by Barclays Bank. Yet most budding entrepreneurs fail to research potential sources of finance and they are often held back by shortage of cash.

About a third of small businesses borrow to get going, usually from a bank or building society. Friends and family are the other main source of funds for starting up, the bank found. Although this type of arrangement is based mainly on trust, often with no formal contract, it generally works well, Barclays found.

Mike Davis, the bank's small business services director, said: "The level of awareness of the broad range of finance options available to small businesses remains low. Some 14 per cent of entrepreneurs say that lack of available finance is the major constraint to business growth, yet only half of all businesses we surveyed researched the funding options available to them before starting up. Only a fifth examined whether they were eligible for funding through EU or government grants. Raising finance through factoring debits or sales invoices was considered by only one in ten businesses."

It takes on average just one month from an approach to a lender to receipt of the money, the bank said. Nearly half of small businesses get their cash within a week and fewer than one in ten have to wait for three months or more.

However, age is a factor in the speed of raising finance. Mr Davis said: "Older entrepreneurs seem to have better access to finance than their younger counterparts. This may reflect the experience they have accrued in the workplace, coupled with long-established relationships with their finance providers."

Most firms also make a conscious effort to speed their cash flow to pay off borrowings.

Growing businesses are increasingly borrowing against the invoices they issue, latest figures from the Factors and Discounters Association show. Its members recorded a 19 per cent increase in funds issued and a 17 per cent increase in the number of firms using their services in the first half of 1997.

COMPUTERS & COMPUTING SERVICES

OfficeStation 97 Multimedia Special

32 or 64Mb RAM
32Mb RAM enhances the performance of this system and allows smooth multi-tasking. Standard 64Mb or 128Mb RAM is available. Upgrade to 256Mb or 512Mb RAM is easy.

56K Voice Modem
Built-in 56K modem for high-speed fax and data transfer. Supports V.34bis, V.42bis and V.44bis protocols. Full duplex operation.

24 MAX CD-ROM
High performance 24x Max CD-ROM drive. Supports all standard CD-ROM formats. Includes software for PC and Mac.

4.3Gb Hard Disk
This massive 4.3Gb hard disk gives you the space you need to store all your data. Supports all standard file formats. Includes software for PC and Mac.

3D Wavetable Sound
32-bit 3D Wavetable sound system. Supports all standard file formats. Includes software for PC and Mac.

64-bit 4Mb Graphics
64-bit 4Mb graphics system. Supports all standard file formats. Includes software for PC and Mac.

200+ or 200MMX Processors
The 200+ system supports up to 200+ processors. Supports all standard file formats. Includes software for PC and Mac.

The Best Office 97 Deal

This amazing high specification PC system comes with the latest ATX specifications including 32Mb RAM, 4.3Gb Ultra ATA hard disk, high performance 200+ processor.

This deal also includes 24x CD, 3D Wavetable sound, 56K 4Mb advanced graphics, 512K burst cache and full multimedia. The system comes complete with Microsoft Office 97 at a sensational price of just £969 + VAT.

Also available is the 200M system with Intel Pentium™ 200MHz processor with MMX™ technology and for the ultimate performance, our top of the range 300M-2 system which is in fact faster than our 32Mb 233MHz and 233.3 Pentium™ II system's due to the amazing IBM MMX processor and massive 64Mb RAM. Order any of these systems early and also receive a free 56K voice modem (limited offer).

Microsoft Office 97 Bundle Includes

Word 97, Excel 97, PowerPoint 97, Outlook 97, Access 97, FrontPage 97, Internet Explorer 4.0, Windows 95, Windows NT 4.0, Windows 95 CD-ROM, Windows NT 4.0 CD-ROM, Windows 95 Setup Disk, Windows NT 4.0 Setup Disk, Windows 95 User Guide, Windows NT 4.0 User Guide, Windows 95 Software License Agreement, Windows NT 4.0 Software License Agreement, Windows 95 System Requirements, Windows NT 4.0 System Requirements, Windows 95 Installation Guide, Windows NT 4.0 Installation Guide, Windows 95 Troubleshooting Guide, Windows NT 4.0 Troubleshooting Guide, Windows 95 Frequently Asked Questions, Windows NT 4.0 Frequently Asked Questions, Windows 95 Release Notes, Windows NT 4.0 Release Notes, Windows 95 Beta Update, Windows NT 4.0 Beta Update, Windows 95 Service Pack 1, Windows NT 4.0 Service Pack 1, Windows 95 Service Pack 2, Windows NT 4.0 Service Pack 2, Windows 95 Service Pack 3, Windows NT 4.0 Service Pack 3, Windows 95 Service Pack 4, Windows NT 4.0 Service Pack 4, Windows 95 Service Pack 5, Windows NT 4.0 Service Pack 5, Windows 95 Service Pack 6, Windows NT 4.0 Service Pack 6, Windows 95 Service Pack 7, Windows NT 4.0 Service Pack 7, Windows 95 Service Pack 8, Windows NT 4.0 Service Pack 8, Windows 95 Service Pack 9, Windows NT 4.0 Service Pack 9, Windows 95 Service Pack 10, Windows NT 4.0 Service Pack 10, Windows 95 Service Pack 11, Windows NT 4.0 Service Pack 11, Windows 95 Service Pack 12, Windows NT 4.0 Service Pack 12, Windows 95 Service Pack 13, Windows NT 4.0 Service Pack 13, Windows 95 Service Pack 14, Windows NT 4.0 Service Pack 14, Windows 95 Service Pack 15, Windows NT 4.0 Service Pack 15, Windows 95 Service Pack 16, Windows NT 4.0 Service Pack 16, Windows 95 Service Pack 17, Windows NT 4.0 Service Pack 17, Windows 95 Service Pack 18, Windows NT 4.0 Service Pack 18, Windows 95 Service Pack 19, Windows NT 4.0 Service Pack 19, Windows 95 Service Pack 20, Windows NT 4.0 Service Pack 20, Windows 95 Service Pack 21, Windows NT 4.0 Service Pack 21, Windows 95 Service Pack 22, Windows NT 4.0 Service Pack 22, Windows 95 Service Pack 23, Windows NT 4.0 Service Pack 23, Windows 95 Service Pack 24, Windows NT 4.0 Service Pack 24, Windows 95 Service Pack 25, Windows NT 4.0 Service Pack 25, Windows 95 Service Pack 26, Windows NT 4.0 Service Pack 26, Windows 95 Service Pack 27, Windows NT 4.0 Service Pack 27, Windows 95 Service Pack 28, Windows NT 4.0 Service Pack 28, Windows 95 Service Pack 29, Windows NT 4.0 Service Pack 29, Windows 95 Service Pack 30, Windows NT 4.0 Service Pack 30, Windows 95 Service Pack 31, Windows NT 4.0 Service Pack 31, Windows 95 Service Pack 32, Windows NT 4.0 Service Pack 32, Windows 95 Service Pack 33, Windows NT 4.0 Service Pack 33, Windows 95 Service Pack 34, Windows NT 4.0 Service Pack 34, Windows 95 Service Pack 35, Windows NT 4.0 Service Pack 35, Windows 95 Service Pack 36, Windows NT 4.0 Service Pack 36, Windows 95 Service Pack 37, Windows NT 4.0 Service Pack 37, Windows 95 Service Pack 38, Windows NT 4.0 Service Pack 38, Windows 95 Service Pack 39, Windows NT 4.0 Service Pack 39, Windows 95 Service Pack 40, Windows NT 4.0 Service Pack 40, Windows 95 Service Pack 41, Windows NT 4.0 Service Pack 41, Windows 95 Service Pack 42, Windows NT 4.0 Service Pack 42, Windows 95 Service Pack 43, Windows NT 4.0 Service Pack 43, Windows 95 Service Pack 44, Windows NT 4.0 Service Pack 44, Windows 95 Service Pack 45, Windows NT 4.0 Service Pack 45, Windows 95 Service Pack 46, Windows NT 4.0 Service Pack 46, Windows 95 Service Pack 47, Windows NT 4.0 Service Pack 47, Windows 95 Service Pack 48, Windows NT 4.0 Service Pack 48, Windows 95 Service Pack 49, Windows NT 4.0 Service Pack 49, Windows 95 Service Pack 50, Windows NT 4.0 Service Pack 50, Windows 95 Service Pack 51, Windows NT 4.0 Service Pack 51, Windows 95 Service Pack 52, Windows NT 4.0 Service Pack 52, Windows 95 Service Pack 53, Windows NT 4.0 Service Pack 53, Windows 95 Service Pack 54, Windows NT 4.0 Service Pack 54, Windows 95 Service Pack 55, Windows NT 4.0 Service Pack 55, Windows 95 Service Pack 56, Windows NT 4.0 Service Pack 56, Windows 95 Service Pack 57, Windows NT 4.0 Service Pack 57, Windows 95 Service Pack 58, Windows NT 4.0 Service Pack 58, Windows 95 Service Pack 59, Windows NT 4.0 Service Pack 59, Windows 95 Service Pack 60, Windows NT 4.0 Service Pack 60, Windows 95 Service Pack 61, Windows NT 4.0 Service Pack 61, Windows 95 Service Pack 62, Windows NT 4.0 Service Pack 62, Windows 95 Service Pack 63, Windows NT 4.0 Service Pack 63, Windows 95 Service Pack 64, Windows NT 4.0 Service Pack 64, Windows 95 Service Pack 65, Windows NT 4.0 Service Pack 65, Windows 95 Service Pack 66, Windows NT 4.0 Service Pack 66, Windows 95 Service Pack 67, Windows NT 4.0 Service Pack 67, Windows 95 Service Pack 68, Windows NT 4.0 Service Pack 68, Windows 95 Service Pack 69, Windows NT 4.0 Service Pack 69, Windows 95 Service Pack 70, Windows NT 4.0 Service Pack 70, Windows 95 Service Pack 71, Windows NT 4.0 Service Pack 71, Windows 95 Service Pack 72, Windows NT 4.0 Service Pack 72, Windows 95 Service Pack 73, Windows NT 4.0 Service Pack 73, Windows 95 Service Pack 74, Windows NT 4.0 Service Pack 74, Windows 95 Service Pack 75, Windows NT 4.0 Service Pack 75, Windows 95 Service Pack 76, Windows NT 4.0 Service Pack 76, Windows 95 Service Pack 77, Windows NT 4.0 Service Pack 77, Windows 95 Service Pack 78, Windows NT 4.0 Service Pack 78, Windows 95 Service Pack 79, Windows NT 4.0 Service Pack 79, Windows 95 Service Pack 80, Windows NT 4.0 Service Pack 80, Windows 95 Service Pack 81, Windows NT 4.0 Service Pack 81, Windows 95 Service Pack 82, Windows NT 4.0 Service Pack 82, Windows 95 Service Pack 83, Windows NT 4.0 Service Pack 83, Windows 95 Service Pack 84, Windows NT 4.0 Service Pack 84, Windows 95 Service Pack 85, Windows NT 4.0 Service Pack 85, Windows 95 Service Pack 86, Windows NT 4.0 Service Pack 86, Windows 95 Service Pack 87, Windows NT 4.0 Service Pack 87, Windows 95 Service Pack 88, Windows NT 4.0 Service Pack 88, Windows 95 Service Pack 89, Windows NT 4.0 Service Pack 89, Windows 95 Service Pack 90, Windows NT 4.0 Service Pack 90, Windows 95 Service Pack 91, Windows NT 4.0 Service Pack 91, Windows 95 Service Pack 92, Windows NT 4.0 Service Pack 92, Windows 95 Service Pack 93, Windows NT 4.0 Service Pack 93, Windows 95 Service Pack 94, Windows NT 4.0 Service Pack 94, Windows 95 Service Pack 95, Windows NT 4.0 Service Pack 95, Windows 95 Service Pack 96, Windows NT 4.0 Service Pack 96, Windows 95 Service Pack 97, Windows NT 4.0 Service Pack 97, Windows 95 Service Pack 98, Windows NT 4.0 Service Pack 98, Windows 95 Service Pack 99, Windows NT 4.0 Service Pack 99, Windows 95 Service Pack 100, Windows NT 4.0 Service Pack 100, Windows 95 Service Pack 101, Windows NT 4.0 Service Pack 101, Windows 95 Service Pack 102, Windows NT 4.0 Service Pack 102, Windows 95 Service Pack 103, Windows NT 4.0 Service Pack 103, Windows 95 Service Pack 104, Windows NT 4.0 Service Pack 104, Windows 95 Service Pack 105, Windows NT 4.0 Service Pack 105, Windows 95 Service Pack 106, Windows NT 4.0 Service Pack 106, Windows 95 Service Pack 107, Windows NT 4.0 Service Pack 107, Windows 95 Service Pack 108, Windows NT 4.0 Service Pack 108, Windows 95 Service Pack 109, Windows NT 4.0 Service Pack 109, Windows 95 Service Pack 110, Windows NT 4.0 Service Pack 110, Windows 95 Service Pack 111, Windows NT 4.0 Service Pack 111, Windows 95 Service Pack 112, Windows NT 4.0 Service Pack 112, Windows 95 Service Pack 113, Windows NT 4.0 Service Pack 113, Windows 95 Service Pack 114, Windows NT 4.0 Service Pack 114, Windows 95 Service Pack 115, Windows NT 4.0 Service Pack 115, Windows 95 Service Pack 116, Windows NT 4.0 Service Pack 116, Windows 95 Service Pack 117, Windows NT 4.0 Service Pack 117, Windows 95 Service Pack 118, Windows NT 4.0 Service Pack 118, Windows 95 Service Pack 119, Windows NT 4.0 Service Pack 119, Windows 95 Service Pack 120, Windows NT 4.0 Service Pack 120, Windows 95 Service Pack 121, Windows NT 4.0 Service Pack 121, Windows 95 Service Pack 122, Windows NT 4.0 Service Pack 122, Windows 95 Service Pack 123, Windows NT 4.0 Service Pack 123, Windows 95 Service Pack 124, Windows NT 4.0 Service Pack 124, Windows 95 Service Pack 125, Windows NT 4.0 Service Pack 125, Windows 95 Service Pack 126, Windows NT 4.0 Service Pack 126, Windows 95 Service Pack 127, Windows NT 4.0 Service Pack 127, Windows 95 Service Pack 128, Windows NT 4.0 Service Pack 128, Windows 95 Service Pack 129, Windows NT 4.0 Service Pack 129, Windows 95 Service Pack 130, Windows NT 4.0 Service Pack 130, Windows 95 Service Pack 131, Windows NT 4.0 Service Pack 131, Windows 95 Service Pack 132, Windows NT 4.0 Service Pack 132, Windows 95 Service Pack 133, Windows NT 4.0 Service Pack 133, Windows 95 Service Pack 134, Windows NT 4.0 Service Pack 134, Windows 95 Service Pack 135, Windows NT 4.0 Service Pack 135, Windows 95 Service Pack 136, Windows NT 4.0 Service Pack 136, Windows 95 Service Pack 137, Windows NT 4.0 Service Pack 137, Windows 95 Service Pack 138, Windows NT 4.0 Service Pack 138, Windows 95 Service Pack 139, Windows NT 4.0 Service Pack 139, Windows 95 Service Pack 140, Windows NT 4.0 Service Pack 140, Windows 95 Service Pack 141, Windows NT 4.0 Service Pack 141, Windows 95 Service Pack 142, Windows NT 4.0 Service Pack 142, Windows 95 Service Pack 143, Windows NT 4.0 Service Pack 143, Windows 95 Service Pack 144, Windows NT 4.0 Service Pack 144, Windows 95 Service Pack 145, Windows NT 4.0 Service Pack 145, Windows 95 Service Pack 146, Windows NT 4.0 Service Pack 146, Windows 95 Service Pack 147, Windows NT 4.0 Service Pack 147, Windows 95 Service Pack 148, Windows NT 4.0 Service Pack 148, Windows 95 Service Pack 149, Windows NT 4.0 Service Pack 149, Windows 95 Service Pack 150, Windows NT 4.0 Service Pack 150, Windows 95 Service Pack 151, Windows NT 4.0 Service Pack 151, Windows 95 Service Pack 152, Windows NT 4.0 Service Pack 152, Windows 95 Service Pack 153, Windows NT 4.0 Service Pack 153, Windows 95 Service Pack 154, Windows NT 4.0 Service Pack 154, Windows 95 Service Pack 155, Windows NT 4.0 Service Pack 155, Windows 95 Service Pack 156, Windows NT 4.0 Service Pack 156, Windows 95 Service Pack 157, Windows NT 4.0 Service Pack 157, Windows 95 Service Pack 158, Windows NT 4.0 Service Pack 158, Windows 95 Service Pack 159, Windows NT 4.0 Service Pack 159, Windows 95 Service Pack 160, Windows NT 4.0 Service Pack 160, Windows 95 Service Pack 161, Windows NT 4.0 Service Pack 161, Windows 95 Service Pack 162, Windows NT 4.0 Service Pack 162, Windows 95 Service Pack 163, Windows NT 4.0 Service Pack 163, Windows 95 Service Pack 164, Windows NT 4.0 Service Pack 164, Windows 95 Service Pack 165, Windows NT 4.0 Service Pack 165, Windows 95 Service Pack 166, Windows NT 4.0 Service Pack 166, Windows 95 Service Pack 167, Windows NT 4.0 Service Pack 167, Windows 95 Service Pack 168, Windows NT 4.0 Service Pack 168, Windows 95 Service Pack 169, Windows NT 4.0 Service Pack 169, Windows 95 Service Pack 170, Windows NT 4.0 Service Pack 170, Windows 95 Service Pack 171, Windows NT 4.0 Service Pack 171, Windows 95 Service Pack 172, Windows NT 4.0 Service Pack 172, Windows 95 Service Pack 173, Windows NT 4.0 Service Pack 173, Windows 95 Service Pack 174, Windows NT 4.0 Service Pack 174, Windows 95 Service Pack 175, Windows NT 4.0 Service Pack 175, Windows 95 Service Pack 176, Windows NT 4.0 Service Pack 176, Windows 95 Service Pack 177, Windows NT 4.0 Service Pack 177, Windows 95 Service Pack 178, Windows NT 4.0 Service Pack 178, Windows 95 Service Pack 179, Windows NT 4.0 Service Pack 179, Windows 95 Service Pack 180, Windows NT 4.0 Service Pack 180, Windows 95 Service Pack 181, Windows NT 4.0 Service Pack 181, Windows 95 Service Pack 182, Windows NT 4.0 Service Pack 182, Windows 95 Service Pack 183, Windows NT 4.0 Service Pack 183, Windows 95 Service Pack 184, Windows NT 4.0 Service Pack 184, Windows 95 Service Pack 185, Windows NT 4.0 Service Pack 185, Windows 95 Service Pack 186, Windows NT 4.0 Service Pack 186, Windows 95 Service Pack 187, Windows NT 4.0 Service Pack 187, Windows 95 Service Pack 188, Windows NT 4.0 Service Pack 188, Windows 95 Service Pack 189, Windows NT 4.0 Service Pack 189, Windows 95 Service Pack 190, Windows NT 4.0 Service Pack 190, Windows 95 Service Pack 191, Windows NT 4.0 Service Pack 191, Windows 95 Service Pack 192, Windows NT 4.0 Service Pack 192, Windows 95 Service Pack 193, Windows NT 4.0 Service Pack 193, Windows 95 Service Pack 194, Windows NT 4.0 Service Pack 194, Windows 95 Service Pack 195, Windows NT 4.0 Service Pack 195, Windows 95 Service Pack 196, Windows NT 4.0 Service Pack 196, Windows 95 Service Pack 197, Windows NT 4.0 Service Pack 197, Windows 95 Service Pack 198, Windows NT 4.0 Service Pack 198, Windows 95 Service Pack 199, Windows NT 4.0 Service Pack 199, Windows 95 Service Pack 200, Windows NT 4.0 Service Pack 200, Windows 95 Service Pack 201, Windows NT 4.0 Service Pack 201, Windows 95 Service Pack 202, Windows NT 4.0 Service Pack 202, Windows 95 Service Pack 203, Windows NT 4.0 Service Pack 203, Windows 95 Service Pack 204, Windows NT 4.0 Service Pack 204, Windows 95 Service Pack 205, Windows NT 4.0 Service Pack 205, Windows 95 Service Pack 206, Windows NT 4.0 Service Pack 206, Windows 95 Service Pack 207, Windows NT 4.0 Service Pack 207, Windows 95 Service Pack 208, Windows NT 4.0 Service Pack 208, Windows 95 Service Pack 209, Windows NT 4.0 Service Pack 209, Windows 95 Service Pack 210, Windows NT 4.0 Service Pack 210, Windows 95 Service Pack 211, Windows NT 4.0 Service Pack 211, Windows 95 Service Pack 212, Windows NT 4.0 Service Pack 212, Windows 95 Service Pack 213, Windows NT 4.0 Service Pack 213, Windows 95 Service Pack 214, Windows NT 4.0 Service Pack 214, Windows 95 Service Pack 215, Windows NT 4.0 Service Pack 215, Windows 95 Service Pack 216, Windows NT 4.0 Service Pack 216, Windows 95 Service Pack 217, Windows NT 4.0 Service Pack 217, Windows 95 Service Pack 218, Windows NT 4.0 Service Pack 218, Windows 95 Service Pack 219, Windows NT 4.0 Service Pack 219, Windows 95 Service Pack 220, Windows NT 4.0 Service Pack 220, Windows 95 Service Pack 221, Windows NT 4.0 Service Pack 221, Windows 95 Service Pack 222, Windows NT 4.0 Service Pack 222, Windows 95 Service Pack 223, Windows NT 4.0 Service Pack 223, Windows 95 Service Pack 224, Windows NT 4.0 Service Pack 224, Windows 95 Service Pack 225, Windows NT 4.0 Service Pack 225, Windows 95 Service Pack 226, Windows NT 4.0 Service Pack 226, Windows 95 Service Pack 227, Windows NT 4.0 Service Pack 227, Windows 95 Service Pack 228, Windows NT 4.0 Service Pack 228, Windows 95 Service Pack 229, Windows NT 4.0 Service Pack 229, Windows 95 Service Pack 230, Windows NT 4.0 Service Pack 230, Windows 95 Service Pack 231, Windows NT 4.0 Service Pack 231, Windows 95 Service Pack 232, Windows NT 4.0 Service Pack 232, Windows 95 Service Pack 233, Windows NT 4.0 Service Pack 233, Windows 95 Service Pack 234, Windows NT 4.0 Service Pack 234, Windows 95 Service Pack 235, Windows NT 4.0 Service Pack 235, Windows 95 Service Pack 236, Windows NT 4.0 Service Pack 236, Windows 95 Service Pack 237, Windows NT 4.0 Service Pack 237, Windows 95 Service Pack 238, Windows NT 4.0 Service Pack 238, Windows 95 Service Pack 239, Windows NT 4.0 Service Pack 239, Windows 95 Service Pack 240, Windows NT 4.0 Service Pack 240, Windows 95 Service Pack 241, Windows NT 4.0 Service Pack 241, Windows 95 Service Pack 242, Windows NT 4.0 Service Pack 242, Windows 95 Service Pack 243, Windows NT 4.0 Service Pack 243, Windows 95 Service Pack 244, Windows NT 4.0 Service Pack 244, Windows 95 Service Pack 245, Windows NT 4.0 Service Pack 245, Windows 95 Service Pack 246, Windows NT 4.0 Service Pack 246, Windows 95 Service Pack 247, Windows NT 4.0 Service Pack 247, Windows 95 Service Pack 248, Windows NT 4.0 Service Pack 248, Windows 95 Service Pack 249, Windows NT 4.0 Service Pack 249, Windows 95 Service Pack 250, Windows NT 4.0 Service Pack 250, Windows 95 Service Pack 251, Windows NT 4.0 Service Pack 251, Windows 95 Service Pack 252, Windows NT 4.0 Service Pack 252, Windows 95 Service Pack 253, Windows NT 4.0 Service Pack 253, Windows 95 Service Pack 254, Windows NT 4.0 Service Pack 254, Windows 95 Service Pack 255, Windows NT 4.0 Service Pack 255, Windows 95 Service Pack 256, Windows NT 4.0 Service Pack 256, Windows 95 Service Pack 257, Windows NT 4.0 Service Pack 257, Windows 95 Service Pack 258, Windows NT 4.0 Service Pack 258, Windows 95 Service Pack 259, Windows NT 4.0 Service Pack 259, Windows 95 Service Pack 260, Windows NT 4.0 Service Pack 260, Windows 95 Service Pack 261, Windows NT 4.0 Service Pack 261, Windows 95 Service Pack 262, Windows NT 4.0 Service Pack 262, Windows 95 Service Pack 263, Windows NT 4.0 Service Pack 263, Windows 95 Service Pack 264, Windows NT 4.0 Service Pack 264, Windows 95 Service Pack 265, Windows NT 4.0 Service Pack 265, Windows 95 Service Pack 266, Windows NT 4.0 Service Pack 266, Windows 95 Service Pack 267, Windows NT 4.0 Service Pack 267, Windows 95 Service Pack 268, Windows NT 4.0 Service Pack 268, Windows 95 Service Pack 269, Windows NT 4.0 Service Pack 269, Windows 95 Service Pack 270, Windows NT 4.0 Service Pack 270, Windows 95 Service Pack 271, Windows NT 4.0 Service Pack 271, Windows 95 Service Pack 272, Windows NT 4.0 Service Pack 272, Windows 95 Service Pack 273, Windows NT 4.0 Service Pack 273, Windows 95 Service Pack 274, Windows NT 4.0 Service Pack 274, Windows 95 Service Pack 275, Windows NT 4.0 Service Pack 275, Windows 95 Service Pack 276, Windows NT 4.0 Service Pack 276, Windows 95 Service Pack 277, Windows NT 4.0 Service Pack 277, Windows 95 Service Pack 278, Windows NT 4.0 Service Pack 278, Windows 95 Service Pack 279, Windows NT 4.0 Service Pack 279, Windows 95 Service Pack 280, Windows NT 4.0 Service Pack 280, Windows 95 Service Pack 281, Windows NT 4.0 Service Pack 281, Windows 95 Service Pack 282, Windows NT 4.0 Service Pack 282, Windows 95 Service Pack 283, Windows NT 4.0 Service Pack 283, Windows 95 Service Pack 284, Windows NT 4.0 Service Pack 284, Windows 95 Service Pack 285, Windows NT 4.0 Service Pack 285, Windows 95 Service Pack 286, Windows NT 4.0 Service Pack 286, Windows 95 Service Pack 287, Windows NT 4.0 Service Pack 287, Windows 95 Service Pack 288, Windows NT 4.0 Service Pack 288, Windows 95 Service Pack 289, Windows NT 4.0 Service Pack 289, Windows 95 Service Pack 290, Windows NT 4.0 Service Pack 290, Windows 95 Service Pack 291, Windows NT 4.0 Service Pack 291, Windows 95 Service Pack 292, Windows NT 4.0 Service Pack 292, Windows 95 Service Pack 293, Windows NT 4.0 Service Pack 293, Windows 95 Service Pack 294, Windows NT 4.0 Service Pack 294, Windows 95 Service Pack 295, Windows NT 4.0 Service Pack 295, Windows 95 Service Pack 296, Windows NT 4.0 Service Pack 296, Windows 95 Service Pack 297, Windows NT 4.0 Service Pack 297, Windows 95 Service Pack 298, Windows NT 4.0 Service Pack 298, Windows 95 Service Pack 299, Windows NT 4.0 Service Pack 299, Windows 95 Service Pack 300, Windows NT 4.0 Service Pack 300, Windows 95 Service Pack 301, Windows NT 4.0 Service Pack 301, Windows 95 Service Pack 302, Windows NT 4.0 Service Pack 302, Windows 95 Service Pack 303, Windows NT 4.0 Service Pack 303, Windows 95 Service Pack 304, Windows NT 4.0 Service Pack 304, Windows 95 Service Pack 305, Windows NT 4.0 Service Pack 305, Windows 95 Service Pack 306, Windows NT 4.0 Service Pack 306, Windows 95 Service Pack 307, Windows NT 4.0 Service Pack 307, Windows 95 Service Pack 308, Windows NT 4.0 Service Pack 308, Windows 95 Service Pack 309, Windows NT 4.0 Service Pack 309, Windows 95 Service Pack 310, Windows NT 4.0 Service Pack 310, Windows 95 Service Pack 311, Windows NT 4.0 Service Pack 311, Windows 95 Service Pack 312, Windows NT 4.0 Service Pack 312, Windows 95 Service Pack 313, Windows NT 4.0 Service Pack 313, Windows 95 Service Pack 314, Windows NT 4.0 Service Pack 314, Windows 95 Service Pack 315, Windows NT 4.0 Service Pack 315, Windows 95 Service Pack 316, Windows NT 4.0 Service Pack 316, Windows 95 Service Pack 317, Windows NT 4.0 Service Pack 317, Windows 95 Service Pack 318, Windows NT 4.0 Service Pack 318, Windows 95 Service Pack 319, Windows NT 4.0 Service Pack 319, Windows 95 Service Pack 320, Windows NT 4.0 Service Pack 320, Windows 95 Service Pack 321, Windows NT 4.0 Service Pack 321, Windows 95 Service Pack 322, Windows NT 4.0 Service Pack 322, Windows 95 Service Pack 323, Windows NT 4.0 Service Pack 323, Windows 95 Service Pack 324, Windows NT 4.0 Service Pack 324, Windows 95 Service Pack 325, Windows NT 4.0 Service Pack 325, Windows 95 Service Pack 326, Windows NT 4.0 Service Pack 326, Windows 95 Service Pack 327, Windows NT 4.0 Service Pack 327, Windows 95 Service Pack 328, Windows NT 4.0 Service Pack 328, Windows 95 Service Pack 329, Windows NT 4.0 Service Pack 329, Windows 95 Service Pack 330, Windows NT 4.0 Service Pack 330, Windows 95 Service Pack 331, Windows NT 4.0 Service Pack 331, Windows 95 Service Pack 332, Windows NT 4.0 Service Pack 332, Windows 95 Service Pack 333, Windows NT 4.0 Service Pack 333, Windows 95 Service Pack 334, Windows NT 4.0 Service Pack 334, Windows 95 Service Pack 335, Windows NT 4.0 Service Pack 335, Windows 95 Service Pack 336, Windows NT 4.0 Service Pack 336, Windows 95 Service Pack 337, Windows NT 4.0 Service Pack 337, Windows 95 Service Pack 338, Windows NT 4.0 Service Pack 338, Windows 95 Service Pack 339, Windows NT 4.0 Service Pack 339, Windows 95 Service Pack 340, Windows NT 4.0 Service Pack 340, Windows 95 Service Pack 341, Windows NT 4.0 Service Pack 341, Windows 95 Service Pack 342, Windows NT 4.0 Service Pack 342, Windows 95 Service Pack 343, Windows NT 4.0 Service Pack 343, Windows 95 Service Pack 344, Windows NT 4.0 Service Pack 344, Windows 95 Service Pack 345, Windows NT 4.0 Service Pack 345, Windows 95 Service Pack 346, Windows NT 4.0 Service Pack 346, Windows 95 Service Pack 347, Windows NT 4.0 Service Pack 347, Windows 95 Service Pack

Alan Lee, cricket correspondent, reflects on another summer of underachievement

Soap opera suffers familiar failings when plot is lost

Every cricket season is a soap opera. Through its routines and its relendence, a rhythm unlike any other sport, it creates storylines and characters that run from day to day, episode to episode. It is a bit like watching *EastEnders* seven nights a week.

This has not been a vintage episode. It should have been, for it was a summer of international level and a potential watershed year for the counties. On and off the field, great things were anticipated, which makes the sense of anticlimax all the more acute.

England did not beat Australia. Indeed, after the glorious deception of early summer, they did not even come close. The counties, too, hinted at far more than they achieved. Their standards did not discernibly improve and neither did their will to expand through experiment.

The rejection of a two-division championship, and its message of contempt for Lord MacLaurin of Kent, was a depressing echo of the self-interested counties that have stunted the county game for decades. By refusing him his principal proposal, one with cricketing and commercial logic, he risked alienating Lord MacLaurin and tacitly pleaded for a return to the complacency of past chairmen.

We should not be surprised by this. The surprise would come from reform and enlightenment. Some momentum has been achieved this year, largely in the modernisation and rationalisation of one-day cricket. When it came to it, the counties could not bear to admit that the championship required a refit, too.

Equally, we should not be surprised that the Ashes remain with Australia. The management and selection of the England team may have advanced, but the quality of play is still damagingly inconsistent.

At this level, the ongoing personalities were the captains. One, Mark Taylor, had to defy rumour and agitation even to begin the series; the other, Michael Atherton, had to do the same to complete it. That both remain in office for the winter is testimony to their character.

Atherton is the epitome of the modern English cricketer. English, as such, a sufferer from the county system. His own, patchy form for Lancashire reflects the difficulty that full-time international players will have in raising themselves for routine county games. Only when the structure schedules less cricket, in a more coherent form, with more time for productive practice and a championship that punishes those who lose inter-

est, will standards show any advance.

The quality of bowling in England is deplorably low. True, there is a crop of young seam bowlers showing promise, including Cowan, Hewitt, Ormond and Hutchinson, but most seem unable to adhere to elementary disciplines.

In announcing the England team for the winter, David Graveney, the chairman of selectors, made particular reference to the inaccuracy of seam bowling on the county circuit. It was no coincidence that he combined these remarks with the recall of Angus Fraser, that shining exception to all such strictures. England need a few younger clones of Fraser and Hutchinson as it in him to be a left-arm version.

The dearth of spin is, if anything, still more pronounced. Off spin has become an endangered activity. Below Robert Croft and Peter Such, there is a void, graphically illustrated by the wild-card selection of Jonathan Powell, a teenager making his way with Essex, second XI, in the England A tour party.

Leg spin offers no consolation. The cupboard looks forlornly bare, a matter that David Lloyd, the England coach, hopes to address. His idea is to institute a mini academy for young leg-break bowlers, a worthy idea that would doubtless be kick-started if Shane Warne joins an English county next season.



Steve James, left, came straight from Glamorgan's animated championship celebrations to collect yet another individual prize at Lord's yesterday. Mark Ramprakash, right, by contrast, arrived directly from a hospital delivery room, where he had

been present at the birth of his first child. Ramprakash's wife, Van, produced a baby girl at 8am. Four hours later, the captain of Middlesex picked up a cheque for £10,000 having won the Whyte & Mackay batting ratings for the second time in three

years. James was named as cricketer of the year for his immense contribution to Glamorgan's first title since 1969 and Andrew Caddick held off the challenges of Douggie Brown and Mike Smith to win the bowler of the year award.

Warne, of course, would be a magnetic draw, which is largely the point of overseas players. At least, I think it is. Their attractions have been clouded by increasing complications. Availability within a cluttered international calendar is the main problem; value for money is another.

However, it is not only the foreign legion whose financial demands have spiralled. County players at or near the end of a contract are increasingly using agents to negotiate their deals, and certain such agents are blatantly offering their clients around rival clubs to boost their market value. Those who fear that two divisions would bring a transfer system are too late. It is with us already.

Like them or loathe them, agents are here to stay. But the attitude of players towards financial security is one thing that could be altered by the overdue abolition of the benefit system. A more equitable pension scheme is one possible solution.

Pitches remain a cause for concern. Again, self-interest dictates, and the blindly obvious solution of all groundsmen being employed by the England and Wales Cricket Board (ECB) rather than the counties should now be adopted with urgency.

County cricket can be further enhanced by doing away with championship bonus points, which have no meaning in four-day cricket, and by every county devoting funds to the provision of broader and better practice areas. Then, perhaps, some of the lessons of 1997 can be properly absorbed.

FINAL 1997 FIRST-CLASS AVERAGES

Statistical highlights of 1997

Batting	Qualification: 6 completed innings	M	I	NO	Runs	HS	Avg	100	50	CS	SR
1	G A Hicks (Gloucestershire)	18	30	4	1775	161	62.26	6	8	14	120
2	S P Jarvis (Gloucestershire)	18	30	4	1775	161	62.26	6	8	14	120
3	P J Maynard (Gloucestershire)	18	30	4	1775	161	62.26	6	8	14	120
4	R T Fothergill (Gloucestershire)	18	30	4	1775	161	62.26	6	8	14	120
5	D S Johnson (Gloucestershire)	18	30	4	1775	161	62.26	6	8	14	120
6	H C Turner (Gloucestershire)	18	30	4	1775	161	62.26	6	8	14	120
7	M P Maynard (Gloucestershire)	18	30	4	1775	161	62.26	6	8	14	120
8	G T Law (Gloucestershire)	18	30	4	1775	161	62.26	6	8	14	120
9	M P Maynard (Gloucestershire)	18	30	4	1775	161	62.26	6	8	14	120
10	M P Maynard (Gloucestershire)	18	30	4	1775	161	62.26	6	8	14	120

Statistical highlights of 1997

Bowling	Qualification: 10 wickets in 10 innings	O	M	R	W	Avg	BB	SR	10m
1	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
2	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
3	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
4	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
5	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1

Statistical highlights of 1997

Bowling	Qualification: 10 wickets in 10 innings	O	M	R	W	Avg	BB	SR	10m
1	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
2	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
3	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
4	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
5	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1

Statistical highlights of 1997

Bowling	Qualification: 10 wickets in 10 innings	O	M	R	W	Avg	BB	SR	10m
1	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
2	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
3	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
4	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
5	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1

Statistical highlights of 1997

Bowling	Qualification: 10 wickets in 10 innings	O	M	R	W	Avg	BB	SR	10m
1	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
2	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
3	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
4	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
5	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1

Statistical highlights of 1997

Bowling	Qualification: 10 wickets in 10 innings	O	M	R	W	Avg	BB	SR	10m
1	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
2	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
3	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
4	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
5	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1

Statistical highlights of 1997

Bowling	Qualification: 10 wickets in 10 innings	O	M	R	W	Avg	BB	SR	10m
1	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
2	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
3	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
4	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
5	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1

Statistical highlights of 1997

Bowling	Qualification: 10 wickets in 10 innings	O	M	R	W	Avg	BB	SR	10m
1	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
2	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
3	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
4	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1
5	A A Smith (Gloucestershire)	377.5	123	938	60	15.63	6-56	3	1

Bookma
Dettori's

Pointless
weekend
worry for
Steelers

By NORMAN DE MESQUITA

SHEFFIELD Steelers suffered a rare pointless weekend when a 0-0 home loss to Manchester Storm on Saturday was followed by a 4-2 defeat at Ayr Scottish Eagles on Sunday.

Darren Colbourne scored a hat-trick for the Eagles. With Telford Tigers and Paisley Pirates certain to finish in the last two places of their Benson and Hedges Cup group, the Steelers will qualify for the quarter-finals but must be concerned as to how they will fare when the Superleague starts next month.

Manchester Storm's close-season recruitment campaign paid dividends when they beat Paisley 13-0, Mike Morin and Dominic Melais scoring three goals each.

In the other group, Cardiff Devils beat Slough 7-2 and Nottingham Panthers edged out the much-improved Bracknell Bees 3-1. Newcastle Cobras had an easy weekend with games against the two British league teams in their group and scored 13 goals in each of them.

Carmine Vani and Justin Duberman each scored five and Brett Stewart four in the two games.

Although beaten 6-2, Peterborough Pirates gave an outstanding performance against Basingstoke Bison. The greater strength and larger squad of their Superleague opponents took their toll, but the Pirates showed great fighting spirit and their two late goals were no less than they deserved.

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

NOTTINGHAM

TENNIS

Rusedski has the chance to cash in on elevation

FROM JULIAN MUSCAT
TENNIS CORRESPONDENT
IN MUNICH

SCHEDULE

Today: C. Panatta (F) v F. Devall (Bel), Y. Kallineov (Rus) v S. Bruguera (Sp), M. Rios (Chi) v M. Woodbridge (Aus), G. Rusedski (GB) v T. Woodbridge (Aus).
Tomorrow: T. Muster (Aust) v P. Rafter (Aus), B. Becker (Ger) v J. Bjorkman (Swe), F. Korda (Cz) v G. Kuerten (Ger), P. Sampras (US) v F. Montana (Sp).

IT IS hard to know what to expect from Greg Rusedski when the Great Britain No 1 opens his campaign in one of the most valuable exhibition tournaments here this afternoon. For all its riches, the Compaq Grand Slam Cup remains outside the points-gathering orbit that so dominates the sport. Victory for Rusedski would make him \$1,500,000 better off without elevating his world ranking at all.

Strictly in terms of ranking, the 16 players embarking on this joust of fantasy are vulnerable to those contesting the Grand Prix de Tennis de Toulouse this week — among them, Tim Henman. The French tournament forms part of the ATP Tour and, therefore, distributes world ranking points. Confused? None among the Munich cast really cares; they will be carving up \$5 million for less than a week's work. Indeed, the \$425,000 Henman bankrolled for reaching the semi-finals last year accounted for half of his annual prize-money haul.

The Grand Slam Cup rewards players with the best overall records in the four grand slam tournaments. So comfortably has Rusedski qualified that he is seeded No 4, although more relevant to his prospects will be the way that he rebounds from his magnificent achievement in

reaching the US Open final. His desire to fulfil a commitment in Bournemouth the following week, where he reached the semi-finals, further depleted his resources. And he spent last week, supposedly a period of rest, riding the corporate merry-go-round of success.

"I am still tired; I would like some time off," Rusedski said before flying out to Munich over the weekend. "This was supposed to be my week off, but I have not stopped moving. I am looking forward to the tournament. There is a lot of money to be made, but it is only really an exhibition. My goal is to win the matches, but I would rather win in Stuttgart or Paris next month. If I do well, that's great. If I don't, I'm not too concerned about it."

The tournaments in Stuttgart and Paris form part of a lucrative two-month indoor season that traverses a plethora of European cities. All points lead to the ATP Tour world championship in Hannover in November, the preserve of the eight highest-ranked players in the world. Rusedski, presently No 10, has

his sights firmly fixed on the event. "I would rather be in Hannover [than Munich]," he said. "I think most players have that as their goal."

Despite his brittle state, the Grand Slam Cup comes at a favourable time for Rusedski. Pete Sampras, Patrick Rafter, Jonas Bjorkman and Todd Woodbridge were all involved in Davis Cup semi-finals last weekend. Woodbridge is Rusedski's first-round opponent here this afternoon. "I beat Todd the last time we met in Singapore [in October]," Rusedski said. "It is going to be a difficult match, but I hope I will be a bit fresher than him."

This tournament marks Rusedski's debut into an event designed for the elite. He can only gain from rubbing shoulders with the best but, driven as he is by rankings rather than money, there remains a suspicion that his motivation may suffer. Yet the roll-call of past victors suggests that motivational problems afflict the majority of big-name players. David Wheaton, Petr Korda and Magnus Larsson have prevailed in previous years.

Whatever his fate this week, Rusedski is adamant that there will be no lingering hangover from Flushing Meadows. "I am always looking to go forward," he said. "I want to get my ranking higher and higher. Making the top 16, making the US Open final — that's already history in a way. I want to sustain that improvement. Maybe, when I retire, I can look back, but not now. The day you get comfortable, the day you stop striving to go forward, your ranking will slip."

Those who have scaled similar heights testify that it is harder to consolidate gains than to make them. Rusedski will now experience the predicament at first hand.

He is not short of ambition and the next two months will demonstrate whether he is legitimately ensconced among the world's top ten. With self-confidence integral to such a quest, it will do Rusedski's no harm at all to reach the latter stages this week.



Farrell hopes British Gas sponsorship will help to fuel Britain's assault on Australia

Farrell stays at the helm

By Christopher Irvine

THE reappointment of Andy Farrell as Great Britain rugby league captain and Denis Betts as vice-captain was confirmed to no particular surprise yesterday. However, a greater imponderable — that of a backer for the three-match series against Australia in November — was also answered by an estimated £250,000 sponsorship agreement with British Gas.

By sticking with the Farrell-Betts combination, Andy Goodway, the new Britain coach, has put his faith in a formula tested in New Zealand last year. That series was lost, but Farrell, 22, and still his country's youngest captain, performed admirably in trying circumstances and his outstanding form and leadership of Wigan this season convinced Goodway of the need not to tinker.

In his time at Wigan, Goodway saw something of himself in the maturing Farrell. "I can make Andy cap-

tain and know things are going to be done," he said. "If things are wrong, he'll tell me. We both want to win as much as each other. All his traits are good ones and his enthusiasm is something I and the players can respond to. If we do struggle, we've even more experience in Denis to fall back on."

Farrell remains confident that, with the right 17 players, Britain can defy substantial odds at Wembley. Old Trafford and Elland Road in November. He recognises, too, the importance of Jason Robinson and Gary Connolly to Britain's chances, and urged the Australian Rugby League for an early decision about releasing the two Wigan players from contract: they signed in 1995 so that they can play in the series.

Although not ideal preparation, Farrell made light of Wigan's participation in the world club championship, possibly as little as two weeks

before the opening international, at Wembley, on November 1. "The Australians are in the same situation and I think that, when you get 17 top-class professionals together, you don't need that much coaching," he said. "If we perform on the day with all the talent we've got, we'll push Australia all the way."

Daryl Powell has been drafted in as the team's skills and conditioning coach on the basis of 33 appearances for Britain between 1990 and last year, as much as a brief spell in charge of Keighley, before his move as a player to Leeds.

British Gas's further involvement as shirt sponsors was the direct result of the sport's growing national profile. Simon Waugh, group marketing director, said that it would be a bonus if Sky's live coverage of the series could be supplemented by a BBC highlights package. The organisations are reportedly engaged in discussions.

FOOTBALL

Club video improves Pallister's prospects

By David Maddock and Matt Dickinson

MANCHESTER United have enlisted the help of Bolton Wanderers in their attempt to earn a reprieve for Gary Pallister, their centre-half, who was sent off in the FA Carling Premiership match between the two clubs on Saturday.

Pallister was dismissed by Paul Durkin, the referee, after becoming embroiled in an argument with Nathan Blake, the Bolton forward. Alex Ferguson, the Manchester United manager, suggested afterwards that video evidence would clear his defender of raising a fist, and said that United would appeal to the Football Association.

Durkin has since reviewed video evidence from *Match of the Day*, but that proved inconclusive. Now, though, United have sent a club video obtained from Bolton to the FA, and expect Pallister to be cleared. "Bolton have given us their club video, and it shows the incident clearly," Ferguson said.

"We have sent that off to the FA and we are quite confident that, when they view it, then Pallister will have his red card rescinded. The lad was told he was sent off for raising his fist and he quite clearly did not do that. I think the video we have sent proves it beyond doubt."

Middlesbrough have told Fabrizio Ravanelli, their Italy forward, that he can leave the club. Ravanelli will remain in the North East for the time being, but Bryan Robson, the Middlesbrough manager, made it clear that he would accept even a cut-price offer for a player who cost £7.5 million last summer.

Ruud Gullit, the Chelsea manager, may have to make a return to playing. Gullit has not started a Premiership match since March, but with Frank Leboeuf now facing a suspension and Michael Duberry injured, he is short of cover in defence.

X-rays yesterday revealed that Duberry did not break his left ankle against Arsenal on Sunday, but no diagnosis is possible on ligament or tendon damage until severe swelling goes down.

IN BRIEF

Cairns puts on patient display to earn draw

CHRIS CAIRNS played the most important innings of his career to steer New Zealand to a draw against Zimbabwe in the first Test, at the Harare Sports Club, yesterday. The 27-year-old all-rounder remained at the crease for more than 3½ hours to help the visitors to reach 304 for eight at the close and hang on for an unlikely draw. Cairns, whose father, Lance, was a New Zealand Test cricketer, remained unbeaten on 71 off 258 balls with seven fours and a six.

Towers short

Basketball: London Towers may be forced to face powerful Stefanel Milan in the European Cup without both their most recently signed American forwards at Wembley tonight. Keith Robinson is ineligible under regulations limiting the number of foreigners and James Hamilton has a groin injury.

Mixed match

Bowls: Andy Thomson, who won the Soham International Masters at the weekend, has been drawn to play Margaret Johnston, of Ireland, in the first round of the Bupa Care Homes International Open, which will be held in Preston Guild Hall from October 12-19. Thomson, who has beaten an outspoken opponent of mixed play, said: "The pressure will be on me."

Bears for sale

Rugby league: Oldham Bears have been put up for sale after being relegated from the Stanes Super League. The club is without a permanent home and has debts reportedly approaching £1 million three years after the sale of their Watersheddings ground for £1.4 million.

Tour planned

Cycling: Britain will host its first significant international Tour since 1994 next year. Prudential, the life insurance and pensions company, will sponsor the race. The route will take in England, Wales and Scotland with a likely finish in central London.



Woodbridge: opponent



Rusedski: tired



SHEEHAN on BRIDGE

By Robert Sheehan, BRIDGE CORRESPONDENT

A "five or seven" hand is one in which the declarer makes eleven tricks or thirteen tricks depending on the break in a critical suit. If you are able to sniff that out during the bidding, it is correct to bid the grand slam — it makes whenever the small slam makes, so you might as well pick up the grand slam bonus. This example is from the final of the 1997 US Trials, between Deutsch and Nickell.

Dealer West	Love all	IMPs
♠ A 9 7 ♥ A 7 ♦ A 7 ♣ A K 8 6 5 2 ♠ Q J 6 4 ♥ 8 5 3 2 ♦ J 4 3 ♣ Q 9 7	N W E S	♠ K 5 3 2 ♥ K J 10 8 4 ♦ 10 4 2 ♣ 10 ♠ 10 8 ♥ Q 9 ♦ K 8 6 5 3 ♣ J 4 3

Contract: Six Diamonds by South. Lead: eight of hearts

After West (Bobby Wolff) had passed Six Diamonds, East (Bob Hamman) overcalled One Heart and South (Michael Rosenberg) bid Two Diamonds. After West had bid Two Hearts Zia took control before Rosenberg had a chance to show club support, so North-South missed the superior contract of Six Clubs. By a series of artificial bids Zia discovered that South had six diamonds headed by the king-queen and no outside kings.

lead of either major would set up a trick for the defence, which they would cash if they were able to take a club trick.

Rosenberg won the heart lead in dummy (although in the small slam he might have run it, in case West's hearts were K 10 8), drew trumps and tried clubs from the top. When West turned up with a club trick, he had to go down. If the clubs had run he would have made all thirteen tricks.

□ *The Times Book of Bridge I*, a compendium of some of these columns, is now available in all good bookshops or direct from the publisher, B. T. Batsford, on 01376 321276, price £6.99 (plus £1 postage and packing).

□ Robert Sheehan writes on bridge Monday to Friday in Sport and in the Weekend section on Saturday.

WORD-WATCHING

By Philip Howard

- ARCHOSAURIA
a. Flat feet
b. Reptiles
c. An architectural style
- TEDESCA
a. German
b. A chemist
c. A fruit sundae
- INTELLIGENT PIG
a. A scholarly chauvinist
b. An oil-pipeline device
c. Prize-winner at agricultural show
- MARIMBA
a. A Spanish dance
b. A musical instrument
c. A poisonous snake

Answers on page 46



KEENE on CHESS

By Raymond Keene, CHESS CORRESPONDENT

Kasparov's simul

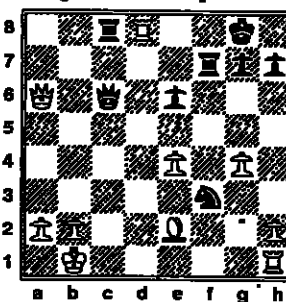
Further news today of Kasparov's simultaneous display against the entire Argentine national team in Buenos Aires on September 6 and 7. Kasparov won six games, lost one and drew five, resulting in an overwhelming victory against an outstanding group of opponents. Apart from some promising young players the Argentine squad also included former world championship candidate Oscar Panno. This victory by Kasparov, which lasted 6½ hours, enters the chess record books as one of the more amazing feats by a champion. Here are two games in which Kasparov demolishes strong opposition. Neither of the champion's opponents succeeded in escaping from opening difficulties.

White: Kasparov
Black: Ricardi

Buenos Aires, September 1997
Sicilian Defence

1 e4	c5
2 Nf3	d6
3 d4	cxd4
4 Nxd4	Nf6
5 Nc3	g6
6 Be3	g5
7 Nb3	Be7
8 Bc2	Bd7
9 Qc2	0-0
10 0-0-0	b5
11 g4	b4
12 Na4	d5
13 Bc5	d4
14 Qxb4	Nc6
15 Bxe7	Oe8
16 Qa3	Nxe7
17 Nbc5	Ng6
18 c3	Nd7
19 cxd4	exd4
20 Kb1	Nxc5
21 Ncc5	Qc6

Diagram of final position



White: Kasparov
Black: Spangenberg

Buenos Aires, September 1997
Queen's Gambit Accepted

1 d4	c5
2 Nf3	Nf6
3 c4	exd4
4 e3	c6
5 Bxc4	d5
6 0-0	a6
7 Bb3	Nb6
8 Nc3	Be7
9 Qe2	0-0
10 Rd1	exd4
11 Nxd4	Nxd4
12 exd4	Nd5
13 Qf3	Nxc3
14 bxc3	Qc7
15 c4	Bd6
16 c5	Be7
17 Bf4	Qc7
18 Rac1	Qc6
19 d5	exd5
20 Bxd5	Qg6
21 h3	Rf7
22 Qe3	Bf6
23 c6	bx6
24 Bx4	Bf5
25 Bx5	Qx5
26 g4	Black resigns

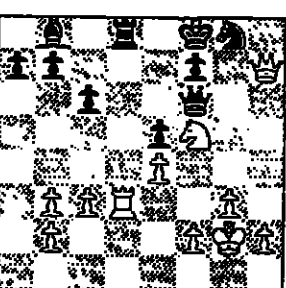
□ Raymond Keene writes on chess Monday to Friday in Sport and in the Weekend section on Saturday.

WINNING MOVE

By Raymond Keene

White to play. This position is from the game Bauer — Lepelletier, France 1997. 1 Rb5! Qxd8 2 Qg7+ is a very strong continuation for White which will eventually win. However, when you see a good move, it often worth looking for a better one. This is what White did here. What did he play?

Solution on page 46



THE BEST OF
BRITISH CUISINE:
CIABATTA,
CHILEAN
CHARDONNAY
& PUNJAB PURI.

Starting this Saturday, see Taste of The Times, a free, six-part, 24-page magazine that celebrates Britain's cosmopolitan food and drink. It's the Arrabbiata to Zanzibar of our national diet. Start devouring it this Saturday.

http://www.the-times.co.uk

CHANGING TIMES

Soundbites, navel-gazing and high-speed wit

How many navel can you gaze at at the same time? Provided, that is, you're not Marion Brando, in which case you probably have to send out a search party just to ascertain if your navel is still technically residing within the same state boundaries as the rest of your body, while something as advanced as actual navel-gazing would be feasible only with complex optical-fibre surgery.

The question arises only because *Life On Air*, last night's episode of *Picture This*, BBC2's showcase for new documentary-makers, turned out to be a television film by Annie Griffin about a television station, MTV. Griffin's film focused on the way this television station commissions the short films it broadcasts in between its staple output of round-the-clock music. If only one of the short films we saw being commissioned had actually been about a person who was making a

film about a music television channel, the circle would have been completed.

And guess what? Griffin's direction not only mimicked the fast, jump-cut style of MTV, but she also inserted herself in front of the camera as both a rock-chick interviewer and as a pop singer in hotpants, crooning away in a music-video, and wiggling her bottom around as though she were sitting on the edge of a large, invisible turntable. It made Nick Broomfield's front-of-camera intrusiveness look self-effacing.

Just to underline MTV's rat-a-tat style, Griffin switched from black-and-white into colour and back again with the sort of haphazard frequency that probably made many viewers adjust their eyes to rectify the colour slippage.

The overall effect turned out to be highly watchable, in an MTV-sort of way, although half-an-hour was probably the limit in one

sitting. As Brent Hansen, president of MTV Europe, remarked about the channel's more loyal viewers: "I think there's something wrong with them if they watch it for a whole evening."

The fast, furious scene changes also made it hard to divine whether the 700 staff at the channel instinctively talk in short, unintelligible snatches or just appear to because of the way Griffin's film was cut.

Take MTV's creative director Peter Dougherty, the man who commissions all these short films, most of which feature the MTV logo. Most of his day is spent listening to new film-makers pitching ideas. When Griffin tells him: "You're probably giving a person their first chance in television," Dougherty replies: "Yeah, but I wish I could do more. I know that sounds a little... whatever." Now that you mention it, Peter,

REVIEW



Joe Joseph

it does. And not just a little... It must be something in the air at MTV's offices, because Liam Lynch, a young American student studying at Liverpool, has caught the disease, and he's been in the building for only two minutes. Lynch has been called in because Dougherty liked a puppet film he sent in. The puppets are made of socks, with Lynch's hand-stuck inside them. Lynch's equipment is

also pretty low-tech: "I have, like, a wood-burning VCR." So what's the thinking behind the puppets, Liam? Well: "They're like Post-Modern slacker Muppet serial characters. They're affected by media, but it comes out bent." Even Dougherty didn't understand this, and he speaks MTV. It comes as a little surprise to learn that Annie Griffin was an actress and performance artist when she first came to Britain from her native America in 1980, nor that she herself launched her film-making career five years ago by making shorts for MTV. Her film, *A Lady's Guide To Casinos*, was shown on Channel 4 last Christmas and her trademark seems to be to appear in her own films wherever possible. The director of both films shown so far in the *Picture This* season - which opened last week with Joanna Bailey's documentary *Waiting* - have seemed to be screaming for

attention. On the evidence of these two stylish films neither Griffin nor Bailey really needs to shout very loud to be noticed.

Meanwhile *Short Stories*, Channel 4's showcase for new documentary-makers, came to a close last night with *Life Savers*, directed by Lorraine Chalker. It was not only beautifully filmed, but strangely uplifting for a documentary about a humdrum credit union, set up by the residents of *Toxteth* as a way of fulfilling their dreams and saving themselves from the extortionate interest rates levied by the local loan sharks. Mary Rice was borrowing £100 to throw a surprise birthday party for her husband, Carol. Rice was lent £4,000 by the credit union to set up her hair-dressing salon. Their smiles could have illuminated Anfield on an evening fixture. What a pleasant change to see a film about inner-

city life in Liverpool that was heartwarming rather than depressing, without ever being cloyingly cute or patronising. Julian Stewart-Lindsay's music laced the footage as deliciously as cream on fresh raspberries.

In last week's *Seven Sins* (Channel 4), I asked to press the fast forward to quicken Howard Marks's pace to full human speed as he trumpeted the virtues of *Sloth*. Last night you had to watch *Envy* in slow motion if you wanted to hear the novelist Kathy Lett talking about how she envied single, beautiful, childless women at any kind of normal speech rate. Or maybe she could speed the one-liners out instead, so that we don't get a silver spoon in every bite of the pudding. Noel Coward thought wit should be served in small, delicate portions, not splashed about like marmalade. Lett is a splasher. Still, she's probably a natural for MTV.

6.00am Business Breakfast (83526)

7.00 BBC Breakfast News (T) (98749491)
9.05 Can't Cook, Won't Cook (2694588)
9.30 Style Challenge (1432588)
9.55 Kilroy (T) (5481149)
10.35 Change That (1564875)
11.00 News (T) and weather (4836743)
11.05 Liberal Democrat Party Conference (debate on education) (6781236)

12.00 News (T) and weather (37675)
1.00pm News (T) and weather (58743)
1.30 Regional News (T) (17484743)
1.40 The Weather Show (87349656)
1.45 Neighbours (T) (77127236)
2.10 Quirky (T) (8699200)
3.00 Through the Keyhole (8526)
3.30 Playdays (8153491) 3.50 Arthur (8173255) 4.10 Fudge (4687781) 4.35 Cartoon Critics (8651120) 5.00 Newsround (T) (9063656) 5.10 Byker Grove, New series (T) (5952052)

5.35 Neighbours (T) (198410)
6.00 News (T) and weather (149)
6.30 Regional News (T) (101)

7.00 Holiday Memories Footballer Vinny Jones enjoys a break in Miami, where he celebrated Wimbledon's historic FA Cup win in 1988, while the peace and tranquility of the New Forest beckons Edward Enfield, and two former girl guides remain a holiday at Switzerland's Lake Lucerne (T) (8687)
7.30 EastEnders The Fowler family reunion in Ireland continues to go with a bang as wayward teen Martin lastes first love, while Pauline and Maggie discover something in common (T) (385)

8.00 Vets In Practice Springtime, the birthing season, proves hectic for the vets. Trude, is faced with the problems of her first lambing session, and Fiona, attends a cow's caesarean. Out in Africa, Mike releases a wildcat and reflects his first bout of homesickness (T) (9255)
8.30 Only Fools and Horses (T) (T) (8782)
9.00 News (T) and weather (7014)

9.30 Rory McGrath's Commercial Breakdown Weekly adverts from around the world (T) (83304) 9.30 Tales from the Health Service (83304) 10.00 Rory McGrath's Commercial Breakdown (22255) 10.30 The Provos (862052) 11.35 Film: Winter People (974323) 12.00 Film: Hostile Witness (767989) 3.00 News (8632366)

10.00 **Picture This** The Provos: Born Again Peter Taylor presents a documentary series about the Irish Republican Army (T) (4631217)
11.05 Winter People (1988) Kurt Russell stars in a sensitive dossier whose relationship with an unnamed mother (Kelly McGillis) involves him in a family feud and tragedy in 1930s backwoods America. Directed by Ted Kotcheff (T) (745588)

12.55am Hostile Witness (1988) starring and directed by Ray Milland. A barrister swears revenge on the hit-and-run driver responsible for his daughter's death (821292)
2.30 Weather (7977882)

VideoPlus+ and the Video PlusCodes
The numbers next to each TV programme listing are Video PlusCodes, which allow you to programme your video recorder to watch a programme. Tap in the Video PlusCode for the programme you wish to record. VideoPlus+ (V+), PlusCode (P+), and Video Programme are trademarks of Genetec Development Ltd.

6.00am O.U.L. Shropshire in the 10th

7.00 BBC Breakfast News (T) (98749491)
9.05 Can't Cook, Won't Cook (2694588)
9.30 Style Challenge (1432588)
9.55 Kilroy (T) (5481149)
10.35 Change That (1564875)
11.00 News (T) and weather (4836743)
11.05 Liberal Democrat Party Conference (debate on education) (6781236)

12.00 News (T) and weather (37675)
1.00pm News (T) and weather (58743)
1.30 Regional News (T) (17484743)
1.40 The Weather Show (87349656)
1.45 Neighbours (T) (77127236)
2.10 Quirky (T) (8699200)
3.00 Through the Keyhole (8526)
3.30 Playdays (8153491) 3.50 Arthur (8173255) 4.10 Fudge (4687781) 4.35 Cartoon Critics (8651120) 5.00 Newsround (T) (9063656) 5.10 Byker Grove, New series (T) (5952052)

5.35 Neighbours (T) (198410)
6.00 News (T) and weather (149)
6.30 Regional News (T) (101)

7.00 Holiday Memories Footballer Vinny Jones enjoys a break in Miami, where he celebrated Wimbledon's historic FA Cup win in 1988, while the peace and tranquility of the New Forest beckons Edward Enfield, and two former girl guides remain a holiday at Switzerland's Lake Lucerne (T) (8687)
7.30 EastEnders The Fowler family reunion in Ireland continues to go with a bang as wayward teen Martin lastes first love, while Pauline and Maggie discover something in common (T) (385)

8.00 Vets In Practice Springtime, the birthing season, proves hectic for the vets. Trude, is faced with the problems of her first lambing session, and Fiona, attends a cow's caesarean. Out in Africa, Mike releases a wildcat and reflects his first bout of homesickness (T) (9255)
8.30 Only Fools and Horses (T) (T) (8782)
9.00 News (T) and weather (7014)

9.30 Rory McGrath's Commercial Breakdown Weekly adverts from around the world (T) (83304) 9.30 Tales from the Health Service (83304) 10.00 Rory McGrath's Commercial Breakdown (22255) 10.30 The Provos (862052) 11.35 Film: Winter People (974323) 12.00 Film: Hostile Witness (767989) 3.00 News (8632366)

10.00 **Picture This** The Provos: Born Again Peter Taylor presents a documentary series about the Irish Republican Army (T) (4631217)
11.05 Winter People (1988) Kurt Russell stars in a sensitive dossier whose relationship with an unnamed mother (Kelly McGillis) involves him in a family feud and tragedy in 1930s backwoods America. Directed by Ted Kotcheff (T) (745588)

12.55am Hostile Witness (1988) starring and directed by Ray Milland. A barrister swears revenge on the hit-and-run driver responsible for his daughter's death (821292)
2.30 Weather (7977882)

VideoPlus+ and the Video PlusCodes
The numbers next to each TV programme listing are Video PlusCodes, which allow you to programme your video recorder to watch a programme. Tap in the Video PlusCode for the programme you wish to record. VideoPlus+ (V+), PlusCode (P+), and Video Programme are trademarks of Genetec Development Ltd.

6.00am GMTV (7237507)

9.25 Supermarket Sweep (T) (2683472)
9.55 Regional News (T) (1140033)
10.00 The Time, the Place (37762)
10.30 This Morning (1898266)
12.20pm Regional News (6302149)
12.30 News (T) and weather (963014)
12.55 Shortland Street (591033) 1.25 Home and Away (T) (5822589) 1.50 Remote Control Cooking (T) (7133987) 2.20 Vanessa and (T) (7455073) 2.50 The Natural Health Show (862507)

3.20 News (T) (4830439)
3.25 Regional News (T) (4821410)
3.30 The Riddlers (158855) 3.40 Wizards (732158) 3.50 The Adventures of Paddington Bear (7310472) 4.00 Sylvester and Tweety Mysteries (T) (2654675) 4.15 Name That Tune! (T) (4851120) 4.40 Knight School (T) (7258507)

5.10 WALEs: Van Can Cook (T) (2407588)
5.10 Relative Knowledge (2407588)
5.40 News (T) and weather (348588)
6.00 Home and Away (T) (T) (182385)
6.25 HTV Weather (230254)
6.30 HTV News (T) (897)

7.00 Emmerdale Tony hatches a plan to take a holiday (T) (5675)
7.30 WALEs: Grass Roots (781)

7.30 Take 3 includes a report on a one woman campaign to stamp out joyriding (T) (791)
8.00 The Bill Slater's new undercover skills come in handy when uniform branch try to find a thief (T) (4323)
8.30 Police, Camera, Action! (3830)

9.00 **Picture This** Soldier, Soldier Tony Rossi mysteriously transfers to B Company, and proves to be a cuckoo in the nest for Jacko. Forsythe faces a different sort of danger when his new CO puts his job under threat. Major Jessica Bailey (Lucy Cohu) is determined to make her mark in the King's Own (T) (2052)

10.00 News (T) and weather (17323)
10.30 Regional News (T) (834410)
10.40 **Picture This** Network First: For the Love of Roy a look at the charitable legacy of entertainer Roy Castle, who died of lung cancer in 1994 (T) (901491)

11.40 New York News Ellie is taken hostage (128491)
12.35 am Planet Mirth (922521)
1.10 Late and Loud (5782960)
2.05 The Chart Show (T) (2263960)
2.50 Football Extra (T) (2502311)
3.45 World of Selling (T) (9714759)
4.10 Jones and Jury (T) (5351088)
4.35 The Time, the Place (T) (31364960)
5.00 Heirloom (T) (39144)
5.30 News (22279)

9.00 **Picture This** Soldier, Soldier Tony Rossi mysteriously transfers to B Company, and proves to be a cuckoo in the nest for Jacko. Forsythe faces a different sort of danger when his new CO puts his job under threat. Major Jessica Bailey (Lucy Cohu) is determined to make her mark in the King's Own (T) (2052)

10.00 News (T) and weather (17323)
10.30 Regional News (T) (834410)
10.40 **Picture This** Network First: For the Love of Roy a look at the charitable legacy of entertainer Roy Castle, who died of lung cancer in 1994 (T) (901491)

11.40 New York News Ellie is taken hostage (128491)
12.35 am Planet Mirth (922521)
1.10 Late and Loud (5782960)
2.05 The Chart Show (T) (2263960)
2.50 Football Extra (T) (2502311)
3.45 World of Selling (T) (9714759)
4.10 Jones and Jury (T) (5351088)
4.35 The Time, the Place (T) (31364960)
5.00 Heirloom (T) (39144)
5.30 News (22279)

9.00 **Picture This** Soldier, Soldier Tony Rossi mysteriously transfers to B Company, and proves to be a cuckoo in the nest for Jacko. Forsythe faces a different sort of danger when his new CO puts his job under threat. Major Jessica Bailey (Lucy Cohu) is determined to make her mark in the King's Own (T) (2052)

10.00 News (T) and weather (17323)
10.30 Regional News (T) (834410)
10.40 **Picture This** Network First: For the Love of Roy a look at the charitable legacy of entertainer Roy Castle, who died of lung cancer in 1994 (T) (901491)

11.40 New York News Ellie is taken hostage (128491)
12.35 am Planet Mirth (922521)
1.10 Late and Loud (5782960)
2.05 The Chart Show (T) (2263960)
2.50 Football Extra (T) (2502311)
3.45 World of Selling (T) (9714759)
4.10 Jones and Jury (T) (5351088)
4.35 The Time, the Place (T) (31364960)
5.00 Heirloom (T) (39144)
5.30 News (22279)

9.00 **Picture This** Soldier, Soldier Tony Rossi mysteriously transfers to B Company, and proves to be a cuckoo in the nest for Jacko. Forsythe faces a different sort of danger when his new CO puts his job under threat. Major Jessica Bailey (Lucy Cohu) is determined to make her mark in the King's Own (T) (2052)

10.00 News (T) and weather (17323)
10.30 Regional News (T) (834410)
10.40 **Picture This** Network First: For the Love of Roy a look at the charitable legacy of entertainer Roy Castle, who died of lung cancer in 1994 (T) (901491)

11.40 New York News Ellie is taken hostage (128491)
12.35 am Planet Mirth (922521)
1.10 Late and Loud (5782960)
2.05 The Chart Show (T) (2263960)
2.50 Football Extra (T) (2502311)
3.45 World of Selling (T) (9714759)
4.10 Jones and Jury (T) (5351088)
4.35 The Time, the Place (T) (31364960)
5.00 Heirloom (T) (39144)
5.30 News (22279)

9.00 **Picture This** Soldier, Soldier Tony Rossi mysteriously transfers to B Company, and proves to be a cuckoo in the nest for Jacko. Forsythe faces a different sort of danger when his new CO puts his job under threat. Major Jessica Bailey (Lucy Cohu) is determined to make her mark in the King's Own (T) (2052)

10.00 News (T) and weather (17323)
10.30 Regional News (T) (834410)
10.40 **Picture This** Network First: For the Love of Roy a look at the charitable legacy of entertainer Roy Castle, who died of lung cancer in 1994 (T) (901491)

11.40 New York News Ellie is taken hostage (128491)
12.35 am Planet Mirth (922521)
1.10 Late and Loud (5782960)
2.05 The Chart Show (T) (2263960)
2.50 Football Extra (T) (2502311)
3.45 World of Selling (T) (9714759)
4.10 Jones and Jury (T) (5351088)
4.35 The Time, the Place (T) (31364960)
5.00 Heirloom (T) (39144)
5.30 News (22279)

9.00 **Picture This** Soldier, Soldier Tony Rossi mysteriously transfers to B Company, and proves to be a cuckoo in the nest for Jacko. Forsythe faces a different sort of danger when his new CO puts his job under threat. Major Jessica Bailey (Lucy Cohu) is determined to make her mark in the King's Own (T) (2052)

10.00 News (T) and weather (17323)
10.30 Regional News (T) (834410)
10.40 **Picture This** Network First: For the Love of Roy a look at the charitable legacy of entertainer Roy Castle, who died of lung cancer in 1994 (T) (901491)

11.40 New York News Ellie is taken hostage (128491)
12.35 am Planet Mirth (922521)
1.10 Late and Loud (5782960)
2.05 The Chart Show (T) (2263960)
2.50 Football Extra (T) (2502311)
3.45 World of Selling (T) (9714759)
4.10 Jones and Jury (T) (5351088)
4.35 The Time, the Place (T) (31364960)
5.00 Heirloom (T) (39144)
5.30 News (22279)

9.00 **Picture This** Soldier, Soldier Tony Rossi mysteriously transfers to B Company, and proves to be a cuckoo in the nest for Jacko. Forsythe faces a different sort of danger when his new CO puts his job under threat. Major Jessica Bailey (Lucy Cohu) is determined to make her mark in the King's Own (T) (2052)

10.00 News (T) and weather (17323)
10.30 Regional News (T) (834410)
10.40 **Picture This** Network First: For the Love of Roy a look at the charitable legacy of entertainer Roy Castle, who died of lung cancer in 1994 (T) (901491)

11.40 New York News Ellie is taken hostage (128491)
12.35 am Planet Mirth (922521)
1.10 Late and Loud (5782960)
2.05 The Chart Show (T) (2263960)
2.50 Football Extra (T) (2502311)
3.45 World of Selling (T) (9714759)
4.10 Jones and Jury (T) (5351088)
4.35 The Time, the Place (T) (31364960)
5.00 Heirloom (T) (39144)
5.30 News (22279)

9.00 **Picture This** Soldier, Soldier Tony Rossi mysteriously transfers to B Company, and proves to be a cuckoo in the nest for Jacko. Forsythe faces a different sort of danger when his new CO puts his job under threat. Major Jessica Bailey (Lucy Cohu) is determined to make her mark in the King's Own (T) (2052)

10.00 News (T) and weather (17323)
10.30 Regional News (T) (834410)
10.40 **Picture This** Network First: For the Love of Roy a look at the charitable legacy of entertainer Roy Castle, who died of lung cancer in 1994 (T) (901491)

11.40 New York News Ellie is taken hostage (128491)
12.35 am Planet Mirth (922521)
1.10 Late and Loud (5782960)
2.05 The Chart Show (T) (2263960)
2.50 Football Extra (T) (2502311)
3.45 World of Selling (T) (9714759)
4.10 Jones and Jury (T) (5351088)
4.35 The Time, the Place (T) (31364960)
5.00 Heirloom (T) (39144)
5.30 News (22279)

9.00 **Picture This** Soldier, Soldier Tony Rossi mysteriously transfers to B Company, and proves to be a cuckoo in the nest for Jacko. Forsythe faces a different sort of danger when his new CO puts his job under threat. Major Jessica Bailey (Lucy Cohu) is determined to make her mark in the King's Own (T) (2052)

10.00 News (T) and weather (17323)
10.30 Regional News (T) (834410)
10.40 **Picture This** Network First: For the Love of Roy a look at the charitable legacy of entertainer Roy Castle, who died of lung cancer in 1994 (T) (901491)

11.40 New York News Ellie is taken hostage (128491)
12.35 am Planet Mirth (922521)
1.10 Late and Loud (5782960)
2.05 The Chart Show (T) (2263960)
2.50 Football Extra (T) (2502311)
3.45 World of Selling (T) (9714759)
4.10 Jones and Jury (T) (5351088)
4.35 The Time, the Place (T) (31364960)
5.00 Heirloom (T) (39144)
5.30 News (22279)

9.00 **Picture This** Soldier, Soldier Tony Rossi mysteriously transfers to B Company, and proves to be a cuckoo in the nest for Jacko. Forsythe faces a different sort of danger when his new CO puts his job under threat. Major Jessica Bailey (Lucy Cohu) is determined to make her mark in the King's Own (T) (2052)

10.00 News (T) and weather (17323)
10.30 Regional News (T) (834410)
10.40 **Picture This** Network First: For the Love of Roy a look at the charitable legacy of entertainer Roy Castle, who died of lung cancer in 1994 (T) (901491)

11.40 New York News Ellie is taken hostage (128491)
12.35 am Planet Mirth (922521)
1.10 Late and Loud (5782960)
2.05 The Chart Show (T) (2263960)
2.50 Football Extra (T) (2502311)
3.45 World of Selling (T) (9714759)
4.10 Jones and Jury (T) (5351088)
4.35 The Time, the Place (T) (31364960)
5.00 Heirloom (T) (39144)
5.30 News (22279)

9.00 **Picture This** Soldier, Soldier Tony Rossi mysteriously transfers to B Company, and proves to be a cuckoo in the nest for Jacko. Forsythe faces a different sort of danger when his new CO puts his job under threat. Major Jessica Bailey (Lucy Cohu) is determined to make her mark in the King's Own (T) (2052)

10.00 News (T) and weather (17323)
10.30 Regional News (T) (834410)
10.40 **Picture This** Network First: For the Love of Roy a look at the charitable legacy of entertainer Roy Castle, who died of lung cancer in 1994 (T) (901491)

11.40 New York News Ellie is taken hostage (128491)
12.35 am Planet Mirth (922521)
1.10 Late and Loud (5782960)
2.05 The Chart Show (T) (2263960)
2.50 Football Extra (T) (2502311)
3.45 World of Selling (T) (9714759)
4.10 Jones and Jury (T) (5351088)
4.35 The Time, the Place (T) (31364960)
5.00 Heirloom (T) (39144)
5.30 News (22279)

As HTV West except:

12.55pm-1.25 A Country Practice (591033)
5.10-5.40 Shortland Street (2407588)
6.25-7.00 Central News (473410)
7.30-8.00 Heart of the Country (781)
11.40 Highlander (872255)
12.40 Collins and Macdonald's Movie Club (3745163)
1.10 Real Stories of the Highway Patrol (4403195)
1.35 War of the Worlds (1622415)
2.25 The Paul Ross Show (2873796)
3.45 Central Jobfinder '97 (723809)
5.20 Asian Eye (1040502)

As HTV West except:
12.55pm-1.25 A Country Practice (591033)
5.10-5.40 Shortland Street (2407588)
6.25-7.00 Central News (473410)
7.30-8.00 Heart of the Country (781)
11.40 Highlander (872255)
12.40 Collins and Macdonald's Movie Club (3745163)
1.10 Real Stories of the Highway Patrol (4403195)
1.35 War of the Worlds (1622415)
2.25 The Paul Ross Show (2873796)
3.45 Central Jobfinder '97 (723809)
5.20 Asian Eye (1040502)

As HTV West except:
12.55pm-1.25 A Country Practice (591033)
5.10-5.40 Shortland Street (2407588)
6.25-7.00 Central News (473410)
7.30-8.00 Heart of the Country (781)
11.40 Highlander (872255)
12.40 Collins and Macdonald's Movie Club (3745163)
1.10 Real Stories of the Highway Patrol (4403195)
1.35 War of the Worlds (1622415)
2.25 The Paul Ross Show (2873796)
3.45 Central Jobfinder '97 (723809)
5.20 Asian Eye (1040502)

As HTV West except:
12.55pm-1.25 A Country Practice (591033)
5.10-5.40 Shortland Street (2407588)
6.25-7.00 Central News (473410)
7.30-8.00 Heart of the Country (781)
11.40 Highlander (872255)
12.40 Collins and Macdonald's Movie Club (3745163)
1.10 Real Stories of the Highway Patrol (4403195)
1.35 War of the Worlds (1622415)
2.25 The Paul Ross Show (2873796)
3.45 Central Jobfinder '97 (723809)
5.20 Asian Eye (1040502)

As HTV West except:
12.55pm-1.25 A Country Practice (591033)
5.10-5.40 Shortland Street (2407588)
6.25-7.00 Central News (473410)
7.30-8.00 Heart of the Country (781)
11.40 Highlander (872255)
12.40 Collins and Macdonald's Movie Club (3745163)
1.10 Real Stories of the Highway Patrol (4403195)
1.35 War of the

